

Spring 2026 Bidding & Registration Highlights

Northwestern | Kellogg

AGENDA

- Calendar Notes
- New Professors & Select Course Information
- Summer Internship & International Student Reminders
- Modalities
- Spring Only Courses
- Chicago Campus Considerations
- Spring Experiential Learning Opportunities
- Bidding Calendar & Reminders
- Q&A



CALENDAR NOTES

SPRING QUARTER CALENDAR

Spring Quarter 2026	
March 30	10-Week/1st 5 Week Classes Begin on Chicago campus
March 30	No Classes on Evanston Campus
March 31	10-Week/1st 5 Week Classes Begin on Evanston campus
April 4	Saturday Classes Begin
April 8	Make-up for March 30 Evanston Daytime Classes
April 10	Make-up for March 30 Evanston Evening Classes
May 2	1st 5 Week Classes End
May 4	2nd 5 Week Classes Begin
May 25	Memorial Day Holiday (No Classes)

May 27	Make-Up for all May 25 Day Classes
May 29	Make-Up for all May 25 Evening Classes
June 5	Evanston Campus 10-Week/2nd 5 Week Classes End
June 5	Evanston Campus (Day/Eve) Classes - Exams Begin
June 6	Chicago Campus 10-Week/2nd 5 Week Classes End
June 6	Chicago Campus Classes - Exams Begin
June 9	Evanston Campus (Day) Classes - Exams End
June 11	Evanston Campus (Eve) Classes - Exams End
June 12	Chicago Campus (Eve) Classes - Exams End
June 13	Saturday Exams
June 12-14	Kellogg Convocation Weekend

Spring Quarter classes start on March 31st

Note holidays and make-up days during quarter

Note final exam period

TECH TIP: SEE WEEKLY SCHEDULE IN BIDREG PLAN

Default calendar in Plan is "Overview" of total quarter; Wednesdays (and potentially Friday evenings) show if there are any make up days for the class

The screenshot shows the 'COURSE PLANNING' interface on the Northwestern Kellogg website. The browser address bar shows 'reg.kellogg.northwestern.edu/plan'. The page title is 'COURSE PLANNING'. A sidebar on the left contains navigation options: Course Catalog and Schedule, Bid Stats, TCE, Course Planning, Path, Plan, BidReg, Search Classes, My Activity, Holds, Waivers, Transfers, Historical Transactions (Past bid history, Point Ledger), My Academics, and Pass / No Credit. The main content area displays a list of courses for the term 'Spring 2024':

- BLAW-435-0 Business Law
- FINC-431-0 Finance II
- MKTG-466-0 Marketing Strategy for Growth and Defense
- OPNS-430-0 Operations Management

Below the course list is a legend for Plan (blue), Bid (yellow), Waitlist (teal), and Enrollment (green). Two buttons, 'Overview' and 'Weekly', are visible, with 'Overview' highlighted by a red box. To the right is a weekly calendar grid for Sun through Sat, with time slots from 8am to 4pm. The grid shows the following course placements:

	Sun	Mon	Tue	Wed	Thu	Fri	Sat
8am		Plan - FINC-431-0 (31)		Plan - FINC-431-0 (31)	Plan - FINC-431-0 (31)		
9am							
10am		Plan - MKTG-466-0 (32)	Plan - OPNS-430-0 (34)	Plan - MKTG-466-0 (32)	Plan - MKTG-466-0 (32)	Plan - OPNS-430-0 (34)	
11am							
12pm							
1pm		Plan - BLAW-435-0 (31)		Plan - BLAW-435-0 (31)	Plan - BLAW-435-0 (31)		
2pm							
3pm							
4pm							

At the bottom of the page, there is a copyright notice: '© Kellogg School of Management, Northwestern University | All Rights Reserved. | Privacy Policy' and social media icons for Comments, Facebook, Google+, LinkedIn, Twitter, and YouTube.

TECH TIP: SEE WEEKLY SCHEDULE IN BIDREG PLAN

To see view by week, click "Weekly", then you are able to toggle between weeks.

Weekly View: May 24th

reg.kellogg.northwestern.edu/plan

Northwestern Kellogg COURSE PLANNING

Classes added to your schedule in planning are tentative and may not be available in all bidding phases.

