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Linear Functionals of Convex Sets with  
Applications to Economics, Game-Theory and  
Social Choice\*

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1. Introduction

Let  $\mathcal{C}$  denote the set of all compact convex subsets of the  $n$ -dimensional Euclidean space,  $R^n$ .  $\mathcal{C}$  is a convex cone ( $A, B \in \mathcal{C}$  imply  $A+B = \{a+b : a \in A, b \in B\} \in \mathcal{C}$  and  $rA = \{ra : a \in A\} \in \mathcal{C}$  for every  $r \geq 0$ ). The main purpose of this paper is to characterize all the uniformly continuous (relative to the Hausdorff metric on  $\mathcal{C}$ ) real valued linear functions ( $F(A+B) = F(A) + F(B)$  and  $F(rA) = rF(A)$  for  $r \geq 0$ ) on  $\mathcal{C}$ . In section 2 we give examples to show that these functions are common in Economics and Game-Theory. Section 3 is devoted to the proof of an extended version of Theorem 1 below. Section 4 exhibits a method of recovering the measures associated with our characterization and presents an open problem.

For  $C \in \mathcal{C}$  and  $p \in R^n$  let  $V_C(p)$  denote the support of  $C$  in the direction  $p$ , i.e.  $V_C(p) = \sup_{c \in C} c \cdot p$ . Let  $S$  denote the boundary of the unit ball in  $R^n$ .

Theorem 1:  $F$  is a uniformly continuous, real valued linear function on  $\mathcal{C}$  if and only if there exist non-negative real numbers  $a$  and  $b$  and probability measures  $\mu$  and  $\eta$  on  $S$  such that for every  $C \in \mathcal{C}$

$$F(C) = aE_{\mu} V_C - bE_{\eta} V_C$$

where  $E_{\mu}$  denotes the expected value relative to the measure  $\mu$ .

## 2. Examples

References to show the frequency of occurrence of linear functionals in Economics are too numerous to list (e.g. Debreu [1959] and Gale [1960]). We give the following examples in order to show four specific cases where the function  $F$  of Section 1 is natural.

### Example 1: Decomposition of Production

We think of each of the coordinates of a point in  $\mathbb{R}^n$  as representing output level of a certain good. Thus a point  $x \in \mathbb{R}^n$  represents output  $x^1$  of good 1,  $x^2$  of good 2 and so on. A set  $C \subset \mathbb{R}^n$  represents the feasible output levels for a producer. Given such a set  $C$ , let  $F(C)$  be the profit (or cost) associated with the producer's choice in  $C$ . If a set  $A$  represents the feasible production levels in one location and  $B$  represents the feasible production levels in another location then  $A+B$  represents the feasible production levels from the two locations.  $F(A+B) = F(A) + F(B)$  means that as far as profit is concerned the problem is decomposable and the decision can be made jointly or separately. Similar considerations will justify the requirement that  $F(kC) = kF(C)$  for every positive integer  $k$ ,  $F(rC) = rF(C)$  for every positive rational number  $r$ , and continuity argument will result in  $F(tC) = tF(C)$  for every non-negative real number  $t$ . Of course the quantity  $F(C)$  could represent many other concepts for which decomposition is desired.

Notice that  $E_{\mu} V_C$  is the expected worth of the feasible production set  $C$  when prices have the distribution  $\mu$ . Thus, by Theorem 1, it

follows that every uniformly continuous function which is decomposable can be viewed as the difference of the expected worth of the set  $C$  according to two different fixed probability distributions on potential prices.

Example 2: The Utility of Participating in a Cooperative Game

Linear, real valued functions arise in cooperative game theory when we consider the von-Neumann Morgenstern utility that an individual has for the options of participating in various cooperative games. For simplicity we illustrate this point on a class of very simple games of this type (see Aumann-Peleg [1960] for the general case and Nash [1950] for the special case that we consider here). In addition linear functions of convex sets arise naturally when we consider possible extensions of the Shapley Value (Shapley [1953]) to the family of cooperative games without sidepayments (Kalai-Myerson [1977]).

