DEADLINES FOR RECEIPT OF EXCHANGE NOMINATIONS:

- **CAMPUS FACILITIES:**
  IESE Business School offers a diverse selection of postgraduate programs on its North and South campuses in Barcelona, which are located in a pleasant residential neighborhood that is well connected to the city center by public transport. The facilities include PC labs, auditoriums, modern classrooms and workrooms, Wi-Fi, library, bookstore, cafeterias, dining room, student lounge, gardens, etc. There are many student clubs. Professional, social and sporting events are organized on and off campus throughout the term.

- **STUDY PROGRAM:**
  Full-Time Bilingual MBA Program (second academic year).

- **COURSES:**
  Approximately 35 electives are on offer each term. Due to scheduling constraints, course lists are confirmed quite late in the process (June for the fall term and November for the spring term), but nominated exchange students are kept fully informed via email. For a general overview of typical second-year courses, please check the IESE website www.iese.edu/en/mba/program-structure.
  
  The course load also includes the possibility of joining our Overseas Modules. During the second year students can choose to take one or two week modules at diverse locations around the world. They can choose our

  New York City Campus, the Sao Paulo ISE Campus, the Shanghai CEIBS Campus as well as the Nairobi Strathmore Business School. During these Overseas Modules students can take up to four half-credit courses, including company visits and networking events that give a direct insight into business practices in each of these important locations. IESE is continuing to expand this innovative concept in response to extremely positive reviews from our students.

  - **September:** Overseas Modules in New York City and in Sao Paulo. August 29 - September 10.
  - **January:** Overseas Modules in Shanghai and Nairobi. TBC.
  - Some modules can be combined, for example some students might want to do one week in New York and one week in Sao Paulo.

- **REQUIRED COURSE LOAD:**
  The course load taken by second-year IESE students is 5 full credits per term (composed of any mix of full- and half-credit courses, schedule permitting). For exchange students, this requirement may vary from 4.5 to 6 to full credits per term if IESE has a special agreement with the partner school.

- **LEARNING EXPECTATIONS:**
  The Bilingual MBA is a rigorous full-time program with a general management perspective and emphasis on entrepreneurship and human and ethical values. The
student body is international (the last graduating class was 80% international with 52 countries represented). Average age on entry: 27.7 years. Average previous work experience: 5 years.

■ **TEACHING METHODOLOGY:**
For the most part, the case method, which makes class attendance obligatory. It is not feasible for students to take on part-time work or extra projects during the term.

■ **LANGUAGES OF INSTRUCTION:**
English and Spanish.

■ **LANGUAGE ISSUES:**
Fluent English is required. Non-native English speakers must have a minimum TOEFL score of 250 on the CBT scale/100 points on the IBT scale. Knowledge of Spanish is an asset, but not a prerequisite. Visiting exchange students can compose a full course load from the electives taught in English. There is a special Business Spanish language course for exchange visitors (taught in groups with various levels of fluency, including beginners).

**Business Spanish Course**
The main objective of this optional course is to give participants some linguistic tools, strategies and skills which will enable them to improve both their communicative performance and knowledge of Business Spanish.

Just before beginning the course, the students’ previous knowledge is tested in order to determine their levels, to assign them to the appropriate groups and to establish the content and specific objectives for each.

Please contact Carlos Schmidt (cschmidt@iese.edu), Head of Business Spanish for Communication unit, in order to sign up for the course.

■ **GRADING SYSTEM:**
Students in the top 20% of the class are awarded an “A”, those in the bottom 10% are awarded a “C” and the rest are awarded a “B,” which may be qualified as a B+ or B- at the professor’s discretion. There is also an Incomplete grade. In line with our class attendance requirement for the case method of study, an Incomplete can be assigned if a student misses 20% or more of class sessions per course. In most courses, a high percentage of the final grade is based on class participation. In some courses, the remaining percentage depends on final exams, while in others, the student’s overall course work and hand-in reports are evaluated.

■ **DOCUMENTATION:**
Before arrival, nominated students will be asked to email their personal details, current resume.

■ **VISA REQUIREMENT:**
To enter Spain, all students must have a current passport. We understand that some nationals must also have a student or tourist visa stamp on their passport. IESE Business School is not directly involved in immigration issues and can give no instructions on this matter. Visiting exchange students must, however, comply with Spanish immigration regulations, which vary according to nationality and total length of stay. Students are therefore advised to check on their specific case at the nearest Spanish Consulate as soon as possible after nomination. Admission certificates (required for visa applications) are routinely provided to all nominated students.

■ **HOUSING:**
There is no on-campus housing, so IESE students mostly share rented apartments, as do exchange students. General advice and links to the IESE student network (for apartment-share options) are provided to visitors for their housing search.

*please take note that these classes are not an elective course and therefore have no credit assigned to it.
COST OF LIVING EXPENSES:
The cost of living in Barcelona is comparable to that of any major European city. Estimated expenses per month for a single student sharing housing: €1,930. Visiting exchange students are not charged for their case materials and the estimated cost of recommended books is approximately €200 per term. Students planning to travel during the term should increase their budget accordingly.

HEALTH INSURANCE:
Exchange students must come from their home countries with their own health and travel insurance to cover the entire period of their visit to Spain.

CAREER SERVICES:
IESE’s MBA Career Services Department is open to all exchange visitors from partner schools that have reciprocity agreements with IESE.

INFORMATION PRIOR TO ARRIVAL:
After nomination, students are emailed a preliminary Overview. Several weeks before arrival, they are sent a full Information Package that includes course bidding instructions. On their first day at IESE, they receive a printed Welcome Package. IESE has a student “buddy” system and the MBA Office Team provides full support before and during the exchange term.

ARRIVAL DATE:
Students are advised to arrive one week before the term starts so they can settle in. They should preferably come earlier if they have not yet secured housing. An official Orientation Day will be announced a couple of weeks before the course begins. It usually takes place one or two days before the MBA start date.

IESE BUSINESS SCHOOL
UNIVERSITY OF NAVARRA

Avenida Pearson 21
08034 BARCELONA, SPAIN
Tel.: (34) 93 253 4200
Fax: (34) 93 253 4343
www.iese.edu

CONTACT DATA:
Teresa Byrne
International Exchange Director
byrne@iese.edu

Isabel Beteta
Exchange Coordinator
ibeteta@iese.edu

TERM DATES:
Fall term 2016

START DATE:
August 29

END DATE (FINAL EXAMS):
December 18 (TBC)

SPRING TERM 2017:
Start date: January 9
End date: April 20
(Subject to change)