

Sponsor Company and Project Descriptions for Real Estate Lab Practicum

Winter 2021

Name of Company: Akara Partners, LLC

Address of Company: 640 N LaSalle Dr, Chicago, IL 60654

Contact Person: Stephen Ng

E-mail and Phone: sng@akarapartners.com

Company Description:

Akara Partners is a data-driven direct real estate investment, development, and operating platform that employs opportunistic investment strategies to generate superior risk adjusted returns. Akara was founded in 2013 to capitalize on investment opportunities across the real estate value chain.

As an operator, Akara embraces a fundamental belief that real estate should be treated as a service, and not just a commodity, to address the growing demands of real estate occupants in the 21st century. Akara is also engaged in utilizing and creating new disruptive technology to fulfill the “on-demand” dynamic lifestyles of today’s tenants.

Status of Company:

Akara currently has under construction or in advanced pipeline over \$1.5B of transactions, primarily in the multifamily space. The main focus for the organization in the near term is to continue executing its residential development platforms focused on servicing the millennial (Kenect) and baby boomer generations (ACTIV Living).

Proposed Project:

Assist the investments team in crafting and refining the thesis for Akara’s multifamily platforms (Kenect and ACTIV Living) to be used for capital raising efforts. The day-to-day will require ability to research, aggregate data and convey information in a easily digestible manner, and experience with Excel.

Kenect – a hospitality-oriented apartment platform designed with the Gen Z and Millennial generation in mind. Strategically located at transit-oriented, urban sites, Kenect provides comfort and convenience to its residents – along with the highest quality living spaces, modern common areas, and cutting-edge technology.

ACTIV Living – an amenity-driven, health and wellness-focused, age-restricted residential community geared towards Baby Boomers looking to downsize their homes who value the sense of community. ACTIV Living offers flexible dining options, fitness programs, classes, housekeeping, pet care, and various other on-demand services focused on bringing ease and convenience to residents.

Name of Company: Bissell Street

Address of Company: 208 N Green St, Chicago, IL

Contact Person: Kevin Hites

E-mail and Phone: Khites@bissellst.com ; KH Mobile: 312 513-3838

Company Description:

(Year started, description of services, target customers, some key customers/developments)

Bissell Street is a real estate investment and development company that was founded in 2020 by Kevin Hites, the former President and Chief Investment Officer of The John Buck Company, and Michael O'Shaughnessy, the former Global Head of Asset Management at Northwood Investors. Bissell Street strategically acquires and manages office, residential and mixed-use properties where value can be created through lease-up, capital improvements, increased operational efficiency or development/redevelopment.

Status of Company:

(General information on size, revenue, employees, any issues facing the company)

Please go to <http://www.bissellst.com/team> for more information about the Bissell Street principals and their experience. Additional information about the company can also be found on the website

Proposed Project:

(Specific details on proposed project. Note; better to keep the project narrowly focused with actionable deliverables. It is important that the project can reasonably be completed within the context of a 10-week internship.)

We are currently working on the potential acquisition of several large-scale mixed-use development/redevelopment projects in Denver & N Miami. At the same time, we are underwriting a number of value-add investments with a focus on office, residential and mixed use product in the major US markets west of Chicago (CA, Denver, Phx, SLC, etc). Depending on the experience/skill set of the student, we envision assigning "deal-specific" deliverables that may include: financial proforma analysis/feasibility, market fundamentals research, and/or project design conceptualization.

THIS COMPANY IS FLEXIBLE WITH REMOTE OR ON-SITE WORK.

Name of Company: Fifth Wall Ventures

Address of Company: 13160 Mindanao Way. Suite 100B - Marina Del Rey, CA 90292

Contact Person : Miguel Nigorra

E-mail and Phone: (+44) 7583-10-2691 | miguel@fifthwall.com

Company Description:

Fifth Wall (founded in 2016) is the largest venture capital firm focused on technologies for the global real estate industry (property technology or "proptech"). With \$1.3 billion capital under management across four funds, Fifth Wall connects the world's largest owners and operators of real estate with the technology entrepreneurs who are redefining the future of the physical environment.

Fifth Wall is backed by a global mix of strategic limited partners (LPs), including British Land, CBRE, Cushman & Wakefield, D.R. Horton, Equity Residential, Gecina, GLP, Hines, Host Hotels & Resorts, Hudson Pacific Properties, Lennar, Lowe's Home Improvement, Macerich, Marriott International, MERLIN Properties, MetLife Investment Management, Mitsubishi Estate, News Corp, Prologis, PulteGroup, SEGRO, Starwood Capital, Related Companies, Toll Brothers, and others.

