



**CAREER MANAGEMENT CENTER** 

### CAREER MANAGEMENT CENTER

A lifelong partner for career development. An ever-deeper pool of talent for the world of business and beyond.

### NORTHWESTERN UNIVERSITY



### Dear Employers:

We are thrilled that you are an active part of the Kellogg School of Management community through the engagement and recruitment of our students. This engagement led to strong employment numbers among the full-time class of 2012 and the summer intern class of 2013. We hope that these talented new hires will help drive further success at your organizations, and that they realize their full leadership potential with you. Maintaining a high-potential talent pipeline is one of Kellogg's key contributions to the market and one of its most important charges.

Enclosed you will find employment statistics on both classes. You will see key demographics and information that paint an aggregate picture of our employment landscape. Please do not hesitate to contact us if you have any questions or feedback about this material.

In a rapidly changing and uncertain economy, Kellogg students continue to bring intellectual rigor, strong collaborative skills and a global perspective to their employers. We hope that as you gain a better sense of your hiring needs for this year, you will reach out and let us know how we might assist you. We are looking forward to working with you and aim to be your first stop for MBA-level talent.

On behalf of the Kellogg Career Management Center, thank you for your partnership.

Regards,

Michael F. Malone Managing Director, Career Management Center

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# Class of 2012

# Class of 2012 Profile

## DEMOGRAPHICS

Students graduating in the class of 2012	784
Two-Year MBA students	506
One-Year MBA students	85
Part-Time MBA students	106
MMM students <sup>1</sup>	60
JD-MBA students <sup>2</sup>	27
Age range at graduation <sup>3</sup>	26-33
Full-time work experience, in years	3-7
Women	31%
U.S. minority	23%
International citizenship	33%

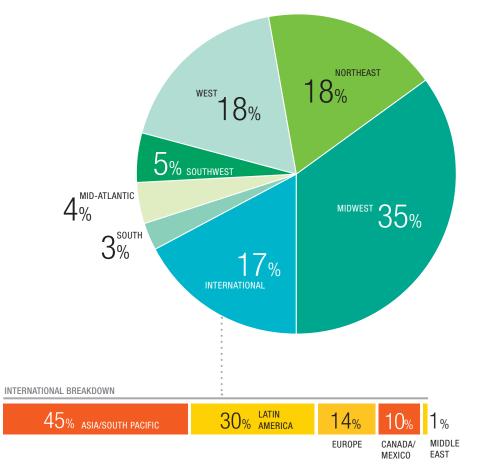
# **GEOGRAPHIC REGION OF MBA ENTRANTS**

Northeast	18%
Mid-Atlantic	8%
South	4%
Midwest	17%
Southwest	5%
West	18%
International	30%

### EMPLOYMENT SUMMARY

Graduates seeking Full-time employment, class of 2012*	670
Job acceptances reported	603
First-year students seeking internships, class of 2013*	546
Internship acceptances reported	537

JOB ACCEPTANCES BY GEOGRAPHIC REGION, CLASS OF 2012



<sup>3</sup>Represents the middle 80%. \*As reported to the CMC.

# BY WORK EXPERIENCE

Experience	Acceptances (%)*	Range (\$)	Average (\$)	Median (\$)
1-2 Years	5	49,000–155,000	114,981	120,000
3-5 Years	49	20,000-220,000	118,651	120,000
6-9 Years	44	24,000-225,000	116,982	115,000
10-15 Years	2	96,000–180,000	127,123	125,000

### BY UNDERGRADUATE DEGREE

Degree	Acceptances (%)*	Range (\$)	Average (\$)	Median (\$)
Nontechnical	42	20,000-225,000	115,778	114,500
Technical	50	49,000–220,000	119,167	120,000
Other	8	20,000-200,000	121,443	127,500

# BY AGE

Age	Acceptances (%)*	Range (\$)	Average (\$)	Median (\$)
24-26	4	82,000–200,000	124,851	128,000
27-29	53	20,000-220,000	116,977	120,000
≥ 30	43	50,000-225,000	118,442	117,500

## **BY GENDER**

Gender	Acceptances (%)*	Range (\$)	Average (\$)	Median (\$)
Female	31	50,000-160,000	112,248	109,000
Male	69	20,000–225,000	120,503	124,500

# \* Percentages have been rounded to the nearest whole number.

<sup>†</sup>Less than 1 percent of accepted offers.

