

# Nancy Qian

2211 Campus Drive, Evanston, IL 60208. nancy.qian@kellogg.northwestern.edu

Birth place: Shanghai, China

Citizenship: USA

## PRIMARY ACADEMIC EMPLOYMENT

Northwestern University, Kellogg MEDS, James J. O'Connor Professor (Parental Leave: Fall 2018 and Winter 2019)	2017-
Northwestern University, Dept. of Economics, Professor by Courtesy Appt.	2018-
Yale University Department of Economics, Associate Professor (Parental Leave: Spring 2015)	2013-2016
Yale University Department of Economics, Assistant Professor	2009-2013
Brown University Department of Economics, Assistant Professor	2005-2009

## OTHER POSITIONS

Global Research Poverty Lab -- China Cluster, Founding Director	2018-
Fudan University FISF, Special Term Professor	2019-2022
Fudan University School of Economics, Visiting Professor	2017 June
Kellogg SOM at Northwestern University, Visiting Professor	2016 Fall
NYU Stern Dept. of Economics, Visiting Scholar	2016 Spring
Center for Evaluation and Development in Manheim, Research Fellow	2016-
NYU Dept. of Economics, Visiting Scholar	2014 Fall
Yale University Council on East Asian Studies, Affiliate	2014-2016
Yale Leitner Center for Political Economy, Affiliate	2014-2016
Princeton University, Industrial Relations Section, Visiting Scholar	2011-2012
EIEF Visiting Scholar (Summer)	2008-2014, 16
University of Chicago Booth Business School, Visiting Scholar	2009 April
Harvard University Department of Economics, Visiting Scholar	2007-2009
Harvard Academy Scholar	2007-2009
Brown University Populations Studies and Training Center, Affiliate	2005-2009

## EDUCATION

Massachusetts Institute of Technology, Ph.D. Economics	2005
University of Texas at Austin, Plan I Honors Program, B.A. (with High Honors)	2001

## RESEARCH INTERESTS

Development Economics, Political Economy, Economic History  
Thesis: "Three Essays on the Economic Development of China"

## PUBLICATIONS

"Immigrants and the Making of America" (with Nathan Nunn and Sandra Sequeira) Accepted at the **Review of Economic Studies**. NBER Working Paper 23289.

"Quantity-Quality and the One Child Policy: The Positive Effect of Family Size on School Enrollment in China" (2017) Forthcoming in **Gender and Development**, UNU Wider Oxford University Press.

"Lifecycle Human Capital Accumulation Across Countries: Evidence from U.S. Immigrants" with Benjamin Moll, David Lagakos, Tommaso Porzio and Todd Schoellman) (2017) Forthcoming in **The Journal of Human Capital**. NBER Working Paper 21914.

"Government Distortion in Independently Owned Media: Evidence from U.S. Cold War News Coverage of Human Rights "(with David Yanagizawa-Drott) **The Journal of European Economic Association**, 15(2), 2017.

"Life Cycle Wage Growth Across Countries" (with Benjamin Moll, David Lagakos, Tommaso Porzio and Todd Schoellman) Forthcoming in **The Journal of Political Economy**. NBER Working Paper 18602.

"The Institutional Causes of Famine in China, 1959-61" (with Xin Meng and Pierre Yared) **The Review of Economic Studies**, 82(4), 2015, p. 1568-1611.

"Making Progress on Foreign Aid" **The Annual Review of Economics**, Vol 7, 2015 August, p. 277-308.

"U.S. Food Aid and Civil Conflict" (with Nathan Nunn) **The American Economic Review**, 104(6), 2014 June, p. 1630-1666.

"More Missing Women, Fewer Dying Girls: The Impact of Abortion on Sex Ratios at Birth and Excess Female Mortality in Taiwan" (with Ming-Jen Lin and Jin-Tan Liu) **The Journal of European Economic Association**, 12(4), 2014 August, p. 899-926.

"The Impact of Potatoes on Old World Population and Urbanization" (with Nathan Nunn), **The Quarterly Journal of Economics**, 126(2), May 2011, p. 593-650.

"The Columbian Exchange: a Historical Change in Food, Disease and Ideas" (with Nathan Nunn) **The Journal of Economic Perspectives**, 24(2), 2010 Spring, p. 163-188.

