On behalf of the Kellogg Career Management Center, thank you for your partnership.

We are thrilled that you are an active part of the Kellogg School of Management community. Your willingness to engage and recruit our students led to strong employment numbers among the graduated class of 2013 and the summer intern class of 2014. We hope that these talented new hires — all of whom are smart, agile and collaborative — will help drive further success at your organization, and that they realize their full leadership potential with you.

Enclosed are employment statistics for both classes. These key demographics paint a clear picture of our robust employment landscape.

In a rapidly changing and uncertain economy, Kellogg students continue to bring intellectual rigor, strong collaborative skills and a global perspective to their employers. We hope that as you gain a sense of your hiring needs for this year, you will reach out and let us know how we can assist you.

We look forward to working with you for many years to come.

Adnan Rukieh
Director, Part-Time and Executive MBA Career Services

Liza Kirkpatrick
Director, Employer Relations
CLASS OF 2013
CLASS OF 2013
PROFILE

DEMOGRAPHICS
Students graduating in the class of 2013 750
Two-Year MBA students 479
One-Year MBA students 97
Part-Time MBA students¹ 84
MMM students² 60
JD-MBA students³ 30
Age range at graduation⁴ 27–32
Full-time work experience range (years)⁴ 3–7
Women 33%
U.S. minority 22%
International citizenship 36%

GEOGRAPHIC REGION OF MBA ENTRANTS
Northeast 17%
Mid-Atlantic 7%
South 5%
Midwest 19%
Southwest 6%
West 13%
International 34%

EMPLOYMENT SUMMARY⁵
Graduates seeking full-time employment, class of 2013 682
Job acceptances reported 624
First-year students seeking internships, class of 2014 527
Internship acceptances reported 520

Percentages have been rounded to the nearest whole number.
¹ Part-Time MBA students eligible to use CMC services.
² Dual-degree (MBA + MEM) program in design and operations.
³ Dual-degree Northwestern Law/Kellogg students.
⁴ Represents the middle 80%.
⁵ As reported to the Career Management Center.
CLASS OF 2013
BASE SALARY ACCEPTANCES

BY WORK EXPERIENCE

1-2 yrs
AVERAGE $114,769 / MEDIAN $120,000
RANGE $50,000 - $150,000

3-5 yrs
AVERAGE $118,299 / MEDIAN $120,000
RANGE $24,000 - $215,000

6-9 yrs
AVERAGE $123,838 / MEDIAN $120,000
RANGE $50,000 - $375,000

10-15 yrs
AVERAGE $121,531 / MEDIAN $125,000
RANGE $75,000 - $160,000

BY UNDERGRADUATE DEGREE

<table>
<thead>
<tr>
<th>DEGREE</th>
<th>ACCEPTANCES (%)*</th>
<th>RANGE ($)</th>
<th>AVERAGE ($)</th>
<th>MEDIAN ($)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Nontechnical</td>
<td>39</td>
<td>24,000–350,000</td>
<td>118,601</td>
<td>120,000</td>
</tr>
<tr>
<td>Technical</td>
<td>51</td>
<td>50,000–375,000</td>
<td>121,748</td>
<td>120,000</td>
</tr>
<tr>
<td>Other</td>
<td>10</td>
<td>52,275–175,000</td>
<td>122,164</td>
<td>125,000</td>
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</table>

BY AGE

<table>
<thead>
<tr>
<th>AGE</th>
<th>ACCEPTANCES (%)*</th>
<th>RANGE ($)</th>
<th>AVERAGE ($)</th>
<th>MEDIAN ($)</th>
</tr>
</thead>
<tbody>
<tr>
<td>24–26</td>
<td>4</td>
<td>50,000–150,000</td>
<td>113,291</td>
<td>120,000</td>
</tr>
<tr>
<td>27–29</td>
<td>54</td>
<td>24,000–300,000</td>
<td>117,213</td>
<td>120,000</td>
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<tr>
<td>≥ 30</td>
<td>42</td>
<td>75,000–375,000</td>
<td>125,456</td>
<td>120,000</td>
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</table>

BY GENDER

<table>
<thead>
<tr>
<th>GENDER</th>
<th>ACCEPTANCES (%)*</th>
<th>RANGE ($)</th>
<th>AVERAGE ($)</th>
<th>MEDIAN ($)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Female</td>
<td>33</td>
<td>50,000–300,000</td>
<td>115,196</td>
<td>115,000</td>
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<tr>
<td>Male</td>
<td>67</td>
<td>24,000–375,000</td>
<td>123,221</td>
<td>120,000</td>
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</tbody>
</table>

Based on 87.3% of job accepting graduates who provided usable salary information.