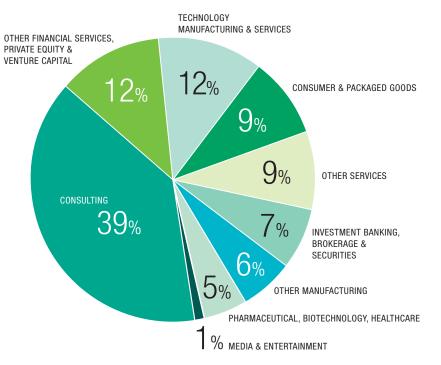
### BY GEOGRAPHIC REGION

United States         83         32,000-225,000         118,104         120,000           Northeast         18         72,500-220,000         119,219         110,000           Boston         3         95,000-155,000         122,944         125,000           New York City         11         95,000-220,000         119,167         110,000           Other Northeast         4         72,500-165,000         115,125         110,000           Washington, D.C.         3         70,000-140,000         118,260         130,000           Other Mid-Atlantic         1         95,000-135,000         116,592         130,000           Other South         3         50,000-140,000         116,592         130,000           Atlanta         2         95,000-135,000         116,592         130,000           Other South         1         50,000-135,000         116,199         119,000           Midwest         35         32,000-170,000         118,812         125,000           Minneapolis/St. Paul         4         90,000-135,000         108,550         102,600           Southwest         5         82,000-150,000         118,817         115,000           Dallas         10,000-135,000         113,500	Region	Acceptances (%)*	Range (\$)	Average (\$)	Median (\$)
Boston         3         95,000–155,000         122,944         125,000           New York City         11         95,000–220,000         119,467         110,000           Other Northeast         4         72,500–165,000         115,125         110,000           Washington, D.C.         3         70,000–140,000         118,260         130,000           Other Mid-Atlantic         1         95,000–135,000         115,155         108,000           South         3         50,000–140,000         116,592         130,000           Other Mid-Atlantic         2         95,000–135,000         126,636         133,000           Other South         1         50,000–140,000         102,780         101,000           Midwest         35         32,000–170,000         118,812         125,000           Other South         1         50,000–135,000         108,550         105,000           Minneapolis/St. Paul         4         90,000–135,000         108,550         102,600           Southwest         5         82,000–150,000         118,812         125,000           Dallas         2         100,000–140,000         125,385         135,000           Dallas         2         82,000–150,000	United States	83	32,000-225,000	118,104	120,000
New York City         11         95,000–220,000         119,467         110,000           Other Northeast         4         72,500–165,000         115,125         110,000           Mid-Atlantic         4         70,000–140,000         118,260         130,000           Washington, D.C.         3         70,000–140,000         119,194         130,000           Other Mid-Atlantic         1         95,000–135,000         115,587         108,000           South         3         50,000–140,000         102,780         101,000           Atlanta         2         95,000–135,000         102,780         101,000           Midwest         35         32,000–170,000         118,812         125,000           Mineapolis/St. Paul         4         90,000–135,000         108,550         105,000           Other Midwest         5         82,000–150,000         116,817         115,000           Dallas         2         100,000–140,000         125,385         135,000           Bouthwest         5         82,000–150,000         116,817         115,000           Dallas         2         100,000–140,000         125,385         135,000           Bouthwest         2         82,000–150,000         1	Northeast	18	72,500-220,000	119,219	110,000
Other Northeast         4         72,500–165,000         115,125         110,000           Mid-Atlantic         4         70,000–140,000         118,260         130,000           Washington, D.C.         3         70,000–140,000         119,194         130,000           Other Mid-Atlantic         1         95,000–135,000         115,857         108,000           South         3         50,000–140,000         116,592         130,000           Atlanta         2         95,000–135,000         126,636         133,000           Other South         1         50,000–170,000         102,780         101,000           Midwest         35         32,000–170,000         118,812         125,000           Other Midwest         4         90,000–135,000         108,550         105,000           Other Midwest         4         49,000–135,000         105,465         102,600           Southwest         5         82,000–150,000         116,817         115,000           Dallas         2         100,000–140,000         125,385         135,000           Houston         1         87,500–130,000         118,812         100,000           Other Southwest         2         82,000–150,000         125,	Boston	3	95,000-155,000	122,944	125,000
Mid-Atlantic         4         70,000-140,000         118,260         130,000           Washington, D.C.         3         70,000-140,000         119,194         130,000           Other Mid-Atlantic         1         95,000-135,000         115,857         108,000           South         3         50,000-140,000         116,592         130,000           Atlanta         2         95,000-135,000         126,636         133,000           Other South         1         50,000-140,000         102,780         101,000           Midwest         35         32,000-170,000         118,812         125,000           Other South         4         90,000-135,000         108,550         105,000           Minneapolis/St. Paul         4         49,000-135,000         105,465         102,600           Southwest         5         82,000-150,000         116,817         115,000           Dallas         2         100,000-140,000         125,385         135,000           Houston         1         87,500-130,000         118,812         125,000           Other Southwest         2         82,000-150,000         118,917         110,000           West         18         50,000-225,000         125,715 </td <td>New York City</td> <td>11</td> <td>95,000-220,000</td> <td>119,467</td> <td>110,000</td>	New York City	11	95,000-220,000	119,467	110,000
Washington, D.C.         3         70,000–140,000         119,194         130,000           Other Mid-Atlantic         1         95,000–135,000         115,857         108,000           South         3         50,000–140,000         116,592         130,000           Atlanta         2         95,000–135,000         126,636         133,000           Other South         1         50,000–140,000         102,780         101,000           Midwest         35         32,000–170,000         116,199         119,000           Chicago         27         32,000–170,000         118,812         125,000           Minneapolis/St. Paul         4         90,000–135,000         108,550         105,000           Other Midwest         5         82,000–150,000         116,817         115,000           Dallas         2         100,000–140,000         125,385         135,000           Houston         1         87,500–130,000         113,500         126,000           Other Southwest         2         82,000–150,000         108,917         110,000           West         18         50,000–225,000         125,715         125,000           Bay Area         11         90,000–225,000         126,715 <td>Other Northeast</td> <td>4</td> <td>72,500–165,000</td> <td>115,125</td> <td>110,000</td>	Other Northeast	4	72,500–165,000	115,125	110,000
Other Mid-Atlantic         1         95,000-135,000         115,857         108,000           South         3         50,000-135,000         116,592         130,000           Atlanta         2         95,000-135,000         126,636         133,000           Other South         1         50,000-140,000         102,780         101,000           Midwest         35         32,000-170,000         116,199         119,000           Chicago         27         32,000-170,000         118,812         125,000           Minneapolis/St. Paul         4         90,000-135,000         108,550         105,000           Other Midwest         4         49,000-135,000         106,465         102,600           Southwest         5         82,000-150,000         116,817         115,000           Dalas         2         100,000-140,000         125,385         135,000           Houston         1         87,500-130,000         113,500         125,000           Other Southwest         2         82,000-150,000         108,917         110,000           West         18         50,000-225,000         121,349         120,000           Los Angeles         3         50,000-130,000         114,895	Mid-Atlantic	4	70,000–140,000	118,260	130,000
South         3         50,000–140,000         116,592         130,000           Atlanta         2         95,000–135,000         126,636         133,000           Other South         1         50,000–140,000         102,780         101,000           Midwest         35         32,000–170,000         116,199         119,000           Chicago         27         32,000–170,000         118,812         125,000           Minneapolis/St. Paul         4         90,000–135,000         108,550         105,000           Other Midwest         4         49,000–135,000         105,465         102,600           Southwest         5         82,000–150,000         116,817         115,000           Dallas         2         100,000–140,000         125,385         135,000           Houston         1         87,500–130,000         113,500         126,000           Other Southwest         2         82,000–150,000         108,917         110,000           West         18         50,000–225,000         121,349         120,000           Bay Area         11         90,000–225,000         125,715         125,000           Los Angeles         3         95,000–130,000         114,895	Washington, D.C.	3	70,000–140,000	119,194	130,000
Atlanta         2         95,000–135,000         126,636         133,000           Other South         1         50,000–140,000         102,780         101,000           Midwest         35         32,000–170,000         116,199         119,000           Chicago         27         32,000–170,000         118,812         125,000           Minneapolis/St. Paul         4         90,000–135,000         108,550         105,000           Other Midwest         4         49,000–135,000         105,465         102,600           Southwest         5         82,000–150,000         116,817         115,000           Dallas         2         100,000–140,000         125,385         135,000           Houston         1         87,500–130,000         113,500         125,000           Uter Southwest         2         82,000–150,000         118,294         120,000           Bay Area         11         90,000–225,000         121,349         120,000           Los Angeles         3         50,000–130,000         118,294         125,000           Los Angeles         3         95,000–130,000         114,895         115,000           Other West         1         90,000–130,000         107,500	Other Mid-Atlantic	1	95,000–135,000	115,857	108,000
Other South         1         50,000–140,000         102,780         101,000           Midwest         35         32,000–170,000         116,199         119,000           Chicago         27         32,000–170,000         118,812         125,000           Minneapolis/St. Paul         4         90,000–135,000         108,550         102,600           Other Midwest         4         49,000–135,000         116,817         115,000           Dallas         2         100,000–140,000         125,385         135,000           Houston         1         87,500–130,000         113,500         125,000           Other Southwest         2         82,000–150,000         108,917         110,000           West         18         50,000–225,000         121,349         120,000           Bay Area         11         90,000–225,000         121,349         120,000           Seattle         3         95,000–130,000         118,294         125,000           Los Angeles         3         95,000–130,000         114,895         115,000           Other West         1         90,000–130,000         117,505         166,000           Asia – East         5         66,000–150,000         115,294	South	3	50,000-140,000	116,592	130,000
Midwest         35         32,000–170,000         116,199         119,000           Chicago         27         32,000–170,000         118,812         125,000           Minneapolis/St. Paul         4         90,000–135,000         108,550         105,000           Other Midwest         4         49,000–135,000         105,465         102,600           Southwest         5         82,000–150,000         116,817         115,000           Dallas         2         100,000–140,000         125,385         135,000           Houston         1         87,500–130,000         113,500         125,000           Other Southwest         2         82,000–150,000         108,917         110,000           West         18         50,000–225,000         121,349         120,000           Bay Area         11         90,000–225,000         125,715         125,000           Los Angeles         3         50,000–130,000         118,294         125,000           Seattle         3         95,000–130,000         114,895         115,000           Other West         1         90,000–130,000         114,895         115,000           Asia – East         5         66,000–150,000         115,294	Atlanta	2	95,000–135,000	126,636	133,000
Chicago         27         32,000–170,000         118,812         125,000           Minneapolis/St. Paul         4         90,000–135,000         108,550         100,000           Other Midwest         4         49,000–135,000         105,465         102,600           Southwest         5         82,000–150,000         116,817         115,000           Dallas         2         100,000–140,000         125,385         135,000           Houston         1         87,500–130,000         113,500         125,000           Other Southwest         2         82,000–150,000         108,917         110,000           West         18         50,000–225,000         121,349         120,000           Bay Area         11         90,000–225,000         125,715         125,000           Los Angeles         3         50,000–140,000         118,294         125,000           Seattle         3         95,000–130,000         114,895         115,000           Other West         1         90,000–130,000         107,500         102,500           International         17         20,000–200,000         115,294         110,000           Asia – East         5         66,000–150,000         115,294	Other South	1	50,000-140,000	102,780	101,000
Minneapolis/St. Paul         4         90,000–135,000         108,550         105,000           Other Midwest         4         49,000–135,000         105,465         102,600           Southwest         5         82,000–150,000         116,817         115,000           Dallas         2         100,000–140,000         125,385         135,000           Houston         1         87,500–130,000         113,500         125,000           Other Southwest         2         82,000–150,000         108,917         110,000           West         18         50,000–225,000         121,349         120,000           Bay Area         11         90,000–225,000         125,715         125,000           Los Angeles         3         50,000–130,000         118,294         125,000           Seattle         3         95,000–130,000         114,895         115,000           Other West         1         90,000–200,000         107,500         102,500           International         17         20,000–200,000         117,050         116,000           Asia – East         5         66,000–150,000         115,294         110,000           Asia – East         3         20,000–200,000         95,214	Midwest	35	32,000–170,000	116,199	119,000
Other Midwest         4         49,000–135,000         105,465         102,600           Southwest         5         82,000–150,000         116,817         115,000           Dallas         2         100,000–140,000         125,385         135,000           Houston         1         87,500–130,000         113,500         125,000           Other Southwest         2         82,000–150,000         108,917         110,000           West         18         50,000–225,000         121,349         120,000           Bay Area         11         90,000–225,000         125,715         125,000           Los Angeles         3         50,000–130,000         118,294         125,000           Seattle         3         95,000–130,000         114,895         115,000           Other West         1         90,000–130,000         107,500         102,500           International         17         20,000–200,000         117,050         116,000           Asia – East         5         66,000–150,000         115,294         110,000           Asia – South/Southeast         3         20,000–200,000         95,214         106,500           Australia/South Pacific         †         *         *	Chicago	27	32,000–170,000	118,812	125,000
Southwest         5         82,000–150,000         116,817         115,000           Dallas         2         100,000–140,000         125,385         135,000           Houston         1         87,500–130,000         113,500         125,000           Other Southwest         2         82,000–150,000         108,917         110,000           West         18         50,000–225,000         121,349         120,000           Bay Area         11         90,000–225,000         125,715         125,000           Los Angeles         3         50,000–140,000         118,294         125,000           Seattle         3         95,000–130,000         114,895         115,000           Other West         1         90,000–130,000         107,500         102,500           International         17         20,000–200,000         117,050         116,000           Asia – East         5         66,000–150,000         115,294         110,000           Asia – South/Southeast         3         20,000–200,000         95,214         106,500           Australia/South Pacific         †         *         *         *           Europe – Eastern         1         2         80,000–175,000         1	Minneapolis/St. Paul	4	90,000–135,000	108,550	105,000
Dallas         2         100,000–140,000         125,385         135,000           Houston         1         87,500–130,000         113,500         125,000           Other Southwest         2         82,000–150,000         108,917         110,000           West         18         50,000–225,000         121,349         120,000           Bay Area         11         90,000–225,000         125,715         125,000           Los Angeles         3         50,000–140,000         118,294         125,000           Seattle         3         95,000–130,000         114,895         115,000           Other West         1         90,000–200,000         117,050         102,500           International         17         20,000–200,000         117,050         102,500           Asia – East         5         66,000–150,000         115,294         110,000           Asia – South/Southeast         3         20,000–200,000         95,214         106,500           Australia/South Pacific         1         Europe – Eastern         1         130,780         132,500           Middle East         1         2         80,000–175,000         130,780         132,500	Other Midwest	4	49,000–135,000	105,465	102,600
Houston187,500–130,000113,500125,000Other Southwest282,000–150,000108,917110,000West1850,000–225,000121,349120,000Bay Area1190,000–225,000125,715125,000Los Angeles350,000–140,000118,294125,000Seattle395,000–130,000114,895115,000Other West190,000–200,000107,500102,500International1720,000–200,000117,050116,000Asia – East566,000–150,000115,294110,000Asia – East320,000–200,00095,214106,500Australia/South PacificttttEurope – Eastern1110,000130,780132,500Middle East1293,000–151,000127,542130,000North America – Non-U.S.293,000–151,000127,542130,000	Southwest	5	82,000–150,000	116,817	115,000
Other Southwest         2         82,000–150,000         108,917         110,000           West         18         50,000–225,000         121,349         120,000           Bay Area         11         90,000–225,000         125,715         125,000           Los Angeles         3         50,000–140,000         118,294         125,000           Seattle         3         95,000–130,000         114,895         115,000           Other West         1         90,000–130,000         107,500         102,500           International         17         20,000–200,000         117,050         116,000           Asia – East         5         66,000–150,000         115,294         110,000           Asia – South/Southeast         3         20,000–200,000         95,214         106,500           Australia/South Pacific         *         *         *         *           Europe – Eastern         *         *         *         *           Middle East         *         *         *         *           North America – Non-U.S.         2         93,000–151,000         127,542         130,000	Dallas	2	100,000–140,000	125,385	135,000
West         18         50,000–225,000         121,349         120,000           Bay Area         11         90,000–225,000         125,715         125,000           Los Angeles         3         50,000–140,000         118,294         125,000           Seattle         3         95,000–130,000         118,294         125,000           Seattle         3         95,000–130,000         114,895         115,000           Other West         1         90,000–130,000         107,500         102,500           International         17         20,000–200,000         117,050         116,000           Asia – East         5         66,000–150,000         115,294         110,000           Asia – South/Southeast         3         20,000–200,000         95,214         106,500           Australia/South Pacific         †         *         *         *           Europe – Western         2         80,000–175,000         130,780         132,500           Middle East         †         *         *         *	Houston	1	87,500–130,000	113,500	125,000
Bay Area         11         90,000–225,000         125,715         125,000           Los Angeles         3         50,000–140,000         118,294         125,000           Seattle         3         95,000–130,000         114,895         115,000           Other West         1         90,000–200,000         107,500         102,500           International         17         20,000–200,000         117,050         116,000           Asia – East         5         66,000–150,000         115,294         110,000           Asia – East         3         20,000–200,000         95,214         106,500           Australia/South Pacific         †         *         *         *           Europe – Eastern         †         *         *         *           Middle East         1         93,000–151,000         127,542         130,000	Other Southwest	2	82,000–150,000	108,917	110,000
Los Angeles         3         50,000–140,000         118,294         125,000           Seattle         3         95,000–130,000         114,895         115,000           Other West         1         90,000–130,000         107,500         102,500           International         17         20,000–200,000         117,050         116,000           Asia – East         5         66,000–150,000         115,294         110,000           Asia – South/Southeast         3         20,000–200,000         95,214         106,500           Australia/South Pacific         †         *         *         *           Europe – Eastern         †         *         *         *           Middle East         *         *         *         *           North America – Non-U.S.         2         93,000–151,000         127,542         130,000	West	18	50,000-225,000	121,349	120,000
Seattle         3         95,000–130,000         114,895         115,000           Other West         1         90,000–130,000         107,500         102,500           International         17         20,000–200,000         117,050         116,000           Asia – East         5         66,000–150,000         117,294         110,000           Asia – East         3         20,000–200,000         95,214         106,500           Australia/South Pacific         t         t         t           Europe – Eastern         t         t         t           Europe – Western         2         80,000–175,000         130,780         132,500           Middle East         t         t         t         t         t	Bay Area	11	90,000-225,000	125,715	125,000
Other West         1         90,000–130,000         107,500         102,500           International         17         20,000–200,000         117,050         116,000           Asia – East         5         66,000–150,000         115,294         110,000           Asia – East         3         20,000–200,000         95,214         106,500           Australia/South Pacific         †         *         *           Europe – Eastern         †         *         *           Europe – Western         2         80,000–175,000         130,780         132,500           Middle East         †         *         *         *	Los Angeles	3	50,000-140,000	118,294	125,000
International         17         20,000–200,000         117,050         116,000           Asia – East         5         66,000–150,000         115,294         110,000           Asia – South/Southeast         3         20,000–200,000         95,214         106,500           Australia/South Pacific         †         1         1         1           Europe – Eastern         †         1         1         1           Europe – Western         2         80,000–175,000         130,780         132,500           Middle East         †         1         1         1	Seattle	3	95,000–130,000	114,895	115,000
Asia – East       5       66,000–150,000       115,294       110,000         Asia – South/Southeast       3       20,000–200,000       95,214       106,500         Australia/South Pacific       †       1       106,500       115,294       106,500         Australia/South Pacific       †       1       106,500       106,500       106,500         Europe – Eastern       †       1       106,500       130,780       132,500         Middle East       †       1       1       106,500       130,780       132,500         North America – Non-U.S.       2       93,000–151,000       127,542       130,000	Other West	1	90,000–130,000	107,500	102,500
Asia – South/Southeast       3       20,000–200,000       95,214       106,500         Australia/South Pacific       †       *       *       *         Europe – Eastern       †       *       *       *         Europe – Western       2       80,000–175,000       130,780       132,500         Middle East       *       *       *       *         North America – Non-U.S.       2       93,000–151,000       127,542       130,000	International	17	20,000-200,000	117,050	116,000
Australia/South Pacific       t         Europe – Eastern       t         Europe – Western       2       80,000–175,000       130,780       132,500         Middle East       t       t       1         North America – Non-U.S.       2       93,000–151,000       127,542       130,000	Asia – East	5	66,000–150,000	115,294	110,000
Europe – Eastern         †           Europe – Western         2         80,000–175,000         130,780         132,500           Middle East         †         1         1         1         1           North America – Non-U.S.         2         93,000–151,000         127,542         130,000	Asia – South/Southeast	3	20,000-200,000	95,214	106,500
Europe – Western         2         80,000–175,000         130,780         132,500           Middle East         *         <	Australia/South Pacific	†			
Middle East         †           North America – Non-U.S.         2         93,000–151,000         127,542         130,000	Europe – Eastern	†			
North America – Non-U.S.         2         93,000–151,000         127,542         130,000	Europe – Western	2	80,000–175,000	130,780	132,500
	Middle East	†			
	North America – Non-U.S.	2	93,000–151,000	127,542	130,000
	South America	5	100,000–180,000	122,586	120,000

# Major Industries Chosen by Graduates, 2008–2012

Industry	Acceptances (%)				
	2012	2011	2010	2009	2008
Consulting	39	37	31	38	33
Consumer & Packaged Goods	9	10	12	10	10
Investment Banking, Brokerage & Securities	7	7	6	5	12
Media & Entertainment	1	1	1	2	1
Other Financial Services, Private Equity & Venture Capital	12	12	10	10	13
Other Manufacturing	6	5	8	5	6
Other Services	9	11	13	13	10
Pharmaceutical, Biotechnology, Healthcare	5	7	8	8	6
Technology Manufacturing & Services	12	10	11	9	9