These LPs represent the largest potential customers and partners for the global Built World ecosystem, resulting in game-changing investments and partnerships in the most promising portfolio companies in retail, residential and multi-family, commercial, industrial, hospitality, and more. For more information on Fifth Wall, its partners, and portfolio, visit www.fifthwall.com

Status of Company:

- \$1.3 billion capital under management across 4 funds
- ~25 employees across 3 cities (LA, SF, London)

Proposed Project:

Fifth Wall is launching a European Built World technology venture capital fund. The fund is similar to the US-focused Real Estate Technology Fund I ("Fund I") and Real Estate Technology Fund II ("Fund II") and will bring together some of the largest strategic owners and operators of real estate in Europe. Fifth Wall's strategy is to be the dominant venture capital firm in the rapidly growing category of real estate technology.

The proposed course practicum will help Fifth Wall perform an in-depth market analysis of the CONSTRUCTION TECHNOLOGY space, with a focus on the solutions that could be translated into investment opportunities and investment themes by the fund.

The student will be asked to:

- Understand construction tech market dynamics, such as market size, fragmentation, regulatory framework, stakeholders' roles and responsibilities (e.g., landlord, general contractor vs. public authorities etc.)

- Perform a due diligence on key technologies impacting the value chain, detailing what those are, and the ROI and/or value they can help generate. The project will aim to focus on two core elements (which will be further detailed)
 - o (1) Operations software (e.g. project management, next-gen error verification tools, risk management etc.)
 - o (2) Construction & Execution Tech (e.g., modular/prefab, robotics and automation, refurbishment and remodeling tech etc.)
- Identify key players in the space (i.e., legacy players, new entrants) and develop market maps for the top prioritized technology verticals
- Help the Fifth Wall team develop investment thesis for the newly created European Fund and potentially help due diligence shortlisted startups (subject to market opportunities)”

BECAUSE THIS COMPANY IS LOCATED IN CALIFORNIA, THE WORK WILL BE REMOTE.

Name of Company: Incubation Capital Partners (“Incucap”)

**Address of Company: 980 N Michigan Ave, Suite 1700
Chicago, IL 60611**

Contact Person: Will Edge

E-mail and Phone: edge@incucap.com; 217-370-9071

Company Description:

(Year started, description of services, target customers, some key customers/developments)

Founded in 2011, Incucap is a merchant bank and capital raising firm specializing in working with entrepreneurial and next-generation real estate investment managers. Incucap’s primary focus is on institutional investment vehicles \$250 – 500M in size and specifically targets those institutional investors who actively invest these funds. Investment vehicles include commingled funds, separate accounts, programmatic JV’s, entity level investments, and portfolio recapitalizations. Notable current and historical clients include Cardinal Group, Magnolia Capital, Novel Coworking, Jadian Capital, L3 Capital, Palatine Capital Partners, Singerman Real Estate, Broadvail Capital Partners, Hutensky Capital Partners, Noble Hospitality, and Alex Brown Realty.

Status of Company:

(General information on size, revenue, employees, any issues facing the company)

- Team Size: 6 employees (Managing Principal, Principal, Vice President, 2 Analysts, and Consultant)
- Revenue: \$2-4 million annually

Proposed Project:

(Specific details on proposed project. Note; better to keep the project narrowly focused with actionable deliverables. It is important that the project can reasonably be completed within the context of a 10-week internship.)

Incucap is seeking an Intern to assist the team in ongoing and new capital raising assignments, as well as opportunities for principal investment. This position offers the ideal candidate deep exposure to the real estate private equity marketplace, from the perspective of both the fund managers and operators who make investments and the institutional investors that provide the capital. Incucap is in the early stages of creating a lifestyle hotel concept in conjunction with its partners and the Intern may have the opportunity to spearhead one of the below projects relating to the concept:

- **Acquisition Pipeline for OUTBOUND Hotels – a lifestyle hotel brand focused on nature-oriented markets:** Work with the Incucap team and its Partner to build out the acquisition pipeline in its target markets located in predominately mountain towns and coastal markets. The platform recently acquired its first acquisition The Virginian Lodge located in Jackson, WY (<https://www.virginianlodge.com/>).
- **Property Sector Research in Data Centers and Cold Storage:** Spearheading the market research efforts for Incucap in the Data Centers and Cold Storage sectors.