"The Strategic Determinants of U.S. Human Rights Reporting: Evidence from the Cold War" (with David Yanagizawa) **The Journal of European Economic Association Papers and Proceedings**, 7(2-3), 2009 May-June, p. 446-457.

"Income Inequality and Progressive Income Taxation in China and India, 1986-2010" (with Thomas Piketty) **American Economic Journal - Applied Economics**, 1(2), 2009 April, p. 53-63.

"Missing Women and the Price of Tea in China: The Effect of Sex-Specific Income on Sex Imbalance," **The Quarterly Journal of Economics**, 123(3), 2008 August, p.1251-1285.

## **WORKING PAPERS**

"The Rise and Fall of Local Elections in China: Theory and Empirical Evidence on the Autocrat's Tradeoff" with Monica Martinez-Bravo, Gerard Padró-i-Miquel and Yang Yao (2017) NBER Working Paper 24032.

"Making Democracy Work: Culture, Social Capital and Elections in China" (with Monica Martinez-Bravo, Gerard Padro-i-Miquel, Yiqing Xu and Yang Yao) (2017). Revise and Resubmit at the **Journal of European Economic Review**.

"Social Fragmentation, Elections and Public Goods: Evidence from China" (with Gerard Padro-i-Miquel and Yang Yao) (2012) NBER Working Paper w18633. Invited for resubmission at the **Journal of Public Economics**.

"The Fluidity of Race: 'Passing' in the United States, 1880-1940" (with Emily Nix) (2015) NBER Working Paper 20828.

"Distrust and Political Turnover" (with Nathan Nunn and Jaya Wen) (2017) NBER Working Paper 24184.

"Winter is Coming: The Long-run Effects of Climate Change on Conflict, 1400-1900" (with Murat Iyigun and Nathan Nunn) (2016) NBER Working Paper 23033.

"The Long-run Effects of Agricultural Productivity on Conflict, 1400-1900" (with Murat Iyigun and Nathan Nunn) (2017) NBER Working Paper 24066

"The Dynamic Effects of Computerizing VAT Invoices on Chinese Manufacturing Firms" (with Haichao Fan, Yu Liu and Jaya Wen) (2018) NBER Working Paper 24414

"On the Road: Transportation Infrastructure and Economic Growth in China" (with Abhijit Banerjee and Esther Duflo) (2012) NBER Working Paper 17897. Revise and Resubmit at the **Journal of Development Economics**.

"Economic Transition and Private-Sector Labor Demand: Evidence from Urban China" (with Lakshmi Iyer, Xin Meng and Xiaoxue Zhao) (2013) NBER Working Paper 19733. Invited for resubmission at the **Journal of Comparative Economics**.

"Aggregate Fertility and Household Savings: A General Equilibrium Analysis using Micro data" (with Abhijit Banerjee, Xin Meng and Tommaso Porzio) (2014) NBER Working Paper w20050.

"The Rise of China and the Natural Resource Curse in Africa" with Erik Meyersson and Gerard Padro i Miquel (2008).

"The Long-run Impact of Famine on Survivors: Evidence from China's Great Famine 1959-61" (with Xin Meng) (2009) NBER Working Paper w14917.

"Understanding the Influence of Government-Owned Media: Evidence from Air Pollution in China" (with Jie Bai, Mikhail Golosov, Kai Yan) (2015)

"Xi Jinping's Anti-Corruption Campaign and the Import of Luxury Goods in China" (2015) (with Jaya Wen)

## **BOOK CHAPTERS**

"Missing Women and the Price of Tea in China: The Effect of Sex-Specific Earnings on Sex Imbalance," **China Labor Economics** Vol. 3, Beijing: China Academy of Social Sciences Press, 2007, pp. 3-28. (Chinese)

"Village Governance in China", **The Oxford Companion to the Economics of China**, Ch. 53, Oxford University Press, 2014 November.

"The Determinants of Food Aid Provisions to Africa and the Developing World," (with Nathan Nunn) **African Successes: Sustainable Growth**, Vol. 4, University of Chicago Press, 2014 May.

