

Full Course Number	Title	Meeting Pattern	Credits	Room	Faculty	Modality	Period
ACCT-431-0-31	Managerial Accounting	Mon/Thu 03/29/2022 10:30AM - 12:00PM   Wed 04/06/2022 10:30AM - 12:00PM   Wed 05/18/2022 10:30AM - 12:00PM   Mon/Thu 05/31/2022 10:30AM - 12:00PM	1	Global Hub 2410 A&B	Matthew Lyle	All in-person scheduled meetings	10 Weeks
ACCT-431-0-32	Managerial Accounting	Mon/Thu 03/29/2022 1:30PM - 3:00PM   Wed 04/06/2022 1:30PM - 3:00PM   Wed 05/18/2022 1:30PM - 3:00PM   Mon/Thu 05/31/2022 1:30PM - 3:00PM	1	Global Hub 2410 A&B	Matthew Lyle	All in-person scheduled meetings	10 Weeks
ACCT-431-0-81	Managerial Accounting	Thu 6:00PM - 9:00PM	1	No Room Needed	Matthew Lyle	Remote Realtime: Entirely remote with real-time scheduled meetings.	10 Weeks
ACCT-459-5-81	Sustainability Reporting and Analysis	Mon 6:00PM - 9:00PM	0.5	Wieboldt 247	Mark Finn	All in-person scheduled meetings	1st Five Weeks
BLAW-437-0-41	Regulation of Competitive Strategies	Mon/Thu 03/29/2022 8:30AM - 10:00AM   Wed 04/06/2022 8:30AM - 10:00AM   Wed 05/18/2022 8:30AM - 10:00AM   Mon/Thu 05/31/2022 8:30AM - 10:00AM	1	Global Hub 1130	Mark McCareins	All in-person scheduled meetings	10 Weeks
ENTR-454-0-81	Entrepreneurial Selling	Tue 6:00PM - 9:00PM	1	Wieboldt 250	Andrew Sykes	All in-person scheduled meetings	10 Weeks
ENTR-462-0-81	New Venture Discovery	Sat 1:30PM - 4:30PM	1	Wieboldt 309	Jeffrey Eschbach	All in-person scheduled meetings	10 Weeks
FINC-431-0-31	Finance II	Mon/Thu 03/31/2022 8:30AM - 10:00AM   Wed 04/06/2022 8:30AM - 10:00AM   Wed 05/18/2022 8:30AM - 10:00AM   Thu 06/02/2022 8:30AM - 10:00AM	1	Global Hub 2120	Jacopo Ponticelli	All in-person scheduled meetings	10 Weeks
FINC-442-0-31	Financial Decisions	Mon/Thu 03/29/2022 8:30AM - 10:00AM   Wed 04/06/2022 8:30AM - 10:00AM   Wed 05/18/2022 8:30AM - 10:00AM   Mon/Thu 05/31/2022 8:30AM - 10:00AM	1	Global Hub 2110	Michael Fishman	All in-person scheduled meetings	10 Weeks
FINC-444-0-81	Value Investing	Thu 6:00PM - 9:00PM	1	Wieboldt 203	Ravi Jagannathan	All in-person scheduled meetings	10 Weeks
FINC-448-0-42	Mergers and Acquisitions, LBOs and Corporate Restructuring	Mon 03/29/2022 6:30PM - 9:30PM   Fri 04/01/2022 6:30PM - 9:30PM   Fri 05/20/2022 6:30PM - 9:30PM   Mon 05/31/2022 6:30PM - 9:30PM	1	Global Hub 2420 A&B	Jose Maria Liberti	All in-person scheduled meetings	10 Weeks
FINC-454-0-41	Real Estate Finance and Investments	Wed 6:30PM - 9:30PM	1	Global Hub 1120	Charles Nathanson	All in-person scheduled meetings	10 Weeks
FINC-455-0-41	Applied Real Estate Finance and Investments	Tue 6:30PM - 9:30PM	1	Global Hub 2430B	Craig Furfine	All in-person scheduled meetings	10 Weeks
FINC-465-0-31	Derivatives Markets	Mon/Thu 03/29/2022 10:30AM - 12:00PM   Wed 04/06/2022 10:30AM - 12:00PM   Wed 05/18/2022 10:30AM - 12:00PM   Mon/Thu 05/31/2022 10:30AM - 12:00PM	1	Global Hub 2130	Constantinos Skiadas	All in-person scheduled meetings	10 Weeks