THIS COMPANY IS WORKING REMOTELY.

Name of Company: L3 Capital LLC

Address of Company: 550 W Adams St, Ste 200, Chicago, IL 60661

****Please note our office has moved.**

Contact Person: Rose Morgan

E-mail and Phone: rose.morgan@L3Capital.com office – 312-878-4842 or mobile – 847-217-9488

Company Description:

Founded in 2009, L3 Capital is a real estate investment firm that targets institutional quality core-plus and value-add urban retail investments within first tier metropolitan markets.

Status of Company:

L3 Capital is a real estate investment firm with 18 employees (17 in Chicago headquarters and 1 in New York City). The L3 Capital team have complimentary skill sets that include acquisition, asset management, development, and capital markets.

Proposed Project:

The Project will consist of preparing investment memorandum for 4 targeted submarkets in Los Angeles. The IM will include market overview, target tenants, and creation of investment scorecards.

THIS COMPANY IS WORKING REMOTELY, BUT THERE MAY BE AN OPPORTUNITY TO VISIT THE OFFICE.

Name of Company: Pearlmark

Address of Company:

200 West Madison Street
Suite 2800
Chicago, Illinois 60606

Contact Person:

Wendy Freyer wfreyer@dflaw.com, 312.827.7102
Stephen Quazzo squazzo@pearlmark.com 312.499.1956

E-mail and Phone: see above

Company Description:

(Year started, description of services, target customers, some key customers/developments)

Pearlmark operates as a boutique real estate manager and principal investor, allowing us to be nimble, decisive and creative in executing direct equity and debt investment strategies. Pearlmark's expertise stretches across the various property types in both national and local markets. We are dedicated to creating value at the investment level, with a specific focus on the core and value-add areas of the risk-return spectrum. We offer access to high-quality real estate through a variety of strategies and deal structures, and work closely with our institutional and high net worth investors to define objectives and deliver attractive performance results. To ensure alignment of interest throughout the process, our professionals invest personally alongside many of our investors. Since 1996, Pearlmark has sponsored more than a dozen real estate equity and debt investment programs and completed 542 real estate equity and debt transactions on behalf of

investors, representing \$5.0 billion in equity capital commitments and over \$13.3 billion in gross investment value. See www.pearlmark.com for more detailed information on services and investment focus.

Status of Company:

(General information on size, revenue, employees, any issues facing the company)

See: www.pearlmark.com

Proposed Project:

(Specific details on proposed project. Note; better to keep the project narrowly focused with actionable deliverables. It is important that the project can reasonably be completed within the context of a 10-week internship.)

Pearlmark proposes a four-part project designed to provide exposure to real estate investment underwriting and research by tasking the intern with responsibility for obtaining and writing up market data for Investment Committee memoranda and presentations and with respect to Pearlmark targeted markets and identified assets. Specifically, this includes:

- Active Investments. Working with the investments team on active investment projects and providing the Market and Competitive Set data to be included in Investment Committee memoranda. This project offers the intern experience in researching and evaluating the strengths and weaknesses of a subject market's demographics, development trends, absorption and occupancy rates etc. as well as identifying rental rate, sales and occupancy data and the like for properties which make up the competitive set for a specific asset targeted for investment. The intern will be able to observe his/her work in action during Investment Committee discussions.
- Market Mastery. Under the supervision of senior investment professionals, research and organize for core data points for specific new markets of interest to Pearlmark. In some instances this will be a new geographic area and in others it may be a new asset class or innovation in a market Pearlmark currently tracks. This project offers insight into what critical factors investment professionals evaluate when exploring new strategic opportunities.
- Sell/Hold Analysis. Working with the Owner Representation/Asset Management/Portfolio Management teams, research and organize data on recent sales and recapitalizations of properties within a market similar to certain of Pearlmark's existing portfolio assets. This project provides insight into the decision-making process and required objective support for when to sell versus continuing to own a specific asset.
- Investor Relations / Capital Raising. Work with the Capital Markets team to organize existing and prospective investor information in Juniper Square, Pearlmark's new investment management software. This will also include gathering data and market information for prospective investors in the firm's investment vehicles. This project provides insight into the investment goals and return expectations for institutional and retail investors.

