

# DANIEL BARRON

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- EMPLOYMENT** Kellogg School of Management, Northwestern University  
*Donald P. Jacobs Scholar in Management and Strategy, 2014-*  
Cowles Foundation, Yale University Economics Department  
*Postdoctoral Associate, 2013-2014*
- EDUCATION**
- |       |             |                    |      |
|-------|-------------|--------------------|------|
| Ph.D. | Economics   | MIT                | 2013 |
| B.A.  | Economics   | Indiana University | 2008 |
| B.S.  | Mathematics | Indiana University | 2008 |
- WORKING PAPERS** “The Allocation of Future Business” (with Isaiah Andrews)
- “Attaining Efficiency with Imperfect Public Monitoring and Dynamic Adverse Selection”
- “Putting the Relationship First”
- “Policy Commitments in Relational Contracts” (with Michael Powell)
- RESEARCH IN PROGRESS** “Reel Authority” (with Robert Gibbons, Ricard Gil, and Kevin J Murphy)
- “Relational Contracts, Trade, and Labor Market Institutions”
- AWARDS** James A. and Ruth Levitan Teaching Award (MIT)  
Massachusetts Institute of Technology Fellowship  
James E Moffat Award (Indiana University)
- PROFESSIONAL ACTIVITIES** Referee: *American Economic Review; American Economic Journal: Microeconomics; Journal of Economic Theory; Journal of Law, Economics, and Organizations; Games and Economic Behavior; Journal of International Economics; Journal of Mathematical Economics; Scandinavian Journal of Economics*
- SEMINARS AND CONFERENCES** 2013-14: Yale, Columbia, ISNIE Annual Conference 2014 (Scheduled), Society for the Advancement of Economic Theory (Scheduled), Purdue University (Scheduled)
- 2012-13: Northwestern University (Kellogg M&S), Northwestern University (Kellogg MEDS), UCSD, Rochester (Simon), Harvard Business School (Negotiations, Organizations, and Markets), Boston University, Notre Dame, London School of Economics (MESG), Washington University of St Louis (Olin), Yale