We consider two fixed individuals with fixed von-Neumann Morgenstern utility functions. A two-person game of these two individuals is represented by a pair  $(a, C) \in \mathbb{R}^2 \times C$ .  $a = (a^1, a^2)$  represents the V-M utility levels resulting to the two of them when they do not cooperate.  $C$  represents the utility levels available to them when they do cooperate. Thus  $c = (c^1, c^2) \in C$  if and only if there is a joint strategy yielding utility levels  $c^1$  and  $c^2$  to the two players respectively. We are interested in the V-M utility that player 1 may have for participating in the various games that he may encounter with 2. (See Roth [1976] for a treatment of the sidepayments case as a generalization

of the Shapley Value.) Consider three games, (a,A) (b,B) and the game resulting from the following lottery. With probability  $\alpha$  they will play (a,A) and with probability  $1-\alpha$  (b,B). If we consider the ex-ante feasible V-M utility level associated with the third game (c,C) we obtain

$$(c,C) = (\alpha a + (1-\alpha)b, \alpha A + (1-\alpha)B).$$

Thus it follows from the V-M theory that player 1's utility for the games must satisfy

$$u(\alpha a + (1-\alpha)b, \alpha A + (1-\alpha)B) = \alpha u(a,A) + (1-\alpha)u(b,B).$$

By considering all the games with a fixed non-cooperation point, or by choosing a non-cooperation point that varies linearly with the choice of the feasible set we obtain that  $u$  must induce a linear, real valued function on  $\mathcal{C}$ .

### Example 3: Decentralization of Social Choice Decisions

We let a set  $C$  denote the feasible production levels of  $n$ -public goods.  $F(C)$  represents society's utility from the choice made out of  $C$ . The linearity of  $F$  means that if  $C$  is decomposed into sets that add up to  $C$  then making the choice on every one of the component sets will not effect society's utility of the final outcome.

Example 4: Utilitarian Social Welfare Functions

We consider a society of  $n$  individuals each having a von-Neumann Morgenstern utility function  $u_i$  ( $1 \leq i \leq n$ ). A set  $C \subset \mathbb{R}^n$  represents (as in Example 2) feasible utility levels of the  $n$  individuals in a certain situation. Thus if society's options in a certain situation are given by a set  $A$  then  $C = \{(u_1(a), u_2(a), \dots, u_n(a)) : a \in A\}$ .  $C$  must be convex if we assume that the society has the option to randomize over alternatives in  $A$ . We let  $F(C)$  denote the V-M utility of the society when it makes the choice from  $C$ . The argument given in Example 2 holds also in this case and implies that  $F$  must be linear on  $C$ .

Notice that if society's utility of a choice set  $C$  is given by the function  $V_C(p)$  ( $= \sup_{c \in C} c \cdot p$ ) for some  $p \in \mathbb{R}^n$  then society has a utilitarian social welfare function with the interpersonal weights given by  $p = (p_1, p_2, \dots, p_n)$ . (See Harsanyi [1955] for an axiomatization of this Social Welfare Function.) If society has a utility function of the form  $u(C) = E_{\mu} V_C$  where  $\mu$  is a probability distribution on the boundary of the unit ball in  $\mathbb{R}^n$  then it is basically a utilitarian society which has a probability distribution  $\mu$  over the interpersonal weights. Thus Theorem 1 tells us that every uniformly continuous V-M utility function for the society can be viewed as the difference of two utilitarian functions with two different probability distributions over the interpersonal weights.

### 3. Main Results

Let  $\mathcal{K}$  denote a convex cone of closed convex sets in  $\mathbb{R}^n$  with a common recession cone  $T \neq \mathbb{R}^n$ . Thus we assume that  $\mathcal{K}$  satisfies the following conditions.

1. Every element of  $\mathcal{K}$  is closed and convex.
2.  $A, B \in \mathcal{K}$  imply that  $A+B \in \mathcal{K}$  (+ denotes set addition)
3.  $A \in \mathcal{K}$  and  $t > 0$  imply that  $tA \in \mathcal{K}$ .
4. There exists a closed convex cone in  $\mathbb{R}^n$ ,  $T (\neq \mathbb{R}^n)$ , such that for every  $A \in \mathcal{K}$  the recession cone of  $A$  is  $T$ .

Recall that the recession cone is the set of directions to which  $A$  is unbounded, i.e.

$$T = \{v \in \mathbb{R}^n : A + \{v\} \subset A\} \text{ (see Rockafellar [1970])}.$$

Notice that when  $T = \{0\}$  then  $\mathcal{K} = \mathcal{C}$ .

