

## **ALAN E. WISEMAN**

Department of Political Science  
Vanderbilt University  
PMB 0505  
230 Appleton Place  
Nashville TN 37203-5721  
(615) 322-6222  
email: [alan.wiseman@vanderbilt.edu](mailto:alan.wiseman@vanderbilt.edu)  
web: <https://my.vanderbilt.edu/alanwiseman/>

### **BORN**

December 13, 1973. Park Ridge, Illinois.

### **FACULTY APPOINTMENTS**

Associate Professor, Department of Political Science and Law (by courtesy), Vanderbilt University. 2010-Present.

Associate Professor, Department of Political Science, The Ohio State University. 2008-2010.

Visiting Associate Professor of Managerial Economics and Decision Sciences, Kellogg School of Management, Northwestern University, Fall 2008.

Assistant Professor, Department of Political Science, The Ohio State University. 2002-2008.

### **ADMINISTRATIVE APPOINTMENTS**

Co-Director, Center for the Study of Democratic Institutions, Vanderbilt University. 2010-Present.

Director, SBS Undergraduate Public Policy Minor, The Ohio State University. 2007-2010.

### **EDUCATION**

Ph.D. Business (Political Economics) Stanford University, 2001.

Dissertation: *Essays on Partisan Politics in Electoral and Legislative Arenas*.

Committee: David Baron, Morris Fiorina, Keith Krehbiel (Advisor)

M.A. in Political Science, Stanford University, 1999.

B.A. *Summa Cum Laude* in Political Science, University of Illinois, Urbana-Champaign, 1996.

B.A. *Summa Cum Laude* in Economics-History, University of Illinois, Urbana-Champaign, 1996.

### **RESEARCH AND TEACHING INTERESTS**

American Political Institutions  
Formal Theory and Quantitative Methods  
Positive Political Economy  
Legislative Politics  
Bureaucracy and Regulatory Politics

## BOOK

*The Internet Economy: Access, Taxes, and Market Structure*. 2000. Washington, D.C.: Brookings Institution Press. (Japanese Edition published in 2002.)

## ARTICLES IN REFEREED JOURNALS

“Price Effects and the Commerce Clause: The Case of State Wine Shipping Laws.” (with Jerry Ellig). 2013. *Journal of Empirical Legal Studies*. 10 (2): 196-229.  
(An earlier version of this manuscript was titled “Competitive Exclusion with Heterogeneous Sellers: The Case of State Wine Shipping Laws”, AAW Working Paper # 90.)

“When are Women More Effective Lawmakers than Men?” (with Craig Volden and Dana Wittmer.) 2013. *American Journal of Political Science*. 57(2): 326-341.

“Breaking Gridlock: The Determinants of Health Policy Change in Congress.” (with Craig Volden). 2011. *Journal of Health Politics, Policy and Law*. 36 (2): 227-264

“The Politics of Investigations and Regulatory Enforcement by Independent Agents and Cabinet Appointees.” (with Kenneth W. Shotts). 2010. *Journal of Politics*. 72 (1): 209-226.

“Delegation and Positive-Sum Bureaucracies.” 2009. *Journal of Politics*. 71 (3): 998-1014.

“Gerrymanders and Theories of Law Making: A Study of Legislative Redistricting in Illinois.” (with Michael C. Herron). *Journal of Politics*. 2008. 70 (1): 151-167.

“The Legislative Median and Partisan Policy.” with (John R. Wright). 2008. *Journal of Theoretical Politics*. 20 (1): 5-29.

Erratum: *Journal of Theoretical Politics*. 2008. 20(4):527-528.

“The Politics of Wine: Trade Barriers, Interest Groups and the Commerce Clause.” (with Jerry Ellig). 2007. *Journal of Politics*. 69 (3): 859-875.

“Bargaining in Legislatures over Particularistic and Collective Goods.” (with Craig Volden). *American Political Science Review*. 2007. 101(1): 79-92.

Erratum: *American Political Science Review*. 2008. 102(3) 385-386.

“A Theory of Partisan Support and Entry Deterrence in Electoral Competition.” *Journal of Theoretical Politics*. 2006. 18(2): 123-158.

“Joe Cannon and the Minority Party: Tyranny or Bipartisanship?” (with Keith Krehbiel). *Legislative Studies Quarterly*. 2005. 30(4): 479-505.