Pearlmark believes this scope of work requires a mastery of Excel, some prior RE experience and preferably some knowledge of Argus. We are hopeful the intern would be available for Pearlmark's regular Monday morning staff and Investment Committee meetings (8am-10am) to observe investments in action.

THIS SPONSOR REQUIRES THE STUDENT TO BE ON SITE IN THE OFFICE. PLEASE CONTACT Denise Akason to see their office policy.

Name of Company: Sangha Systems

Address of Company: Brooklyn, NY and Chicago, IL

Contact Person: Mihir Bhangely

E-mail and Phone: mihir@sanghasystems.com, 732-610-3522

Company Description:

Sangha Systems was founded in January of 2018 with the intention of leveraging the magnitude of energy demand by cryptocurrency miners, data centers, and cannabis cultivators as a force to expedite the widespread development of low-cost renewable energy supply. Our mission is to power the "Third Industrial Revolution" by using energy procurement as a competitive advantage.

In 2019, Sangha leased 50 acres of greenfield development land situated within a 950 acre former steel mill in Central Illinois. The incumbent power infrastructure within such 50 acres enables us to provide "infrastructure-as-a-service" to cryptocurrency miners. Since 2019, we have worked with subtenant operators to develop 5 megawatts (over \$4 million in development and equipment costs) of mining operations, which has allowed us to stabilize the property. Cryptocurrency miners are attracted to our property because it includes a privately owned 82 megawatt substation that brings the cost of electricity into the 99+ percentile nationally. With this advantage, we are able to build a physical foundation for the growth of high density computations that will power our society and economy for the foreseeable future, including blockchain, machine learning, and artificial intelligence.

Sangha provides three (3) levels of service to cryptocurrency miners in the form of development packages that give potential tenants a range of options depending on their investment goals. By agreeing on a "point of demarcation" related to our electrical and other infrastructure, we can provide subtenants access to the site "as is" and they are responsible for construction costs in exchange for a lower site hosting rate, or we can build all the infrastructure necessary to bring power to the machines and charge a higher rate.

Sangha has discovered the potential of the cryptocurrency mining industry and has developed one of the most competitive sites in the U.S. for investors in the industry. By providing robust infrastructure and access to cheap electricity, each investor can take advantage of the price and difficulty parameters

associated with cryptocurrency mining throughput to hedge against typically speculative investing on cryptocurrency spot markets. With low CapEx for build-out, cryptocurrency mines are “Tier Zero Data Centers” worthy of consideration for developers and investors.

Status of Company:

As mentioned above, Sangha’s site has been stabilized thanks to the rapid development its cryptocurrency mining operations. However, this is just the first step towards achieving Sangha’s desire to create an industrial park of energy dense industries supported by clean energy. We need to plan, raise money, excite investors, and market the 50 acres as well as the remaining 790 acres for solar energy and energy storage development.

Proposed Project:

(Specific details on proposed project. Note; better to keep the project narrowly focused with actionable deliverables. It is important that the project can reasonably be completed within the context of a 10-week internship.)

Sangha is looking for a student with prior experience in the real estate industry to act as an advisor and partner to assist in bringing strategic and tactical ideas into an actionable plan. For the student, these projects would include:

- 1. Design and implement a financial model for:
 - a. Forecasting potential site value
 - b. Manage current cashflows including construction budgeting
 - c. Inform financial strategy for the site
- 2. Assist with the development of a site “master plan”
- 3. Provide general strategy and insight on development best practices

Sangha Systems has bootstrapped the current development to date, and is finally coming out of “stealth mode” to take a strategic view on operations and growth. We’ve done everything from acting as manual labor to living on site in a trailer to make this project happen. It has been a truly entrepreneurial endeavor. A successful student would be enthusiastic about getting their hands dirty and would be excited about learning about industrial land development.

THIS COMPANY IS FLEXIBLE AND STUDENT CAN MAINLY WORK REMOTELY, OTHER THAN AT LEAST ONE VISIT TO THE SITE

Name of Company: Quartz Lake Capital, LLC

Address of Company: 325 N LaSalle, Suite 450, Chicago, IL 60654

Contact Person: K. Jay Weaver

E-mail and Phone: weaver@quartzlakecap.com (o)312-676-4701, (c)312-925-0792

Company Description:

(Year started, description of services, target customers, some key customers/developments)

2019, Real Estate Private Equity, targeting opportunities to recap or provide growth (or rescue) capital to platforms, portfolios and large assets.