* Percentages have been rounded to the nearest whole number.
# Class of 2013

## Base Salary Acceptances

### By Geographic Region

<table>
<thead>
<tr>
<th>Region</th>
<th>Acceptances (%)*</th>
<th>Range ($)</th>
<th>Average ($)</th>
<th>Median ($)</th>
</tr>
</thead>
<tbody>
<tr>
<td>United States</td>
<td>83</td>
<td>50,000–375,000</td>
<td>120,930</td>
<td>120,000</td>
</tr>
<tr>
<td>Northeast</td>
<td>16</td>
<td>57,000–75,000</td>
<td>124,610</td>
<td>125,000</td>
</tr>
<tr>
<td>Boston</td>
<td>3</td>
<td>90,000–350,000</td>
<td>138,750</td>
<td>135,000</td>
</tr>
<tr>
<td>New York City</td>
<td>12</td>
<td>57,000–75,000</td>
<td>123,452</td>
<td>125,000</td>
</tr>
<tr>
<td>Other Northeast</td>
<td>1</td>
<td>96,500–125,000</td>
<td>105,313</td>
<td>100,000</td>
</tr>
<tr>
<td>Mid-Atlantic</td>
<td>3</td>
<td>75,000–136,500</td>
<td>111,456</td>
<td>111,350</td>
</tr>
<tr>
<td>Washington, D.C.</td>
<td>2</td>
<td>75,000–136,500</td>
<td>112,836</td>
<td>112,000</td>
</tr>
<tr>
<td>Other Mid-Atlantic</td>
<td>1</td>
<td>95,000–125,000</td>
<td>109,286</td>
<td>110,000</td>
</tr>
<tr>
<td>South</td>
<td>4</td>
<td>72,000–136,000</td>
<td>115,136</td>
<td>112,500</td>
</tr>
<tr>
<td>Atlanta</td>
<td>2</td>
<td>95,000–136,000</td>
<td>127,889</td>
<td>125,000</td>
</tr>
<tr>
<td>Other South</td>
<td>2</td>
<td>72,000–130,000</td>
<td>106,308</td>
<td>110,000</td>
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<tr>
<td>Midwest</td>
<td>33</td>
<td>50,000–300,000</td>
<td>118,455</td>
<td>120,000</td>
</tr>
<tr>
<td>Chicago</td>
<td>27</td>
<td>50,000–300,000</td>
<td>120,793</td>
<td>125,000</td>
</tr>
<tr>
<td>Minneapolis/St. Paul</td>
<td>3</td>
<td>100,000–135,000</td>
<td>106,786</td>
<td>102,500</td>
</tr>
<tr>
<td>Other Midwest</td>
<td>3</td>
<td>78,000–135,000</td>
<td>108,700</td>
<td>110,000</td>
</tr>
<tr>
<td>Southwest</td>
<td>6</td>
<td>95,000–275,000</td>
<td>129,161</td>
<td>130,000</td>
</tr>
<tr>
<td>Dallas</td>
<td>3</td>
<td>95,000–275,000</td>
<td>128,933</td>
<td>130,000</td>
</tr>
<tr>
<td>Houston</td>
<td>2</td>
<td>105,000–225,000</td>
<td>139,444</td>
<td>130,000</td>
</tr>
<tr>
<td>Other Southwest</td>
<td>1</td>
<td>95,000–135,000</td>
<td>116,429</td>
<td>120,000</td>
</tr>
<tr>
<td>West</td>
<td>21</td>
<td>50,000–275,000</td>
<td>122,424</td>
<td>120,000</td>
</tr>
<tr>
<td>Bay Area</td>
<td>12</td>
<td>50,000–275,000</td>
<td>126,945</td>
<td>128,000</td>
</tr>
<tr>
<td>Los Angeles</td>
<td>3</td>
<td>80,000–206,000</td>
<td>122,294</td>
<td>120,000</td>
</tr>
<tr>
<td>Seattle</td>
<td>4</td>
<td>94,000–135,000</td>
<td>115,095</td>
<td>115,000</td>
</tr>
<tr>
<td>Other West</td>
<td>2</td>
<td>90,000–160,000</td>
<td>111,545</td>
<td>100,000</td>
</tr>
</tbody>
</table>

### International

<table>
<thead>
<tr>
<th>Region</th>
<th>Acceptances (%)*</th>
<th>Range ($)</th>
<th>Average ($)</th>
<th>Median ($)</th>
</tr>
</thead>
<tbody>
<tr>
<td>International</td>
<td>17</td>
<td>24,000–220,000</td>
<td>118,654</td>
<td>120,000</td>
</tr>
<tr>
<td>Africa</td>
<td>†</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Asia — East</td>
<td>5</td>
<td>67,500–163,000</td>
<td>114,459</td>
<td>115,000</td>
</tr>
<tr>
<td>Asia — South/Southeast</td>
<td>2</td>
<td>52,275–130,000</td>
<td>96,228</td>
<td>102,500</td>
</tr>
<tr>
<td>Australia/South Pacific</td>
<td>†</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Central America/Caribbean</td>
<td>1</td>
<td>100,000–136,500</td>
<td>117,776</td>
<td>120,000</td>
</tr>
<tr>
<td>Europe</td>
<td>1</td>
<td>102,850–135,000</td>
<td>119,827</td>
<td>120,550</td>
</tr>
<tr>
<td>Middle East</td>
<td>1</td>
<td>115,000–220,000</td>
<td>148,600</td>
<td>135,000</td>
</tr>
<tr>
<td>North America — Non-U.S.</td>
<td>1</td>
<td>110,000–175,000</td>
<td>138,810</td>
<td>135,000</td>
</tr>
<tr>
<td>South America</td>
<td>4</td>
<td>100,000–215,000</td>
<td>121,908</td>
<td>118,000</td>
</tr>
</tbody>
</table>

---

Based on 87.3% of job accepting graduates who provided usable salary information.

* Percentages have been rounded to the nearest whole number.

† Less than 1 percent of accepted offers.
### Major Industries Chosen by Graduates, 2009–2013

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Consulting</td>
<td>38</td>
<td>39</td>
<td>37</td>
<td>31</td>
<td>38</td>
<td></td>
</tr>
<tr>
<td>Consumer Packaged Goods</td>
<td>11</td>
<td>9</td>
<td>10</td>
<td>12</td>
<td>10</td>
<td></td>
</tr>
<tr>
<td>Investment Banking, Brokerage &amp; Securities</td>
<td>6</td>
<td>7</td>
<td>7</td>
<td>6</td>
<td>5</td>
<td></td>
</tr>
<tr>
<td>Other Financial Services, Private Equity &amp; Venture Capital</td>
<td>13</td>
<td>12</td>
<td>12</td>
<td>10</td>
<td>10</td>
<td></td>
</tr>
<tr>
<td>Other Manufacturing</td>
<td>6</td>
<td>6</td>
<td>5</td>
<td>8</td>
<td>5</td>
<td></td>
</tr>
<tr>
<td>Other Services</td>
<td>10</td>
<td>10</td>
<td>12</td>
<td>14</td>
<td>15</td>
<td></td>
</tr>
<tr>
<td>Pharmaceutical, Biotechnology, Healthcare</td>
<td>4</td>
<td>5</td>
<td>7</td>
<td>8</td>
<td>8</td>
<td></td>
</tr>
<tr>
<td>Technology Manufacturing &amp; Services</td>
<td>12</td>
<td>12</td>
<td>10</td>
<td>11</td>
<td>9</td>
<td></td>
</tr>
</tbody>
</table>

*Percentages have been rounded to the nearest whole number.