“Investigating the Dynamics of Political Compromise.” *Journal of Theoretical Politics*. 2005. 17 (4): 497-514.

“Partisan Strategy and Support in State Legislative Elections: The Case of Illinois.” *American Politics Research*. 2005. 33 (3): 576-403.

“Contributions and Elections with Network Externalities.” (with Adam Meirowitz). *Economics and Politics*. 2005. 17 (1): 77-110.

“Tests of Vote-Buyer Theories of Coalition Formation in Legislatures.” *Political Research Quarterly*. 2004. 57 (3): 441-450.

“Market and Nonmarket Barriers to Internet Wine Sales: The Case of Virginia” (with Jerry Ellig). *Business and Politics*. 2004. 6 (2): Article 4.

(An earlier version of this paper was titled “How Many Bottles Make a Case Against Prohibition? Online Wine and Virginia’s Direct Shipment Ban”, Federal Trade Commission Bureau of Economics Working Paper # 258)

“Interstate Trade Barriers and Regulatory Competition: The Case of Virginia’s Direct Wine Shipping Ban” (with Jerry Ellig). *Journal of Private Enterprise*. 2004. 19 (2): 26-42.

“Joseph G. Cannon: Majoritarian from Illinois.” (with Keith Krehbiel). *Legislative Studies Quarterly*. 2001. 26 (3): 357-89.

## **ARTICLES IN EDITED VOLUMES**

“Legislative Effectiveness and Representation.” (with Craig Volden.) in Dodd, Lawrence C., and Bruce I. Oppenheimer. *Congress Reconsidered, 10<sup>th</sup> Ed.* Washington DC: CQ Press. 2012.

“Formal Approaches to the Study of Congress.” (with Craig Volden.) in Frances Lee and Eric Schickler eds., *Oxford Handbook on the American Congress*. (New York: Oxford University Press). 2011.

“Taxation and the New Economy.” in Derek C. Jones ed., *New Economy Handbook*. (San Diego: Elsevier Science Academic Press). 2003.

## **EDITOR-SOLICITED ARTICLES**

“Information and Political Institutions.” *Journal of Theoretical Politics*. 2013. 25 (3): 301-308.

“The Economics of Direct Wine Shipping” (with Jerry Ellig). *Journal of Law, Economics and Policy*. 2007. 3 (2): 255-274.

## **OTHER PUBLICATIONS**

“Ohio’s Direct Shipping Law: New Regulations Still Discriminate, and Price Competition May Result.” (with Jerry Ellig). *Wines & Vines*. 2007. 88(12): 82.

“Uncorking E-Commerce: Update.” (with Jerry Ellig). *Regulation*. 2007. 30 (2): 6-7.

*Economic Issues: Economic Perspectives on the Internet*. 2000. Washington, D.C: Bureau of Economics, Federal Trade Commission.

## BOOK REVIEWS

“From Demon to Darling: A Legal History of Wine in America,” book review (Richard Mendelson, author). 2011. *Journal of Wine Research*. 22 (1): 89-92

## MANUSCRIPTS IN PREPARATION OR IN CIRCULATION

*The Lawmakers: Legislative Effectiveness in the United States Congress.*

Book manuscript, with Craig Volden.

(Under Advanced Contract with *Cambridge University Press*.)

“A Formal Model of Legislative Effectiveness.” With Matthew P. Hitt and Craig Volden.

“A Theory of Competitive Partisan Lawmaking.” With Keith Krehbiel and Adam Meirowitz.

“Testing Theories of Distributive Politics and Pork Barrel Spending in Legislatures.” with Michael Herron.

“Governmental Regulation and Self-Regulation.” with Craig Volden.

“Women’s Issues and Their Fates in Congress.” with Craig Volden and Dana Wittmer.

## CASE STUDIES

Internet Taxation. (with David P. Baron, 2000. Published in David P. Baron. 2013. *Business and Its Environment*, 7<sup>th</sup> ed. New York: Prentice Hall, 214-218).

Tobacco Politics. (with Keith Krehbiel, 1998. Published in David P. Baron. 2013. *Business and Its Environment*, 7<sup>th</sup> ed. New York: Prentice Hall, 157-158).