### JOB ACCEPTANCES BY INDUSTRY GROUP, 2012



# Base Salary Acceptances by Industry, Class of 2012

Industry	Acceptances (%)*	Range (\$)	Average (\$)	Median (\$)
Manufacturing	25	20,000–200,000	108,270	105,000
Automotive	1	100,000–120,000	109,250	108,500
Energy/Utilities	1	100,000–130,000	116,375	117,750
Food & Beverage	6	66,000–180,000	101,031	100,000
General Healthcare	1	103,000–130,000	111,571	103,000
General Manufacturing	2	20,000–200,000	109,545	120,000
Heavy Equipment	1	78,000–105,000	98,140	102,600
Household/Personal Products	3	93,000–110,000	98,250	97,000
Medical Devices	2	75,000–120,000	105,099	107,500
Other Manufacturing	1	102,500-110,000	106,300	106,200
Software	3	105,000–155,000	119,579	117,000
Technology Equipment/Hardware/Ne	etworking 3	95,000–130,000	120,464	120,000
Services	75	24,000-225,000	121,025	125,000
Advertising	1	82,000–150,000	113,000	110,000
Commercial Banking	1	24,000-123,000	97,071	105,000
Consulting	39	80,000-166,300	129,811	133,000
Diversified Financial Services	2	100,000-125,000	106,000	100,000
Education	1	32,000–102,000	80,800	85,000
Healthcare Providers & Services	2	49,000–130,000	99,500	110,000
Insurance	1	100,000–150,000	118,125	111,250
Internet Services/E-Commerce	5	75,000–135,000	112,185	115,000
Investment Banking/Brokerage/Secu	urities 7	75,000–150,000	102,825	100,000
Investment Management	2	100,000–158,000	114,800	102,500
Law/Legal Services	1	50,000-175,000	148,373	165,000
Private Equity	4	90,000–225,000	135,214	125,000
Real Estate	1	75,000–110,000	93,500	90,000
Retail	3	90,000-145,000	106,265	105,000
Telecommunication Services	1	83,000–165,000	109,476	105,000
Transportation Services	1	100,000–135,000	107,000	100,000
Venture Capital	1	70,000–155,000	114,125	111,500

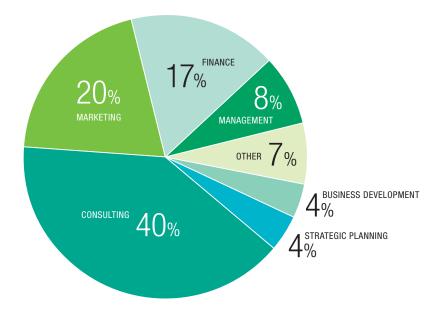
\* Percentages have been rounded to the nearest whole number.

The following industries each represented less than 1 percent of reported acceptances and are not included in the above table: Agribusiness, Biotechnology, Chemicals, Construction, Engineering Services, Executive Search, Hedge Funds, Hospitality/Tourism, Import/ Export, Luxury Goods, Metals/Mining, Multimedia Products & Services, Nonprofit, Pharmaceuticals, Public Finance, Radio/TV/Cable/Film, Technology – General, Tobacco.

# Major Functions Chosen by Graduates, 2008–2012

Function	Acceptances (%)					
	2012	2011	2010	2009	2008	
Business Development	4	3	4	4	2	
Consulting**	40	40	34	41	34	
Finance	17	18	17	15	24	
Management	8	8	9	6	6	
Marketing	20	19	25	20	21	
Other	7	8	7	7	9	
Strategic Planning	4	4	4	7	4	

### JOB ACCEPTANCES BY FUNCTIONAL GROUP, 2012



# Base Salary Acceptances by Function, Class of 2012

Function Acceptances	s(%)*	Range (\$)	Average (\$)	Median (\$)
Business Development	4	20,000-170,000	107,502	110,000
Consulting	40	80,000–200,000	130,284	135,000
Entrepreneurship	1	60,000–200,000	110,750	91,500
Finance	17			
Corporate Finance	2	87,000–130,000	105,417	100,000
General Finance	2	93,000–150,000	120,000	120,000
Investment Banking	6	87,000–130,000	102,235	100,000
Investment Management	4	92,000-220,000	129,053	125,000
Mergers & Acquisitions	1	100,000-225,000	123,125	105,000
Lawyer/Legal Professional	1	50,000–175,000	148,373	165,000
Management	8			
General Management/Leadership Development	5	85,000–165,000	115,093	110,000
Operations / Production	2	100,000–130,000	116,550	119,000
Project Management	1	102,500–130,000	116,500	116,500
Marketing	20			
Brand / Product Management	16	72,500–150,000	106,001	100,000
Buyer / Merchandising	1	105,000-120,000	110,000	107,500
Product Development	1	100,000–130,000	110,938	110,000
Sales	1	66,000–175,000	107,500	100,000
Other	2	24,000–120,000	84,556	98,000
Real Estate – Finance	1	75,000–150,000	103,750	95,000
Strategic Planning	4	20,000-125,000	105,158	110,000

\*Percentages have been rounded to the nearest whole number.

\*\* Includes consulting positions with public accounting firms as well as internal corporate consulting.

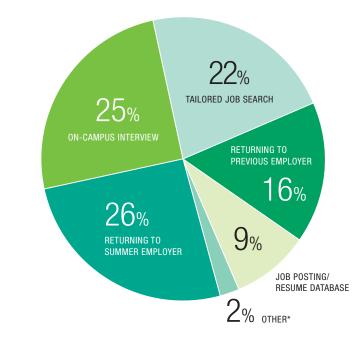
The following industries each represented less than 1 percent of reported acceptances and are not included in the above table: Administration, Asset/Property Management, Commercial Banking, Corporate Development, E-Commerce/Internet/Website Management, Economic Analysis/Research, Financial Analyst/Research, General Manufacturing, General Real Estate, Healthcare/Medical Professional, Lending/Relationship Management, Market Research, Merchandising/Retail, Other Marketing, Plant/Facility Management, Private Client Services/Wealth Management, Purchasing, Recruiter/Executive Search, Restructure/Turnaround, Retail Management, Risk Management, Sales & Trading, Supply Chain/Logistics, Technical Training and Development, Treasury.

# FIRMS HIRING THREE OR MORE STUDENTS

McKinsey & Company	55	Cisco Systems	4
The Boston Consulting Group	43	Deere and Company – John Deere	4
Bain & Company	35	Kraft Foods Global, Inc.	4
Deloitte Consulting LLP	24	L.E.K. Consulting	4
Accenture	13	Morgan Stanley	4
Booz & Company	13	UBS Investment Bank	4
Amazon	10	Unilever	4
PepsiCo, Inc.	10	Zynga Game Network, Inc.	4
Target Corporation	8	Baxter Healthcare	3
A.T. Kearney	6	Citi	3
Apple, Inc.	6	The Clorox Company	3
Bank of America Merrill Lynch	6	DISH Network	3
Google	6	General Mills	3
Microsoft Corporation	6	Intel Corporation	3
Monitor Group	6	J.P. Morgan	3
Anheuser-Busch InBev	5	Lincoln International LLC	3
Danaher Corporation	5	Orbitz Worldwide	3
DaVita, Inc.	5	PricewaterhouseCoopers LLP	3
United Airlines	5	Samsung Global Strategy Group	3
Barclays Capital	4	ZS Associates	3
BD – Becton, Dickinson and Company	4		

Total 343

SOURCES OF ACCEPTED FULL-TIME JOB OFFERS



## **BY INDUSTRY GROUP**

Acceptanc	es (%)*	Range (\$)	Average (\$)	Median (\$)
Consulting	44	10,000–55,000	25,000	20,000
Consumer & Packaged Goods	10	5,000-40,000	23,865	25,000
Investment Banking, Brokerage & Securities	7	20,000-60,000	44,815	45,000
Media & Entertainment	†			
Other Financial Services, Private Equity & Venture Capital	9	3,000–55,000	26,202	25,000
Other Manufacturing	5	3,000-70,000	24,250	20,000
Other Services	6	5,000-30,000	17,045	15,000
Pharmaceutical, Biotechnology, Healthcare	6	6,500-40,000	19,752	20,000
Technology Manufacturing & Services	13	5,000–60,000	23,309	20,000

### **BY FUNCTIONAL GROUP**

	Acceptances (%)*	Range (\$)	Average (\$)	Median (\$)
Business Development	4	3,000–70,000	23,000	20,000
Consulting	44	5,000–55,000	24,875	20,000
Finance	15	10,000–60,000	35,395	40,000
Management	7	5,000–50,000	25,514	24,900
Marketing	22	5,000-60,000	22,911	20,000
Operations/Production	2	10,000-20,000	17,500	20,000
Other	3	3,000-40,000	15,682	13,000
Strategic Planning	3	5,000–40,000	19,583	17,500

\*Percentages have been rounded to the nearest whole number. <sup>†</sup>Less than 1 percent of accepted sign-on bonuses.

The following organizations recruited students from the Kellogg School of Management during 2011-2012.

@WalmartLabs

2x Consumer Products Growth Partners

- 3M
- 7-Eleven, Inc
- A.T. Kearney
- Abbott
- Accenture
- Acumen Fund
- The Acushnet Company
- Adobe Systems
- Adwise
- Agentis Energy
- Alinda Capital Partners Altira Group
- Altman Vilandrie & Company
- Amazon
- American Airlines, Inc.
- American Express
   American Industrial Partners
   American Securities
- Amgen Inc.Amphenol Alden Products
- Amphenol Corporation
   Analysis Group, Inc.
- Anheuser-Busch InBev
- \* Aon Corporation
- Apple, Inc.
- Artisan Partners LP
- Asian Development Bank
- Asurion
- Baidu
- Bain & Company
   Balsam Brands

- \* Banco Itaú Unibanco Bank of America
- Bank of America Merrill Lynch
- Barclays Capital
   Bare Escentuals
   Barings Private Equity Partners
- Baxter Healthcare
   BD Becton, Dickinson and Company Beam Inc.
   Bear Brothers, LLC
- Behre Dolbear Group
- Best Buy Best Buy Capital Big Frame, Inc.
- BISSELL Homecare, Inc.
- BlackBerry / Research In Motion BlackRock
- \* Blue Ridge Partners Management Consulting Blue Shell Games
- BMO Capital Markets
- Booz & Company
- Bose Corporation
- The Boston Consulting Group Boyfriend, LLC
- \* Bridge Strategy
- British Telecommunications
   Broadcom Corporation
- \* Brown-Forman Corporation
- \* BTS USA
- Buffalo Christian Center Build-A-Bear Workshop
- Caesars Entertainment
- \* Cambridge Associates

- The Cambridge Group
- Camden Property Trust
- \* Capgemini Consulting Capital Management Group Capital One Financial Corporation CareFusion
- CareTech
- Cargill
   The Carlyle Group
- Carmel Ventures
- Cars.com
- CDH Fund
- \* CDW Corporation CENCOSUD S.A.
- Cerberus Capital Management L.P. GMAC Financial Services
- CFR
- Charles Schwab & Co. The Chartis Group
- Chevron
- Chicago Community Loan Fund
- Chicago Cubs
- Choice Hotels International
- \* Chrysler Group LLC
- CIGNA
- CIM Group, LP.
- Cisco Systems
- Citadel
- Citi
- Citibank Korea Inc.
- CITIC Capital
- CITIC PE
  - Citigroup N.A.

- Civic Consulting Alliance ClearSky Power & Technology Fund Clearwater Capital Partners Cleveland Clinic Foundation Cleveland Indians Baseball Club
- The Clorox Company CNN.com
   The Coca-Cola Company
   Cohesive Capital Partners
- Colgate-Palmolive Company Columbia Management
- Columbia Wanger Asset Management
   Compass Group Management
   Compincentives, Inc.
- ConAgra Foods, Inc Contactually Conversion Partners LLC
- Cooper Industries
  - Corporate Financial Advisors, LLC Correlation Ventures
- Cotv Inc.
- Cowin Capital
- Cravath Swaine & Moore
- Creation Investments Capital Management,
- Creative Artists Agency
- 🥶 Credit Suisse
- Cummins, Inc.
- \* Cutler Group, LP
- CyberAgent America, Inc.
- d.light design
- Dalberg Global Development Advisors
- Danaher Corporation

- Darden Restaurants, Inc. Dashfire
- DaVita, Inc
- Deere and Company-John Deere Del Monte Foods
- Dell Inc.
- Deloitte Consulting LLP Detroit Venture Partners Deutsche Bank

\* Discover Financial Services

The Dow Chemical Company

**D-Rev: Design Revolution** 

Drinker Biddle & Reath LLP

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2012 EMPLOYMENT REPORT

Dow Corning Corporation

Diageo plc Direct Supply

\* DISH Network

Dover Corporation

DISQUS

Dropbox

\* DTE Energy

E. & J. Gallo Winery

Eastdil Secured

Eaton Corporation

Recruited on campus for:

Both full-time employees and summer interns

\* Full-time employees

Summer interns

\* eBay, Inc.