Status of Company:

(General information on size, revenue, employees, any issues facing the company)

Start-up with 6 full time employees. Two, capitalized strategies. The first is ultimately a \$400mm opportunistic equity strategy briefly described above and the second is GP co-invest strategy with a vertically integrated urban multifamily development company targeting \$300mm of equity investing in new/redevelopment projects.

Proposed Project:

(Specific details on proposed project. Note; better to keep the project narrowly focused with actionable deliverables. It is important that the project can reasonably be completed within the context of a 10-week internship.)

Assist and integrate into our investment team with respect to potential acquisitions or structured investments. Where practical potentially work on fund or strategy level modeling.

THIS COMPANY IS FLEXIBLE REGARDING WORKING REMOTELY OR ON SITE. IT DEPENDS ON BUILDING POLICIES WHERE OFFICE LOCATED.

Company

VentureMark Inc.
2436 W. Bloomingdale Avenue
Chicago., IL 60647
www.venturemarkinc.com

Contact Person

Mark Falanga
CEO
mark@venturemarkinc.com
312-952-6334

Project 1: Develop a plan for expanding an emerging venue business in a Chicago warehouse building for short term film production and event rental.

Company Description – VentureMark, Inc. is a boutique real estate investment company that invests its own funds in value-add residential, retail and mixed-use real estate assets in emerging neighborhoods. VentureMark identifies neighborhoods that are improving rapidly and in those neighborhoods, it concentrates its investments by assembling buildings into neighborhood-centric portfolios by purchasing quality real estate assets, to which it adds great value by significantly improving and re-tenanting its properties. In the emerging neighborhoods in which it focuses, VentureMark purchases, improves and re-tenants as many assets as possible, usually a few at a time. VentureMark holds its properties and will entertain an eventual exit, by selling an entire portfolio or individual assets, after its portfolio of properties within a neighborhood is stabilized and maximum value has been attained.

In its most recent portfolio assembly, VentureMark created a 23 building real estate portfolio valued at about \$30 million in Chicago's Logan Square, Pilsen, Rogers Park and Humboldt Park neighborhoods. VentureMark's latest acquisition was in August 2020, with the purchase of a 20 unit mixed use property with the potential for the development of a second building of approximately the same size.

VentureMark has been personally investing in real estate assets since 1998.

The Project – One of VentureMark's existing buildings is a 15,000 square foot raw industrial warehouse with high ceilings, an interior atrium and a window line which floods the space with light. Over the last several months, this space has been marketed to film producers and its short-term rental has emerged as a meaningful business with potential. Over the last four months, bookings have quadrupled, without much effort or planning. Over the past four months, the space has been rented to music video producers, commercial film crews, movie makers and TV show producers from Chicago, Los Angeles, New York, Houston, Minneapolis, Atlanta and other locations. In addition, requests have flooded in for parties, weddings, pop-ups and other events, all of which have been declined due to Covid and other restrictions.

The objective of this project is to leverage the existing activity that is being generated in this building and develop a plan for maximizing the business potential for this building with short term rentals for film use, events, meetings and other activities.

The end result of this project will be a business plan which outlines strategies and tactics for maximizing this business opportunity in this space.

Below is a link to a short video compilation showing some of the videos that were filmed in the space.

 [Raw Industrial Warehouse Compilation.mp4](#)

Here is a photo of the space.



Project Contact – With this project, you will work directly with VentureMark’s CEO, Mark Falanga. This is an important project to VentureMark and you will have frequent and regular contact with and access to Mark and whatever information that is required.

About Mark Falanga

Mark Falanga is the founder and CEO of VentureMark, Inc. Prior to Mark’s full-time involvement with VentureMark, Mark was President of Vornado Realty Trust’s Merchandise Mart Properties, Inc. division, which, at the time, consisted of \$2 billion in assets. In that role, Mark managed Chicago’s Merchandise Mart and mart properties in New York City, Boston, Los Angeles and Washington DC, in addition to a large trade show business consisting of 85 trade shows. Mark was responsible for creating hundreds of millions of dollars in value to The Mart by re-positioning it from a predominantly showroom-based building to a tech hub and in doing so, Mark attracted many of the large technology companies that currently occupy The Mart. During Mark’s 20 year career with the Kennedy family (who previously owned The Mart) and Vornado, Mark invested his own funds in Chicago neighborhood real estate, through VentureMark, Inc.. In 2013, Mark’s personal real estate investing became a full-time effort. Mark holds a Ph.D. in Urban Planning from The University of Michigan and taught, as an adjunct professor, at Northwestern’s Kellogg Graduate School of Management for five years, where for most of those years, he was recognized, by student vote, as one of Kellogg’s best professors.