Term: Spring 2024

- BLAW-435-0 Business Law
- FINC-431-0 Finance II
- MKTG-466-0 Marketing Strategy for Growth and Defense
- OPNS-430-0 Operations Management

Legend: Plan (blue), Bid (yellow), Waitlist (green), Enrollment (red)

Week: Mar 24 - 30, 2024

	Sun 24	Mon 25	Tue 26	Wed 27	Thu 28	Fri 29	Sat 30
8am					Plan - FINC-431-0 (31)		
9am							
10am							
11am			Plan - OPNS-430-0 (34)		Plan - MKTG-466-0 (32)	Plan - OPNS-430-0 (34)	
12pm							
1pm					Plan - BLAW-435-0 (31)		
2pm							
3pm							
4pm							

Weekly View: May 31st

reg.kellogg.northwestern.edu/plan

Northwestern Kellogg COURSE PLANNING

Classes added to your schedule in planning are tentative and may not be available in all bidding phases.

Term: Spring 2024

- BLAW-435-0 Business Law
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- MKTG-466-0 Marketing Strategy for Growth and Defense
- OPNS-430-0 Operations Management

Legend: Plan (blue), Bid (yellow), Waitlist (green), Enrollment (red)

Week: Mar 31 - Apr 6, 2024

	Sun 31	Mon 1	Tue 2	Wed 3	Thu 4	Fri 5	Sat 6
8am		Plan - FINC-431-0 (31)		Plan - FINC-431-0 (31)	Plan - FINC-431-0 (31)		
9am							
10am		Plan - MKTG-466-0 (32)	Plan - OPNS-430-0 (34)	Plan - MKTG-466-0 (32)	Plan - MKTG-466-0 (32)	Plan - OPNS-430-0 (34)	
11am							
12pm							
1pm		Plan - BLAW-435-0 (31)		Plan - BLAW-435-0 (31)	Plan - BLAW-435-0 (31)		
2pm							
3pm							
4pm							



NEW PROFESSORS & SELECT COURSE INFORMATION

NEW PROFESSORS: SPRING 2026

OPNS-430-0
Operations Management



Amine Bennouna

MECN-430-0
Microeconomic Analysis



Roberto Saitto

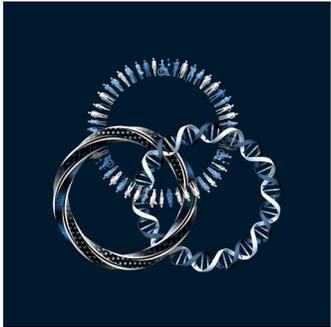
ENTR-462-0
New Venture Discovery



Rebecca Kahnweiler

NEW COURSES: SPRING 2026

HCAK-988-5 Scaling Innovation in Healthcare Services



AIML-901ST-5 AI Foundations for Managers-Strategy



AIML-901FI-5 AI Foundations for Managers - Finance



FINC-949-5 Family Office Deep Dive



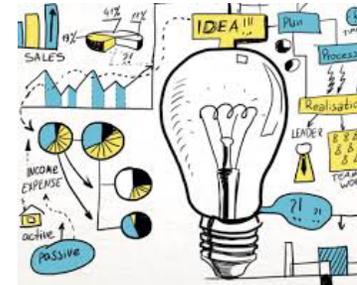
ENTR-910-0 Acquisition & Management of a Small Business



MECN-925-5 Geo-economics



ENTR-466-5/ENTR-467-5 New Venture Launch: The Business/New Venture Launch: The Entrepreneur



OPNS-925-0 The Rookie GM: Black Diamond



SAN FRANCISCO IMMERSION PROGRAM REMINDERS

- All students applying must complete either **Finance II (FINC-431)** or **ACF (FINC-440)** by the end of Spring quarter.
- Students must also successfully complete **Entrepreneurial Finance and Venture Capital (FINC-445)** by the end of Fall quarter 2026.