Eaglesmere Williston

Druva

Image: Second and Second and

- ECOLAB Inc.
   Edelman Management Consulting The Edgewater Funds
   Education Pioneers
- Eli Lilly and Company
   EMC Corporation
- Emerson Electric Company Empower Health
   Empresas CMPC
   Enfoca Inversiones
   ENOVA
- Environmental Defense Fund
- Ernst & Young
- Evercore Partners
   Evernote
   Everspring Partners
- Expedia, Inc. Experian
- ExxonMobil
- Facebook
   Fairview Capital Partners
   Falabella
- \* Federal Bureau of Investigation Fenox Venture Capital
- Fidelity Business Consulting
   First Fuel
- Fisker Automotive
- \* FMC Technologies
- Ford Motor Company
   Fortune Brands, Inc. –
   Beam Global Spirits & Wine
   Frontier Communications
- Furlong Financial
- GE Capital Bank

- \* Genentech, Inc.
- General Electric
- General Mills
- General Motors Treasurer's Office Geneva Glen Capital
   Glencore International AG
   Golden Gate Capital
- Goldman, Sachs & Co.
   Goodwin Procter LLP
   Google
- \* Gorton's Seafoods Gracenote gravitytank
- Green Mountain Coffee Roasters GreensLedge Capital Markets Gridiron Capital
- Groupon Inc. Grupo Industrial Alfa S.A. de C.V. Harbor Freight Tools Harris Williams & Co. Hasbro, Inc.
- HBO
- Health Advances, LLC
- Heard Capital Heidrick & Struggles

HemaSource

- The Hershey Company
- \* Hewlett-Packard Company
- \* Hill-Rom Company Honeywell
- Hony Capital Limited Houlihan Lokey
- Hudson Advisors
- I heart Keenwah
- IA Collaborative

- IBM International Business Machines Corporation
- IDEO, Inc.
- I-Farms Venture
- IM Trust
- IMS Consulting Group
- Indiana Pacers Basketball Club
- \* INDITEX
- \* Infosys Limited
- ING DIRECT
- Innflux
- Inpoint, an Aon Company Insight Equity
- Intap Labs
- Intel Corporation Interactive Advertising Bureau Interbank
- \* International Finance Corporation Intuit Inc.
- Intuitive Surgical
   Itau-Unibanco
- ITW Inc.
- Jabong.com
- Jaguar Land Rover
- James Hardie
- Jefferies & Company, Inc.
   JHL Capital Group
- Johnson & Johnson
- \* Johnson Controls Inc. Jones Day
- Jones Lang LaSalle
- The Jordan Family Enterprises LLC
- J.P. Morgan
   JPMorgan Chase
   JWT

- Kaiser Associates Kasikorn Bank Kellogg Center for Research in Technology & Innovation (CRTI) Kemmons Wilson Companies
- Keurig, Incorporated
- The Keystone Group Keytrade AG Kiln Ltd. — Tokio Marine Group.
- Kimberly-Clark Corporation
   Kirkland & Ellis LLP
- Kraft Foods Group Kurt Salmon
- L.E.K. Consulting
- LAC+USC Medical Center
- Lakeview Investment Group
- Lark Technologies, Inc.
- LarrainVial
- LaSalle Investment Management
- \* Lazard Frères & Co. LLC
- Lazard Middle Market LLC LEAD Public Schools Leopard Capital
- Liberty Mutual Insurance Company
- Lincoln International LLC
- \* LinkedIn
- Lookout Inc.
- L'Oreal USA
- M3 Capital Partners, LLC
- Madison Capital Management
- Madison International Realty
- Mandala Capital
- \* Market Edge Associates Mars & Co
- Mars, Incorporated

- \* Masco Corporation
- MasterCard Worldwide
- Solution Mattel, Inc.
- Maxim Partners
- McColl Partners
- McDermott Will and Emery
- McDonald's Corporation
- \* The McGraw-Hill Companies McKinsey & Company
- McNally Capital
- Medcan
- Medline Industries, Inc.
- Medtronic, Inc.
- Mercer
- Merck
- Merrill Lynch

\* MHT Partners

Solution ≤ MillerCoors

Monitor Group

Morgan Stanley

Narrative Science

Natel Energy

National Solar

Recruited on campus for:

\* Full-time employees

Summer interns

Microsoft Corporation

Molex. Incorporated

MFS Investment Management

Mizuho Corporate Bank, Ltd.

Mount Kellett Capital Management

Both full-time employees and summer interns

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2012 EMPLOYMENT REPORT

MTA Metro-North Railroad

- \* Nationwide
- \* Navigant Consulting, Inc.
- Neighbor Capital
- Nelcast Limited
- Nestlé USA
- New Eagle
- NewYork-Presbyterian Hospital
- Nike, Inc.
- \* Nissan North America, Inc.
- Nordstrom Inc.
- Northwest Community Hospital Northwestern Mutual Capital Northwestern University
   Norwest Equity Partners
   Novartis Pharmaceuticals
   Oceanside Ten
- \* Oliver Wyman
   OMERS Private Equity
   On Deck Capital
   OpTier
- Orbitz Worldwide Oro Negro
- Pacific Alternative Asset Management Company
- The Parthenon Group
   Partners Group
   PavPal Inc.
- Peabody Energy
- Penton Media
- PepsiCo, Inc.
- Pfizer Consumer Healthcare
- Pfizer, Inc
- Philip Morris International
- \* Philips
- PIMCO

- Piper Jaffray & Co.
- Playsquare, LLC
- \* Point B, Inc.
- Polycab
- PricewaterhouseCoopers, LLC
   Privatus Partners
- Procter & Gamble
- Prophet
- Prudential Capital Group
- Prudential Financial Ralph Lauren
- Razorfish
- \* Reckitt Benckiser REDF
- Retrofit Rexnord Industries, Inc. RHJ International Japan
- The Riverside Company
- Robert W. Baird & Co. Incorporated Rocket Internet
   Rocketship Education
- Rogers Enterprises, Inc.

  Roland Berger Strategy Consultants
  Roll Global
  Ropes & Gray LLP
- RPA Advisors, LLC \* Russell Reynolds Associates SAC Capital Advisors, LLC salesforce.com
- Samsung Electronics America, Inc.
- Samsung Global Strategy Group
  - Samsung Telecommunications America
     San Antonio Spurs
     SAP America
  - Sara Lee Corporation

- Satori Capital
- SC Johnson
- Schlumberger Business Consulting
- Scotia Waterous
- SEAF
- Sears Holdings Corporation
   Sephora
- Shasta Ventures
- Shipston Group, LTD
- Shoedazzle.com
- Siam Cement Group (SCG)
- Siemens Management Consulting Signia Ventures Siliconarts, Inc.
- Silver Spring Networks
- \* Simon Property Group, Inc.
- \* Simon-Kucher and Partners Simpler Simpson Thacher & Bartlett LLP
- smashburger
  - SoFi
  - SolarWinds
  - Sony Corporation of America
  - Sony Music Entertainment Sony Pictures Entertainment
  - Spotify
  - Sprint Nextel Corp.
     Stage Equity Partners
  - Starbucks Coffee Company
  - Starwood Hotels & Resorts Worldwide Inc.
- \* Stax, Inc.
- Sterling Partners StumbleUpon Inc
  - Sycamore Partners
  - Symantec Corporation

Takeda Pharmaceuticals U.S.A., Inc.

\* Thrivent Asset Management Inc.

Target Corporation

Tishman Speyer

Tresalia Capital

Typenex Medical, L.L.C.

Underwriters Laboratories, Inc.

UBS Investment Bank

Turk Telekom

TIAA-CRFF

Time Inc.

TinyCo

Topps

Unilever

United Airlines

Sixth Circuit

United Nations

TPG Credit

- W.W. Grainger, Inc.
  - Walgreens

VWR

- Walmart Inc.
- Walmart Mexico
- Walton Street Capital, LLC
- Watermark Capital Partners
- \* Waterstone Management Group LLC
- Sellpoint ™
- Wells Fargo Securities
- William Blair and Company, LLC
   William Grant & Sons USA
- The Wine Group
- Wm. Wrigley Jr. Company
- Wolf Point Growth Partners LLC
- Yahoo! Inc.
- Yum! Brands Inc.
- Zimmer, Inc.
- ZS Associates
- Zynga Game Network, Inc.

- Recruited on campus for:
- \* Full-time employees Summer interns Doth full-time employees and summer interns

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# UnitedHealth Group

United States Court of Appeals for the

- UOB Kay Hian
- \* URS
  - US Cellular Corporation
- Vedder Price P.C.
- VeloBit, Inc.

Verizon Wireless

Virtus Partners

VIVO Ventures

VRA Partners, LLC

VISA Inc.

- Vendor Assistance Program
- Ventana Medical Systems, Inc. (A Member of the Roche Group)
   Ventas REIT, Inc.
   Vera Bradley Designs Inc

# Job Acceptances by Organization, Class of 2012

Some students have chosen not to include their names in the Employment Report. We have included the total number of students hired by each organization in parentheses after the organization name.

# 2X CONSUMER PRODUCTS GROWTH PARTNERS (1)

Α

Friend, Charles M.

# A.T. KEARNEY (6)

Ahman, Zeshaun Ali Guraieb Monroy, Jose Eduardo Kanoria, Neha Zens, Jeffrey Burton

### **ACCENTURE (13)**

Barra Da Silva, Marcio Guilherme Burns, Jeffrey Houston Croft, Cory Alexander Davidson, Justin Dibble, Mark Ryan Halani, Amit Arvind Lakshminarasimhan, Ramakrishnan Landers, Robert Roland, Jeffrey Salinas, David Sharp, Evan Canada

THE ACUSHNET COMPANY (1) Waddell, Frederick H.

ALINDA CAPITAL PARTNERS (1) Bonnet, Benjamin Aldridge

### ALTIRA GROUP (1) Biegala, Tomasz

# AMAZON (9)

Ashrit, Manuraj Banerjee, Suhel Choi, Richard Eunjoong Kearl, William Jordan Lukose, Dilip Kurian Metrikin, Mikhail Tsigkogiannis, Ilias

### AMAZON.COM/IMDB.COM (1)

AMERICAN EXPRESS (1) Potanka, Lindsay Marie

### AMERICAN INDUSTRIAL PARTNERS (1) Rotroff, Joel Michael

AMERICAN SECURITIES (1) Wiedman. William Charles

### AMPHENOL ALDEN PRODUCTS (1)

### ANHEUSER-BUSCH INBEV (5)

Hermida, Rafael Ignacio Kurtinaitis Fernandes, George Mauro Lennon, Joseph Estill Troyko, Jorge

AON (2) House, James Matthew

### APPLE, INC. (6)

Brunelle, Teasha Ann Mariko Grossmann, Thomas Hlinka, Zachary Allen Rau, Andrea Bee Williams, Jeffrey Bennett

### ARTISAN PARTNERS LP (1)

### ASURION (1)

В

### BAIN & COMPANY (35)

Brisk, Tamara Jane Canakapalli, Venkata Surya Smriti Clements, Ross Bartlett DePriester, Craig Burke Gaddie, Patrick Hanyen, Gregory Earl Haspel, Josanna Weeks Houston, Brooke Margaret Johnson, Tracy Lynn Kawadler, Matthew S. Keith. Matthew John Livesey, Jackelyn Luengo Alonso, Jose Maria Mallick, Ameed Tanweer Murray, Daniel Emerson Nill, Elizabeth Chadwick Rohde, Justin Belanger Shav, Michael Paul

Song, Jungmok Timko, Andrew Michael Uppal, Neal Rishi Wasson, Kara Michelle Yaroslavskiy, Yevgeniy

### BANK OF AMERICA MERRILL LYNCH (6)

Dal Borgo, Guillermo George, Ajit Abraham Oshinkanlu, Feyisayo Weyrens, Peter August Willingham, Ryan Stewart

#### **BARCLAYS CAPITAL (4)**

Campbell, Brent W. Cherukuri, Shastri Prashanth Miller, Michael Scott Whitt, Jonathan P.

BARE ESCENTUALS (1) Chan. Vickie

### **BAXTER HEALTHCARE (3)**

Fabode, Michel Amma-Serwaa Hanson, Megan Marie

### BD — BECTON, DICKINSON AND COMPANY (4)

Chatterjee, Aniruddha Lee, Timothy J. Moskaites, Jonathan William

### BEAM INC. (1)

Chen, Marilyn Kaleen

## BEAR BROTHERS, LLC (1)

Slutsky, Adam Barret

BEST BUY CAPITAL (1) Lee, John Han

**BIG FRAME, INC. (1)** Erwin, Christopher Novak

BLACKROCK (1) Zhang, Wendy Wang

BLUE SHELL GAMES (1) Hou, Jenny Weiging

### BOOZ & COMPANY (13)

Ashkar, Al Mourtadah Grierson, Michael James Leite, Thiago Aranha Medeiros de Faria, Gabriella Mutch, Nicolas Abram Remley, David Rodriguez Canon, Jorge Enrique Ruiz Flores, Andres Rymarz, David Sheridan, Jenelle Marie Weber, Kyle Raymond

### THE BOSTON CONSULTING GROUP (43)

Atri Nieto, Mauricio Aznaurashvili, Kakhaber Balasubramanian. Vidhvashankar Bate, William Anderson Boulos, Alexander Chu, Michael Ming Kin Dubey, Prerna Freitas Sales, Viviane Hue. Guillaume Pierre Ji, Cheng Kothari, Ankur Levy, Jordan Alexander Loubier, Jesse C. Madhavan. Vishal Candadai Midha, Arpit Ouyang, Kunlun Poddar, Mahima Pracharktam, Prinda Raj, Andrea Kavithai Riccio de Oliveira, Alexandre Ridley, Paul Santhamani Leelakrishnan. Prassath Schmidt, Peter Andrew Sito, Wei Son Kavan Soysal, Akin Taylor, Meghan Nicolle Tfeli, Alejandro Toca Gonzalez, Federico Vickers, Jason J. Webb, Paula Keating Wilson, Timothy David Zeng, Fanfan Zhuomei, Quhan Zimniok. Karl-Eric

