High-Performance Negotiation Skills
Maximize Your Outcome With Proven Strategies

Top Five Countries
- United States: 86%
- Brazil: 2%
- Canada: 2%
- Australia: 2%
- Mexico: 2%

Top Five Industries
- Manufacturing: 33%
- Services: 19%
- Public Administration: 14%
- Finance, Insurance & Real Estate: 10%
- Retail Trade: 5%

Top Five Job Functions
- Business Development: 12%
- Consulting: 12%
- Program Management: 12%
- Finance: 10%
- Purchasing: 10%

Management Levels
- Top 15%
- Middle 37%
- Senior 46%