## **SELECT WORKS IN PROGRESS**

"Missing Women in China" in preparation for the *Journal of Economic Literature*

"Understanding the effect of China' Cultural Revolution on social trust and economic behavior"

"Understanding the determinants of censored news content: Evidence from coal mine accidents in China"

"Understanding how brainwashing works: Experimental evidence on repeated information in China"

"Holodomor: Understanding the determinants of the Soviet Famine, 1932-33"

"The influence of stress on inter-ethnic tensions: Lab-in-the-field evidence from Kenya"

"The influence of social trust on patient medical behavior: Evidence from C-sections"

## **TEACHING**

Graduate Ph.D.:

Northwestern University: Advanced Topics in Development Economics and Political Economy

Yale University: Economic Development and Political Economy, Economics of the Population, Economics of Developing Countries, Introduction to Econometrics

Brown University: Development Economics, Empirical Methods, Interdisciplinary Perspectives on Population

Graduate MBA and EMBA:

Northwestern University: Statistical Decision Analysis (EMBA), Thought Leadership Seminar (MBA)

Undergraduate:

Yale University: Development Economics, Introduction to Econometrics, Economics of the Population, Economic Development and Political Economy

Brown University: Population Economics, Development Economics, Development Economics, Econometrics

Other:

Empirical Methods at Peking University (with Joshua Angrist), Empirical Methods (Ford Foundation Training for Chinese Female Applied Micro Economists at CCER Peking University), Impact Evaluation (World Bank Workshop for the Chinese Ministry of Health), Impact Evaluation (Global Development Network)

**AWARDS & HONORS**

World Bank Public Lecture	2018
One Thousand Talents Plan ( <i>Qianrenjihua</i> )	2017-2020
Keynote: "Gender Discrimination in Developing Countries - Causes and Remedies" (University of Zurich and UNICEF)	2016
Russell Sage Foundation Award 881502 (with Nathan Nunn and Sandra Sequeira)	2014
Keynote Address: Conference on "Information and Coordination in Markets and Institutions" 2014	
Plenary Address: Toulouse School of Economics TIGER	2014
<i>The Journal of European Economic Association</i> Excellence in Refereeing Award	2013
<i>American Economic Review</i> Excellence in Refereeing Award	2013, 14, 16, 17
Kiel Institute Excellence Award in Global Economic Affairs	2013
Alfred P. Sloan Research Fellowship	2012-2015
Keynote (Junior) Address: Kiel Institute PEGNet Conference	2011
Yale Economics Growth Center Faculty Grant	2010, 2011
NSF 0922087: Village Democracy Survey (with Gerard Padro i Miquel)	2009-2012
IGC: Transportation Networks in China (with Abhijit Banerjee and Esther Duflo)	2009-2011
NBER Africa Project: Food Aid (with Nathan Nunn)	2008-2010
Brown University Watson Institute Rhodes Fellowship	2008
Harvard Academy Scholar	2007-2009
Social Science Research Council Fellowship for Development and Risk	2002-2003

MIT George P. Schultz Fund	2002-2005
National Science Foundation Graduate Research Fellowship	2000-2003

### **PROFESSIONAL AFFILIATIONS**

NBER, BREAD, CEPR, Econometrics Society, AEA/ASSA, Asian Bureau of Finance and Economic Research (ABFER)

### **SERVICES TO THE PROFESSION**

Conference Program/Organizing Committees: EEA, 2010, 2011; NEUDC, 2007, 2009, 2016; BREAD (pre-conference) 2008; Conference of China Development Studies (Shanghai Jiaotong University) 2013; International Economic Association Congress (2014, 2017); Econometrics Society (2017); Society of Economics and Dynamics (Toronto) 2014; China Economic Summer Institute (Beijing) 2015; Yale Conference of Development and Political Economy (2015); NBER EFJK in San Francisco (2015); NSF GFRP (2017), NBER China Workshop co-organizer (2017-), Kellogg Conference for Development Economics co-organizer (2018), Northwestern Kellogg and Harvard Conference for Long-run Economic and Institutional Development co-organizer (2019), Northwestern GRPL China Workshop Organizer (2019--), Northwestern GRPL China Lecture Series Organizer (2019--), ABFER 2018 5<sup>th</sup> Annual Conference Session Organizer.