The following industries were each represented by less than 1 percent of reported acceptances and are not included in the above table: Advertising/Marketing Services, Aerospace/Airline/Defense, Agribusiness, Apparel/Textiles, Automotive, Biotechnology, Commercial Banking, Construction, Economic Development/Microfinance, Education, Electronics, Entertainment/Leisure/Recreation, Financial — Other, Healthcare — Other, Heavy Equipment, Hedge Funds, Hospitality/Tourism, Insurance, Media, Metals/Mining, Multimedia Products & Services, Pharmaceuticals, Radio/TV/Cable/Film, Sports & Sports Management, Technology — General.

### Base Salary Acceptances By Industry, Class of 2013

<table>
<thead>
<tr>
<th>Industry</th>
<th>Acceptances (%)*</th>
<th>Range ($)</th>
<th>Average ($)</th>
<th>Median ($)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Manufacturing</td>
<td>24</td>
<td>75,000–225,000</td>
<td>109,317</td>
<td>106,000</td>
</tr>
<tr>
<td>Energy/Utilities</td>
<td>1</td>
<td>95,000–225,000</td>
<td>138,375</td>
<td>130,000</td>
</tr>
<tr>
<td>Food and Beverage</td>
<td>8</td>
<td>80,000–125,000</td>
<td>100,051</td>
<td>100,000</td>
</tr>
<tr>
<td>General Healthcare</td>
<td>1</td>
<td>103,000–115,000</td>
<td>109,000</td>
<td>109,000</td>
</tr>
<tr>
<td>Household/Personal</td>
<td>2</td>
<td>95,000–120,000</td>
<td>104,400</td>
<td>100,000</td>
</tr>
<tr>
<td>Medical Devices</td>
<td>1</td>
<td>100,000–115,000</td>
<td>110,583</td>
<td>110,000</td>
</tr>
<tr>
<td>Other Manufacturing</td>
<td>3</td>
<td>90,000–125,000</td>
<td>113,865</td>
<td>120,000</td>
</tr>
<tr>
<td>Other Services</td>
<td>2</td>
<td>90,000–125,000</td>
<td>120,051</td>
<td>113,500</td>
</tr>
<tr>
<td>Other Manufacturing</td>
<td>3</td>
<td>90,000–125,000</td>
<td>113,830</td>
<td>115,000</td>
</tr>
<tr>
<td>Software</td>
<td>3</td>
<td>90,000–125,000</td>
<td>113,830</td>
<td>115,000</td>
</tr>
<tr>
<td>Technology Equipment/ Hardware/Networking</td>
<td>2</td>
<td>90,000–125,000</td>
<td>113,830</td>
<td>115,000</td>
</tr>
</tbody>
</table>

*Based on 87.3% of job accepting graduates who provided usable salary information.

The following industries were each represented by less than 1 percent of reported acceptances and are not included in the above table: Advertising/Marketing Services, Aerospace/Airline/Defense, Agribusiness, Apparel/Textiles, Automotive, Biotechnology, Commercial Banking, Construction, Economic Development/Microfinance, Education, Electronics, Entertainment/Leisure/Recreation, Financial — Other, Healthcare — Other, Heavy Equipment, Hedge Funds, Hospitality/Tourism, Insurance, Media, Metals/Mining, Multimedia Products & Services, Pharmaceuticals, Radio/TV/Cable/Film, Sports & Sports Management, Technology — General.
MAJOR FUNCTIONS
CHOOSEN BY GRADUATES, 2009–2013

<table>
<thead>
<tr>
<th>FUNCTION</th>
<th>ACCEPTANCES (%)*</th>
</tr>
</thead>
<tbody>
<tr>
<td>Business Development</td>
<td>3</td>
</tr>
<tr>
<td>Consulting**</td>
<td>38</td>
</tr>
<tr>
<td>Finance</td>
<td>18</td>
</tr>
<tr>
<td>Management</td>
<td>11</td>
</tr>
<tr>
<td>Marketing</td>
<td>17</td>
</tr>
<tr>
<td>Other</td>
<td>7</td>
</tr>
<tr>
<td>Strategic Planning</td>
<td>6</td>
</tr>
</tbody>
</table>

BASE SALARY ACCEPTANCES
BY FUNCTION, CLASS OF 2013

<table>
<thead>
<tr>
<th>FUNCTION</th>
<th>ACCEPTANCES (%)*</th>
<th>RANGE ($)</th>
<th>AVERAGE ($)</th>
<th>MEDIAN ($)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Business Development</td>
<td>3</td>
<td>50,000–150,000</td>
<td>115,731</td>
<td>120,000</td>
</tr>
<tr>
<td>Consulting</td>
<td>38</td>
<td>24,000–175,000</td>
<td>128,976</td>
<td>135,000</td>
</tr>
<tr>
<td>Finance</td>
<td>18</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Corporate Finance</td>
<td>2</td>
<td>94,000–130,000</td>
<td>111,001</td>
<td>110,000</td>
</tr>
<tr>
<td>General Finance</td>
<td>2</td>
<td>95,000–155,000</td>
<td>115,000</td>
<td>115,000</td>
</tr>
<tr>
<td>Investment Banking</td>
<td>6</td>
<td>100,000–163,000</td>
<td>109,613</td>
<td>100,000</td>
</tr>
<tr>
<td>Investment Management</td>
<td>3</td>
<td>50,000–375,000</td>
<td>125,389</td>
<td>110,000</td>
</tr>
<tr>
<td>Mergers &amp; Acquisitions</td>
<td>2</td>
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<td>167,350</td>
<td>133,250</td>
</tr>
<tr>
<td>Other Finance</td>
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<td>95,000–220,000</td>
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<tr>
<td>General Technology</td>
<td>1</td>
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<td>119,800</td>
<td>120,000</td>
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<tr>
<td>Lawyer/Legal Professional</td>
<td>1</td>
<td>80,000–170,000</td>
<td>136,400</td>
<td>160,000</td>
</tr>
<tr>
<td>Management</td>
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<td></td>
</tr>
<tr>
<td>General Management/Leadership Development</td>
<td>8</td>
<td>75,000–206,000</td>
<td>114,324</td>
<td>115,000</td>
</tr>
<tr>
<td>Operations/Production</td>
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<td>123,400</td>
<td>125,000</td>
</tr>
<tr>
<td>Project Management</td>
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<td>95,125</td>
<td>97,500</td>
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<tr>
<td>Marketing</td>
<td>17</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Brand/Product Management</td>
<td>11</td>
<td>78,000–140,000</td>
<td>103,717</td>
<td>100,000</td>
</tr>
<tr>
<td>Buyer/Merchandising</td>
<td>1</td>
<td>93,900–115,000</td>
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<td>110,000</td>
</tr>
<tr>
<td>General Marketing</td>
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<td>104,917</td>
<td>108,000</td>
</tr>
<tr>
<td>Sales</td>
<td>1</td>
<td>75,000–120,000</td>
<td>102,750</td>
<td>100,000</td>
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<tr>
<td>Other</td>
<td>2</td>
<td>90,000–300,000</td>
<td>135,556</td>
<td>120,000</td>
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<tr>
<td>Strategic Planning</td>
<td>6</td>
<td>57,000–225,000</td>
<td>114,323</td>
<td>112,500</td>
</tr>
</tbody>
</table>

Based on 87.3% of job accepting graduates who provided usable salary information.