SUMMER INTERNSHIP & INTERNATIONAL STUDENT REMINDERS

SPRING SCHEDULING REMINDERS IN RELATION TO INTERNSHIP START DATES

- **Students are responsible for fulfilling their Spring course obligations**
 - You must be able to complete your final exams, as listed in BidReg/syllabi. If there is an in-person, proctored final exam, you must register to take that exam at the Hub between Friday, June 5 and Tuesday, June 9
 - Note attendance and grading policies for courses, as laid out in the syllabi. For example, if a class has a mandatory group presentation on the last day of the class, you must attend
 - Remember that the MBA|MBAi Academic Policies Manual identifies that if you miss 20% or more of a class, the professor may drop or fail you (regardless of whether this is stated in the syllabi)
- **Employers are managing start dates for multiple schools and may offer earlier start dates. Students should request a start date on or after June 8.**
 - *If necessary, the CMC can help you negotiate a start date that accommodates your academic obligations*

SPRING SCHEDULING IDEAS, IN RELATION TO SUMMER INTERNSHIP TIMING

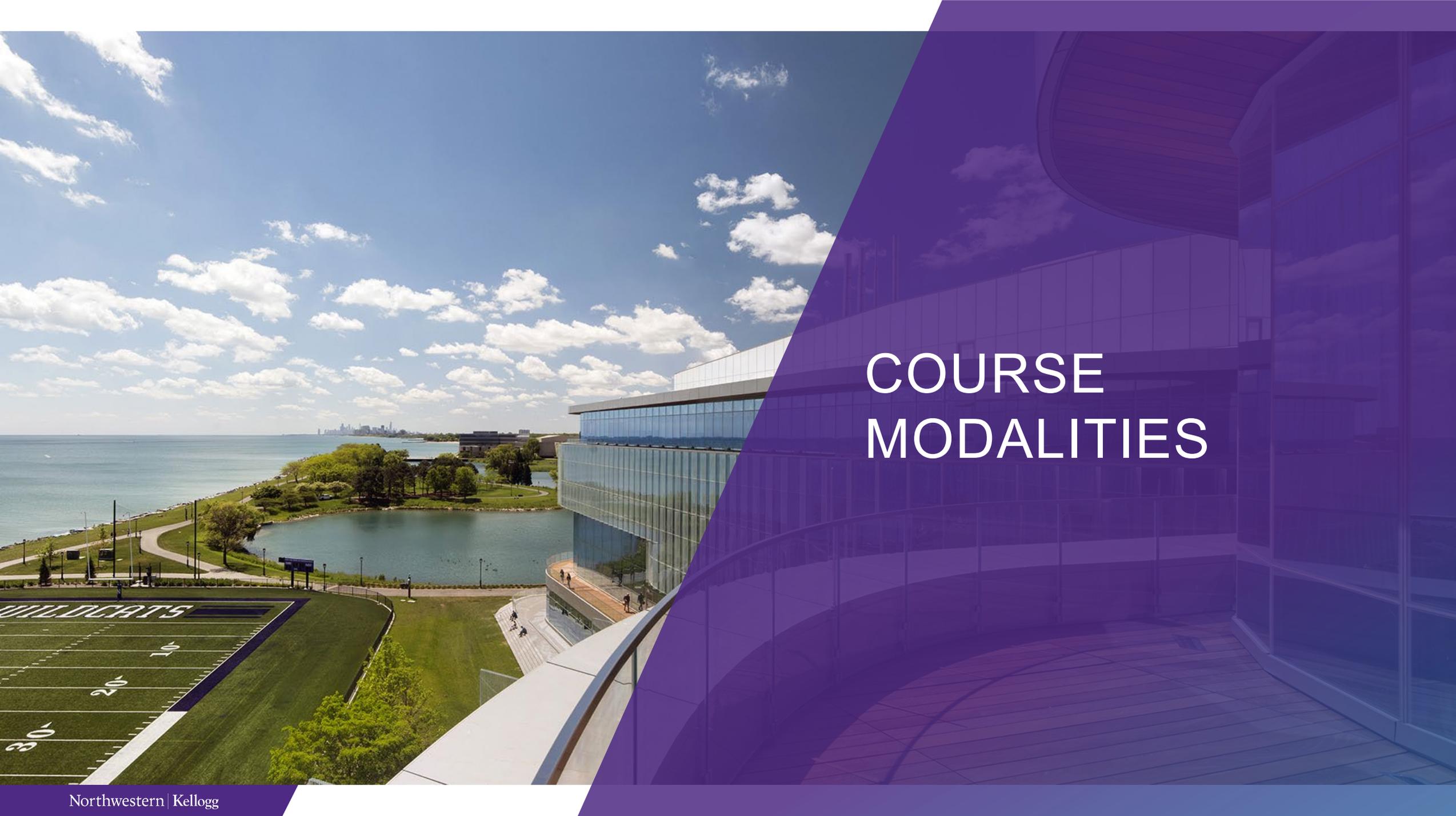
- **Ideas to manage end of year workload:**
 - First 5-week classes
 - Remote courses (please note – international students must have at least 2 in-person credits)
 - Independent / Field Studies
 - Classes without an in-person final exam, project or other deliverable