Editorial Service:

<i>Asian Development Review</i> , Editorial Board	2018 --
<i>VOX China</i> , Editorial Board	2017 --
<i>American Economic Journal - Applied</i> , Editorial Board	2017 --
<i>Review of International Organizations - Applied</i> , Editorial Board	2017 --
<i>The Journal of Development Economics</i> , Associate Editor	2010 --
<i>The Journal of European Economics Association</i> , Associate Editor	2013 --
<i>Economica</i> , Associate Editor	2015 --

Referee Service: *American Economic Review*, *Econometrica*, *Economic Letters*, *Quarterly Journal of Economics*, *Journal of Political Economy*, *Review of Economic Studies*, *Review of Economic and Statistics*, *Economic Journal*, *American Economic Journal--Applied*, *Policy*, *Macro*, *Journal of Economic Growth*, *Journal of Development Economics*, *Journal of Labor Economics*, *Journal of Public Economics*, *Journal of European Economics Association*, *Journal of Human Resources*, *Journal of Economic History*, *Explorations in Economic History*, *European Review of Economic History*, *European Review of Economic History*, *Journal of Comparative Economics*, *Economic Development and Cultural Change*, *Demography*, *European Journal of Population*, *Journal of Business Economics*, *Journal of Population Economics*, *Journal of Health Economics*, *Health Economics*, *World Politics*, *The American Political Science Review*, *Quarterly Journal of Politics*, *National Science Foundation Research Grants*, *MacArthur Fellowship*, *DFID*, *European Research Council*.

### **SERVICES TO THE UNIVERSITY**

GRPL China Cluster, Founding Director	2018 -
---------------------------------------	--------

Faculty Research Mentor, Northwestern Kellogg	2017 -
Junior Recruiting Equity Representative, Northwestern Kellogg	2017 -
Peace and Conflict Resolution Senior Search Committee, Northwestern Kellogg	2017 -
College of Arts and Sciences Ad hoc Tenure and Promotion Committee, Northwestern	2017 - 2018
Kellogg MEDS Personnel Committee	2017 -
Freshman/Sophomore advisor, Yale University	2013 -- 2017
Graduate Admissions Committee, Yale University	2011, 2014
Undergraduate Theses Advising, Yale University	2013 -- 2017
Undergraduate Economic Faculty Advisor, Yale University	2009 -- 2017
Graduate Admissions Committee, Brown University	2005 -- 2007

### **Ph.D. Thesis Committee**

Alexey Makarin (2018), Heyu Xiong (2018), Natalya Naumenko (2017), Tomasso Porzio (2016), Xiang Ma (2016), Gabriella Santangelo (2016), Emily Nix (2016), Sabrin Beg (2015), Nicole Hidebrandt (2015); Emilia Soldani (2015), Yu Liu (2014), Xiaoxue Zhao (2014), Kota Mori (2014), Maelys de la Rupelle (2013), David Yanagizawa (2010), Emilio Gutierrez (2009), Adriana Camacho (2008), Yoo-mi Chin (2007), Isaac Mbiti (2006), Taiwo Olumide (2007), Adrienne Lucas (2006)

External Ph.D. Defense: Maelys de la Rupelle (Paris School of Economics 2011); Bei Jin (Stockholm University, IIES, 2013); Nicole Hidebrandt (NYU, 2015); Emilia Soldani (NYU, 2015).

### **Ph.D. Thesis Committee**

Yutaro Izumi (2018), Joe Jiuyu Long (2018)

### **SELECTED MEDIA COVERAGE OF RESEARCH**

Wall Street Journal, Time, Mail, The Globe and Mail, Slate, Reuters, New York Times, National Public Radio, Foreign Policy, Foreign Affairs, Science, Voice of America, Marginal Revolution, Business Times (in Chinese), Liberation (in French), Vedomosti (in Russian), BBC, Caijing (Chinese), Epoch Times, Kellogg Insights

### **CONSULTING**

Global Development Network (Program Evaluation Methods)	2007-2010
The World Bank (Evaluation of Bank Lending to Micro-and-Small Firms in China)	2007-2008

**NATIVE LANGUAGES:** Chinese and English

### **INVITED PRESENTATIONS AND DISCUSSIONS**

2018-2019: Università Bocconi, University of Torino, University of Pompeu Fabra, Harvard Positive Political Economy Seminar, University of California at Berkeley Haas Oliver Williamson Seminar, George Washington Conference on U.S.-China Economic Relations and China's Economic Development, University of California at San Diego Development Workshop, Sixth Political Economy Conference at Columbia.