*Percentages have been rounded to the nearest whole number.

**Includes consulting positions with public accounting firms as well as internal corporate consulting.

The following industries were each represented by less than 1 percent of reported acceptances and are not included in the above table:

### Class of 2013
### Major Employers

#### Firms Hiring Three or More Students

<table>
<thead>
<tr>
<th>Firm</th>
<th>Students</th>
</tr>
</thead>
<tbody>
<tr>
<td>McKinsey &amp; Company</td>
<td>46</td>
</tr>
<tr>
<td>Bain &amp; Company</td>
<td>38</td>
</tr>
<tr>
<td>The Boston Consulting Group</td>
<td>34</td>
</tr>
<tr>
<td>Deloitte Consulting LLP</td>
<td>34</td>
</tr>
<tr>
<td>Accenture</td>
<td>13</td>
</tr>
<tr>
<td>Microsoft Corporation</td>
<td>10</td>
</tr>
<tr>
<td>Amazon</td>
<td>9</td>
</tr>
<tr>
<td>A.T. Kearney</td>
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<tr>
<td>Cisco Systems</td>
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<td>General Mills</td>
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<tr>
<td>Booz &amp; Company</td>
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<tr>
<td>Kraft Foods Group</td>
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<tr>
<td>L.E.K. Consulting</td>
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<tr>
<td>ExxonMobil</td>
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<tr>
<td>Goldman, Sachs &amp; Co.</td>
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<td>PwC</td>
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<tr>
<td>Apple, Inc.</td>
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<tr>
<td>Bank of America Merrill Lynch</td>
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<td>The Chartis Group</td>
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<td>Citi</td>
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<td>DISH Network</td>
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<td>J.P. Morgan</td>
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<td>PepsiCo, Inc.</td>
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<td>Target Corporation</td>
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<tr>
<td>The Cambridge Group</td>
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<tr>
<td>Cerner Corporation</td>
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<td>Danaher Corporation</td>
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<td>Davita, Inc.</td>
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<td>Evercore Partners</td>
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<td>Nike, Inc.</td>
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<tr>
<td>Samsung Global Strategy Group</td>
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<td>Schneider Electric</td>
<td>3</td>
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<tr>
<td>Sears Holdings Corporation</td>
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<tr>
<td>Unilever</td>
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<tr>
<td><strong>Total</strong></td>
<td><strong>305</strong></td>
</tr>
</tbody>
</table>

#### Sources of Accepted Full-Time Job Offers

- **28%** On-Campus Interview
- **20%** Returning to Summer Employer
- **16%** Returning to Previous Employer
- **13%** Other Kellogg Facilitated*
- **8%** Non-Kellogg Job Posting
- **8%** Kellogg Job Board/Resume Database
- **4%** Other Student Initiative**
- **3%** Starting Own Business

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*All graduates who reported their employing company are included in this listing.
*Includes: Alumni referral, employer informational meeting/dinner, faculty referral, off-campus interview (CMC facilitated).
**Includes: Career forum, conferences, family-owned business, off-campus interview (non-CMC), search firm/employment agency.
## Class of 2013

### Sign-on Bonus Acceptances

#### By Industry

<table>
<thead>
<tr>
<th>Industry</th>
<th>Acceptances (%)</th>
<th>Range ($)</th>
<th>Average ($)</th>
<th>Median ($)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Consulting</td>
<td>43</td>
<td>5,000–50,000</td>
<td>27,602</td>
<td>25,000</td>
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<tr>
<td>Consumer Packaged Goods</td>
<td>12</td>
<td>5,000–45,000</td>
<td>21,563</td>
<td>20,000</td>
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<tr>
<td>Investment Banking, Brokerage &amp; Securities</td>
<td>8</td>
<td>10,000–60,000</td>
<td>43,000</td>
<td>45,000</td>
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<tr>
<td>Other Financial Services, Private Equity</td>
<td>6</td>
<td>5,000–55,000</td>
<td>23,977</td>
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<tr>
<td>Other Manufacturing</td>
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<td>10,000–30,000</td>
<td>17,615</td>
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<tr>
<td>Other Services</td>
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<td>4,000–30,000</td>
<td>15,170</td>
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<tr>
<td>Pharmaceutical, Biotechnology, Healthcare</td>
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<td>7,500–50,000</td>
<td>22,194</td>
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<tr>
<td>Technology Manufacturing &amp; Services</td>
<td>13</td>
<td>2,000–65,000</td>
<td>21,621</td>
<td>20,000</td>
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</tbody>
</table>

#### By Function

<table>
<thead>
<tr>
<th>Function</th>
<th>Acceptances (%)</th>
<th>Range ($)</th>
<th>Average ($)</th>
<th>Median ($)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Business Development</td>
<td>2</td>
<td>15,000–50,000</td>
<td>24,156</td>
<td>20,000</td>
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<td>Consulting</td>
<td>42</td>
<td>5,000–50,000</td>
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<td>Finance</td>
<td>14</td>
<td>4,000–60,000</td>
<td>32,530</td>
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<td>Management</td>
<td>13</td>
<td>2,000–57,500</td>
<td>20,316</td>
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<td>Marketing</td>
<td>19</td>
<td>5,000–65,000</td>
<td>21,232</td>
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<tr>
<td>Other</td>
<td>5</td>
<td>5,800–40,000</td>
<td>17,989</td>
<td>15,000</td>
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<tr>
<td>Strategic Planning</td>
<td>5</td>
<td>7,500–45,000</td>
<td>23,281</td>
<td>22,500</td>
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</tbody>
</table>

Based on 87.3% of job accepting graduates who provided usable salary information.

