

Managerial Economics & Decision Sciences  
 Kellogg School of Management, Northwestern University  
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**EDUCATION**

1998 – 2003	Ph.D, Economics Examiner: Patrick Bolton	Stockholm University (IIES) Advisor: Torsten Persson
2001 – 2002	Special Student	Harvard University (Economics) Host: Oliver Hart
1997 – 1998	Advanced Studies Program	Kiel Institute of World Economics
1995 – 1999	Cand. Oecon (≈M.Sc)	University of Oslo (Economics)
1993 – 1994	Physics and mathematics	NTNU (NTH)

**POSITIONS**

2010 –	Faculty Research Fellow	National Bureau of Economic Research
2010 –	Professor (adjunct 2010-11)	University of Oslo
2010 –	Max McGraw Chair in Management & Environment,	Kellogg School of Management
2009 –	Network member	CESifo
2008 –	Associate Professor	Kellogg School of Management
2004 – 2008	Assistant Professor	Kellogg School of Management
2003 – 2004	Senior Researcher	Norwegian Institute of International Affairs
1999 – 2000	Short-term Consultant (summers)	World Bank

**PUBLICATIONS**

- [10] 2012 “Buy Coal! A Case for Supply-Side Environmental Policy,” forthcoming  
*Journal of Political Economy*
- [9] 2012 “Climate Contract: A Game of Emissions, Investments, Negotiations, and Renegotiations,” forthcoming *Review of Economic Studies*
- [8] 2011 “Bribes, Lobbying, and Development,” with Jakob Svensson  
*American Political Science Review* 105 (1): 46-63
- [7] 2010 “Trading for the Future: Signaling in Permit Markets,” with Gunnar Eskeland  
*Journal of Public Economics* 94 (9-10): 749-60
- [6] 2010 “Strategic Delegation and Voting Rules,”  
*Journal of Public Economics* 94 (1-2): 102-13
- [5] 2008 “Do Side Payments Help? Collective Decisions and Strategic Delegation,”  
*Journal of the European Economic Association*, papers and proceedings, 6 (2-3)
- [4] 2007 “Harmonization and Side Payments in Political Cooperation,”  
*American Economic Review* 97 (3): 871-889
- [3] 2007 “Organizational Form and the Market for Talent,”  
*Journal of Labor Economics* 25 (3): 581-611
- [2] 2006 “Flexible Integration? Mandatory and Minimum Participation Rules”  
*Scandinavian Journal of Economics* (special issue on political economy), 108 (4)
- [1] 2005 “Majority Rules and Incentives,” *Quarterly Journal of Economics* 120 (4): 535-68

## **WORKING PAPERS**

- [11] 2012 “The Market for Conservation and Other Hostages”  
[12] 2012 “The Dynamics of Climate Agreements,” submitted to *JPE*  
[13] 2012 “Private Politics and Public Regulation,” with Georgy Egorov, in progress  
[14] 2012 “Policy Experimentation in Federal Systems,” with Steve Callander, in progress

## **CHAPTERS**

- [15] 2012 “Games and Resources,” with Matti Liski, forthcoming in Elsevier’s *Encyclopedia of Energy, Natural Resource and Environmental Economics*  
[16] 2009 “How to Negotiate and Update Climate Agreements,” in Aldy and Stavins (Eds.) *Post-Kyoto International Climate Policy*, Cambridge University Press

## **POPULAR**

2008–2011 Op-Eds/articles in *Financial Times*, *Aftenposten*, *Samfunnsøkonomen* (Norwegian).

## **ON THE SYLLABUS**

At least five of my papers [1,4,8,10,13] have been taught in Ph.D classes outside of Northwestern.

## **AWARDS**

- 2011 ERC grant  
2009 Excellence in refereeing award, *American Economic Review*  
2008 Sandmo Junior Visiting Fellowship, first recipient. Award from NHH  
2006 Arnbergska Prize (70.000 SEK), Award from The Royal Swedish Academy of Sciences for best thesis in Economics/Statistics last few years  
2000 Nationalgaven til Chr. Michelsen (50.000 NOK), The Chr. Michelsen Institute  
“Scholarship for a distinguished Norwegian scholar” below the age of 35

## **ADVISING/TEACHING AT KELLOGG**

- 2005 – Ph.D committee member for Serra Boranbay, Frances Xu, Christian Kellner, Agustin Casas, placed at Mannheim, Hong Kong, Bonn, and Florence  
2005 – Independent studies with multiple Ph.D students  
2009 – Values and Crisis Decision-Making (MBA)  
2009 – Topics in Formal Political Theory (Ph.D)  
2005 – 2008 Social Choice and Voting Models (Ph.D)  
2007 – 2008 Formal Models in Political Science (MMSS, undergraduate program)  
2005 – 2007 Strategic Management in Non-Market Environments (MBA)