The cases where  $T = -\mathbb{R}_+^n$  are very common in Game-Theory and Economics (free disposal). We let  $W$  denote the polar cone of  $T$  ( $= \{w \in \mathbb{R}^n : w \cdot r \leq 0 \text{ for every } r \in T\}$ ) and for every  $A \in \mathcal{K}$  we let  $V_A$  denote the support function of  $A$  then the effective domain of  $V_A$  is  $W$ .  $V_A$  is continuous, convex, and homogeneous of degree 1 on  $W$ . And there is a 1-1 correspondence between convex sets with  $T$  as a recession cone and functions on  $W$  which satisfy these conditions. We let  $\bar{W}$  denote the intersection of  $W$  with the boundary of the unit ball in  $\mathbb{R}^n$ ,  $\bar{W} = \{v \in W : \|v\| = 1\}$  where  $\|\cdot\|$  denotes the Euclidean norm.

For  $A, B \in \mathcal{X}$  the Hausdorff distance between  $A$  and  $B$  is defined as usual to be the supremum of radii of Euclidean balls which are centered around a point of one of the two sets  $A, B$ , without intersecting the other set. We discuss continuity of functions on  $\mathcal{X}$  relative to this Hausdorff metric.

A real valued function  $F$  on  $\mathcal{X}$  is linear if for every  $A, B \in \mathcal{X}$  and every  $r > 0$ ,  $F(A+B) = F(A) + F(B)$  and  $F(rA) = rF(A)$ .

Theorem 2:  $F$  is a real valued uniformly continuous linear function on  $\mathcal{X}$  if and only if there is some signed regular Borel measure  $M$  on  $\bar{W}$  such that for every  $C \in \mathcal{X}$

$$F(C) = \int_{\bar{W}} v_C(p) dM(p).$$

Let  $X$  be a normed linear space over the real numbers, let  $Y$  denote a convex cone in  $X$ , and let  $f$  be a real valued linear function on  $Y$ . We define  $\|f\|_Y = \sup \left\{ \frac{|f(y) - f(z)|}{\|y - z\|} : y, z \in Y \right\}$  and we say that  $f$  is bounded on  $Y$  if  $\|f\|_Y < \infty$ .

Lemma 1: A real valued bounded linear function  $f$  defined on a convex cone  $Y$  can be extended to a bounded linear function  $\bar{f}$  on the entire space  $X$  with  $\|\bar{f}\| = \|f\|_Y$ .

Proof of Lemma 1: We let  $Z = Y - Y$  then  $Z$  is a subspace of  $X$ . We extend  $f$  to  $\bar{f}$  defined on  $Z$  by

$$\bar{f}(y_2 - y_z) = f(y_2) - f(y_z).$$

By the linearity of  $f$  it follows that  $\bar{f}$  is well defined, linear, and  $\|\bar{f}\|_Z = \|f\|_Y$ . The Hahn-Banach Theorem completes the proof of the lemma.



Proof of Theorem 2: Let  $\bar{W}^*$  denote the set of all real valued functions defined on  $\bar{W}$  which are the restrictions to  $\bar{W}$  of some support function  $V_A$  with effective domain  $W$ . Every element in  $\bar{W}^*$  can be associated uniquely with some  $V_A$  for some unique convex set  $A \in \mathcal{X}$ . We let  $\bar{V}_A$  denote the restriction of  $V_A$  to  $\bar{W}$ . Thus we can define  $F^*$  on  $\bar{W}$  by  $F^*(\bar{V}_A) = F(A)$ . So  $F^*$  is a well defined, linear, real valued function on  $\bar{W}^*$ . Also  $F^*$  is uniformly continuous (with the sup norm) because  $F$  is (see Artstein [1970] or Kalai [1975]). To show that  $F^*$  is bounded on  $\bar{W}^*$  we assume to the contrary that there exists a sequence of functions  $\bar{V}_{A(i)}$  and  $\bar{V}_{B(i)}$  on  $\bar{W}^*$  such that

$$R(A(i), B(i)) = \frac{|F^*(\bar{V}_{A(i)}) - F^*(\bar{V}_{B(i)})|}{\|\bar{V}_{A(i)} - \bar{V}_{B(i)}\|} \rightarrow \infty \text{ as } i \rightarrow \infty. \text{ By the uniform}$$

continuity of  $F^*$  there exists a  $\delta > 0$  such that if  $\|\bar{V}_{A(i)} - \bar{V}_{B(i)}\| \leq \delta$  then  $\|F^*(\bar{V}_{A(i)}) - F^*(\bar{V}_{B(i)})\| \leq 1$ . If we consider the sequence

$(A^1_{(i)}, B^1_{(i)}) \leq \frac{1}{\delta}$  for all  $i$  but also  $R(A^1_{(i)}, B^1_{(i)}) \rightarrow \infty$  as  $i \rightarrow \infty$ , a contradiction. Thus  $F^*$  is a real valued, linear, bounded function on  $\bar{W}^*$ .

