

# Northwestern | Kellogg

## ***PhD Courses for 2016-2017\****

The PhD curriculum at the Kellogg School of Management recently underwent a reorganization. In many cases new course numbers and titles were created. If you have any questions, please contact the [PhD Program Office](#).

PhD courses at Kellogg are organized into six core areas of study plus interdisciplinary seminars:

- Accounting Information and Management
- Finance
- Management and Organizations
- Managerial Economics and Strategy
- Marketing
- Operations Management
- Interdisciplinary Seminar

**\*Please note: Fall Quarter Kellogg PhD classes begin on Monday, September 19.**

***09/09/2016 - The course schedule is subject to change.***

<b>Accounting Information and Management</b>				
Course Number/ Instructor	Course Title	Quarter	Date/Time	Room
ACCT 550-1 <a href="#">Ronald Dye</a>	<a href="#">Research in Accounting Theory I</a>	Fall 2016	Mondays 3:30 – 6:30pm (Class starts Monday, Sept. 19)	6234 Jacobs
ACCT-540-2 Instructor TBA	<a href="#">Empirical Research in Accounting II</a>	Winter 2017	TBD	TBD
ACCT-550-2 <a href="#">Swaminathan Sridharan</a>	<a href="#">Research in Accounting Theory II</a>	Spring 2017	TBD	TBD

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<b>Finance</b>				
Course Number/ Instructor	Course Title	Quarter	Date/Time	Room
FINC-585-1 <a href="#">Constantinos Skiadas</a>	<a href="#">Asset Pricing I</a>	Fall 2016	Tuesdays and Thursdays 3:30 – 5:00pm	4214 Jacobs
FINC-586-1 <a href="#">Michael Fishman</a> <a href="#">Konstantin Milbradt</a>	<a href="#">Corporate Finance I</a>	Fall 2016	Fridays 10:30am – 12:00pm <i>and</i> 1:00 – 2:30pm	4214 Jacobs
FINC-585-2 <a href="#">Dimitris Papanikolaou</a>	<a href="#">Asset Pricing II</a>	Winter 2017	Tuesdays 3:00 – 6:00pm	TBD
FINC-586-2 <a href="#">Efraim Benmelech</a> <a href="#">Paola Sapienza</a>	<a href="#">Corporate Finance II</a>	Winter 2017	Fridays 9:00am – 12:00pm	TBD
FINC-585-3 <a href="#">Ravi Jagannathan</a> <a href="#">Viktor Todorov</a>	<a href="#">Asset Pricing III</a>	Spring 2017	Wednesdays 2:00pm – 5:00pm	TBD
FINC-586-3 <a href="#">Efraim Benmelech</a> <a href="#">Paola Sapienza</a>	<a href="#">Corporate Finance III</a>	Spring 2017	Fridays 9:00am – 12:00pm	TBD

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<b>Management and Organizations</b>				
Course Number/ Instructor	Course Title	Quarter	Date/Time	Room
MORS-521-1 <a href="#">Leigh Thompson</a>	<a href="#">Special Topics in Management and Organizations: Micro</a>	Fall 2016	Fridays 9:00am – 12:00pm	372 Jacobs
MORS-524-1 <a href="#">Nicole Stephens</a>	<a href="#">The Individual and the Organization</a>	Fall 2016	Tuesdays 1:30 – 4:30pm	372 Jacobs
MORS-526-2 <a href="#">Edward Zajac</a>	<a href="#">Macro-Organizational Research Methods</a>	Fall 2016	Thursdays 9:00 am – 12:00pm	387 Jacobs
MORS-521-2 <a href="#">William Ocasio</a>	<a href="#">Special Topics in Management and Organizations: Macro</a>	Winter 2017	TBD	TBD
MORS-524-2 <a href="#">Jeanne Brett</a>	<a href="#">Social Processes in Organizations</a>	Winter 2017	Thursdays 1:00 – 4:00pm	372 Jacobs
MORS-525-2 <a href="#">Klaus Weber</a>	<a href="#">Organizations in their Environments</a>	Winter 2017	Tuesdays 9:00am – 12:00pm	387 Jacobs
MORS-525-1 <a href="#">Paul Hirsch</a>	<a href="#">Behavior in Organizational Systems</a>	Spring 2017	TBD	TBD
MORS-526-1 <a href="#">Jon Maner</a>	<a href="#">Micro-Organizational Research Methods</a>	Spring 2017	Tuesdays 1:00 - 4:00pm	TBD