## **ORGANIZER SEMINARS/CONFERENCES**

- 2011, April Co-organizer with Yale, conference on International Environmental Agreements  
2010, 2011 Program Committees, European Economic Association Annual Congress  
2004 – 2011 Co-organizer, the Political Economy Workshop, Kellogg School of Management

## **INVITED PRESENTATIONS (ca 100 since 2004, including scheduled talks)**

2012: Toulouse School of Economics, Firenze, Namur, The Nemmers Conference honoring Elhanan Helpman, Conflict and Cooperation conference – Northwestern, University of Bonn, conference on NGOs at LSE, conference on political economy at LSE, conference on Public Choice in Hamburg

2011: Stanford GSB, UC Berkeley – economics and political science, UC Berkeley – agricultural and resource economics, University of Chicago–Booth, Resources for the Future, The World Bank, John Hopkins, NBER Law&Economics summer meeting, NBER EEE summer meeting, “Grossman and Hart at 25,” Princeton Political Economy Conference, Erasmus School of Economics, Yale U, Conference on Environmental Agreements – the Leitner Center at Yale, NHH, University of Oslo

2010: McGill University, University of Pennsylvania, World Congress of Environmental and Resource (two invited papers), FEEM Workshop: Institutions for Climate Governance, Toulouse School of Economics, Stanford GSB – Econ, CIRPEE Workshop in Political Economy – Quebec city, Columbia University, Yale University

2009: NBER, CESifo, Princeton, World Bank, Coalitions for Climate Cooperation - FEEM, Venice, U of Copenhagen, Paris School of Economics, HECER (U of Helsinki, Helsinki School of Economics, Hanken School of Economics), U of Oslo, IIES, Stockholm University, Simon Fraser U, U of British Columbia, Economic Games and Mechanisms to Address Climate Change - MSRI Berkeley, PICA (Political Economy in Chicago Area) conference, American Economic Association Meeting - San Francisco

2008: Caltech, USC Marshall School of Business, Chicago Fed, Theory Workshop - Northwestern University, Wallis conference in Political Economy, SITE conference on federalism, World Congress on Game Theory, CC8: Technology and Finance in Climate Cooperation, Harvard Project on International Climate Agreements, Cornell University, Keynote speaker – Forskermøtet (annual Norwegian conference), Norwegian School of Economics and Business Administration

2007: University of Lausanne (HEC), Toulouse School of Economics (CREMAQ), University of Warwick, London School of Economics, MEDS-lunch, University of Chicago, Princeton - Political Science, Georgetown University, University of Maryland, Invited speaker – The European Economic Association Summer Meeting, Stockholm University, CEPR – Swedish Development Economics Network Conference

2006: University of Oslo, The European Meeting of the Econometric Society, EEA Summer Meeting

2005: Harvard and MIT development workshop, Concordia (CIREQ: Joint seminars with University of Montreal and McGill), European Economic Association, Econometric Society World Congress, University of Stavanger, Norwegian Central Bank, BASE (Business and its Social Environment) conference, University of Pennsylvania, Stanford GSB, UC Berkeley

2004: Case Western Reserve University, Stockholm School of Economics, Research Institute of Industrial Economics (Stockholm), European Economic Association Summer Meeting, CICERO (University of Oslo), Norwegian Institute of International Affairs, University of Bergen, Princeton University, Pennsylvania State University, Kellogg School of Management, Stockholm University, University of Oslo

### **REFEREEING (20-25/year)**

*American Economic Journal: Economic policy, American Economic Review, American Political Science Review, The B.E. Journal of Economic Analysis & Policy, The B.E. Journal of Theoretical Economics, The British Journal of Political Science, Economic Inquiry, Econometrica, Economica, Economic Journal, Economics of Governance, Economics Letters, European Economic Review, European Journal of Political Economy, International Economic Review, International Journal of Industrial Organization, Journal of Comparative Economics, Journal of Economic Growth, Journal of Economic Integration, Journal of Economic Theory, Journal of Economics & Management Strategy, Journal of the European Economic Association, Journal of International Economics, Journal of Labor Economics, Journal of Law, Economics, & Organization, Journal of Political Economy, Journal of Public Economics, Journal of Public Economic Theory, National Tax Journal, Quarterly Journal of Economics, Quarterly Journal of Political Science, Review of Economic Design, Review of Economic Studies, Scandinavian Journal of Economics, Social Choice and Welfare, Theoretical Economics, World Politics*

I have also been asked to review the IPCC's 5<sup>th</sup> Assessment Report on climate change