2017-2018: MIT/Harvard Development Seminar, MSU Development Seminar, Dartmouth Applied Seminar, NYU Political Economy Workshop, University of Chicago Development Lunch, University of Chicago Conference on Globalization and Inequality, Columbia Climate Finance Conference, CEPR Development (Dublin), CEPR Development and Tax (Zurich), Kellogg Global Women's Summit.

2016-2017: Columbia University, Northwestern University, NBER Political Economy Workshop, Conference on "Business Cycles, Financial markets, and Monetary Policy with Special Applications to China", ASSA/AEA "Climate: Past, Present, Future" and "Persistence, Adaptation, and Survival in Economic History", UNWIDER Helsinki, International Economic Association, Econometrics Society Asia Meeting, Political Economy in the Chicago Area Conference, Micro & Macro Conference at the Chicago Federal Reserve, Atlanta Federal Reserve, Econometrics Society Asian Meetings, International Economics Association Congress, Fudan University TED Conference, Chicago Area Conference on Development Economics

2015-16: LSE/UCL Development Seminar, UCL Department Seminar, Duke University, Kellogg School of Management MEDS, Stanford University Economic History Seminar, Stanford GSB Political Economy Workshop, Stanford University Development Seminar, UC Berkeley Development Seminar, UC Berkeley ARE, Stanford Center on Poverty and Inequality, University of Chicago Harris School, Minnesota Federal Reserve Bank, NYU Stern Economic History Seminar, NYU China Initiative, Princeton Center on Contemporary China, Columbia University Political Economy Conference, College of William and Mary, University of Zurich, University of Lausanne, University of Geneva, University of Lausanne, University of Geneva, Princeton Contemporary China, Yale Conference on Political Economy and Development, NES Conference "Bringing history back to development economics" (Moscow), Fudan University, Shanghai University of Finance and Economics, University of Tokyo.

2014-15: Northwestern Economic History Seminar, NYU Development Seminar, University of Pittsburg Trade and Development Seminar, Columbia University Development Seminar, Harvard University Economic History Seminar, NYU Political Economy Seminar, UCLA Anderson School Applied Seminar, Boston University Development and Trade Seminar, George Mason University Public Choice Seminar, UC San Diego Conference "China's Political Economy: Theory and Evidence", NBER Development Workshop, NBER Development of the American Economy, Conference on Development and Political Economy and Conflict (Barcelona), NBER Summer Institute (Political Economy, Fluctuations and Growth), NBER China Workshop, Chicago Federal Reserve

2013-14: Harvard-MIT Development Seminar, Harvard Chinese Economy Seminar, World Bank Applied Micro Seminar, Duke University Labor/Development Seminar, Columbia University Comparative Politics Seminar, Dartmouth College, Princeton Development Lab, Boston College Applied Micro Seminar, Fudan University, Shanghai University for Finance and Economics, University of Pennsylvania Political Economy Conference, NBER China Workshop,



AEA/ASSA Trade and Development, China-India Insights Conference (Yale SOM), Conference on Economic Growth and Development (University of Washington St. Louis/St. Louis Federal Reserve Bank), Yale Social Science China Workshop, IEA Congress (Jordan), SED (Toronto), NBER Economics of Culture, IGC Political Economy, CEPR Development (Stockholm), NBER Summer Institute (Growth, Political Economy).

2012-13: Stockholm University (IIES), Science Po/Paris School of Economics, University of Science and Technology (Hong Kong), NBER Political Economy Workshop, Conference on "Human Capital" at Washington University St. Louis, BREAD at the University of Michigan, "Assessing the Quality of Governance in China" at Stanford's Center for Democracy, AEA/ASSA "Urbanization and Transportation Infrastructure in Developing Countries", Ermin Plein Nemmers Prize Conference for Daron Acemoglu, Kiel Institute Excellence Award in Global Economic Affairs Prize Conference, Society of Economic Dynamics, NBER Summer Institute (Income Distribution and Macroeconomics; Economics, Fluctuations and Growth).