* Percentages have been rounded to the nearest whole number.

† Less than 1 percent of accepted sign-on bonuses.
### 2012–2013 CORPORATE RECRUITING PARTNERS

The following organizations recruited students from the Kellogg School of Management during fiscal year 2012–2013.

<table>
<thead>
<tr>
<th>Company Name</th>
</tr>
</thead>
<tbody>
<tr>
<td>21st Century Oncology</td>
</tr>
<tr>
<td>3M — Strategic Business Development</td>
</tr>
<tr>
<td>500 Startups</td>
</tr>
<tr>
<td>7-Eleven, Inc.</td>
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<tr>
<td>AAEF</td>
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<tr>
<td>Abbott</td>
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<tr>
<td>AbbVie</td>
</tr>
<tr>
<td>Accenture access mobile</td>
</tr>
<tr>
<td>Accord Group Holdings LLC</td>
</tr>
<tr>
<td>Ace Metrix</td>
</tr>
<tr>
<td>Acumen Fund</td>
</tr>
<tr>
<td>Adobe Systems</td>
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<tr>
<td>Aetna Inc.</td>
</tr>
<tr>
<td>Agamya Capital LLC</td>
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<tr>
<td>Albright Stonebridge Group</td>
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<tr>
<td>Alcoa, Inc.</td>
</tr>
<tr>
<td>Altman Vilandrie &amp; Company</td>
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<tr>
<td>Alvarez &amp; Marsal</td>
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<tr>
<td>Alyeska Investment Group</td>
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<tr>
<td>Amazon</td>
</tr>
<tr>
<td>AMD Ventures</td>
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<tr>
<td>American Airlines, Inc.</td>
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<tr>
<td>American Express</td>
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<tr>
<td>Amgen Inc.</td>
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<tr>
<td>Amphenol Alden Products</td>
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<tr>
<td>Analysis Group, Inc.</td>
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<tr>
<td>Angie’s List, Inc.</td>
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<tr>
<td>Anheuser-Busch InBev</td>
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<td>Aon Corporation</td>
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<tr>
<td>Apple, Inc.</td>
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<tr>
<td>AppNexus</td>
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<tr>
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<td>Arezzo &amp; Co.</td>
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<tr>
<td>The Armoury Group</td>
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<td>Asian Development Bank</td>
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<tr>
<td>Assisted Living Concepts</td>
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<tr>
<td>AT&amp;T</td>
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<tr>
<td>A.T. Kearney</td>
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<tr>
<td>AuraSense Therapeutics</td>
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<tr>
<td>Bain &amp; Company</td>
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<tr>
<td>Baker Botts</td>
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<tr>
<td>Banco Itaú S/A</td>
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<tr>
<td>Bank of America</td>
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<tr>
<td>Bank of America Merrill Lynch</td>
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<tr>
<td>Barclays Capital</td>
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<tr>
<td>Baring Private Equity Asia</td>
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<tr>
<td>Baxter Healthcare</td>
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<td>BD — Becton, Dickinson and Company</td>
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<td>Beam Inc.</td>
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<td>Bechtel Enterprises</td>
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<tr>
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<td>Blue Canyon Partners</td>
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<td>BMO Capital Markets</td>
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<tr>
<td>Brown-Forman Corporation</td>
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<tr>
<td>BTG Pactual/Celfin</td>
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<tr>
<td>Caesars Entertainment</td>
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<td>Calamos Investments</td>
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<tr>
<td>Cambridge Associates</td>
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<td>The Cambridge Group</td>
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<tr>
<td>Cambridge Leadership Associates (CLA)</td>
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<td>Campbell Alliance</td>
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<td>Campbell Soup Company</td>
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<td>Capgemini Consulting</td>
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<tr>
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<tr>
<td>Cheil Worldwide</td>
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<tr>
<td>Chevron</td>
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<tr>
<td>Chicago Cubs</td>
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<tr>
<td>Chicago Fire Soccer Club</td>
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<tr>
<td>Chrysler Group LLC</td>
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<td>Cicero Group</td>
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<tr>
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<tr>
<td>Cisco Systems</td>
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<td>Citi</td>
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<td>Citrus Pay</td>
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<td>Classified Ventures, LLC — Cars.com</td>
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<td>ClearSky Power &amp; Technology Fund</td>
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<tr>
<td>Cleary Gottlieb Steen &amp; Hamilton</td>
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<tr>
<td>Cleveland Indians Baseball Club</td>
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<tr>
<td>The Clifton Group</td>
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<tr>
<td>The Clorox Company</td>
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<tr>
<td>Cobalt Transport Services, Inc.</td>
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<tr>
<td>The Coca-Cola Company</td>
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<tr>
<td>Colgate-Palmolive Company</td>
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<tr>
<td>Commit!</td>
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<tr>
<td>Compass Group Management</td>
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<tr>
<td>ConAgra Foods, Inc.</td>
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<td>Consumers Energy Context Network</td>
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<tr>
<td>Continuum Conversion Partners</td>
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<tr>
<td>Cooper Industries</td>
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<td>CORPBANCA</td>
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<tr>
<td>Corporación Lindley / Coca-Cola Bottling</td>
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<tr>
<td>Coyote Logistics</td>
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<td>Creation Investments Capital Management, LCC</td>
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<td>Darden Restaurants, Inc.</td>
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<td>Dell Inc.</td>
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<td>DISH Network</td>
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<td>DISQUS</td>
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<td>Dover Corporation</td>
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<td>The Dow Chemical Company</td>
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<td>Dow Corning Corporation</td>
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<td>Dreamit Ventures</td>
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<td>D-Rev: Design Revolution</td>
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<td>DTE Energy</td>
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<td>Duff &amp; Phelps</td>
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<tr>
<td>DuPont</td>
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<tr>
<td>E &amp; J Gallo Winery</td>
</tr>
</tbody>
</table>

