

3rd Annual Distinguished Alumni Panel
Thursday, February 4, 2010
Alumni Panel 2010 – State of Real Estate Markets
Worldwide: Crisis or Opportunity?

Doug Harmon is a Managing Director and Head of RBS' Leverage Loans for the Americas with responsibility for originating and structuring syndicated leveraged loans and high yield bonds, including select corporate, non-recourse, and infrastructure financings. Doug has specific oversight responsibility for the industrial, gaming, chemical, consumer, healthcare, REITs, and hospitality transactions.



Previously, Doug was Head of Syndicate for Americas Real Estate Finance for RBS Global Banking & Markets where Doug had responsibility for negotiating, structuring and syndicating commercial real estate bank loans.

Prior to joining RBS in December 2006, Mr. Harmon was Head of Real Estate Syndications for KeyCorp. KeyCorp was a top five real estate bank loan lender by volume and transaction number from 2003-2006 in the United States. Prior to KeyCorp, Mr. Harmon was with Merrill Lynch International in the London acting as co-head of the EMEA Mortgage Desk and Head of Credit Product Management group. Prior to Merrill Lynch International, Mr. Harmon was with NatWest Markets (Greenwich Capital) where he was a co-founder of the mortgage and asset-backed securities team. Mr. Harmon began his 23 year in the securities industry with Merrill Lynch Public Finance.

Mr. Harmon received a B.A. in geology from Colgate University and an M.B.A. with concentrations in finance and real estate from the Kellogg School of Management at Northwestern University.

Laine Kenan – Executive Vice President & Chief Investment Officer. Mr. Kenan joined Novare Group in 2012 and has primary responsibility for finance, investments, capital management and asset management. Prior to joining Novare, he was head of North America Real Estate for Arcapita Inc., which encompassed \$6 billion of property investments. He was also a member of the Executive Committee overseeing Arcapita’s global property holdings. Prior to Arcapita, Mr. Kenan spent 14 years at the investment banking firm of Robinson-Humphrey, a Salomon Smith Barney subsidiary, where he focused on equity capital raising and mergers & acquisitions in the real estate and consumer sectors.



Mr. Kenan received a Bachelor of Science in Business Administration from University of North Carolina at Chapel Hill and an M.B.A. from the Kellogg School at Northwestern University and is a Chartered Financial Analyst. He is a past Board Member and Chairman of the Association of Foreign Investors in Real Estate (AFIRE), a past Board Member of the Real Estate Roundtable, and has been an active member of NAIOP and NAREIT. Mr. Kenan is a member of the Executive Committee of the Board of Directors of Trees Atlanta.

William E. Sullivan has served as a member of the Board of Directors for Prologis Inc. since January 2013. Mr. Sullivan is their lead independent director and the chair of their Audit Committee. From March 2007 to May 2012, Mr. Sullivan served as the Chief Financial Officer of ProLogis Inc. (ProLogis), a REIT operating as an owner, manager and developer of distribution facilities. Prior to joining ProLogis, Mr. Sullivan was the founder and President of Greenwood Advisors, Inc., a private financial consulting and advisory firm, from 2005 to 2007. Prior to that, Mr. Sullivan served as the Chairman (2001 to 2007) and Chief Executive Officer (2001 to 2005) of SiteStuff, Inc., a procurement solutions company specializing in real estate property and facility management. Mr. Sullivan worked for Jones Lang LaSalle Incorporated (Jones Lang LaSalle), and its predecessor, LaSalle Partners, in a variety of positions from 1984 to 2001, including as Chief Financial Officer from 1997 to 2001 and as a member of the Board of Directors from 1997 to 1999. Prior to joining Jones Lang LaSalle, he was a member of the Communications Lending Group of the First National Bank of Chicago and also served as a member of the tax division of Ernst & Ernst LLP, a predecessor to Ernst & Young LLP (Ernst & Young). Mr. Sullivan has also served as a director and audit committee chairman of Jones Lang LaSalle Income Property Trust, Inc. since September 2012, and as a director and audit committee chairman of Club Corp., since August 2013.



Robert N. Weaver is a Partner at TPG Real Estate, and is based in the firm's New York office. Mr. Weaver is a member of the investment committee and is responsible for capital formation and investor relations for TPG's global real estate business.



Prior to joining TPG in 2011, Mr. Weaver was a Managing Director at Morgan Stanley where he coordinated the firm's real estate Private Capital Markets business in the Investment Banking Division. Mr. Weaver was responsible for global coordination of Morgan Stanley's Private Capital Markets group, including the coverage of global institutional capital sources for all real estate investment banking services offered by Morgan Stanley. Prior to joining Morgan Stanley Real Estate in 1994, Bob was a generalist in the Firm's investment banking department working principally on merger and acquisitions, corporate restructurings, and public financings. Bob began his professional career with Chemical Bank's Banking and Corporate Finance Group

Mr. Weaver joined Morgan Stanley in 1991 after receiving his MBA from the J.L. Kellogg Graduate School of Management.

He worked for the Chemical Bank after graduating from St. Lawrence University in 1985 with a BA in Government.