Since  $\bar{W}^*$  is a convex cone in the space  $C_0(\bar{W})$  consisting of all continuous functions on  $\bar{W}$  we can extend, by Lemma 1,  $F^*$  to be a linear bounded real valued function on  $C_0(\bar{W})$ . Now Riesz Representation Theorem completes the proof of the theorem.

Corollary: Theorem 1 follows immediately from Theorem 2 by the Hahn Decomposition Theorem for signed measures. Notice also that if  $M$  is determined uniquely for a given  $F$  then Hahn's theorem implies that  $a, b, \mu$  and  $\eta$  of Theorem 1 are determined uniquely after the obvious normalization.

4. Uniqueness, Recovering the Measure, and an Open Question

We give an example in  $\mathbb{R}^2$  to show how to recover the measure  $M$  underlying a given uniformly continuous linear  $F$  defined on  $\mathcal{C}$ . We believe that this method can be applied to the general case. In particular this would show that the measure  $M$  described by Theorem 2 is unique.

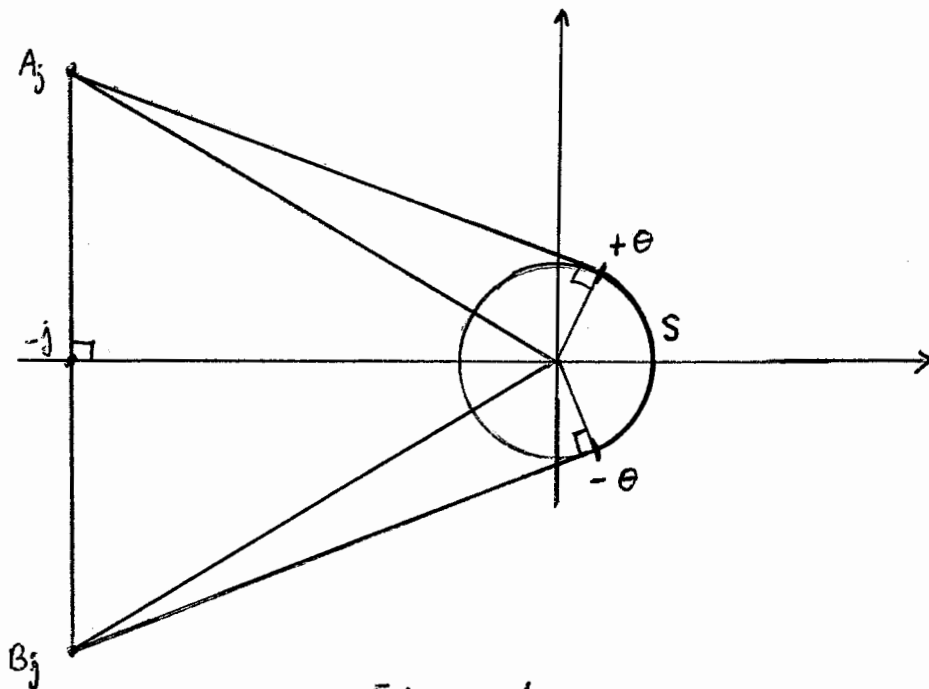


Figure 1

We let  $S$  be the interval described in Figure 1.  $S_j$  is the convex-hull of  $S$  and the points  $A_j$  and  $B_j$ .  $T_j$  is the convex-hull of  $A_j$ ,  $B_j$  and  $(0,0)$ . We claim that  $M(S) = \lim_{j \rightarrow \infty} [F(S_j) - F(T_j)]$ . To justify this claim, consider the support functions of  $S_j$  and  $T_j$