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<b>Managerial Economics and Strategy</b>				
Course Number/ Instructor	Course Title	Quarter	Date/Time	Room
MECS-540-1 <a href="#">Nicola Persico</a>	<a href="#">Political Economy I: Budget Deficits: A Political Economy View</a>	Fall 2016	Tuesdays, 3:00-6:00pm	586 Jacobs
MECS-549-0 <a href="#">Daniel Spulber</a>	<a href="#">Economics of Innovation</a>	Fall 2016	Wednesdays 3:30 – 6:30pm	165 Jacobs
MECS 550-2 <a href="#">Eran Shmaya</a>	<a href="#">Economic Theory II: Advanced Topics in Game Theory</a>	Fall 2016	Tuesdays 4:00 – 7:00pm	561 Jacobs
MECS-560-1 <a href="#">Ronen Gradwohl</a>	<a href="#">Static Optimization in Economics</a>	Fall 2016	Wednesdays 9:00am – 12:00pm	586 Jacobs
MECS-540-2 <a href="#">Sandeep Baliga</a>	<a href="#">Political Economy II: Conflict and Cooperation</a>	Winter 2017	Mondays 2:00 – 5:00pm	TBD
MECS-550-3 <a href="#">Alvaro Sandroni</a>	<a href="#">Economic Theory III: Doing Research in Economic Theory and Related Areas</a>	Winter 2017	Wednesdays 12:00 – 3:00pm	TBD
MECS-560-2 <a href="#">Tai-Wei Hu</a>	<a href="#">Dynamic Optimization in Economics</a>	Winter 2017	Tuesdays 3:00 – 6:00pm	TBD
MECS-570-1 <a href="#">Michael Powell</a>	<a href="#">Economics of Organizations I: Organizations and Markets</a>	Winter 2017	TBD	TBD
MECS-540-3 <a href="#">Georgy Egorov</a>	<a href="#">Political Economy III: Social Choice and Voting Models</a>	Spring 2017	TBD	TBD
MECS-550-1 <a href="#">Nabil Al-Najjar</a>	<a href="#">Economic Theory I: Decision Theory</a>	Spring 2017	Wednesdays, 12:00 – 3:00pm	TBD
MECS-560-3 <b>Instructor TBA</b>	<a href="#">Research in Economics</a>	Spring 2017	TBD	TBD
MECS-570-2 <a href="#">Daniel Barron</a>	<a href="#">Economics of Organizations II: Organizational Dynamics</a>	Spring 2017	TBD	TBD

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Marketing				
Course Number/ Instructor	Course Title	Quarter	Date/Time	Room
MKTG-541-0 <a href="#">Brian Sternthal</a> <a href="#">Alice Tybout</a>	<a href="#">Psychological Theory in Consumer Behavior</a>	Fall 2016	Tuesdays 9:00am - 12:00pm	488 Jacobs
MKTG-551-1 <a href="#">Eric Anderson</a>	<a href="#">Quantitative Marketing: Introduction to Theory and Empirical Methods</a>	Fall 2016	Mondays 9:00am – 12:00pm (Class starts Monday, Sept. 19)	488 Jacobs
MKTG-560-0 <a href="#">Gregory Carpenter</a>	<a href="#">Marketing Strategy</a>	Fall 2016	Thursdays 3:00 – 6:00pm	488 Jacobs
MKTG-530-1 <a href="#">Ulf Bockenholt</a>	<a href="#">Special Topics in Marketing: Problems and Solutions in Applied Data Analyses</a>	Winter 2017	Mondays 3:00 – 6:00pm	TBD
MKTG-540-0 <a href="#">Aparna Labroo</a> <a href="#">Derek Rucker</a>	<a href="#">Theory Building and Testing in Consumer Psychology</a>	Winter 2017	Tuesdays 10:00am – 1:15pm	TBD
MKTG-550-0 <a href="#">Anne Coughlan</a>	<a href="#">Quantitative Marketing: Analytic Modeling</a>	Winter 2017 (2 <sup>nd</sup> 5 weeks)	Thursdays 4:00 – 7:00pm	TBD
MKTG-551-2 <a href="#">Blake McShane</a>	<a href="#">Quantitative Marketing: Statistical Modeling</a>	Winter 2017	Tuesdays 3:30 – 6:30pm	TBD
MKTG-542-0 <a href="#">Bobby Calder</a> <a href="#">Angela Y. Lee</a>	<a href="#">Research Philosophies in Marketing and Consumer Behavior</a>	Spring 2017	TBD	TBD
MKTG 551-3 <a href="#">Brett Gordon</a>	<a href="#">Quantitative Marketing: Structural Modeling</a>	Spring 2017	Tuesdays 1:30 – 4:30pm	TBD

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Operations Management				
Course Number/ Instructor	Course Title	Quarter	Date/Time	Room
OPNS-521-0 <a href="#">Jan Van Mieghem</a>	<a href="#">Foundations of Operations Management</a>	Fall 2016	Mondays 1:30 - 4:30pm (Class starts Monday, Sept. 19)	561 Jacobs
OPNS-522-0 <a href="#">Chaithanya Bandi</a>	<a href="#">Queueing Networks: Performance Analysis</a>	Fall 2016	Wednesdays 3:00 – 6:00pm	561 Jacobs
OPNS-516-0 <a href="#">Achal Bassamboo</a>	<a href="#">Stochastic Foundations</a>	Spring 2017	Mondays and Thursdays 3:30 – 5:00pm	TBD
OPNS-525-0 <a href="#">Daniel Russo</a>	<a href="#">Emerging Areas in Operations Management</a>	Spring 2017	TBD	TBD

Interdisciplinary Seminar				
Course Number/ Instructor	Course Title	Quarter	Date/Time	Room
KPHD-520-0 <a href="#">David Dranove</a> <a href="#">Michael Fishman</a> <a href="#">Nicola Persico</a> <a href="#">James Schummer</a>	<a href="#">Workshop on Research Development</a>	Fall 2016	Mondays 11:00am – 12:00pm (Class starts Monday, Sept. 19)  Tuesdays 11:00am – 1:00pm	Mondays 165 Jacobs  Tuesdays G43 Jacobs
KPHD-530-0 <a href="#">Loran Nordgren</a> <a href="#">Derek Rucker</a>	<a href="#">Idea Incubator for Behavioral Science</a>	Spring 2017	TBD	TBD