



2009 PEVC Club Boot Camp Schedule

Wednesday October 7th, 2009

- 2:00 – 2:15 **Introduction to PE/VC Recruiting**
CMC Director: Shane Sugino
- 2:15 – 3:00 **Student Panel: My Summer Internship in PE/VC**
Students: Andrew Gustafson (Wind Point Partners), Boyd Vor Broker (Merrick Ventures, LLC), Lylan Masterman (Sierra Ventures) and Lisa Wong (Code Hennessy & Simmons)
- 3:00 – 4:00 **The ABCs of a Deal**
Students: David Friedman, Allen Wo, Patrick Boyaggi, Kearney Shanahan, Peter Tedesco, Justin DuPere, Thomas Loverro, Ajit Thupil, William DeLong and Douglas Lipke
- 4:15 – 5:00 **Overview of Financial Modeling**
Students: Daniel Aronson and Jason Sondag

Saturday October 10th, 2009

- 8:00 – 8:15 **Breakfast / Introduction**
Students: Ryan Anthony (LaSalle Capital) and Jon Gaunt (Wachovia Capital Partners)
- 8:15 – 8:45 **Overview of PE/VC at Kellogg**
Professor Petersen
- 8:45 – 9:30 **1. Portfolio Management and Operating Case Study: Advanced H2O**
Alumnus: Evan Gallinson (Merit Capital Partners)
- 9:30 – 10:15 **2. Lessons Learned from Founding a Private Equity Fund**
Alumnus: Mike Shannon (KSL Capital)
- 10:15 – 10:30 **Break**
- 10:30 – 11:15 **3. Current State of the Market**
Alumni: Matt Raino (Madison Dearborn Partners), Jamie Dimitri (Welsh, Carson, Anderson & Stowe)

11:15 – 12:00 **4. The Credit Process from the Perspective of a One-Stop Lender**

Alumnus: Demian Kircher (Maranon Capital)

12:00 – 12:15 **Break / Lunch**

12:15 – 1:15 **5. Career Advice / Recent Grad Panel**

VC Alumni: Kapil Chaudhary (I2A Fund), Joe Dwyer (OCA Ventures)

PE Alumni: Mike Teplitsky (Wynnchurch Capital), Justin Ward (BDT Capital Partners)

1:15 – 2:00 **6. Raising a VC Fund in the Current Environment**

Alumnus: Karen Chung (Nomadic Capital Inc.)

2:00 – 2:45 **7. Term Sheets: Structuring and Recent Trends (tentative)**

Alumnus: TBD

2:45 – 3:00 **Break**

3:00 – 4:00 **8. Comparative Venture Capital Case Studies**

Alumnus: Matt McCall (DFJ-Portage and New World Ventures)

4:00 – 5:00 **9. Venture Capital Industry Perspectives and Outlook**

Alumnus: Bret Maxwell (MK Capital)