THIS PROJECT CAN BE DONE REMOTELY, OTHER THAN AT LEAST ONE VISIT TO THE SITE.

PLEASE NOTE BELOW A SECOND PROJECT FOR VENTUREMARK:

Project 2: Develop a plan for growing a private, self-funded real estate investment firm from a \$30 million asset base to a \$100 million asset base.

Company Description – VentureMark, Inc. is a boutique real estate investment company that invests its own funds in value-add residential, retail and mixed-use real estate assets in emerging neighborhoods. VentureMark identifies neighborhoods that are improving rapidly and in those neighborhoods, it concentrates its investments by assembling buildings into neighborhood-centric portfolios by purchasing quality real estate assets, to which it adds great value by significantly improving and re-tenanting its properties. In the emerging neighborhoods in which it focuses, VentureMark purchases, improves and re-tenants as many assets as possible, usually a few at a time. VentureMark holds its properties and will entertain an eventual exit, by selling an entire portfolio or individual assets, after its portfolio of properties within a neighborhood is stabilized and maximum value has been attained.

In its most recent portfolio assembly, VentureMark created a 23 building real estate portfolio valued at about \$30 million in Chicago’s Logan Square, Pilsen, Rogers Park and Humboldt Park neighborhoods. VentureMark’s latest acquisition was in August 2020, with the purchase of a 20 unit mixed use property with the potential for the development of a second building of approximately the same size.

VentureMark has been investing in real estate assets since 1998.

The Project – The objective of this project is to outline a path to grow VentureMark’s asset base from \$30 million to \$100 million. VentureMark is interested in exploring various strategies and tactics that will enable it to increase its asset base to \$100 million with less reliance on personal assets, while decreasing reliance on personal loan guarantees and minimizing personal risk.

VentureMark is interested in your creative ideas, your strategies and your tactics to help it advance and achieve this objective.

The conclusion of this project will be a plan outlining various strategies, tactics and objectives which will facilitate this growth.

Project Contact – With this project, you will work directly with VentureMark’s CEO, Mark Falanga. This is an important project to VentureMark and you will have frequent and regular contact with and access to Mark and whatever information that is required.

THIS PROJECT FOR VENTUREMARK CAN BE DONE REMOTELY.

Name of Company: [Walton Street Capital](#)

Address of Company: 900 N. Michigan Avenue, Suite 1900, Chicago IL 60611

Contact Person: Josh Troxel
E-mail and Phone: troxelj@waltonst.com
(312) 915-1582

Company Description:
(Year started, description of services, target customers, some key customers/developments)

Walton Street Capital, L.L.C., is a fully discretionary private equity real estate investment firm based in Chicago. Since its founding in 1994, affiliates of Walton Street have received total equity commitments of over \$12.0 billion from public and corporate pension plans, foreign institutions, insurance companies and banks, endowments and foundations, trusts, and high net worth individuals.

Status of Company:
(General information on size, revenue, employees, any issues facing the company)

Through its affiliates, Walton Street has invested and/or committed to invest over \$11.0 billion of equity in more than 500 separate transactions in U.S. and international real estate, including the development and acquisition of office, hotel, retail, industrial, multi-family, for-sale residential, senior and student housing, gaming and other assets through both individual, portfolio and company-level transactions with a gross asset cost of over \$40 billion.

Proposed Project:
(Specific details on proposed project. Note; better to keep the project narrowly focused with actionable deliverables. It is important that the project can reasonably be completed within the context of a 10-week internship.)

The internship is contemplated to provide a broad exposure to acquisitions, asset management, financing, and fund raising.

- Providing a baseline for the internship is a research project. The goal of the research project will be to evaluate how various property sectors have performed in both gateway and non-gateway markets over time as well as throughout the COVID-19 pandemic. Based on the results of the data, the intern is expected to provide a recommendation on which sectors in various geographies present the most compelling investment opportunities. The research project may change over the coming months as company needs and initiatives evolve.
- Exposure will also be provided to day to day deal flow including underwriting and due diligence.
- Lastly, the intern will spend some time working with the marketing team on fund raising.

THIS COMPANY IS WORKING REMOTELY.