Recruited on campus for:
- Full-time employees
- Summer interns
- Both full-time employees and summer interns
OMERS Ventures
- Omnicom Group, Inc.
- Oppa
- Oppenheimer Funds, Inc.
- Orbitz Worldwide
- Ovative/Group
- Pacific Alternative Asset Management Company
- Pacific Eagle Asset Management
- Pacific Life
- Page Vault
- Paramount Pictures
- The Parthenon Group
- PayPal Inc.
- Pearson Education
- PepsiCo, Inc.
- Pfizer, Inc.
- Philips Healthcare
- PIMCO
- Pine Tree Equity Partners
- Piper Jaffray & Co.
- Point B, Inc.
- Praxis Management International, LLC
- Principia Management Group
- Procter & Gamble
- Project Frog
- Prolec GE
- Prophet
- Prospect Hill Group
- Prospect Partners, LLC
- Providence Equity Partners
- Prudential Financial
- PwC
- Qualcomm Ventures
- Qualtrics
- QuinStreet, Inc.
- Raymond James Financial, Inc.
- Reckitt Benckiser
- Related Companies
- Relay Health
- Results for Development
- Revelry Brands
- Reyes Holdings, LLC
- Riot Games
- The Riverside Company
- Riverwood Capital
- Robert W. Baird & Co. Incorporated
- Roland Berger Strategy Consultants
- Rouse Asset Services
- Royal Caribbean Cruises Ltd.
- Sage Clarity
- Samsung Card
- Samsung Global Strategy Group
- Samsung Telecommunications America
- Sandbox Industries, LLC
- Schlumberger Business Consulting
- Schneider Electric
- SC Johnson
- Sears Holdings Corporation
- Sephora
- Shasta Ventures
- Shell Oil Company
- Shipston Group LTD
- Shree Paramhans Processing Works Pvt. Ltd.
- Sibson Consulting
- Siemens Management Consulting
- Silver Spring Networks
- Simmons & Company International
- Simon-Kucher and Partners
- Simpson Thacher & Bartlett LLP
- SK Group
- Skyline Global Partners
- Sony Electronics Inc.
- Sony Network Entertainment International
- Sony Pictures Entertainment
- Sound Physicians
- Sprint
- Standish Mellon Asset Management, LLC
- Starbucks Coffee Company
- Starwood Hotels & Resorts Worldwide Inc.
- Stax, Inc.
- Sterling Partners
- Sterling Ventures
- Storm8
- Surgical Care Affiliates
- SVI Public Company
- Swellbox
- Symantec Corporation
- SYPartners
- Taco Bell
- Takeda Pharmaceuticals USA, Inc.
- Taleris (GE/Accenture JV)
- Target Corporation
- Tarpon Investimentos S/A
- Tata Consultancy Services
- Teach for America
- TechnoServe
- Terlato Wine International
- TerraCycle
- Tokyo Gas Co., Ltd.
- Toyota Motor Sales USA, Inc.
- TPG Capital
- Trammell Crow Company
- Tresalia Capital
- TriBridge Residential
- TripAdvisor
- Tuthill Corporation
- UBS Investment Bank
- UBS Securities Japan
- UNICEF Innovation
- UniLever
- United Airlines
- UnitedHealth Group
- URS
- U.S. Department of the Treasury
- Van Eck Global Investors
- Vanguard
- Varsity Healthcare Partners
- Vino Volo
- Virtus Partners
- VISA Inc.
- VIVO Ventures
- VMware
- VNT Industry Company Limited
- Vosges Haut-Chocolat
- Walgreens
- Walmart, Inc.
- The Walt Disney Company
- Waterstone Management Group LLC
- Waud Capital Partners
- WellPoint, Inc.
- Wells Fargo & Company
- William Blair and Company, L.L.C.
- Wilshire Media Group
- Wind Point Partners
- The Wine Group
- Wm. Wrigley Jr. Company
- Wolverine Worldwide Inc.

Recruited on campus for:
- Full-time employees
- Summer interns
- Both full-time employees and summer interns
This listing includes all graduates who reported their employing company. In some cases, graduates may have chosen not to include their names.

We have included the total number of graduates hired by each organization in parentheses after the organization name.

**3M (1)**
Koh, Nigel Chong Hoe

**ABBOTT (1)**
Sanderson Schrems, Kelly Jo

**ACCENTURE (13)**
Burnett, Leslie Hardin
DePalma, Michael Paul
Gaur, Vikas
Gordon, Graham Charles
Hart, Elizabeth
Kemper, Jason Myles
Mills, Casey Austin
Perez-Hobrecker, Gabriela
Poddar, Varun
Reynolds, Hannah
Sommer, Gil Zvi

**ACCORD GROUP HOLDINGS LLC (1)**
McKinney, Malachi Eric

**ACUMEN FUND (1)**
Collery, John

**ADOBE SYSTEMS (2)**
Jenks, Catherine Jameson
Lyell, Jennifer Marie

**AEBLRIGHT STONEBRIDGE GROUP (1)**
Mayekar, Samir

**ALCOA, INC. (1)**
Nelson, Kyle Nels

**AMAZON (9)**
Ali, Tahsin
Bhatnagar, Nilay
Naim, Fahim
Saranow, David Martin
Singh, Abhishek Kumar
Thowatana, Pintira
Vadakkanmarveettil, Jayadev

**AMD VENTURES (1)**
Ebrahim, Tabez Yusuf

**AMERICAN AIRLINES, INC. (2)**
Malinowski, Daniel Patrick
Xie, Jihui

**AMERICAN EXPRESS (1)**
Ng, Serena

**ANHEUSER-BUSCH INBEV (1)**
Zwiener, Carolyn Jean

**AON CONSULTING (1)**
McLachlan, Michael Charles

**APPLE, INC. (4)**
Oliver, Carson Alexander
Carmichael
Salam, Remi
Tan, Jingfei
Yang, Annie

**APPNEXUS (1)**
Tellis, Viren

**ARES MANAGEMENT LLC (1)**
Goel, Anup

**THE ARMOURY GROUP (1)**
Son, Kan Ho

**ASSISTED LIVING CONCEPTS (1)**
Kerns, Kristen

**A.T. KEARNEY (8)**
Calahorro Jimenez, Rafael
de Barros Barreto, Guilherme
Faria de Oliveira Filho, Fabio
Koh, Geok Hui
Lima de Almeida, Joao Caetano
Moiz, Shazad
Ortigosa Agudo, Ricardo
Premkumar, Jayant