### BOYFRIEND, LLC (1)

Fletcher, Andrew Vernon

# THE CAMBRIDGE GROUP (1)

С

Smith, Lindsey Kristin

CAMDEN PROPERTY TRUST (1) Mohr, Lisa Marie

CAPGEMINI CONSULTING (1) Nagananda, Sahana

### **CAPITAL ONE FINANCIAL CORPORATION (1)**

### **CAREFUSION (1)**

CARETECH (1) Mohan, Sathyanandh

CARMEL VENTURES (1) Pizov, Maya

### CDH FUND (1)

CERBERUS CAPITAL MANAGEMENT L.P. — GMAC FINANCIAL SERVICES (1) Gold, Matthew Gregory

### CFR (1)

### THE CHARTIS GROUP (2)

Lukasik, Keith Dennis Ries, Thalia CHOICE HOTELS INTERNATIONAL (1) Kurtzman, Julie Christine

### CISCO SYSTEMS (4)

Haire, Andrew Palavalli, Naveen Anil Venkata Subramanian, Vidya Yesikov, Ruslan

CITADEL (1) Choi, Sungjoo

CITI (3) Sandstrom, Rory Philip

CITIBANK KOREA INC. (2) Cho, Jae In Moon, Sung Hwan

**CITIC PE (2)** Lu, Ziyu Yang, Ce

### CITIGROUP N.A. (2)

CLEVELAND CLINIC FOUNDATION (1) Nyame, Yaw Aninakwa

THE CLOROX COMPANY (3) Freeman, Elliot Yu, Yating

THE COCA-COLA COMPANY (1) Tabb, Sarah

COHESIVE CAPITAL PARTNERS (1) Freeman, Sean Adam COLGATE-PALMOLIVE COMPANY (2) Stark, Martha Suzanne

Vasconcellos, Paula Destro

### **CORRELATION VENTURES (1)**

West, Collin Ryan

**CREDIT SUISSE (1)** Tesfamicael, Kabral

### CUMMINS, INC. (1)

## D

DANAHER CORPORATION (5) Evans, Tyler Bennett

Sokoloski, Sandra Leigh Wang, Jie

DASHFIRE (1) Lutz, Kelsey

DAVITA, INC. (5) Cheema, Amarpreet Dickerson, Sarah Huntley Hennegan, Neal Kuether

DEERE AND COMPANY — JOHN DEERE (4) Conrad, William Payne Faulkner, Jason Michael Howerton, Robert Nicholas Noreuil, Ashley Marie

DELL INC. (1) Drame, Hawa

### **DELOITTE CONSULTING LLP (24)**

Blackwelder, Megan Lynn Dashuta, Julia deLambert. Nicole Diaz. Diogenes Alex Dowden, Emily Estep, Kyle Davidson Goff. Brian Patrick Greer. Jonathan D. Joehl. Eric James Lee. Jane Y. Lindquist, Daniel Ross Owainati, Jafar Pattanayak, Anupam Raterman. Tatiana Anatolievna Ravilla. Kishore Sankaranarayanan, Ramkumar Schaffer, Michael Scott Schwartzwald, Emily Beth Short, Amanda Leigh Tedford, Megan Marie Widjaja, Felix

### **DEUTSCHE BANK SECURITIES, INC. (1)**

DIRECT SUPPLY (1) Kodner, Michael Lawrence

DISCOVER FINANCIAL SERVICES (2)

Young, Jessica Leigh

**DISH NETWORK (3)** Bollineni, Bhavani Prasad Ellis, Thea Simone DOW CORNING CORPORATION — BUSINESS & TECHNOLOGY INCUBATOR (2) Daley, Stephen Charles

DRUVA (1) Srinivasan. Srivatsan

**DUPONT (1)** Hagerman, Peter Phillip

E

E. & J. GALLO WINERY (1) Farver, Matthew Blaine

EASTDIL SECURED (1) Fahey, Edward Jennings

EBAY (1) Rubottom, Jason

ECOLAB INC. (2) Edberg, Alexis Carolyn Filipovic, Dragan

THE EDGEWATER FUNDS (1) Berkley, Kent Ryan

ELI LILLY AND COMPANY (1)

EMC CORPORATION (2) Chopra, Kshitij

EMPRESAS CMPC (2) Casal, Exequiel Martin Ruiz Esquide Torino, Francisco EVERNOTE (1) Liu, Shirley S.

EVERSPRING PARTNERS (1) Unger, Edward Reppert

EXPEDIA, INC. (1)

EXXONMOBIL (1)

FAIRVIEW CAPITAL PARTNERS (1) Vachhani, Aakar

F

FALABELLA (1)

FIRST FUEL (1) Mazmanian, Erik Smith

FORD MOTOR COMPANY (1)

FORTUNE BRANDS, INC. — BEAM GLOBAL SPIRITS & WINE (1) Averbook, Jennifer Rachel

FRONTIER COMMUNICATIONS (1) Van Wagener, Brian Page

GE CAPITAL BANK (1)

Coleman, Andrea Rachel

GENENTECH, INC. (1) Biogs. Jehann Alicia GENERAL GROWTH PROPERTIES, INC (1) Galas, Matthew

**GENERAL MILLS (3)** Borges, Christopher Philip Bush, Adrienne Leigh

GLENCORE INTERNATIONAL AG (1) Sheldon, Colin Michael

GOLDEN GATE CAPITAL (1) Haspel, Daniel Jonathan

GOLDMAN SACHS & CO. (1)

GOOGLE (6) Ambabo, Ethan Charles Arnay, Gabrielle Farnan, Ryan Garcia, Alfredo Jose Keller, Pascal Liu, Taiyang

GREENSLEDGE CAPITAL MARKETS (1) Fishbein, Michael

**GRIDIRON CAPITAL (1)** 

**GROUPON INC. (2)** Daya, Rahim Koshy, Tanya

GRUPO INDUSTRIAL ALFA S.A. DE C.V. (1) Elizondo Fernandez, David Mauricio н

HARBOR FREIGHT TOOLS (1) Janczyk, Scott Joseph

HARRIS WILLIAMS & CO. (1) Leed, Andrew Gregory

HASBRO, INC. (1) Scott, Aimee Janet

HEALTH ADVANCES, LLC (1)

HEIDRICK & STRUGGLES (1) Sherman, Gregory Alexander

THE HERSHEY COMPANY (1) Carls, Jenna

IBM GLOBAL BUSINESS SERVICES (1) Kanumilli, Vijay

IBM-INTERNATIONAL BUSINESS MACHINES CORPORATION (1) Rathi, Vinit Dinesh

IM TRUST (1)

INDITEX (1) Moreno de Leon, Paulino

ING DIRECT (1) Michelini, James Andrew INSIGHT EQUITY (1) Stolbach, Benjamin Keenan

INTAP LABS (1) Patni, Nishant

INTEL CORPORATION (3) Maor, Nir Eitan Smith, Kara Andrea

**INTERNATIONAL FINANCE CORPORATION (2)** 

INTUIT INC. (1) Wong, Valerie Yin Chi

ITAU-UNIBANCO (2) Maani Shaikhzadeh, Badi

ITW INC. — TECHNOLOGY CENTER (1) Walker, Richard Dee

J

J.P. MORGAN (3) Scheler, John Carl Sweas, David Michael

JAMES HARDIE (1)

JEFFERIES & COMPANY, INC. (2) Berruga, Luis Varanasi, Badhri Gnanavarapprasad

JHL CAPITAL GROUP (1) Rosenberg, Eric J. JOHNSON & JOHNSON (2) Chiu, Felicia Ann Clayton, Lindsay W.

JOHNSON CONTROLS INC. (1) Mascarenhas, Ryan Simon

JONES LANG LASALLE (1) Boylan, Thomas Patrick

JPMORGAN CHASE (2) Ellinger, Kimberly Joy Kalir, Uri

**JWT (1)** Fitzgerald, Matthew Rvan

#### **KAISER ASSOCIATES (1)**

KASIKORN BANK (1) Fuangfoosin, Jarungsak

KEMMONS WILSON COMPANIES (1) Wilson, Donald Webb

Κ

KEURIG, INCORPORATED (1)

KEYTRADE AG (1)

KILN LTD. — TOKIO MARINE GROUP (1) Imatomi, Tetsushi

KIMBERLY-CLARK CORPORATION (1) Reynolds, Christopher Robert KIRKLAND & ELLIS LLP (2) Joseph, Andrew Scott Man, Jonathan Chun-Wah

KRAFT FOODS GLOBAL, INC. (4) Brown, Matthew Tanas Moore, Heather Nicole Sorensen, Nicole Hollowell Tamm. Erin Elizabeth

KURT SALMON (1) Hanculak, Matthew

L.E.K. CONSULTING (4) Carlisle, Torquil Kazas, Fotis Moniri, Kevan John

LAC+USC MEDICAL CENTER (1) Croom, William Penn

LARK TECHNOLOGIES, INC. (1) Cordoba, Tatiana

LARRAINVIAL (1) Bulnes Muzard, Andres Jose

LASALLE INVESTMENT MANAGEMENT (1) Rubin, Michelle Lynn

LEAD PUBLIC SCHOOLS (1) Day, Adrienne LINCOLN INTERNATIONAL LLC (3)

Lopes, Anthony Chadwick Mollner, Bridget Rose Paris, Jonathan Charles

LINKEDIN (1) Hepworth, Rachel

LOOKOUT INC. (1) Gupta, Abheek

# Μ

M3 CAPITAL PARTNERS, LLC (1)

MANDALA CAPITAL (1) Singla, Ashish Ramesh

MARS & CO. (1)

MARS, INCORPORATED (1) Glicken, Julia Gabrielle

MAXIM PARTNERS (1) Linsley, Elliott Bruce

MCCOLL PARTNERS (1) Hansell, James Nicholas

MCKINSEY & COMPANY (55)

Albertsen, Karl Christian Alt, Drew F. Andreas, Ioana Blank, Thomas Stewart Cen, Qian Coleman, Lydia Berry Cordes, Carter Good Da Silva Lima, Fabio Demers-Martel, Etienne Dhalla, Manpreet Singh Dhalwani, Anup Fernandez Castillo, Christian Augusto Ghosh, Auleen Haider. Zaid Hamilton, David Craig Haschka, Nicholas Joseph Hearne, Robert Bickford Helfgott, Jeffrey Daniel Jadoul, Quentin M.A. Julka, Raman Kawana, Masanori Laube, Michal Aleksander Lyons, Kevin Michael Lyons, Megan O'Hare Malhotra, Karam McDermott, Thomas Sean Morita. Andres Mozzocchi, Christopher Martin Nanry, John William Olafsson, Bjoergvin Ingi Olivera Salcedo, Guillermo Jorge Patankar, Privadarshan Udav Rai, Saloni Mira Ramberg, Max Guenther Rayasam, Mahidhar Sankaranarayanan, Guruprasad Sastry, Arvind Krishnan Schwoelk, Jorge Augusto Shah, Brijesh B. Vaskov, Denis Vladimirovich Wittkampf, Frank Albert Yang, Shirley Shan-Ying

Yang, TaeHoon Zivic, Brett Lawson

**MCNALLY CAPITAL (1)** 

Mitchell, Barrett Smith

MEDCAN (1) Sherrington, Alexander Jeremy

MEDLINE INDUSTRIES, INC. (1) LeFebvre, Diana Lynn

MEDTRONIC, INC. (2)

Chen, Jinghua Singh, Amrinder

MERCER (1)

Poff, Kevin Michael

#### **MICROSOFT CORPORATION (6)**

Chen, Ann Lee, Sang Hoon Letcher, Ryan Joseph Modi, Avinash Xue, Di

# MOLEX, INCORPORATED (1)

Krehbiel, Jay Frederick

### **MONITOR GROUP (6)**

Camargo, Luiz Gabriel Fitzgibbons, Daniel Francis Giblin, Adam Michael Lee, Jiwon Osugi, Kanae Staple, Nicole Leigh

# **MORGAN STANLEY (4)** Bernard, Michael McArthur

Stephenson, Gabriel David

### Ν

NATIONAL SOLAR (1) Cameron, Ryan Thomas

NELCAST LIMITED (1) Ponnavolu, Deepak

NIKE, INC. (1)

**NISSAN MOTOR COMPANY (1)** Zhang, Jun

NORTHWESTERN UNIVERSITY (2) Gay, Hannah

Neuwirth, Benjamin Jerome

# 0

**OBAMA FOR AMERICA (1)** Detjen, Paul Croghan

**OCEANSIDE TEN (1)** Wente, Kyle M.

**OLIVER WYMAN (2)** Seethapathy, Kaushik

**OMERS PRIVATE EQUITY (1)** Sexton, Michael David

ON DECK CAPITAL (1) Wishnick, Joshua Fredric **ORBITZ WORLDWIDE (3)** Darden, Diana Nicole Nauven, Anh Tuvet

PACIFIC ALTERNATIVE ASSET MANAGEMENT COMPANY (2) Henkelman, Breanne Nicole Ved, Wrug Arunkumar

Ρ

PARTNERS GROUP (1) Luscombe, Anna

PAYPAL INC. (2) Mangal, Abhinav Schreer, Keith Daneil

PEPSICO, INC. (10) Barahona, David Alexander Lerner. Lindsev Anne Mallick. Brooke Ternes Salazar, Carlos Eduardo Schmidt, Samuel Southwick

PFIZER, INC (2)