INTERNATIONAL STUDENT REMINDERS

- For international students, **2 of the 3 required credits must be in-person** credits. This is a requirement for F-1 and J-1 students (*additional credits may be remote*)
- [International Student Services Team](#) will be hosting multiple CPT and OPT sessions. Workshop announcements and sign-up links will be posted soon on Campus Groups

Session	Dates
Full-Time CPT Workshop	March 5, April 8, & April 14
OPT Workshop	February 25, February 27 & March 6

- To comply with CPT work authorization regulations, international students **may not** begin their Full-Time Summer Internships any earlier than **June 8th!**



COURSE MODALITIES

SECTION NUMBER KEY

EVANSTON CAMPUS

Section 30: Full-time only

Section 40: Full-time / Evening & Weekend

CHICAGO CAMPUS

Section 60: Evening Only

Section 70: Weekend Only

Section 80: Evening / Weekend

Section 90: Evening / Weekend / Full-time

FULLY VIRTUAL

Section 89: Evening / Weekend (CORE)

Section 99: Evening / Weekend / Full-time

REMOTE ONLY COURSES – SPRING 2026

Course	Section #	Course Title	Meeting Pattern
ACCT-452-0	99	Issues in Financial Reporting	Mondays 6:00p-9:00p
ENTR-470-0	99	Launching and Scaling Startups	Mon/Wed 7:00am-8:30am
FINC-615-0	99	Venture Lab	Wednesdays (4/1, 6/3) 8:30am-11:00am
FINC-639-0	99	Private Equity Lab	Wednesdays (4/1, 6/3) 11:00am-1:30pm
MECN-615-0	99	Analytical and AI Consulting Lab	Thursdays 6:00pm-9:00pm
MKTG-451-0	99	Omnichannel Experience Strategy	Thursdays 6:00pm-9:00pm
MORS-471-5	99	Negotiating in a Virtual World	TBA (1 st 5 week)
MORS-964-5	99	The Science and Strategy of Bias Reduction	Thursday 6:00pm-9:00pm (2 nd 5 week)
REAL-455-5	99	International Real Estate	Wednesdays 6:30p-9:30p (1 st 5 week)
SSIM-636-0	99	Sustainability Lab	TBA
STRT-460-0	99	International Business Strategy	Wednesdays 6:00pm-9:00pm
STRT-960-5	99	Strategic Decisions: A Guide to Making Winning Choices	Mondays 6:30pm-9:30pm (2 nd 5 week)

HYBRID COURSES – SPRING 2026

Course	Section #	Course Title	Meeting Pattern
ENTR-935-5	41HR/41HV	Intellectual Property for Entrepreneurs	Thursdays 6:30p-9:30p (1 st 5 weeks)
SSIM-455-5	81HR/81HV	Board Governance of Non-Profit Organizations	Wednesdays 6:00p-9:00p (1 st 5 weeks)
SSIM-471-5	81HR/81HV	Advanced Board Governance (GCBF)	Mondays 6:00p-9:00p (1 st 5 weeks)
SSIM-917-5	41HR/41HV	Corporate Social Innovation	Mondays 6:30p-9:30p (1 st 5 weeks)

IDENTIFYING HYBRID CLASSES IN BIDREG

ACCT-451-0		Financial Reporting and Analysis				View Description		1.0		
Academic Year	Term	Session	Section	Meeting Pattern	Credits	Syllabus	Instructor	Campus	Location	Fir
2022-2023	Winter 2023	10WK	41HR	Wed 6:30PM - 9:30PM	1.0		Finn, Mark	Evanston	Global Hub 1130	
2022-2023	Winter 2023	10WK	41HV	Wed 6:30PM - 9:30PM	1.0		Finn, Mark	Off Campus	No Room Needed	

- HR = Attend each class session in-person
- HV = Attend each class session synchronously by Zoom

Choose your modality through bidding. Students must attend class in the modality for which they enrolled.



