

## Winter 2023 DEP Course Offerings

Course Name	Section	Title	Meeting Pattern	Period	1st Class Mandatory	Section Credits	Faculty	Modality
ACCT-431-0	99	Managerial Accounting	Mon 6:30PM - 9:30PM (1st Class: Fri 01/06/2023)	10 Weeks	No	1.0	Sugata Roychowdhury	Remote
ACCT-444-5	41	Financial Planning for Mergers & Acquisitions	Thu 6:30PM - 9:30PM	1st 5-Weeks	No	0.5	Mark Finn	In-Person
ACCT-451-0	41HR	Financial Reporting and Analysis	Wed 6:30PM - 9:30PM	10 Weeks	No	1.0	Mark Finn	In-Person
BLAW-435-0	41	Business Law	Tue 6:30PM - 9:30PM	10 Weeks	No	1.0	James Herbison	In-Person
ENTR-451-0	81	Introduction to Software Development	Mon 6:00PM - 9:00PM (1st Class: Fri 01/06/2023)	10 Weeks	No	1.0	Benjamin Block	In-Person
FINC-442-0	99	Financial Decisions	Mon 6:30PM - 9:30PM (1st Class: Fri 01/06/2023)	10 Weeks	Yes	1.0	Efraim Benmelech	Remote
FINC-447-0	41HR	Financial Strategy and Tax	Mon 6:30PM - 9:30PM (1st Class: Fri 01/06/2023)	10 Weeks	No	1.0	Mitchell Petersen	In-Person
FINC-454-0	31	Real Estate Finance and Investments	Mon/Thu 3:30PM - 5:00PM	10 Weeks	No	1.0	Charles Nathanson	In-Person
FINC-454-0	99	Real Estate Finance and Investments	Thu 6:30PM - 9:30PM	10 Weeks	No	1.0	Charles Nathanson	Remote
FINC-473-0	31	Macroeconomic Policy and Global Capital Markets	Mon/Thu 1:30PM - 3:00PM	10 Weeks	No	1.0	Nicolas Crouzet	In-Person
FINC-473-0	32	Macroeconomic Policy and Global Capital Markets	Mon/Thu 3:30PM - 5:00PM	10 Weeks	No	1.0	Nicolas Crouzet	In-Person
FINC-473-0	81	Macroeconomic Policy and Global Capital Markets	Sat 1:30PM - 4:30PM	10 Weeks	No	1.0	Nicolas Crouzet	In-Person
FINC-966-0	31	FinTech and Society	Mon/Thu 8:30AM - 10:00AM	10 Weeks	No	1.0	Gregor Matvos	In-Person
FINC-966-0	81	FinTech and Society	Wed 6:00PM - 9:00PM	10 Weeks	No	1.0	Gregor Matvos	In-Person
HCAK-470-0	81HR	Biomedical Marketing	Thu 6:00PM - 9:00PM	10 Weeks	No	1.0	Timothy Calkins	In-Person
HCAK-611-0	41	Medical Technology Financing and Commercialization	Fri 1:30PM - 4:30PM	10 Weeks	No	1.0	Katie Arnold & Evan Norton	In-Person
INTL-473-0	43	Global Initiatives in Management (Branding the Nation:Argentina, Uruguay, Chile)	Sat 10:30AM - 5:30PM	10 Weeks	No	1.0	Daniel Lansberg-Rodriguez	In-Person
INTL-473-0	46	Global Initiatives in Management (Chinese Investment in Africa)	Thu 6:30PM - 9:30PM	10 Weeks	No	1.0	Nancy Qian	In-Person
MECN-441-0	31	Competitive Strategy and Industrial Structure	Tue/Fri 8:30AM - 10:00AM	10 Weeks	No	1.0	Joshua Mollner	In-Person
MECN-441-0	81	Competitive Strategy and Industrial Structure	Wed 6:00PM - 9:00PM	10 Weeks	No	1.0	Joshua Mollner	In-Person
MECN-935-0	31	Making Business Decisions with Big Data	Tue 8:30AM - 11:30AM	10 Weeks	No	1.0	Nancy Qian	In-Person
MECN-935-0	81	Making Business Decisions with Big Data	Tue 6:00PM - 9:00PM	10 Weeks	No	1.0	Nancy Qian	In-Person
MKTG-454-0	31	Advertising Strategy	Mon/Thu 8:30AM - 10:00AM	10 Weeks	No	1.0	Jacob Teeny	In-Person
MKTG-462-0	31	Retail Analytics and Pricing	Tue 8:30AM - 11:30AM	10 Weeks	No	1.0	Brett Gordon	In-Person
MKTG-462-0	32	Retail Analytics and Pricing	Tue 1:30PM - 4:30PM	10 Weeks	No	1.0	Brett Gordon	In-Person
MKTG-462-0	99	Retail Analytics and Pricing	Wed 6:30PM - 9:30PM	10 Weeks	No	1.0	Brett Gordon	Remote
MKTG-465-0	81	Launching New Products and Services	Wed 6:00PM - 9:00PM	10 Weeks	No	1.0	Chris Hjorth	In-Person
MKTG-473-0	31	Strategic Brand Management	Tue/Fri 10:30AM - 12:00PM	10 Weeks	No	1.0	Neal Roese	In-Person
MKTG-939-5	41	Influencer Marketing	Tue 6:30PM - 9:30PM	2nd 5-Weeks	No	0.5	Chris Hjorth	In-Person
MORS-452-0	81	Leading the Strategic Change Process	Thu 6:00PM - 9:00PM	10 Weeks	No	1.0	Jillian Chown	In-Person
MORS-457-0	31	Winning with Networks	Mon/Thu 10:30AM - 12:00PM	10 Weeks	No	1.0	Hyejin Youn	In-Person
MORS-457-0	81	Winning with Networks	Mon 6:00PM - 9:00PM (1st Class: Fri 01/06/2023)	10 Weeks	No	1.0	Hyejin Youn	In-Person
MORS-944-0	81	Artificial Intelligence and the Future of Work	Sat 9:00AM - 12:00PM	10 Weeks	No	1.0	Hatim Rahman	In-Person
OPNS-450-0	31	Decision Models & Prescriptive Analytics	Mon/Thu 1:30PM - 3:00PM	10 Weeks	No	1.0	Tarek Abdallah	In-Person
OPNS-450-0	32	Decision Models & Prescriptive Analytics	Mon/Thu 3:30PM - 5:00PM	10 Weeks	No	1.0	Tarek Abdallah	In-Person
OPNS-912-0	99	Service Management and Analytics	Wed 6:30PM - 9:30PM	10 Weeks	No	1.0	Itai Gurvich	Remote
OPNS-951-0	41	Humanitarian and Non-Profit Operations	Mon/Thu 1:30PM - 3:00PM	10 Weeks	No	1.0	Karen Smilowitz	In-Person
PACT-441-0	31	Strategy Beyond Markets	Tue/Fri 1:30PM - 3:00PM	10 Weeks	No	1.0	Edoardo Teso	In-Person
PACT-441-0	32	Strategy Beyond Markets	Tue/Fri 3:30PM - 5:00PM	10 Weeks	No	1.0	Edoardo Teso	In-Person