Whirlpool and Energy Efficiency Standards (A): Regulation and Politics. (with Keith Krehbiel, 1998. Published in David P. Baron. 2003. *Business and Its Environment*, 4<sup>th</sup> ed. New York: Prentice Hall, 470-74).

Whirlpool and Energy Efficiency Standards (B): Rulemaking 1996. (with Keith Krehbiel, 1998. Published in David P. Baron. 2003. *Business and Its Environment*, 4<sup>th</sup> ed. New York: Prentice Hall, 337-39).

Whirlpool and Energy Efficiency Standards (C): Decisions and Outcomes. (with Keith Krehbiel, 1998).

## TEACHING EXPERIENCE

### Vanderbilt University

Business and Public Policy, *Undergraduate Course*

Political Strategy and Game Theory, *Undergraduate/Graduate Course*

Game Theory and Politics, *Graduate Seminar*

Studies in American Politics. *Graduate Seminar*

Political and Legal Environment of Business, *Law School Elective*

**Kellogg School of Management, Northwestern University**  
Strategic Management in Nonmarket Environments, *MBA Elective*  
Values and Crisis Decision Making, *MBA Core Course*

**The Ohio State University**

American Politics and Policy-Making. *Undergraduate Course*  
Business and Public Policy. *Undergraduate Course*  
Capstone Course for Public Policy Minor. *Undergraduate Course*  
Game Theory and Politics. *Graduate Course*  
Graduate Seminar in American Politics. *Graduate Seminar*  
Introduction to American Government. *Undergraduate Course*  
Math Workshop for Political Science. *Graduate Course*  
Political Strategy, Public Policy, and the Private Sector. *Undergraduate Course, Honors Course*  
Readings on the Policy Process (Graduate Bureaucracy). *Graduate Seminar*  
Regulation, Rulemaking and Lawmaking by Other Means. *Undergraduate Honors Course*

**Stanford University**

Business and Public Policy. *Undergraduate Course, Acting Instructor*  
Management in the Nonmarket Environment. *MBA Core Course, Teaching Assistant*

**OTHER WORK EXPERIENCE**

Visiting Scholar, Bureau of Economics, Federal Trade Commission. July 2001-August 2002.

Economic Research Analyst, Federal Trade Commission, Washington DC. June 1999-January 2000.

**HONORS AND AWARDS**

Visiting Scholar, Hoover Institution, Stanford University. May 2012.  
Southern Political Science Association Artinian Travel Award, 2005.  
The Ohio State University Honors and Scholars grant to develop honors course on Political Strategy, Public Policy, and the Private Sector (with Craig Volden), 2005.  
The Ohio State University College of Social and Behavioral Sciences Seed Grant; "Political Change and Private Sector Responsiveness: the Federal Trade Commission and Antitrust Politics", 2002.  
University Honors, University of Illinois, 1996.  
Phi Beta Kappa, Elected 1996.  
Charles Merriam Fellowship for Outstanding Senior in Political Science, University of Illinois, 1995.

**CONFERENCE PARTICIPATION**

Strategy and the Business Environment Conference, McCombs School of Business, University of Texas-Austin: Invited participant: 2013.  
University of Illinois Political Science Alumni Conference: Invited Participant: 2012.  
Strategy and the Business Environment Conference, Stanford University Graduate School of Business: Invited participant: 2012.  
Annual Conference on Institutions and Lawmaking, Emory University: Invited participant: 2011.  
Conference on Legislative Elections, Process, and Policy: The Influence of Bicameralism, Vanderbilt University: Invited participant: 2009.  
Empirical Implications of Theoretical Models, Washington University (St. Louis): Guest Instructor: 2009, 2010.