SPRING ONLY
COURSES FOR THIS
CALENDAR YEAR

SPRING ONLY COURSES 2026

Accounting

ACCT-452-0 – Issues in Financial Accounting

ACCT-459-0 – ESG Investing and Sustainability Reporting

Artificial Intelligence and Machine Learning

AIML-451-0 – Data Science with Generative AI

AIML-901FI-5 – AI Foundations for Managers - Finance

AIML-901ST-5 – AI Foundations for Managers - Strategy

Business Law

BLAW-437-0 – Regulation of Competitive Strategies

Entrepreneurship

ENTR-454-0 – Entrepreneurial Selling

ENTR-466-5 – New Venture Launch: The Business

ENTR-467-5 – New Venture Launch: The Entrepreneur

ENTR-935-5 – Intellectual Property for Entrepreneurs

ENTR-910-0 – Acquisition and Management of a Small Business

SPRING ONLY COURSES - CONTINUED

Finance

FINC-910-0 – Asset Management Lab

FINC-947-0 – Private Equity Deep Dive

FINC-948-0 – Keeping it all in the Family: Growing, Financing, and Managing Family Firms

FINC-949-5 – Family Office Deep Dive

Healthcare

HCAK-931-0 – Pharmaceutical Strategy

HCAK-937-0 - Healthcare Entrepreneurship Lab

HCAK-970-5 – Digital Health

HCAK-973-5 – Create and Capture Value in the Chinese Healthcare Market

HCAK-980-5 – Value Creation and Capture in an Evolving Healthcare Market

HCAK-988-5 – Scaling Innovation in Healthcare Services

Microeconomics

MECN-925-5 – Geo-economics

SPRING ONLY COURSES - CONTINUED

Marketing

MKTG-468-0 – Technology Marketing

MKTG-650-0 – Marketing Consulting Laboratory

MKTG-949-5 -- Ethnographic Customer Insights

MORS

MORS-460-0 – Leading and Managing Teams

MORS-964-5 – The Science and Strategy of Bias Reduction

Operations

OPNS-954-0 – Strategic Decisions in Operations

OPNS-925-5 – The Rookie General Manager

OPNS-925-0 – The Rookie General Manager – Black Diamond

PACT

PACT-470-0 – Public Economics for Business Leaders: Federal Policy

SPRING ONLY COURSES - CONTINUED

Real Estate

REAL-455-5 – International Real Estate

REAL-930-5 - Real Estate Technology

Social Impact

SSIM-636-0 – Sustainability Lab

SSIM-917-5 – Corporate Social Innovation

SSIM-940-0 – Early-Stage Impact Investing

SSIM-950-0 - Strategic Leadership in the Nonprofit Sector

SSIM-623-0 – Abrams Climate Academic - Spring

SSIM-947-5 – Decision-Making for Sustainable Business

Strategy

STRT-440-0 – People Analytics and Strategy

STRT-458-0 – The Economics of Energy Markets and the Environment

STRT-963-0 – Technology and Innovation Strategy

STRT-947-0 - Healthcare Strategy Consulting Lab

STRT-920-5 – Strategy Lab



CHICAGO CAMPUS CONSIDERATIONS

CHICAGO CAMPUS CONSIDERATIONS

OPEN SEATS (IF ANY) AVAILABLE IN BID PHASE 3

Course Number	Course	Notes
FINC-444-0 (81)	Value Investing	Tuesdays 6:00pm-9:00pm
LDEV-468-0 (81)	Managerial Leadership	Wednesdays 6:00pm-9:00pm
MECN-441-0 (81)	Competitive Strategy and Industrial Structure	Wednesdays 6:00pm-9:00pm
MKTG-465-0 (81)	Launching New Products and Services	Saturdays 9:00am-12:00pm
OPNS-454-0 (81)	Strategic Decisions in Operations	Wednesdays 6:00pm-9:00pm
ACCT-431-0 (81)	Managerial Accounting	Wednesdays 6:00-9:00pm
STRT-440-0 (81)	People Analytics and Strategy	Tuesdays 6:00pm-9:00pm



SPRING 2026 EXPERIENTIAL LEARNING OPPORTUNITIES

SPRING EXPERIENTIAL LEARNING OPPORTUNITIES

Enroll through Bidding

COURSE	EXPERIENCE	PATHWAY/MAJOR
Personal Leadership Insights (LDEV-461-5)	Personal Growth	Leadership
New Venture Discovery (ENTR-462)	Kellogg Project	Entrepreneurship Pathway; Technology Management Pathway
Early-Stage Impact Investing (SSIM-940)	Hands-on Analysis, Team Project	Asset Management Pathway; Social Impact Pathway
Growth Strategy Practicum (STRT-615)	Project for External Client	Growth and Scaling Pathway
Marketing Research and Analytics (MKTG-450-0)	Capstone Project with Client	Marketing Major; Management Science Major; Data Analytics Pathway; Tech Mgmt Pathway

Explore experiential learning opportunities in BidReg and on the [Experiential Learning page](#) on Serial.