Eilam, Guy Michaud, Abigail Naomi

PHILIP MORRIS INTERNATIONAL (1) Kurachi. Junnosuke

PIMCO (1) Brindle. Sarah Katherine

PLANIGRUPO LATAM (1) Jimenez de Sandi Garcia, Ivan POLYCAB (1) Jaisinghani, Nikhil Ramesh

PRICEWATERHOUSECOOPERS LLP (3) Bhattacharya, Himadri

Cain, Angela Jamila

**PRIVATUS PARTNERS (1)** Hema, John

PROCTER & GAMBLE (2) Austgen. Erin Fischer Hill, Melanie Michelle

PROPHET (2) Gullans. Emilie Stefania Miller. Michael Geoffrev

## R

RAZORFISH (1) Marthi. Srivatsa Gurunath

**RECKITT BENCKISER (2)** Francalanci, Niccolo Santos Fernandes de Oliveira. Margarida Rita

**RIVERSIDE COMPANY (1)** Emmons, Kyle Thompson

ROBERT W. BAIRD & CO. INCORPORATED (1) Sharma, Vikhyat

**ROCKET INTERNET (1)** Karouzos, Panagiotis

**ROCKETSHIP EDUCATION (1)** Thornton, Tyler Elizabeth

**ROGERS ENTERPRISES, INC. (1)** Stern. Brent

ROLAND BERGER STRATEGY CONSULTANTS (1) Marian, Alexandre

**RPA ADVISORS, LLC (1)** 

SAC CAPITAL ADVISORS, LLC (1) Jordan, Ryan Craig

SAMSUNG ELECTRONICS AMERICA, INC. (1)

S

SAMSUNG GLOBAL STRATEGY GROUP (3) Jackson, Dustinn Michael Nselel Awanda, Rodrigue Ulrich Rouse, Cassidy Taylor

SARA LEE CORPORATION (1) Kent, Katharine May

SCHLUMBERGER BUSINESS CONSULTING (2) Jain, Deepa Lhoste, Stephane

SCOTIA WATEROUS (1)

SEAF (1) Vodicka, Robert Erwin SEARS HOLDINGS CORPORATION (1) Lightfoot, Monica McClain

SEPHORA (1)

SHASTA VENTURES (1) Bhattacharyya, Joydeep

SHOEDAZZLE.COM (1) Hsieh. Vanessa H.

SIAM CEMENT GROUP (SCG) (2) Pipattanakosit, Kittipong

SIEMENS MANAGEMENT CONSULTING (1) Kawoor, Siddharth Sharad

SIGNIA VENTURES (1) Dhillon, Sandeep

SILICONARTS, INC, (1) Shin, Hee Jin

SILVER SPRING NETWORKS (1) Flinn, John Donaldson

SIMPSON THACHER & BARTLETT LLP (2) Monteleone, Michael Craig

SMASHBURGER (1) Schiffer, Elliot Baker

SOFI (1) Newton, Stephen Lowell

SOLARWINDS (1) Balcauski, Daniel Steven

#### **STARBUCKS COFFEE COMPANY (2)**

Kelly, Meghan Anne

STAX, INC. (1) Kadish, Benjamin Justin

SYCAMORE PARTNERS (1) Weinberger, Adam Louis

SYMANTEC CORPORATION (1)

Ltaief, Youssef Amine

### TARGET CORPORATION (8)

т

Biscaino, Bianca Chen. Frank Chihow Holly, Shannon Elizabeth Jamieson, Daniel Little Seethamsetty, Sreeram Venkata Soloff, Ashley Rome Steefel, Emily Beth Whitcomb, Kate Adelle

TINYCO (1) Tse, Candice Wing-Sum

### TISHMAN SPEYER (1) Victor, Joseph Winston

TPG CREDIT (2) Duffy, Devin Byrne Grabarz, Michael Adam

TURK TELEKOM (1) Calik. Ahmet

**UBS INVESTMENT BANK (4)** Sehgal, Shaurya

UNDERWRITERS LABORATORIES, INC. (1) Benkendorf, Matthew Brandon

U

UNILEVER (4) Cadavid, Carol Heller, Marissa Danielle Ricketti, Diana Frances Wyse, Tara

### **UNITED AIRLINES (5)**

Chew, Katherine M. Ho, Katherine Hsiao, Janet O'Neill, Jacob Vail. James David

UNITED STATES COURT OF APPEALS FOR THE SIXTH CIRCUIT (1) Lord, Adina Melissa

**UNITEDHEALTH GROUP (2)** Delgado, Joseph Russell Rohde, Martha Elisabeth

UOB KAY HIAN (1) Chen, Michael I-Chun **U.S. CELLULAR CORPORATION (1)** 

V

**VEDDER PRICE P.C. (1)** Wilson, Jeremy Charles

VELOBIT, INC. (1) Eddy, Joshua Tollef

**VENDOR ASSISTANCE PROGRAM (1)** Delaney, Andrew Stephen

VENTAS REIT, INC. (1)

VERA BRADLEY DESIGNS INC (1) Mulholland, Erin

VERIZON WIRELESS (1)

VIRTUS PARTNERS (1) Ebensperger Palacios, Nicolas Arturo

W

### VISA INC. (1)

VRA PARTNERS, LLC (1) Alexander, William Kurt

W.W. GRAINGER, INC. (1)

THE WALT DISNEY STUDIOS (1)

Mayer, Michael Andrew

Hankin, Ariel Janine

VWR (1)

WALTON STREET CAPITAL, LLC (1)

WATERSTONE MANAGEMENT GROUP LLC (1) Kammerer, Christopher

WILLIAM BLAIR AND COMPANY, L.L.C. (1) Robinson, Joseph Lewis

WILLIAM GRANT & SONS USA (1) Luci. Gino A.

WM. WRIGLEY JR. COMPANY (1) Nazarian, Jill Ashley Reid

Palmer, David Tyler

**ZS ASSOCIATES (3)** 

Carter, Jacob Andrew Khubani, Kamal Kumar Poeppelmeier, Neal

<u>16</u> 2012 EMPLOYMENT REPORT

Manoogian, Peter Zareh Pillutla, Chandra Kanth

ZYNGA GAME NETWORK, INC. (4)

Ζ

ZAGA CAPITAL PARTNERS (1) Zambrano Garza, Francisco

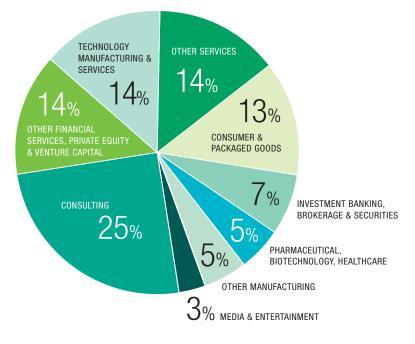
ZIMMER, INC. (1)

# Class of 2013 Summer Internships

# Major Industries Chosen by Summer Interns, 2008–2012

Industry	Acceptances (%)				
	2012	2011	2010	2009	2008
Consulting	25	25	21	15	23
Consumer & Packaged Goods	13	14	12	14	12
Investment Banking, Brokerage & Securities	7	8	7	7	11
Media & Entertainment	3	2	4	2	3
Other Financial Services, Private Equity & Venture Capital	14	10	13	12	14
Other Manufacturing	5	5	8	7	7
Other Services	14	14	15	18	12
Pharmaceutical, Biotechnology, Healthcare	5	8	9	13	7
Technology Manufacturing & Services	14	14	11	12	11

### INTERNSHIP ACCEPTANCES BY INDUSTRY GROUP



# Monthly Salaries of Summer Interns, by Industry, Class of 2013

Industry	Acceptances (%)*	Range (\$)	Average (\$)	Median (\$)
Manufacturing	27	1,480–12,000	6,725	6,784
Apparel/Textiles	1	5,800–6,400	6,115	6,119
Chemicals	1	6,000–9,600	7,933	9,166
Electronics	2	6,400–8,100	7,735	8,000
Food & Beverage	7	1,480–8,400	6,113	6,400
General Manufacturing	3	3,250–10,417	7,816	8,000
Household/Personal Products	3	5,770-12,000	7,047	6,625
Medical Devices	2	6,000–8,000	7,636	8,000
Pharmaceuticals	1	5,000-12,000	7,456	6,910
Software	2	2,000-8,200	5,628	6,500
Technology Equipment/Hardware/Ne	etworking 3	5,000-8,624	6,229	5,900
Services	73	360–19,000	7,918	8,333
Commercial Real Estate	1	1,000-4,400	2.678	2,657
Consulting	25	2,000–19,000	10,233	10,500
Diversified Financial Services	4	5,200-8,500	7,867	8,333
Education	1	2,800–7,000	5,267	6,536
Energy/Utilities	1	2,500-8,750	5,575	6,100
Healthcare Providers & Services	2	2,400-10,000	6,824	7,058
Hospitality/Tourism	1	4,000–7,000	5,852	6,000
Internet Services/E-Commerce	7	3,000–10,000	7,038	8,000
Investment Banking/Brokerage/Secu	irities 7	1,900–11,910	8,199	8,333
Investment Management	3	3,400–12,500	7,540	7,696
Law/Legal Services	2	3,000–13,333	11,462	13,333
Media	1	2,500-8,500	5,350	5,250
Nonprofit	2	360–5,500	2,579	2,000
Private Equity	5	1,000–10,420	5,305	5,000
Retail	5	2,000–9,833	6,385	6,500
Venture Capital	2	1,500–6,000	4,176	5,000

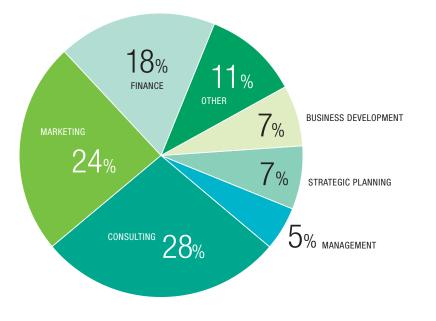
\* Percentages have been rounded to the nearest whole number.

The following industries each represented less than 1 percent of reported acceptances and are not included in the above table: Advertising/ Marketing Services, Aerospace/Aviation/Defense, Agribusiness, Biotechnology, Commercial Banking, Economic Development/Microfinance, Entertainment/Leisure/Recreation, General Healthcare, General Technology, Heavy Equipment, Hedge Funds, Multimedia Products & Services, Other Healthcare, Other Technology, Sports & Sports Management, Telecommunications, Transportation/Logistics.

# Major Functions Chosen by Summer Interns, 2008–2012

Function	Acceptances (%)					
	2012	2011	2010	2009	2008	
Business Development	7	6	6	3	5	
Consulting**	28	27	22	19	25	
Finance	18	19	19	22	25	
Management	5	4	4	4	2	
Marketing	24	24	29	30	25	
Other	11	13	11	14	9	
Strategic Planning	7	7	8	8	9	

### INTERNSHIP ACCEPTANCES BY FUNCTIONAL GROUP



# Summer Intern Monthly Salary Acceptances by Function

Function Ac	ceptances (%)*	Range (\$)	Average (\$)	Median (\$)
Business Development	7	1,440–12,000	6,001	6,518
Consulting	28	1,500–19,000	9,919	10,500
Corporate Development	1	5,000–9,600	7,065	6,721
Entrepreneurship	1	2,000–5,000	3,905	4,275
Finance	18			
Analyst/Research	2	4,500-8,500	7,000	7,500
Corporate Finance	2	3,250–8,333	6,366	6,712
General Finance	1	360–5,615	3,281	3,575
Investment Banking	7	1,900–11,910	8,199	8,333
Investment Management	4	1,500-12,500	6,298	6,234
Mergers & Acquisitions	2	2,000-10,000	5,450	5,000
Lawyer/Legal Professional	2	3,000–13,333	11,642	13,333
Management	5			
General Management/Leadership De	velopment 3	4,500-12,000	8,157	8,200
Operations/Production	1	6,080–8,000	6,996	6,950
Supply Chain/Logistics	1	2,900–6,000	4,625	4,800
Marketing	24			
Brand/Product Management	19	1,480–9,300	6,565	6,625
Buyer/Merchandising	2	6,400-8,000	6,656	6,500
Other Marketing	1	2,000–9,166	6,652	7,000
Other	2	5,000-8,000	6,883	7,000
Real Estate — Finance	1	1,000–10,420	5,231	4,440
Strategic Planning	7	700–10,000	6,352	6,600

\* Percentages have been rounded to the nearest whole number.

\*\*Includes consulting positions with public accounting firms as well as internal corporate consulting.

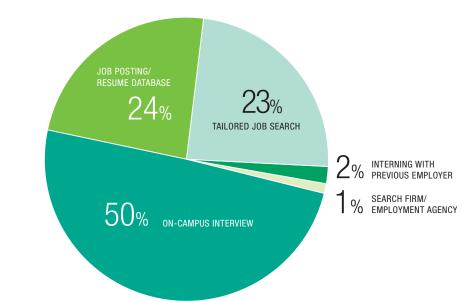
The following functions each represented less than 1 percent of reported acceptances and are not included in the above table: Administration, Advertising, Asset/Property Management, Commercial Banking, Communications/Public Relations, E-commerce/ Internet/Website Management, Economic Analysis/Research, General Engineering, General Technology, Healthcare/Medical Professional, Human Resources, Market Research, Merchandising/Retail, Other Real Estate, Private Client Services/Wealth Management, Product Development, Purchasing, Real Estate Development/Construction, Restructure/Turnaround, Sales, Sales & Trading, Technology Business Analysis and Design.