**BAIN & COMPANY (38)**
Ahluwalia, Arjun
Ali, Afsheen Aziz
Amu, Chudi
Blazevich, Rex Blake
Bronson, Daniel David
Bushy, Mackenzie Catherine
Chan, Chung Yan
Dip, Daniel
Duncan, Jamie Marcus
Goel, Gaurav
Grey, Amanda Kathryn
Han, James Junewoo
Iyer, Prashant
Johnson, Katherine Case
Khandelwal, Sushant
Kinn, Carlyn Kener
Langsen, Matthew Kirwan
LeMay, Gregory Charles
Meehan, John Patrick
Olenak, Matthew Thomas
Pan, Jiuzhu
Poindexter, Elliot Jason
Rodriguez Sada, Marcelo de Jesus
Rossen, Stuart Graham
Schuster, Joseph
Shah, Nisha
Singhal, Shobhit
Smyth, Alexander David
Sparling, Elena Marie Roe

**BANK OF AMERICA (1)**
Tacha, Nathan Grethen

**BANK OF AMERICA MERRILL LYNCH (4)**
Goel, Akshat
Kruele, Edward
Washington, Shelby Lauren

**BARCLAYS CAPITAL (2)**
Das, Ananya

**BAXTER HEALTHCARE (2)**
Barrett, Lydia Renata
Candler, Samuel

**BD — BECTON, DICKINSON AND COMPANY (2)**
Chatterjee, Aniruddha

**BEAM INC. (1)**
Lindsay, Tanya Marie

**BECHTEL ENTERPRISES (1)**
Haygood, Corey James

**BELCORP (1)**
Vojvodic Perez, Piero Adan

**BAIN & COMPANY (38)**
Ahluwalia, Arjun
Ali, Afsheen Aziz
Amu, Chudi
Blazevich, Rex Blake
Bronson, Daniel David
Bushy, Mackenzie Catherine
Chan, Chung Yan
Dip, Daniel
Duncan, Jamie Marcus
Goel, Gaurav
Grey, Amanda Kathryn
Han, James Junewoo
Iyer, Prashant
Johnson, Katherine Case
Khandelwal, Sushant
Kinn, Carlyn Kener
Langsen, Matthew Kirwan
LeMay, Gregory Charles
Meehan, John Patrick
Olenak, Matthew Thomas
Pan, Jiuzhu
Poindexter, Elliot Jason
Rodriguez Sada, Marcelo de Jesus
Rossen, Stuart Graham
Schuster, Joseph
Shah, Nisha
Singhal, Shobhit
Smyth, Alexander David
Sparling, Elena Marie Roe

**BANK OF AMERICA (1)**
Tacha, Nathan Grethen

**BANK OF AMERICA MERRILL LYNCH (4)**
Goel, Akshat
Kruele, Edward
Washington, Shelby Lauren

**BARCLAYS CAPITAL (2)**
Das, Ananya

**BAXTER HEALTHCARE (2)**
Barrett, Lydia Renata
Candler, Samuel

**BD — BECTON, DICKINSON AND COMPANY (2)**
Chatterjee, Aniruddha

**BEAM INC. (1)**
Lindsay, Tanya Marie

**BECHTEL ENTERPRISES (1)**
Haygood, Corey James

**BELCORP (1)**
Vojvodic Perez, Piero Adan
Bertelsmann (1)
Rosenbaum, Christopher

Best Coast Wines (1)
Sainati, Nicholas Rogers

BizCorps (1)
John, Asuquo Tommy

Blue Canyon Partners (1)
Terese, Adam Nicholas

BMO Capital Markets (1)
Butcher, Corbin Shusta

Booz & Company (6)
Bronston, William Jacob
Mani, Rakesh
Margain Gonzalez, Roberto Xavier
Pensky, Yury
Vishwanath, Nina
Walter, David Alan

The Boston Consulting Group (34)
Barkley, Amber Nicole
Beattie, Andrew
Gatto, Jeanne Marie
Gulati, Aakanksha
Harris, Mark J
Hayward, Sara Catherine
Jatukanyakateep, Ploy
Kambic, Matthew Dominic
Karkowski-Schlar, Robin Nicole
Keiserman, Bruna
Kinn, Matthew James
Martinez, Martin JoseL
Mathewson, Sean David
Meyer, Travis Orin
Moschner, Matthew Frank
Nieto Filho, Regis
Rand, Itay
Sacchetti, Benjamin Michael
Saunders, Dominic
Sheth, Rushi Rajesh
Tang, Shengting
Toh, Hung Yi
Wheatley, Kristin Elizabeth
Wu, Quansheng
Zhang, Susan Yunshi
Zhong, Ran

Bratus Capital (1)

Brave Warrior Advisors (1)
Monson, Matthew Blake

Bridger Capital LLC (1)
Parana Barbosa Lemes, Paulo Henrique

The Bridgescan Group (1)
Sweat, Earnest Lee

Brightstar Corp. (1)
Segal Wenker, Robert Amos

BTG Pactual/Celfin (1)

Caesars Entertainment (1)

Calamos Investments (1)
Jiang, Kelvin

The Cambridge Group (3)
Perkins, Jessica Leigh

Campbell Soup Company (1)
Williams, Ryan C

Capgemini Consulting (2)
Meuschke, Timothy Brennan

CapitalSpring (1)
Stern, Michael Scott

Cargill (2)
Sethi, Ankit

CCS (1)
Steinberg, Briel Lauren

Cerner Corporation (3)
Griffin, Marc Carlton
Smith, Kevin Klees
Speller, Junelle Patien

The Chamberlain Group, Inc. (1)

The Chartis Group (4)
Frankel, Eviatar
Frantz, Robert William
Shah, Saurabh

Cheil Worldwide (1)
Ryu, Heejoon

Chicago Fire Soccer Club (1)
Kim, Jenny Hyomin

Cicero Group (1)
Neuner, Scott James

Cim Group, LP. (2)
Faron, Douglas James
Lin, Edward

Cisco Systems (8)
De Saboia, Henrique Elias
Jas, Aparajita
Lu, Yesu
Nguyen, Bao Nguyen
Park, Ji Hoon
Poturnak, Nikolay

