Leading High-Impact Teams
How to Build and Lead a Powerful, Successful Team

Top Five Countries
- United States: 83%
- Mexico: 3%
- Canada: 3%
- Indonesia: 2%
- India: 2%

Top Five Industries
- Manufacturing: 37%
- Services: 32%
- Construction: 8%
- Transportation, Communications, Electric & Gas: 8%
- Wholesale Trade: 5%

Top Five Job Functions
- Sales: 20%
- Finance: 15%
- Government: 10%
- Marketing: 10%
- Business Development: 8%

Management Levels
- Top: 15%
- Senior: 35%
- Middle: 44%
- Other: 6%