Winter 2023 DEP Course Offerings

Course Name	Section	Title	Meeting Pattern	Period	1st Class Mandatory	Section Credits	Faculty	Modality
PACT-454-5	41	The Education Industry	Thu 6:30PM - 9:30PM	1st 5-Weeks	Yes	0.5	Pranav Kothari	In-Person
PACT-460-0	81HR	Ethics and Leadership	Tue 6:00PM - 9:00PM	10 Weeks	No	1.0	Alvaro Sandroni	In-Person
PACT-470-0	32	Public Economics for Business Leaders: Federal Policy	Tue/Fri 3:30PM - 5:00PM	10 Weeks	No	1.0	David Besanko	In-Person
REAL-465-0	31	Real Estate Entrepreneurship	Tue 6:30PM - 9:30PM	10 Weeks	No	1.0	William Bennett	In-Person
REAL-465-0	81HR	Real Estate Entrepreneurship	Mon 6:00PM - 9:00PM (1st Class: Fri 01/06/2023)	10 Weeks	No	1.0	William Bennett	In-Person
SSIM-455-5	31	Board Governance of Non-Profit Organizations	Mon/Thu 1:30PM - 3:00PM	1st 5-Weeks	No	0.5	Allison Henry	In-Person
SSIM-938-0	41	Managing Sustainability Transformations	Mon/Thu 10:30AM - 12:00PM	10 Weeks	No	1.0	Klaus Weber	In-Person
SSIM-948-0	41	Social Impact Analytics	Wed 6:30PM - 9:30PM	10 Weeks	No	1.0	Andrew Dillon	In-Person
STRT-441-0	31	Intellectual Capital Management	Mon/Thu 8:30AM - 10:00AM	10 Weeks	No	1.0	James Conley	In-Person
STRT-441-0	81HR	Intellectual Capital Management	Tue 6:00PM - 9:00PM	10 Weeks	No	1.0	James Conley	In-Person
STRT-441-0	81HV	Intellectual Capital Management	Tue 6:00PM - 9:00PM	10 Weeks	No	1.0	James Conley	Remote
STRT-443-0	41	Healthcare Strategy	Mon 6:30PM - 9:30PM (1st Class: Fri 01/06/2023)	10 Weeks	No	1.0	Craig Garthwaite	In-Person
STRT-452-0	31	Strategy and Organization	Mon/Thu 10:30AM - 12:00PM	10 Weeks	No	1.0	Bryony Reich	In-Person
STRT-452-0	32	Strategy and Organization	Mon/Thu 1:30PM - 3:00PM	10 Weeks	No	1.0	Bryony Reich	In-Person
STRT-461-5	31	FinTech Strategy	Tue/Fri 3:30PM - 5:00PM	1st 5-Weeks	No	0.5	Sarit Markovich	In-Person
STRT-461-5	81	FinTech Strategy	Sat 1:30PM - 4:30PM	1st 5-Weeks	No	0.5	Sarit Markovich	In-Person
STRT-466-0	32	Strategic Challenges in Emerging Markets	Tue/Fri 3:30PM - 5:00PM	10 Weeks	No	1.0	Ameet Morjaria	In-Person
STRT-466-0	81	Strategic Challenges in Emerging Markets	Thu 6:00PM - 9:00PM	10 Weeks	No	1.0	Ameet Morjaria	In-Person
STRT-469-0	31	Analytics for Strategy	Tue/Fri 1:30PM - 3:00PM	10 Weeks	No	1.0	Shengmao Cao	In-Person

Course List is subject to change