# FIRMS HIRING THREE OR MORE STUDENTS

McKinsey & Company	30	Orbitz Worldwide	5
The Boston Consulting Group	24	PepsiCo, Inc.	5
Bain & Company	20	Bank of America Merrill Lynch	4
Amazon	11	Groupon Inc.	4
Target Corporation	11	Mars, Incorporated	4
Booz & Company	10	MillerCoors	4
Deloitte Consulting LLP	9	Nike, Inc.	4
A.T. Kearney	8	DaVita, Inc.	3
Apple, Inc.	8	E. & J. Gallo Winery	3
Citi	8	ECOLAB Inc.	3
Danaher Corporation	8	Education Pioneers	3
Goldman, Sachs & Co.	8	General Electric	3
Cisco Systems	7	General Mills	3
Accenture	6	Kirkland & Ellis LLP	3
J.P. Morgan	6	Mattel, Inc.	3
American Express	5	Microsoft Corporation	3
Barclays Capital	5	Rocket Internet	3
BD — Becton, Dickinson and Company	5	Starbucks Coffee Company	3
Dell Inc.	5	Starwood Hotels & Resorts Worldwide Inc.	3
Johnson & Johnson	5	WellPoint, Inc.	3
Morgan Stanley	5		

Total 273

SOURCES OF ACCEPTED INTERNSHIP JOB OFFERS



# Summer Intern Acceptances by Organization, Class of 2013

Some students have chosen not to include their names in the Employment Report. We have included the total number of students hired by each organization in parentheses after the organization name.

### @WALMARTLABS (1)

Pan, Beily

**3M (1)** Creagh, Daniel Halsey

### 7-ELEVEN, INC (2)

Reiman, Mitchell Stuart Skinner, Valerie Rachael

# Α

### A.T. KEARNEY (8)

Calahorro Jimenez, Rafael Faria de Oliveira Filho, Fabio Jas, Aparajita Moiz, Shehzad Premkumar, Jayant Thakur, Saurav Xie, Jihui

### ABBOTT (1)

### ACCENTURE (6)

Mills, Casey Austin Perez-Hobrecker, Gabriela Reynolds, Hannah Valenti, Kate Elizabeth

ACUMEN FUND (1) Kim, Hydie Yoo Jin

# ADOBE SYSTEMS (2)

Fiorillo, Michael Neuner, Scott James

ADWISE (1)

### AGENTIS ENERGY (1) Warga, Michael Thomas

ALTMAN VILANDRIE & COMPANY (1) Sawhney, Rahul

### AMAZON (11)

Andrews, Ajay Chandy Kao, Chien-Kai Kim, Jee Yun Koh, Geok Hui Pomeroy, Mark Warren Schonfeld, Daniel Reuben Yam, Michelle Zieske, Amanda Lauren

### AMERICAN EXPRESS (5) Char. Radhika Usha

Hayward, Sara Catherine

AMGEN INC. (1) Iyer, Simrata

# AMPHENOL CORPORATION (1) van der Vaart, Hendrik Hubertus

ANALYSIS GROUP, INC. (1) Fernandez, Daniel Higinio

ANHEUSER-BUSCH INBEV (2) Steinberg, Briel Lauren Zhao, Christina Veronica

APPLE, INC. (8) Agbesi, Kwaku Chan, Ting-Fang Hoyle, Caroline Teresa Kang, Hee Su Karlis, Greer Gale Meehan, John Patrick Teriakidis, Christos

### ASIAN DEVELOPMENT BANK (1)

Mani, Rakesh

### \_\_\_\_\_

В

BAIDU (1) Ma, Min

### BAIN & COMPANY (20)

Ahluwalia, Arjun Bronson, Daniel David Cheung, Kenny Goel, Gaurav Grey, Amanda Kathryn Han, James Junewoo Iyer, Prashant Kim, Soyeon Langsen, Matthew Kirwan Ngo, Charles Quang Poon, John How Yin Shah, Nisha Sparling, Elena Marie Roe Thowatana, Pintira Zakarian, John Crossy

## BALSAM BRANDS (1)

Kittleson, Robert Daniel

BANK OF AMERICA (2) Goel, Akshat Washington, Shelby Lauren

#### BANK OF AMERICA MERRILL LYNCH (4)

Earle, Nathaniel Dallas Jin, Yue Krule, Edward Saigal, Nitin

BARCLAYS CAPITAL (5) Arras, Daniel Peter Das, Ananya

McKinney, Malachi Eric

#### BARINGS PRIVATE EQUITY PARTNERS (1)

### BAXTER HEALTHCARE (2)

Barrett, Lydia Renata Candler, Samuel

### BD — BECTON, DICKINSON AND COMPANY (5) Tsou, Christina Chun-Hwei

### BEHRE DOLBEAR GROUP (1)

BMO CAPITAL MARKETS (1) Butcher. Corbin Shusta

### BOOZ & COMPANY (10)

Dip, Daniel Kerns, Kristen Masuchi, Marcos Henrique Montes Zegers, Juan Luis Pensky, Yury Talgar, Selin Vishwanath, Nina Walter, David Alan Yuan, Jim Wangji

#### THE BOSTON CONSULTING GROUP (24)

Barkley, Amber Nicole Gulati, Aakanksha Jatukanyaprateep, Ploy Karkowski-Schelar, Robin Nicole Keiserman, Bruna Kinn, Matthew James Martinez, Martin Josel Mathewson, Sean David Meyer, Travis Orin Moschner, Matthew Frank Sacchetti, Benjamin Michael Shah, Saurabh Sheth, Rushi Rajesh Toh, Hung Yi Wheatley, Kristin Elizabeth Zhang, Feng Zhang, Susan Yunshi

**BROADCOM CORPORATION (1)** 

BUFFALO CHRISTIAN CENTER (1) Butler, Bradley Jay

BUILD-A-BEAR WORKSHOP (1) Hunter, Heath Scott

С

THE CAMBRIDGE GROUP (2) Strine, Steven

CAPITAL MANAGEMENT GROUP (1) John, Asuquo Tommy

CARGILL (2) Kolb, Jonah Allan

THE CARLYLE GROUP (1)

CDW CORPORATION (1) Smyth, Alexander David

CENCOSUD S.A. (1)

CHARLES SCHWAB & CO. (1) Golden, Matthew William CHICAGO COMMUNITY LOAN FUND (1) Capron, Seth

CHICAGO CUBS (1) Dobbs, William Fisher

CIGNA (1) Frantz, Robert William

CIM GROUP, LP (1)

### **CISCO SYSTEMS (7)**

Bodicherla, Kartik Prakash Kambic, Matthew Dominic Lu, Yesu Nguyen, Bao Nguyen Yang, Lei

CITI (8) Kim, Jae Won McMenamin, Kristina Palacios Vinas, Daniel Palmer, Marc Poturnak, Nikolay Santos Marques, Bruno Daniel Srisuksawadi, Yotsakorn

### CITIC CAPITAL (1)

Tobias, Michael

**CIVIC CONSULTING ALLIANCE (1)** dos Santos Ferreira, Rafael Inacio

CLEARSKY POWER & TECHNOLOGY FUND (1) Mehta, Nishit **CLEARWATER CAPITAL PARTNERS (1)** Tantitham, Praeo

CLEVELAND INDIANS BASEBALL CLUB (1) Schmidt, Nicole Anne

THE CLOROX COMPANY (1) Rumsey, Erin Reed

**CNN.COM (1)** Terese, Adam Nicholas

THE COCA-COLA COMPANY (2) Cheung, Amanda Ga-Yee Giordano, Jenna Marie

**COLGATE-PALMOLIVE COMPANY (1)** 

COLUMBIA MANAGEMENT (1) Monson, Matthew Blake

COMPASS GROUP MANAGEMENT (1) Sawtelle, Zachary Taylor

COMPINCENTIVES, INC. (1) Standard, Jeffrey Allen

CONAGRA FOODS, INC (1) Dixit, Rohit

CONTACTUALLY (1) Merfert, Patrick Lawrence

CONVERSION PARTNERS LLC (1) Coelho, Angelo Jose CORPORATE FINANCIAL ADVISORS, LLC (1) Koktekin, Emrah

**COTY INC. (1)** Bushy, Mackenzie Catherine

COWIN CAPITAL (1) Ma, Min

CRAVATH SWAINE & MOORE (1) Eng, Tiffany

CREATION INVESTMENTS CAPITAL MANAGEMENT, LLC (1) Code, Adam Joseph

CREATIVE ARTISTS AGENCY (1) Rogers, Ariel Nailah

**CREDIT SUISSE (2)** Dammrich, Matthew Thomas

CUMMINS, INC. (2) Yu, Huiling

CYBERAGENT AMERICA, INC. (1) Tomihara, Sayaka

D

D.LIGHT DESIGN (1) Mercep, Eric John

DALBERG GLOBAL DEVELOPMENT ADVISORS (1) Tyler, Nikki Lee

# DANAHER CORPORATION (8) Doleac, Kenneth Andrew Hu, Qinyu

Rowland, Nicholas Edward Shah, Chirag Chetan Younus, Danish Mohammed Zamora Palacios, Sergio Alejandro

DARDEN RESTAURANTS, INC. (1) Felton, John Leslie

DAVITA, INC. (3) Kannukkaden, Sebby Jos Westcott, Spencer Ely

DEERE AND COMPANY — JOHN DEERE (1) Silva, Brad Anthony

### **DEL MONTE FOODS (1)**

DELL ING. (5) Aggarwal, Ashish Beattie, Andrew De Saboia, Henrique Elias Lee, Jung In Park. Ji Hoon

### DELOITTE CONSULTING LLP (9)

Brooks, Traci Nicole Fujita, Lindsey Hess, Benjamin Naim, Fahim Nehru, Vishal Poindexter, Elliot Jason Semere, Solomon

Brad Anthony

DELL INC. (5)

Semmer, Kathryn Holton Spitulnik, Alyssa Lynn

DETROIT VENTURE PARTNERS (1) Salter, Robert Mitchell

DIAGEO PLC (1) Shome, Ratula Milly

DISQUS (1) Wong, Ernest

### DOVER CORPORATION (1)

THE DOW CHEMICAL COMPANY (2) Bhagavatula, Sai Krishna Kumar Wu, Quansheng

DOW CORNING CORPORATION (2) Poddar, Varun

D-REV: DESIGN REVOLUTION (1) Schellpfeffer, Amelia Anne

DRINKER BIDDLE & REATH LLP (1)

DROPBOX (1) Balakrishnan, Shradha

**DUPONT (2)** Jhalani, Jitendra Sethi, Ankit E E. & J. GALLO WINERY (3)

### EAGLESMERE WILLISTON (1)

EASTDIL SECURED (1) Engleman, Benjamin Smith

ECHO STREET CAPITAL (1)

ECOLAB INC. (3) Goel, Nripraj Rakesh Gunturu, Phanindra Maduck, Joel Anthony

EDELMAN MANAGEMENT CONSULTING (1) Bronston, William Jacob

EDUCATION PIONEERS (3) Camargo, Marcela Desai, Sagar Pankaj Shulga, Natalya

ELI LILLY AND COMPANY (1) Bee, Sydney

EMERSON ELECTRIC COMPANY (1) Tacha, Nathan Grethen

EMPOWER HEALTH (1) Noodleman, Justin

ENFOCA INVERSIONES (1) Rodrigo, Jorge-Luis Fernando ENOVA (1)

ENVIRONMENTAL DEFENSE FUND (1) Saito, Shu

EVERCORE PARTNERS (1) Eisenberg, Aaron

**EXPEDIA, INC. (1)** Finkel, Daniel Jacob

EXPERIAN (1) Tanno, Andre Mamoru

F

FENOX VENTURE CAPITAL (2) Corthay Martinez, Valvanera Gorostiza. Daniela

FISKER AUTOMOTIVE (1) LeMay, Gregory Charles

FMC TECHNOLOGIES (1) Chenault, William Iley

FURLONG FINANCIAL (1) Byrne, Joseph

## G

GENERAL ELECTRIC (3) Mathias, Patrick Joel Montemayor Cantu, Jorge Jose Peterson, Guy Edward

# GENERAL MILLS (3)

Day, Jeffrey DeWindt, Talon Fern Timm, Aubrey Tera

GENEVA GLEN CAPITAL (1) Stern, Michael Scott

GOLDMAN, SACHS & CO. (8) Browne, Elizabeth Allcorn Byczek, Alison Elizabeth Lee, Anthony K Lee, Yuan Chung Miller, Brett Son, Kan Ho Zhu, Lingbo