FINC-478-5-81	Financial Modeling for Leveraged Buyout Transactions	Fri 03/25/2022 6:00PM - 9:00PM - Sat and Sun 03/26/2022-03/27/2022: 9:00AM - 4:00PM	0.5	Wieboldt 150	Chirag Saraiya	All in-person scheduled meetings	1st Five Weeks
HCAK-931-0-41	Pharmaceutical Strategy	Thu 6:30PM - 9:30PM	1	Global Hub 1130	Bill Sargent	All in-person scheduled meetings	10 Weeks
HCAK-935-5-41	Strategy and Execution for a Successful Healthcare Delivery System	Mon 05/02/2022 6:30PM - 9:30PM   Fri 05/20/2022 6:30PM - 9:30PM   Mon 05/31/2022 6:30PM - 9:30PM	0.5	Global Hub 1130	James Weinstein	All in-person scheduled meetings	2nd Five Weeks
MECN-446-0-31	Pricing Strategies	Mon/Thu 03/29/2022 3:30PM - 5:00PM   Wed 04/06/2022 3:30PM - 5:00PM   Wed 05/18/2022 3:30PM - 5:00PM   Mon/Thu 05/31/2022 3:30PM - 5:00PM	1	Global Hub 1110	Isaias Chaves	All in-person scheduled meetings	10 Weeks
MECN-446-0-81	Pricing Strategies	Tue 6:00PM - 9:00PM	1	No Room Needed	Isaias Chaves	Remote Realtime: Entirely remote with real-time scheduled meetings.	10 Weeks
MECN-451-0-41	Decision Making and Modeling	Thu 6:30PM - 9:30PM	1	Global Hub 2110	Nabil Al-Najjar	All in-person scheduled meetings	10 Weeks
MKTG-450-0-81	Marketing Research and Analytics	Sat 9:00AM - 12:00PM	1	Wieboldt 207	Chethana Achar	All in-person scheduled meetings	10 Weeks
MKTG-462-0-31	Retail Analytics and Pricing	Tue 8:30AM - 11:30AM	1	Global Hub L130	Brett Gordon	All in-person scheduled meetings	10 Weeks
MKTG-462-0-32	Retail Analytics and Pricing	Tue 1:30PM - 4:30PM	1	Global Hub L130	Brett Gordon	All in-person scheduled meetings	10 Weeks

MKTG-462-0-81	Retail Analytics and Pricing	Wed 6:00PM - 9:00PM	1	No Room Needed	Brett Gordon	Remote Realtime: Entirely remote with real-time scheduled meetings.	10 Weeks
MKTG-465-0-81	Launching New Products and Services	Sat 1:30PM - 4:30PM	1	Wieboldt 247	Ilya Morozov	All in-person scheduled meetings	10 Weeks
MKTG-466-0-81	Marketing Strategy for Growth and Defense	Tue 6:00PM - 9:00PM	1	Wieboldt 203	Lakshman Krishnamurthi	All in-person scheduled meetings	10 Weeks
MKTG-468-0-41	Technology Marketing	Tue/Fri 10:30AM - 12:00PM	1	Global Hub L120	Mohanbir Sawhney	All in-person scheduled meetings	10 Weeks
MKTG-473-0-81	Strategic Brand Management	Tue 6:00PM - 9:00PM	1	Wieboldt 150	Alexander Chernev	All in-person scheduled meetings	10 Weeks
MKTG-479-0-31	Critical Thinking in Digital and Social Media Marketing	Tue 8:30AM - 11:30AM	1	Global Hub 1430	Jennifer Cutler	All in-person scheduled meetings	10 Weeks
MKTG-479-0-41	Critical Thinking in Digital and Social Media Marketing	Tue 1:30PM - 4:30PM	1	Global Hub 1430	Jennifer Cutler	All in-person scheduled meetings	10 Weeks
MKTG-479-0-81	Critical Thinking in Digital and Social Media Marketing	Thu 6:00PM - 9:00PM	1	Wieboldt 109	Jennifer Cutler	All in-person scheduled meetings	10 Weeks
MKTG-482-0-41	Customer Analytics and AI	Fri 8:30AM - 11:30AM	1	Global Hub 2410 A&B	Blake McShane	All in-person scheduled meetings	10 Weeks
