## Evanston Courses

### Exam

- **Sun., Mon., Tues., Wed., Thurs., Fri.**

- **Introductory**
  - **Room**

- **Graduate**
  - **Room**

### Room Changes

- **Underlined**

### Classes with Mandatory First Class Attendance

- **Bold**

### Note

- **Class Cancelled**

## Exam

**Exam**

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**Tues./Fri.**

- **Room**

- **Evanston Evening Courses**

- **8:30-10:00 am—Time Code 01**

- **10:30 am-12:00 pm—Time Code 02**

- **1:30-3:00 pm—Time Code 03**

- **3:30-5:00 pm—Time Code 04**

- **3:30-6:15PM**

- **GIM Courses (all classes meet Wednesday 3:30-6:15PM)**

- **4:30-6:30 PM**

- **Chicago Evening Courses (6:00-9:00PM)**

### Friday

- **Room**

- **Exam**

- **Chicago Evening Courses (6:00-9:00PM)**

- **In these 71 sections, seats are reserved for FT students in CBS**

### Tuesday

- **Room**

- **Exam**

### Monday

- **Room**

- **Exam**

### Wednesday

- **Room**

- **Exam**

### Thursday

- **Room**

- **Exam**

### Friday

- **Room**

- **Exam**

### Note

- **CLASS CANCELLED**

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**International Seminar**

- **INTL 491B 51**

**20 seats**

**meets March 14-18, 2006, in Mexico**

**School of Management**

**Kellogg**
WINTER QUARTER 2006 COURSES (UPDATED 1/10/2006 – ROOM CHANGES UNDERLINED) Page 2 of 2

PhD Courses (Last Updated 1/6/2006)

ACCT 520-1 21 Walther ACCT Conf Rm-Day/Time TBA
ACCT 520-2 21 Sridharan ACCT Conf Room-T 2-5PM
FINC 487 21 Schaumburg M/W 1-2:45PM Room 4214
MECS 460-2 21 Karmen T 2-5PM Room 561
MECS 468-2 21 Al-Najjar F 3-6PM Room 561
MECS 471 21 Matouschek F 9AM-12PM Room 619
MECS 477 21 Stern, S. M/Th 3:30-5PM Room 276

MKTG 520-4 21 Tybout
MKTG 520-5 21 Sternthal

MORS 424-2 21 Brett T 9:30AM-12:30PM Room 387

2006 WINTER QUARTER COURSE TITLES (Master's Level Courses unless otherwise noted)

ACCT-Accounting Information & Management
431 Managerial Accounting
451 Financial Reporting & Analysis
453 Complex Financial Structures
455 Accounting & Corporate Controls

ACCT-PhD Courses
520-1 Seminar in Security Price Research in Accounting (PhD course)
520-2 Seminar in Positive Research in Accounting (PhD course)

BIOT- Biotechnology
911 Dynamics of the Biotechnology/Life Sciences Industry
913 Biotech Business Practicum

BLAW-Business Law
921 Business Law for Entrepreneurs (10-week version of BLAW-911-A)

DECS-Decision Sciences
434 Statistical Methods for Management Decisions
437 Accelerated Statistical Methods
452 Decision Analysis
453 Strategic Decision Making

ENTR-Entrepreneurship
462 Entrepreneurship & New Venture Formulation (formerly MGMT-462)

FINC-Finance
430 Finance I
440 Finance I and II
441 Finance II
442 Financial Decisions
445 Venture Capital & Private Equity Investing
446 Entrepreneurial Finance
447 Financial Strategy & Tax Planning
451 Money Markets & the Fed
460 Investments
461 Investment Banking
465 Derivative Markets I
487 Dynamic Asset Pricing Theory (PhD course)
488 Econometrics of Financial Markets (PhD course)
918A Major Project and Project Finance in Emerging Markets
924A Real Options
932 Case Studies in Venture Investment and Management

HIMT-Health Industry Management
440 Intro to Health Industry Management
441 Health Policy
451 Legal Issues in Health Care
455 Special Topics in the Pharmaceutical, Biotechnology and Medical Device Industries

IEMS-Industrial Engineering
471-2 Factory Physics II (1st year MIM students only)
490 Integration Project (2nd year MIM students only)

INTL-International Business
442 International Healthcare Systems
460 International Business Strategy
466 International Business Strategy in Non-Market Environments
473 Global Initiatives in Management (GIM)
491B Doing Business in Mexico Seminar
913 (tentative title) Planning for and Managing a Complex, Dynamic and Ambiguous World: New Organizations, New Markets, New and Converging Technologies

MECS—Managerial Economics & Strategy (PhD courses)
460-2 Foundations of Managerial Economics II: Dynamic Decision Models
468-2 Selected Topics in Economic Theory
471 Economics of Organization
477 Intro to Applied Econometrics 2

MEDM-Media Management
912 Understanding the Media and Their Content

MECN-Managerial Economics
430 Microeconomic Analysis
441 Competitive Strategy & Industrial Structure
446 Pricing Strategies

MGMT-Management & Strategy
452 Strategy & Organization
463 Management of Technology
467 Strategic Business Issues in Transportation and Logistics
468 Managerial Leadership
911 Strategic Dilemmas in Business Design
913A Corporate Governance
927 Family Enterprises: Issues & Solutions

MKTG-Marketing
430 Marketing I
450 Research Methods in Marketing
451 Policies in Marketing Channels
453 Business Marketing
454 Advertising Strategy
458 Models of Consumer Behavior
465 Introduction of New Products & Services
466 Marketing Strategy
520-4 General Seminar for PhD Candidates
922 Advanced Marketing Practicum

MORS-Operations Management
430 Operations Management
916 Process Improvement

REAL-Real Estate
444 Real Estate Development
446 Real Estate Investments I

SEEK-Social Enterprise
441 Strategic Management in Non-Market Environments
(Course Number Change—was MGMT-450)
451 Marketing & Fundraising for Nonprofit Organizations
(Course Number Change—was NPMT-448)
453B Board Governance of Nonprofit Organizations
(Course Number Change—was NPMT-452B)
460 Values-Based Leadership
(Course Number Change—was MORS-912)

470 Public Policy Analysis for Managers

TECH-Technology & E-Commerce
913 Intellectual Capital Management
914 Enterprise Technology for General Managers
918 Kellogg TechVenture

MULTIPLE EXAMS
Dept. Class # Sec Prof Time Rooms
Monday, March 13
FINC 430/440 all sections 12-3pm TBA
FINC 441/447 61/62, 61 Petersen 12-3pm 101/G03/G05
Tuesday, March 14
MGMT 452 61/62 Spier 9am-12pm TBA
MECN 430 all sections 12-2pm TBA
INTL 466 61/62 Jones 3-5pm TBA
Wednesday, March 15
MECN 441 61/62 Dana 9am-12pm TBA
DECS 434 all sections 12-3pm TBA
ACCT 451 all sections 3-5pm TBA
Thursday, March 16
TBA
Friday, March 17
TBA

Friday, March 17
TBA

Updated 12/6/2005