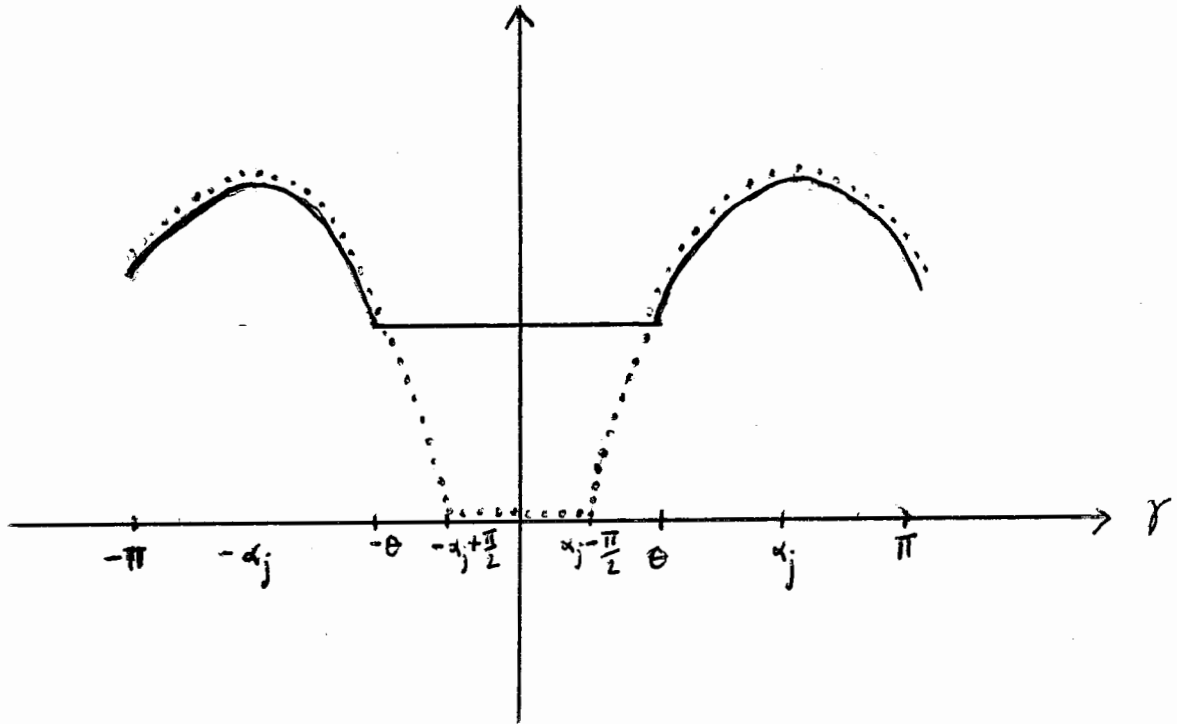


Figure 2.

$V_{T_j}(\gamma) = \max(0, |A_j| \cos(\gamma + \alpha_j), |A_j| \cos(\gamma - \alpha_j))$ , the dotted line in Figure 2.

$V_{S_j}(\gamma) = \max(1, |A_j| \cos(\gamma + \alpha_j), |A_j| \cos(\gamma - \alpha_j))$ , the solid line in Figure 2.

Since  $-\alpha_j + \frac{\pi}{2} \rightarrow -\theta$  and  $\alpha_j - \frac{\pi}{2} \rightarrow \theta$  as  $j \rightarrow \infty$  it follows that

$$\int_{\mathcal{S}} V_{S_j}(\gamma) - V_{T_j}(\gamma) dM(\gamma) \rightarrow \int_{\mathcal{S}} 1 dM(\gamma) = M(\mathcal{S}) \text{ as } j \rightarrow \infty.$$

Let  $F = (F_1, F_2, \dots, F_n)$  consist of  $n$  uniformly continuous linear real valued functions on  $\mathcal{X}$ . Let  $M_1, M_2, \dots, M_n$  be the corresponding

measures. A question that arises naturally from the examples given in Section 2 is whether  $F(C) \in C$  for every  $C \in \mathcal{X}$ . This would enable us to consider the actual choice that the decision maker makes out of the alternative in  $C$ . Necessary and sufficient conditions on the  $M_i$ 's that will induce this feasibility property would be of great interest. The condition that  $F(C)$  be on the boundary of  $C$  for every  $C \in \mathcal{X}$  (or Pareto Optimality) is also desirable but unfortunately it is inconsistent with continuity (see Kalai-Myerson [1977]).

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