MKTG-482-0-42	Customer Analytics and AI	Fri 1:30PM - 4:30PM	1	Global Hub L130	Blake McShane	All in-person scheduled meetings	10 Weeks
MKTG-963-0-31	Marketing Luxury	Fri 8:30AM - 11:30AM	1	Global Hub L070	Gregory Carpenter	All in-person scheduled meetings	10 Weeks
MORS-457-0-31	Social Dynamics and Network Analytics	Tue/Fri 10:30AM - 12:00PM	1	Global Hub 2110	Dashun Wang	All in-person scheduled meetings	10 Weeks
MORS-457-0-81	Social Dynamics and Network Analytics	Sat 9:00AM - 12:00PM	1	Wieboldt 247	Dashun Wang	All in-person scheduled meetings	10 Weeks
MORS-950-5-81	Human and Machine Intelligence	Wed 6:00PM - 9:00PM	0.5	Wieboldt 347	Adam Pah	All in-person scheduled meetings	1st Five Weeks
OPNS-451-0-31	Analytical Decision Modeling: R	Tue/Fri 1:30PM - 3:00PM	1	Global Hub 1110	Robert Bray	All in-person scheduled meetings	10 Weeks
OPNS-451-0-31HV	Analytical Decision Modeling: R	Tue/Fri 1:30PM - 3:00PM	1	No Room Needed	Robert Bray	Hybrid- Remote Realtime: Entirely remote with real-time scheduled meetings.	10 Weeks
PACT-441-0-31	Strategy Beyond Markets	Tue/Fri 8:30AM - 10:00AM	1	Global Hub 2120	Edoardo Teso	All in-person scheduled meetings	10 Weeks
PACT-470-0-81	Public Economics for Business Leaders: Federal Policy	Fri 6:00PM - 9:00PM	1	Wieboldt 250	David Besanko	All in-person scheduled meetings	10 Weeks
REAL-455-5-41	International Real Estate	Thu 6:30PM - 9:30PM	0.5	Global Hub 1120	Efraim Benmelech	All in-person scheduled meetings	2nd Five Weeks
SSIM-455-5-81	Board Governance of Non-Profit Organizations	Tue 6:00PM - 9:00PM	0.5	Wieboldt 350	Liz Howard	All in-person scheduled meetings	1st Five Weeks
SSIM-917-5-81	Corporate Social Innovation	Wed 6:00PM - 9:00PM	0.5	Wieboldt 250	William Towns	All in-person scheduled meetings	1st Five Weeks
SSIM-950-0-41	Keeping it Real: Strategic Leadership in the Nonprofit Sector	Thu 6:30PM - 9:30PM	1	Global Hub 1420	Allison Liz Henry Howard	All in-person scheduled meetings	10 Weeks
STRT-440-0-31	People Analytics and Strategy	Tue/Fri 1:30PM - 3:00PM	1	Global Hub 1120	Benjamin Friedrich	All in-person scheduled meetings	10 Weeks
STRT-440-0-81	People Analytics and Strategy	Mon 03/28/2022 6:00PM - 9:00PM   Fri 05/20/2022 6:00PM - 9:00PM   Mon 05/31/2022 6:00PM - 9:00PM	1	Wieboldt 203	Benjamin Friedrich	All in-person scheduled meetings	10 Weeks
STRT-441-0-81	Intellectual Capital Management	Sat 9:00AM - 12:00PM	1	Wieboldt 347	James Conley	All in-person scheduled meetings	10 Weeks
STRT-452-0-81	Strategy and Organization	Tue 6:00PM - 9:00PM	1	Wieboldt 347	Niko Matouschek	All in-person scheduled meetings	10 Weeks
STRT-469-0-81	Analytics for Strategy	Thu 6:00PM - 9:00PM	1	Wieboldt 250	Frank Limbrock	All in-person scheduled meetings	10 Weeks
STRT-958-0-81	The Economics of Energy Markets and the Environment	Thu 6:00PM - 9:00PM	1	Wieboldt 247	Meghan Busse	All in-person scheduled meetings	10 Weeks