

Day 1:	Saturday, October 11, 8:30 a.m. – 3:30 p.m.
Day 2:	Saturday, October 18, 8:30 a.m. – 3:00 p.m.
Day 3:	Saturday, October 25, 8:30 a.m. – 2:00 p.m.
Location:	Evanston Campus, Jacobs Center, Room 1246

SPONSORS:



Day 1: Saturday, October 11 – General Overview on Private Equity and Venture Capital

8:30-9:00	Introduction – Kellogg on Private Equity <i>Student: John Hennegan formerly of Henry Crown & Co.</i> <i>Assistant Dean Roxanne Hori, Director of Kellogg's Career Management Center</i>
9:00-9:45	1. What <i>Brealy, Myers, and Allen</i> Doesn't Teach You About Private Equity <i>Professor Mitchell Petersen, Glen Vasel Professor of Finance, Co-Director of the Heizer Center</i>
9:45-10:30	2. Investment Diversity: Strategies, Stages, Industries, Geographies, LPs <i>Student: Bader Alam formerly of Bruckmann, Rosser, Sherrill & Co</i> <i>Student: Chris Carter formerly of Arcapita</i>
10:30-10:50	Break
10:50-11:50	3. The ABCs of a Deal <i>Student: Justin Ward formerly of Thomas H Lee</i> <i>Student: Enzo D'Angelo of Norwest Equity Partners</i>
11:50-1:30	4. Lunch and Career Advice from Recent Graduates <i>Alumni Panel: Wade Glisson of Lake Capital, Laura Albrecht of American Capital & Mike Teplitsky of Wynnchurch Capital</i>
1:30-2:15	5. The GP/LP Structure: How Private Equity Firms are Formed <i>Student: John Hennegan formerly of Henry Crown & Co.</i> <i>Student: Bader Alam formerly of Bruckmann, Rosser, Sherrill & Co</i>
2:15-3:00	6. Private Equity from the Limited Partner (LP) Perspective <i>Alumnus: Ross Posner of Allstate Investments</i>

Day 2: Saturday, October 18 – Private Equity/Buyouts Breakout Session

8:30–9:00	Relevant Classes and Activities <i>Student: John Hennegan formerly of Henry Crown & Co.</i>
9:00–9:45	1. Current State of the Markets <i>Alumnus: Matt Raino of Madison Dearborn Partners</i>
9:45 – 10:00	Break
10:00–11:00	2. PE Sourcing Strategies <i>Alumnus: Chris McLaughlin of CIVC Partners</i>
11:00–12:00	3. A Portfolio Company Story <i>Alumnus: Danny Rosenberg of Sterling Partners</i>
12:00–1:30	4. Lunch with a Mezzanine Investor <i>Alumnus: Demian Kircher of Maranon Capital</i>
1:30–2:30	5. The Credit Process and Basics of an LBO Model <i>Student: Bader Alam formerly of Bruckmann, Rosser, Sherrill & Co</i> <i>Student: Greg Maletsky formerly of Valour Partners</i>

Day 1:	Saturday, October 11, 8:30 a.m. – 3:30 p.m.
Day 2:	Saturday, October 18, 8:30 a.m. – 3:00 p.m.
Day 3:	Saturday, October 25, 8:30 a.m. – 2:00 p.m.
Location:	Evanston Campus, Jacobs Center, Room 1246

SPONSORS:



Day 3: Saturday, October 25 – Venture Capital Breakout Session

- 8:30 – 9:15 Introduction – Kellogg on Venture Capital**
Professor Mitchell Petersen, Glen Vasel Professor of Finance, Co-Director of the Heizer Center
- 9:15 – 9:45 Relevant classes and activities**
Student: Forrest Mertens of MVC Capital
- 9:45 – 10:30 Student Experiences**
Student: Joe Matthews formerly of i2a
Student: Aziz Gilani of DFJ Mercury
- 10:30 – 11:30 VC Value-Chain: From Sourcing To Exit**
Alumnus: Matt McCall of DFJ Portage
- 11:30 – 12:30 Lunch with Entrepreneur Panel**
Alumnus: Jonathan Miller of Elementbars.com
Alumnus: Joe Dwyer of Artist Data
- 12:30 - 1:30 Portfolio Management and Exit Case Study**
Alumnus: Bret Maxwell of MK Capital
- 1:30 – 1:45 Wrap Up and Intro to VC Competition**
Student: Raghav Mathur formerly of Helion Venture Partners