Position Description
Strategic Initiatives Fellow

Unitus is a global microfinance accelerator, providing high-impact capital and capacity-building consulting to the highest potential microfinance institutions (MFIs) in developing countries worldwide in order to fight world poverty. We currently have a portfolio of eight MFI partners serving over 500,000 poor clients. We are a nonprofit 501(c)(3) organization with a subsidiary for-profit private equity fund.

We seek a creative, analytic and highly strategic individual to drive value adding projects at the direction of the CEO. The position is based in Redmond, Washington, USA in the greater Seattle area and may involve some international travel.

Position Summary:
We are a rapidly growing organization in a highly dynamic industry. We are looking for an individual to carry out two to three strategic projects under the direction of the CEO that will help to inform our understanding of a rapidly changing environment and shape our long-term strategy. Projects will be finalized based on the skills and experience of the individual.

Examples of projects that we would like to pursue include:
- Researching and drafting a business plan that demonstrates the viability of expanding the scope of microfinance to serve as a broad distribution backbone for a variety of good currently unavailable to the working poor
- Develop a comprehensive competitive analysis of the microfinance investment industry, including complete SWOT and recommended positioning for Unitus
- A comprehensive reengineering of our organizational structure to increase our ability to help our MFI partners without significantly increasing staff or expense.
- Develop a strategic alliance framework that determines when and where Unitus enters into partnerships and joint ventures and makes recommendations for future partnerships.

We anticipate finalizing the project plans in conjunction with the Fellow to make best use of the resources being offered.

Requirements
- Experience with a top tier strategy consulting firm is preferred
- Deep knowledge of banking or investment industries
- Understanding of business realities in emerging markets
- Excellent written communication skills and presentation abilities.

The desired candidate will have the ability to shape the future of Unitus and will bring the analytic, critical and creative thinking skills necessary to do so. The candidate must have an open mind, an ability to thrive in an entrepreneurial environment, and a true passion for our work.

Contact:
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