SPRING EXPERIENTIAL LEARNING OPPORTUNITIES

Enroll through Application (Applications Still Open)

COURSE	Current Application Deadline
<u>Marketing Consulting Lab</u> (MKTG-650-0)	Opened January 30
<u>Commercializing Innovations</u> (ENTR-958)	February 5
<u>Analytical and AI Consulting Lab</u> (MECN-615-0)	February 9
<u>Healthcare Consulting Strategy and Operations Lab</u> (STRT-947)	February 27
<u>Healthcare Entrepreneurship Lab</u> (HCAK-937-0)	Opened February 2
<u>Asset Management Practicum</u> (FINC-456-0)	February 12
<u>Asset Management Lab</u> (FINC-910-0)	February 12
<u>New Venture Development</u> (ENTR-464-0)	February 13
<u>Private Equity Deep Dive</u> (FINC-947-0)	February 12
<u>Family Office Deep Dive</u> (FINC-949-0)	February 12
<u>Scaling Innovation in Healthcare Services</u> (HCAK-988-5)	March 20
<u>New Venture Launch: The Business</u> (ENTR-466-5)	February 27
<u>New Venture Launch: The Entrepreneur</u> (ENTR-467-5)	February 27

Explore experiential learning opportunities in BidReg and on the [Experiential Learning page](#) on Serial.

NUVENTION/FARLEY CENTER COURSES – SPRING 2026

COURSE	LINK	SCHEDULE
NUVention: Arts and Entertainment (ENTREP-476)	Info and App	Tuesdays 2:00pm-4:50pm Evanston
NUVention: Launch (ENTREP-495)	Info and App	Tuesdays 6:00pm-8:40pm Evanston
Consulting for Wearable Tech (ENTRP-425)	Info and App	Wednesdays 6:00pm-8:50pm Evanston



BIDDING CALENDAR & REMINDERS

KELLOGG BIDDING PROCESS

PHASE 1		PHASE 2		PHASE 3		PAY WHAT YOU BID		ADD/DROP	
BID	DROP	BID	DROP	BID	DROP	BID	DROP		
<p>Bid only for seats allocated to your program</p> <hr/> <p>Full-time</p> <hr/> <p>Evening</p> <hr/> <p>Weekend</p>		<p>Full-time students bid for open full-time seats</p> <hr/> <p>E&W students bid for open Evening and/or Weekend seats</p>		<p>Bid for open seats in any program</p>		<p>Bid for a waitlist position or a roster seat in any program</p> <hr/> <p>If enrolled or promoted from waitlist, charged bid amount</p>		<p>Real-time enrollment in any open seat or add to waitlist for any course</p> <hr/> <p>Drop classes for a 50% bid point refund</p>	
100% bid point REFUND		100% bid point REFUND		75% bid point REFUND		50% bid point REFUND		50% bid point REFUND continues	
Alternate Section Options						Waitlists			

