

### Course Prefix Changes

Previous Course Code	Course Title	New Course Code
MORS-915-5	Recruiting & Retaining Talent in Growth Companies	KIEI 927-5
MKTG 962-5	Entrepreneurial Selling – Business to Business	KIEI 968-5 New Title: Entrepreneurial Selling Fundamentals
DECS-450-0	Decision Making and Modeling	MECN-451-0
DECS-452-0	Game Theory and Strategic Decisions	MECN-452-0
DECS-915-0	Analytical Consulting Lab	MECN-915-0
DECS-920-0	Risk Lab	MECN-920-0

### Course Number Changes

Previous Course Code	Course Title	New Course Code
ACCT-444-0	Financial Planning for Mergers & Acquisitions	ACCT-444-5 (now 5 weeks)
FINC-933-0	Asset Management Practicum I	FINC-456-0
FINC-934-0	Asset Management Practicum II	FINC-457-0
FINC-935-0	Asset Management Practicum III	FINC-458-0
FINC-936-0	Asset Management Practicum IV	FINC-459-0
FINC-941-0	Macroeconomic Policy and Global Capital Markets	FINC-473-0
FINC-945-0	Global Entrepreneurial Finance	FINC-477-0
HEMA-914-0	Biomedical Marketing	HEMA-470-0
KIEI-932-0	Product Management for Technology Companies: An Entrepreneurial Perspective	KIEI-458-0
KIEI-940-0	New Venture Development	KIEI-464-0
KIEI-942-5	New Venture Launch	KIEI-466-5
KMCI-940-5	Data Analytics Decisions	KMCI-940-0
MKTG-925-0	Strategic Brand Management	MKTG-473-0
MKTG-940-0	C Suite and Boardroom Dynamics	MKTG-478-0
MKTG-953-0	Customer Analytics	MKTG-482-0
MKTG-959-5	Behavioral Marketing Science	MKTG-959-0 (now 10 weeks)
MORS-945-0	Social Dynamics and Network Analytics	MORS-457-0
REAL-925-0	Real Estate Entrepreneurship	REAL-465-0
STRT-927-0	Family Enterprises: Issues and Solutions	STRT-447-0
STRT-945-0	Healthcare Strategy	STRT-443-0
STRT-950-5	Competitive Strategy in Financial Services Markets	STRT-461-0* (combination of 950-5 and 951-5)
STRT-951-5	<b>Innovation in Financial Services Markets</b> (title for STRT-461-0)	STRT-461-0* (combination of 950-5 and 951-5)
STRT-955-5	Strategies for Growth	STRT-475-5