### GOODWIN PROCTER LLP (1)

GOOGLE (2) Hanna, Jaymes Francis Tang, Shenqing

**GRACENOTE (1)** Sherman, Barry Grant

GRAVITYTANK (1) Marcus, Leah Robin

**GREEN MOUNTAIN COFFEE ROASTERS (1)** Burditt, Elise Carver

**GROUPON INC. (4)** Perez, Paul Anthony Uyeshiro, Lauren Lan Ko Wang, Stephanie HBO (1) Bishnoi, Ankit н

HEARD CAPITAL (1) Wortes, Derrick lain

HEMASOURCE (1) Gallo, Giovanni David

### HEWLETT-PACKARD (1)

Hong, Timothy Junggih

HONEYWELL (1) Sun, Rongtao

HONY CAPITAL LIMITED (1) Yang, Suo

HUDSON ADVISORS (1) Newman, Andre

1

I HEART KEENWAH (1) Kinn, Carlyn Kener

IA COLLABORATIVE (1) Baum, Emily Fallon

IDEO, INC. (2) Dhillon, Tejpal Singh Fashoro, Abayomi Anthony

I-FARMS VENTURE (1) Shree, Kanu IMS CONSULTING GROUP (1) Pfister, Matthew Edward

INDIANA PACERS BASKETBALL CLUB (1) Dave, Sunil

**INFOSYS LIMITED (1)** Kiuchi, Nobutaka

INNFLUX (1) Moran. Sean Patrick

**INTEL CORPORATION (1)** Powe, Audrey N.

INTERACTIVE ADVERTISING BUREAU (1)

J

### **INTERBANK (2)**

Gomez Milla. Erik Luis Ikeda Campos, Ricardo Nobuo

**ITAU-UNIBANCO (1)** 

J.P. MORGAN (6)

Lamba, Digvijay Melton, Fearon Alicia Sidana, Gajendra Tan, Jingfei Thorne, Robert Tyler

JABONG.COM (1) Barman, Umang

JAGUAR LAND ROVER (1)

Jairaj, Aditya

JOHNSON & JOHNSON (5) Esquerra, Allison Anree Khomut. Boris Miller. Stefan Lawrence Utts, Kathryn Lindy Yu, Shana

JONES DAY (1)

THE JORDAN FAMILY ENTERPRISES LLC (1) Rand, Itay

Κ

JPMORGAN CHASE (1) Reizenstein, Benjamin Theodore

**KELLOGG CENTER FOR RESEARCH IN TECHNOLOGY & INNOVATION (3)** Collery, John Frankel, Eviatar Sweat. Earnest Lee

### **KIRKLAND & ELLIS LLP (3)**

**KRAFT FOODS GLOBAL, INC. (2)** Cerato, Kimberly Marie Wyrwicz, Allison M.

L.E.K. CONSULTING (2) Haygood, Corey James Lynch, Brendan Patrick

LAKEVIEW INVESTMENT GROUP (1) Liao, Roy Joel

н

LAZARD FRÈRES & CO. LLC (1) Lukehart, Laura Marilyn

LEOPARD CAPITAL (1)

LINKEDIN (1) Garfinkel. Amanda Clair

L'OREAL USA (1) Froeb, Aislinn Boyer

# MADISON CAPITAL MANAGEMENT (1)

М

MADISON INTERNATIONAL REALTY (1)

# MARS, INCORPORATED (4)

Mesdag, Kira Ann Schroeder, Amanda Colleen Schuster, Joseph Zwiener, Carolyn Jean

MATTEL, INC. (3) Khuu, Theresa Heather Vietry, Stephanie Marie Wang, Christine Ellen

MCDERMOTT WILL AND EMERY (1)

MCDONALD'S CORPORATION (1) Zimmerman, Victoria Ann

MCKINSEY & COMPANY (30) Agarwal, Rohit Gopal Arni, Sudhir Bernard, Christopher Whitten

Biederman, Michael Robert Bills, Casey Broeker, Thomas Jamison Chang, Carrol Jung Doverspike, Daniel Leon Fujita, Muneyoshi Goel. Abhinav Greene. Michael Frederick Hopson, Adam Drew lkeno, Ken Ivory, Julia Mary Johnson, Rebecca Margaret Jokel. Nathan Andrew Kletzl, Christian Mesa Molina, Rebeca Poturnak, Tatyana Riederer, Guilherme Schneider, Edward Shum. Richard Travis, Thomas Wesley Yoon, Tyler Jae

### MCNALLY CAPITAL (1)

MEDTRONIC, INC. (1) Jani, Shantanu

MERCER (1) McLachlan, Michael Charles

MERCK (1) Lvell. Jennifer Marie

**MERRILL LYNCH (2)** Huang, Anna Julia

MFS INVESTMENT MANAGEMENT (1) Smith, Colgate

MICROSOFT CORPORATION (3) Salazar, Ariana

### MILLERCOORS (4)

Hadley, Patrick Russell Robberson, Sean Joseph

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### **MONITOR GROUP (2)**

Gatto. Jeanne Marie Santoso, Katherine

### **MORGAN STANLEY (5)**

JohnHope, Jed Schlock, Timothy Alan Tan, Swee Cheng

### MOUNT KELLETT CAPITAL MANAGEMENT (1)

MTA METRO-NORTH RAILROAD (1) Saranow, David Martin

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**NARRATIVE SCIENCE (2)** Kannukkaden, Sebby Jos Nath, Sonali

NATEL ENERGY (1) Atkinson-Lewis, Adam

### **NEIGHBOR CAPITAL (1)**

Capron, Seth

### NESTLÉ USA (2)

Kuvich, Inna McLaughlin, Kerry Ann

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NEWYORK-PRESBYTERIAN HOSPITAL (1) Sequeira, Priya Ann

NIKE, INC. (4) Chang, Eric Chibong Kim, Jenny Hyomin

NORDSTROM INC. (2) Berger, Gabrielle Marie Sender, Juliana Wesley

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NORTHWESTERN MUTUAL CAPITAL (1) Roberts, John Charles

NORTHWESTERN UNIVERSITY (2) Harrington, Douglas Kuroda, Kotaro

NORWEST EQUITY PARTNERS (1) Briedis, David Paul

NOVARTIS PHARMACEUTICALS (1)

OLIVER WYMAN (1)

You, Yeongmin

OPTIER (1) Takou Tuh, Jacques

**ORBITZ WORLDWIDE (5)** 

Bandi, Ravi Tej Chookaszian, David Charles Donaldson, Elizabeth Endres, Jacqueline Anne

ORO NEGRO (1)

THE PARTHENON GROUP (1) Fischer, David Matthew

Ρ

PAYPAL INC. (1) Bhatnagar, Nilay

PEABODY ENERGY (1) Indukuri, Sidharth Reddy

PENTON MEDIA (1) Saeteurn, Fahm Finh

PEPSICO, INC. (5) Andrade, Saul Cease, Elizabeth Frantz, Collin Godard

PFIZER, INC (1) Kittel, Laura PIMCO (1) Jin, Ronald

PLAYSQUARE, LLC (1) DePalma, Michael Paul

PRICEWATERHOUSECOOPERS (2) Gupta, Archna

PROCTER & GAMBLE (1) Martinez, Joaquin

PROPHET (2) Lindsay, Tanya Marie Sainati, Nicholas Rogers

PRUDENTIAL FINANCIAL (1) Isaac, Paul

R

RALPH LAUREN (1) Glassman, Bennett Jacob

REDF (1) Gibson, Njambi Iman

RETROFIT (1) Kalogeropoulos, Panayiotis

REXNORD INDUSTRIES, INC. (2) Lin, Edward Weil, Matthew

RHJ INTERNATIONAL JAPAN (1) Fujita, Muneyoshi ROBERT W. BAIRD & CO. INCORPORATED (1) Goel, Anup

ROCKET INTERNET (3) Garg, Karan Kale, Sumeet

ROLL GLOBAL (1) Malinowski, Daniel Patrick

ROPES & GRAY LLP (1) Klempner, Jesse Maxwell

RUSSELL REYNOLDS ASSOCIATES (1) Gallien, Laurie Beth

### S

SALESFORCE.COM (1) Tellis, Viren

SAMSUNG GLOBAL STRATEGY GROUP (1) Drake, Adam Dale

SAMSUNG TELECOMMUNICATIONS AMERICA (2) Cabanas Suarez, Jorge Rodrigo Ernis, Elodie Julie Caroline

SAN ANTONIO SPURS (1) Wong, Austin

SAP AMERICA (1) Gebisa, Lello

SARA LEE CORPORATION (1) Johnson, Katherine Case SATORI CAPITAL (1) Ng, Adrian Hoyin

SC JOHNSON (1) Overbey, Susannah Christine

SEARS HOLDINGS CORPORATION (2) Baek, Oa Reum

SEPHORA (1) Lo, Teresa J.

SHASTA VENTURES (1) Chopra, Nitin

SHIPSTON GROUP, LTD (1) Tremain, Brett Allan

SIEMENS MANAGEMENT CONSULTING (1) Rodriguez Ganuza, Rita

SIMPLER (1) Rossen, Stuart Graham

SMASHBURGER (1) Lattner, Kyle Douglas

SONY CORPORATION OF AMERICA (1) Shah, Amar Anil

SONY MUSIC ENTERTAINMENT (1) Sood, Supriya

SONY PICTURES ENTERTAINMENT (1) Farkas, Daniel Erez SPRINT NEXTEL CORP. (1) Blazevich, Rex Blake

STAGE EQUITY PARTNERS (1)

STARBUCKS COFFEE COMPANY (3) Herod, Katherine Elizabeth Schumeister, Stacey

STARWOOD HOTELS & RESORTS WORLDWIDE INC. (3)

Balbale, Rashaad Sami Johnson, Daniella

**STERLING PARTNERS (1)** 

STIC INVESTMENTS (1) Yang, Seok Chin

STUMBLEUPON INC (1) Snare, Rachel

SYMANTEC CORPORATION (2) Joseph, Joel Antony Xavier

Sung, Samuel

TAKEDA PHARMACEUTICALS NORTH AMERICA (1) Ravindranath, Deepa

Т

TARGET CORPORATION (11) Adler, Karen Anne Donchess, Jamie Carmel Gendler, Alexandra Iles, Anne Schuler McGinley, James Nielson, Kristin Roach, Michael Vincent Trotter, Nicole Gabrielle Walker, Jordan Christina

TIAA-CREF (1) Sanchez-Rey Rambla, Juan Agustin

**TOPPS (1)** Valentine, David Aldon

TRESALIA CAPITAL (1) Bravo Bustamante, Francisco Javier

TYPENEX MEDICAL, L.L.C. (1) Itterman, Brett Thomas

### U

UBS FINANCIAL SERVICES (1) Comerford, Edward

UNILEVER (1) Akey, Lisa Kristen

UNITED AIRLINES (1) Johnston, Jordan Chad

**UNITED NATIONS (1)** 

V

W

VISA INC. (1) Ribero, Michael Anthony

### VIVO VENTURES (1)

WALGREENS (1)

WALMART INC. (1)

WALMART MEXICO (1) Rodriguez Lopez, Emilio

WATERMARK CAPITAL PARTNERS (1) Klippenstein, David Tomoji

WELLPOINT, INC. (3) Janczyk, Paul Anthony Klufio, Melissa-Claire Naa Adzorkor Lyden, Timothy

WELLS FARGO SECURITIES (1)

WILLIAM BLAIR AND COMPANY, L.L.C. (1) Rozylowicz, Paul Andrew

WM. WRIGLEY JR. COMPANY (1) Coy, Elizabeth Strother

WOLF POINT GROWTH PARTNERS LLC (1) Molzahn, Thomas Walter 2012 EMPLOYMENT REPORT

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### CONTRIBUTED \$50,000 TO \$249,999

Caterpillar Inc. Eisai Co Ltd Grosvenor Capital Management Illinois Tool Works Northern Trust Company Pritzker Realty Group, LLC Target Corporation

### CONTRIBUTED \$25,000 TO \$49,999

Accenture The Boston Consulting Group Chevron Cisco Danaher Deere & Company Deloitte General Mills Inc General Motors Foundation PricewaterhouseCoopers LLP Robert W. Baird & Co. Inc. AKOO International, Inc.Alticor Corporate EnterprisesBain & CompanyEaton CorporationEgon Zehnder InternationalEmersonExxonMobil CorporationGenentechGoldman, Sachs & Co.Macquarie Capital GroupMcKinsey & CompanyThe Raytheon CompanySPATZ LaboratoriesTelephone and Data Systems, Inc.

CONTRIBUTED \$10,000 TO \$24,999

### CONTRIBUTED \$5,000 TO \$9,999

Abbott Laboratories Allscripts American Express Bank of America Baxter Healthcare Corporation BD — Becton Dickinson and Co. Booz & Company Cummins Inc. Dermody Properties Dow Corning Equity Office **Global Logistic Properties** India Ministry of Tourism Johnson & Johnson Kirkland and Ellis LLP Microsoft Corporation Northwestern Mutual Perkins Coie ProLogis Roland Berger Strategy Consultants Unilever Winston & Strawn LLP

Michael Malone Managing Director

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### CAREER ADVISING AND EDUCATION

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 Director, Career Advising and Education

 Michael Schaefer
 Associate Director

 Nancy Sims
 Associate Director

### GLOBAL RELATIONS AND INTERNATIONAL COACHING

Carla EdelstonDirector, Global Relations and International CoachingMadison MorrisInternational Resource Coordinator

#### CAREER RESOURCE CENTER

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 Evelyn Davis Career Management Associate
 Julia Navarre Assistant Director
 Jonathan Rayfield Office Manager

### PART-TIME & EXECUTIVE MBA CAREER SERVICES

Adnan Rukieh Director, Part-Time & Executive MBA Career Services

### ALUMNI CAREER SERVICES

Matthew TempleDirector, Alumni Career ServicesAnn BrowningCareer CoachKarie DavisCareer CoachBeth KornCareer CoachBob LangewischCareer CoachIrv C. PfeifferCareer Coach

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