2011-12: Princeton Seminar for Health and Well-being/Industrial Relations, Harvard PGSS, Harvard Chinese Politics Workshop, Princeton Development/Macro Workshop, Princeton Political Science Seminar, Columbia Political Economy Seminar, UCLA Anderson, Cornell Development/Public Finance Seminar, New York University Development Seminar, Yale Economic History Workshop, The World Bank Macro Seminar, Princeton Macro Faculty Lunch, BREAD-CEPR (Paris), Yale Social Science Workshop on Contemporary China, Ermin Plein Nemmers Prize Conference for Elhanan Helpman, Princeton Conference on Famine, World Demographic Growth and Transition Conference: 2000-2050 (Zurich), ASSA CSWEP, Symposium on China's Capital Markets (Peking University), NBER Summer Institute (Political Economy, Growth, Entrepreneurship, National Security, and Income Distribution and Macro Economics), "Conference on Health, Education, and Welfare Programs in China" at Tsinghua-CKGSB-NBER.

2010-11: MIT/Harvard Labor Development Seminar, Yale University Labor Seminar, Yale University Political Economy Seminar, University of Maryland Development Seminar, Hunter College, CEPR Development, International Growth Center, NBER China, NBER India, BREAD, NEUDC, Chinese University of Hong Kong, Hong Kong University, Stockholm University IIES, Paris School of Economics, Science Po, Oxford University, Ente-Einaudi Institute (EIEF), NBER Summer Institute (Political Economy, Public Finance and Political Economy, Development and Productivity), UC Berkeley Conference on Endogenous Growth and Conflict.

2009-10: Yale University, New York University, London School of Economics, Stanford University History Seminar, Stanford University Development Seminar, University of California at Berkeley Development Seminar, University of California Los Angeles Applied Micro Seminar, University of Toronto, Warwick University, University of Texas at Austin, Tsinghua University, Peking University CCER; NBER Long Run Growth Economics, U.C. Berkeley Conference on Endogenous Institutions and Conflict, China Summer Institute, CEPR-Development (Stockholm), CEPR-Political Economy (Barcelona), BEROC, University of Houston Conference on Health and Development, NBER China, NBER Africa, NBER Summer Institute (Political Economy, Economic Growth).

2008-09: MIT/Harvard Development/Labor Seminar, Princeton University Labor Seminar, Harvard University Labor/History Seminar, University of Chicago Graduate School of Business Applied Micro Seminar, Brown University Macro and Growth Seminar, Stockholm University IIES,

University of Colorado at Boulder, University College of London, Warwick University, Paris New School, University of Toulouse, University of Pompeu Fabra, McGill University, Ohio State University; NBER China, NEUDC, BREAD, China Summer Institute.

2007-08: Harvard University Labor Seminar, Columbia University Applied Micro Seminar, University of Michigan Ann Arbor Department of Economics, University of British Columbia, University of Connecticut, The World Bank Research Group (DC), National Taiwan University, Peking University CCER; NBER, ASSA Winter Meetings, BREAD-CIPREE, BREAD, SOLE, World Bank's Microeconomics of Growth Network, China summer Institute.

2006-07: Princeton University Development Seminar, Harvard-MIT Labor-Development Seminar, London School of Economics-University College of London Development Seminar, University of Maryland Department of Agricultural Economics, University of Maryland Department of Economics, Rice University - University of Houston Applied Micro Economics Seminar, Oxford University, Università Bocconi, Stockholm IIES, The Federal Reserve at San Francisco, The National University of Singapore; NBER, CEPR-DE, ASSA Winter Meetings.

2005-06: University of California at Berkeley Seminar for Comparative Politics, The World Bank (Beijing), National University of Singapore, The University of Melbourne, CCER at Peking University, Chinese University of Hong Kong, Fudan University; NBER, CEPR-DE, ASSA Winter Meetings; 2005-2006: NBER, NEUDC, Development Economics (Duke University), "China and the World" UC Berkeley-World Bank-Tsinghua, Econometrics Society (North America).

2004-05: Brown University, Princeton University, University of Chicago, University of Chicago Graduate School of Business, Harvard Business School, University of Maryland, Boston University, London School of Economics, Australia National University, Peking University, Fudan University, CCER at Peking University; BREAD, "Poverty, Inequality, Labour Market and Welfare Reform in China" World Bank-ANU-RSSS-RSPAS.