2009 PEVC Club Boot Camp Schedule

**Wednesday October 7th, 2009**

2:00 – 2:15  **Introduction to PE/VC Recruiting**  
CMC Director: Shane Sugino

2:15 – 3:00  **Student Panel: My Summer Internship in PE/VC**  
Students: Andrew Gustafson (Wind Point Partners), Boyd Vor Broker (Merrick Ventures, LLC), Lylan Masterman (Sierra Ventures) and Lisa Wong (Code Hennessy & Simmons)

3:00 – 4:00  **The ABCs of a Deal**  
Students: David Friedman, Allen Wo, Patrick Boyaggi, Kearney Shanahan, Peter Tedesco, Justin DuPere, Thomas Loverro, Ajit Thupil, William DeLong and Douglas Lipke

4:15 – 5:00  **Overview of Financial Modeling**  
Students: Daniel Aronson and Jason Sondag

**Saturday October 10th, 2009**

8:00 – 8:15  **Breakfast / Introduction**  
Students: Ryan Anthony (LaSalle Capital) and Jon Gaunt (Wachovia Capital Partners)

8:15 – 8:45  **Overview of PE/VC at Kellogg**  
Professor Petersen

8:45 – 9:30  **1. Portfolio Management and Operating Case Study: Advanced H2O**  
Alumnus: Evan Gallinson (Merit Capital Partners)

9:30 – 10:15  **2. Lessons Learned from Founding a Private Equity Fund**  
Alumnus: Mike Shannon (KSL Capital)

10:15 – 10:30  **Break**

Alumni: Matt Raino (Madison Dearborn Partners), Jamie Dimitri (Welsh, Carson, Anderson & Stowe)
11:15 – 12:00  4. The Credit Process from the Perspective of a One-Stop Lender  
Alumnus: Demian Kircher (Maranon Capital)

12:00 – 12:15  Break / Lunch

12:15 – 1:15  5. Career Advice / Recent Grad Panel  
VC Alumni: Kapil Chaudhary (I2A Fund), Joe Dwyer (OCA Ventures)  
PE Alumni: Mike Teplitsky (Wynnchurch Capital), Justin Ward (BDT Capital Partners)

1:15 – 2:00  6. Raising a VC Fund in the Current Environment  
Alumnus: Karen Chung (Nomadic Capital Inc.)

2:00 – 2:45  7. Term Sheets: Structuring and Recent Trends (tentative)  
Alumnus: TBD

2:45 – 3:00  Break

3:00 – 4:00  8. Comparative Venture Capital Case Studies  
Alumnus: Matt McCall (DFJ-Portage and New World Ventures)

4:00 – 5:00  9. Venture Capital Industry Perspectives and Outlook  
Alumnus: Bret Maxwell (MK Capital)