Previous Quarter Ends

Ends Monday, Week 2 @ 8am

All dropped seats receive refund amount from **current phase**

BIDDING PHASES

PHASE 1	BID	February 13 at 9am thru February 16 at 5pm	<ul style="list-style-type: none"> • Bid on seats allocated to your program. Full-time students: sections 30s, 40s, 90s • Alternate section options available
	DROP	February 18 at 12pm thru February 19 at 5pm	<ul style="list-style-type: none"> • Drop any enrollments for a 100% refund of bid points for use in Phase 2
PHASE 2	BID	February 20 at 12pm thru February 23 at 5pm	<ul style="list-style-type: none"> • Bid on open seats in your program. Full-time students: sections 30s, 40s, 90s • Alternate section options available
	DROP	February 25 at 12pm thru February 26 at 5pm	<ul style="list-style-type: none"> • Drop any enrollments (from Phase 1 or Phase 2) for a 100% refund of bid points for use in Phase 3
PHASE 3	BID	February 27 at 12pm thru March 2 at 5pm	<ul style="list-style-type: none"> • Bid on open seats in any program (Full-time, Evening, or Weekend) • Alternate section options available
	DROP	March 4 at 12pm thru March 5 at 5pm	<ul style="list-style-type: none"> • Drop any enrollments (from Phases 1, 2, or 3) for a 75% refund of bid points for use in the Pay What You Bid Phase
PWYB	BID	March 6 at 12pm thru March 9 at 5pm	<ul style="list-style-type: none"> • Bid on any seats in any program (Full-time, Evening, or Weekend) • Unsuccessful bidders placed on a waitlist • No alternate section options available • If successfully enrolled, charged bid amount
	DROP	March 11 at 12pm thru March 20 at 8:30am	<ul style="list-style-type: none"> • Drop any enrollments for a 50% refund of bid points

ADD/DROP PERIOD

ADD/DROP	Add/Drop	March 20 at 9am thru April 20 at 8am	<ul style="list-style-type: none">• Real-time enrollment into open seats and addition to waitlists.• Drop any enrollments for a 50% refund of bid points. (Drops from a waitlist or no promotion into class results in 100% refund of bid points.)• Waitlist promotions in real time.• Set conditional drops to ensure waitlist promotion if you are at or near your credit maximum.
	Add/Drop (2nd 5 Week Courses Only)	March 20 at 9am thru May 11 at 8am	<ul style="list-style-type: none">• Real-time enrollment into open seats and addition to waitlists.• Continue to drop 2nd 5-Week enrollments for a 50% refund of bid points. (Drops from a waitlist or no promotion into class results in 100% refund of bid points.)• Waitlist promotions in real time.

AI (PEDAGOGIX) PILOT

Course No.	Course Title	Instructor
FINC-450-0	Capital Markets	Braun, Phillip
ENTR-935-5	Intellectual Property for Entrepreneurs	Conley, James Gerard
ENTR-910-0	Acquisition & Management of a Small Business	Littell, Matt & Schneider, Alex
MKTG-458-0	Product Management for Technology Companies: An Entrepreneurial Perspective	Sawhney, Mohanbir
MKTG-468-0	Technology Marketing	Sawhney, Mohanbir
ENTR-922-5	Building Intelligent Products	Shah, Birju
MECN-615-0	Analytical and AI Consulting Lab	Shapiro, Joel K.
MORS-471-5	Negotiating in a Virtual World	Thompson, Leigh

* More details will follow closer to the start of the quarter!

REQUIRED ANNUAL TRAINING REMINDER

- Required online annual training on forms of discrimination, harassment, and sexual misconduct
- Details emailed from the OCR at Northwestern University and Kellogg Registrar including training link
- Module completed no later than February 8, 2026
- Failure to meet this deadline will result in a Registration Hold preventing you from engaging in Spring quarter bidding

ADDITIONAL DROP-IN HOURS AND GROUP ADVISING DURING BIDDING

	Mon	Tues	Wed	Thurs	Fri
Week of 2/2	Plaza	Plaza		Plaza/Zoom (DAK Dependent)	Plaza/Zoom (DAK Dependent)
Week of 2/9	Plaza	Plaza	Plaza	Plaza	DROP-IN ADVISING 9:00 – 4:00
Week of 2/16	Plaza	Plaza	Plaza	Plaza	Plaza

REMINDERS AND LINKS WILL BE POSTED ON SLACK in
#STUDENTEXPERIENCE_CLASS OF 2026
#STUDENTEXPERIENCE_CLASS OF 2027

ACADEMIC ADVISING CONTACT INFORMATION

1:1 Academic Advising Sessions

- Schedule a session with your advisor through [Campus Groups](#).
 - If you can't find a time that works with your schedule, please [email Academic Advising](#).
-

Email

- [Email Academic Advising](#) with general academic questions.
-

Drop-In

- Join drop-in hours in Gies Plaza or Zoom – see previous slide for schedule
-

Slack

- Get quick, simple questions answered.
- [#studentexperience_classof_2027](#), [#studentexperience_classof_2026](#) or DM [@AcademicExperienceTeam](#)



QUESTIONS?