History of Congress Conference, The George Washington University: Invited participant: 2008.  
 PSPE Conference of Developing Democratic Institutions, London School of Economics: Invited participant 2008.  
 Strategy and the Business Environment/Industry Self Regulation Conference, Fuqua School of Management, Duke University: Invited participant: 2008  
 History of Congress Conference, Princeton University: Invited participant: 2007.  
 W. Allen Wallis Institute Annual Conference on Political Economy, University of Rochester: Invited Participant: 2006, 2008.  
 Symposium on Anticompetitive Barriers to E-Commerce, Mercatus Center at George Mason University: Invited participant: 2006.  
 Business and its Social Environment Conference, Kellogg School of Management, Northwestern University: Invited participant: 2005.  
 Congress and History Workshop, Washington University (St. Louis): Invited participant: 2005.  
 American Political Science Association. Panel participant and/or discussant/chair: 1999-2005, 2007-11.  
 Midwest Political Science Association. Panel participant and/or discussant/chair: 1998-2001, 2003-2008, 2010-13.  
 Public Choice Society: Panel participant. 1999.  
 Southern Political Science Association. Panel participant: 2005, 2007.  
 Merriam Lab for Analytic Political Research, University of Illinois: Invited participant: 1999  
 Stanford University History of Congress Conference, Stanford University: Invited participant: 1999.  
 Haas School of Business Conference on the Positive Political Theory of Business Strategy, Marshall CA: Invited participant: 1998

## **INVITED PRESENTATIONS**

London School of Economics and Political Science (2013), University of Warwick (2013), University of Illinois Law School (2012), Cal Tech (2012), University of Georgia (2011), Vanderbilt University Law School (2011), University of Virginia (2009), Vanderbilt University (2009), Georgetown University (2009), Northwestern University (2008), University of Chicago-Harris School (2008, 2012), Columbia University (2008), University of Wisconsin (2008), Northwestern University—MEDS (2008), University of Minnesota (2007), Duke University (2007), Princeton University (2007), New York University (2006), Dartmouth College (2005), Stanford University GSB (2005), The George Washington University (2004), University of California-Davis (2000, 2007), University of Illinois, Urbana-Champaign (2000), Michigan State University (2000), The Ohio State University (2000), University of Rochester (2000), Yale University (2000, 2013), University of North Carolina, Chapel-Hill (1999, 2013).

## **REFEREE**

*American Journal of Political Science; American Political Science Review; American Politics Research; British Journal of Political Science; Business and Politics; Cambridge University Press; Canadian Journal of Political Science; Congress and the Presidency; Economics and Politics; Games and Economic Behavior; Governance; International Journal of Wine Business Research; Journal of Law and Economics; Journal of Law, Economics, and Organization; Journal of Legislative Studies; Journal of Politics; Journal of Public Economics; Journal of Regulatory Economics; Journal of Theoretical Politics; Legislative Studies Quarterly; National Science Foundation; Political Research Quarterly; Public Choice; Public Opinion Quarterly; Publius; Quarterly Journal of Political Science; Regulation and Governance; Review of Economic Design;*

*Social Science Quarterly*; *State Politics and Policy Quarterly*; University of Chicago Press; W.W. Norton.

## **EDITORIAL BOARD**

*American Politics Research* (2012-present).

*Journal of Theoretical Politics* (2011-present).

*Legislative Studies Quarterly* (2013-present).

## **EDITORSHIP**

*Journal of Theoretical Politics*. Guest editor of a special issue entitled "Information and Political Institutions." 2013. 25 (3).

## **OTHER PROFESSIONAL SERVICE**

Chair, Carl Albert Dissertation Award Committee, Legislative Studies Section (2010-2011).

Formal Theory Section Head, APSA Meetings (2012)

Elinor Ostrom Prize Committee Member, *Journal of Theoretical Politics* (2011-2012).

## **DEPARTMENT AND UNIVERSITY SERVICE**

### **Vanderbilt University**

Member, Political Science Department Committee on Graduate Studies (2010-2011)

Member, Political Science Department Priorities Committee (2010-2011)

Member, Political Science Department Faculty Search Committee (2011-2012)

Member, Vanderbilt University Center for Teaching Advisory Board (2011-Present)

### **The Ohio State University**

Member, SBS Behavioral Decision-Making Coordinating Committee (2006-2010)

Member, Committee on Graduate Studies (2004-2006)

Fellow, Center for Interdisciplinary Law and Policy Studies (2004-2010)

Affiliated Faculty Member, John Glenn Institute (2003-2010)

Co-Organizer, American Political Institutions Reading Group (2003-2010)

Co-Organizer, Colloquium on Positive Political Economy (2003-2010)

Member, Committee on Graduate Student Admissions (2002-2004, 2007-2008)

## **PROFESSIONAL AFFILIATIONS**

American Political Science Association, Midwest Political Science Association, Southern Political Science Association