Citi (4)
Kim, Jae Won
Mathur, Rachit
Ratti, Giancarlo
Srisuksawadi, Yotsakorn

The Cleveland Indians Baseball Club (1)
Schmidt, Nicole Anne

The Clifton Group (1)
Persuitti, Justin Thomas

The Clorox Company (1)
Arifin, Humaira

The Coca-Cola Company (3)
Cheung, Amanda Ga-Yee
Dixit, Rohit
Giordano, Jenna Marie

Commit! (1)
Desai, Sagar Pankaj

Compass Group Management (1)
Sawtelle, Zachary Taylor

Conagra Foods, Inc. (2)
Rindels, Talon Fern
Spade, Ashley Elizabeth

Context Network (1)
Creagh, Daniel Halsey

Continuum (1)
Bee, Sydney

Conversion Partners (1)
Coelho, Angelo Jose

CorpBanca (1)

Corporación Lindley / Coca-Cola Bottling (1)
Gomez Milla, Erik Luis

Creation Investments Capital Management, LLC (1)
Code, Adam Joseph

Credit Suisse (1)
Dammrich, Matthew Thomas

Cobalt Transport Services, Inc. (1)

The Coca-Cola Company (3)
Cheung, Amanda Ga-Yee
Dixit, Rohit
Giordano, Jenna Marie

Cummins Inc. (1)
Zhang, Yu
DAIWA SECURITIES GROUP INC. INC.
(2)
Fujita, Muneyoshi
Kiuchi, Nobutaka

DANAHER CORPORATION
(3)
Braden, Brooks Darby
Younus, Danish Mohammed
Zamora Palacios, Sergio Alejandro

DARDEN RESTAURANTS, INC. (1)
Felton, John Leslie

DAVID YURMAN (1)
Wolfe, Daniel

DAVITA, INC. (3)
Sequeira, Priya Ann
Westcott, Spencer Ely

DEERE & COMPANY (1)
Silva, Brad Anthony

DELL INC. (1)
Bodicherla, Kartik Prakash

DEL MONTE FOODS (2)
Coy, Elizabeth Strother
Khuu, Theresa Heather

DELOITTE CONSULTING LLP (34)
Antani, Isha
Balbale, Rashaad Sami
Bhagavatula, Sai Krishna Kumar
Brooks, Traci Nicole
Drake, Adam Dale
Garfinkel, Amanda Clair
Gendler, Alexandra
Golden, Matthew William
Gunturu, Phanindra
Hanna, Jaymes Francis
Hess, Benjamin
Hoyle, Caroline Teresa
Kotowsky, Mathew Paul
Kuvich, Inna
Lothrop, Amanda Marie Bennett
Mercer, Eric John
Nehru, Vishal
Noodleman, Justin
Osinubi, Oluwafemi Michael
Roach, Michael Vincent
Santoso, Katherine
Schonfeld, Daniel Reuben
Semere, Solomon
Semmer, Kathryn Holton
Sender, Juliana Wesley
Shen, SiSi
Shree, Kanu
Sood, Supriya
Spitulnik, Alyssa Lynn
Sullivan, Emily Jo Roesner
Wong, Art

DIRECTV (1)
Aksoy, Sezin

DISCOVER FINANCIAL SERVICES
(1)
Endres, Jacqueline Anne

DISH NETWORK (4)
Bishnoi, Ankit
Dave, Sunil
Kim, Jee Yun
Pomeroy, Mark Warren

DISQUS (1)
Wong, Ernest

DUFF & PHELPS (1)
Siegle, Michael Benjamin

D E & J GALLO WINERY (1)

EASTDIL SECURED (1)

EATON CORPORATION (2)
Duffett, Katherine Charee
van der Vaart, Hendrik Hubertus

EMERSON ELECTRIC COMPANY
(2)
Weil, Matthew

EMPRESAS CMPC (1)
Rodriguez Lopez, Emilio

ENFOCA (1)
Rodrigo, Jorge-Luis Fernando

ERNST & YOUNG (2)
Gebisa, Lello
Vella, Christopher Andre

EVERCORE PARTNERS (3)
Eisenberg, Aaron
Tobias, Michael
Venugopal, Bharat

EXPEDIA, INC. (1)
Finkel, Daniel Jacob

EXPERIAN (1)
Tanno, Andre Mamoru

EXPORT-IMPORT BANK OF KOREA
(1)
Park, Daekyoo

EXXONMOBIL (5)
Foster, Taft Michael
Johnston, Jordan Chad
Ng, Adrian Hoyin
Zakarian, John Crossy

FARMERS INSURANCE GROUP (1)
Snoddy, Crystal M

FREDERICK (1)
Lashkari, Dheer Vijay

FRONTIER COMMUNICATIONS (1)
Parikh, Arpit

FURIE PETROLEUM (1)
Chenault, William Iley

GAP INC. (2)
Gallien, Laurie Beth
Yam, Michelle

GE CAPITAL (1)
Fernandez, Daniel Higinio

GENERAL ELECTRIC (1)
Aghbesi, Kwaku

GENERAL MILLS (7)
Bortinger, Michael David
Day, Jeffrey
Frantz, Collin Godard
Miller, Stefan Lawrence
Timm, Aubrey Tera
Wagner, Andrew James
Yu, Shana

GENERAL MOTORS (1)
Early, Mitchell Arnold

GENERAL MOTORS TREASURER’S
OFFICE (1)
Liu, Yangxian

GLAXOSMITHKLINE (1)
Martinez, Joaquin

GOVERNMENT (1)

GOLDMAN, SACHS & CO. (5)
Browne, Elizabeth Allcorn
Byczek, Alison Elizabeth
Marcus, Gabriel
Miller, Brett
Zhu, Lingbo

GOODWIN PROCTER, LLP (1)

GOOGLE (2)
Kletzl, Christian
Phillips, Matthew Ryan K

GORTON’S (1)
Holbrook, Jake

GOTHAM CONSULTING PARTNERS (1)

GOUDY PARK CAPITAL (1)
Liao, Roy Joel

GRAVITYTANK (1)
Marcus, Leah Robin

GREAT HILL PARTNERS (1)
Byrnes, Craig Kenneth

GROUPON INC. (1)
Uyeshiro, Lauren Lan Ko

GRUPO ABX (1)
Hauser Garcia, Alejandro David

GRUPO SANTANDER (1)
Sanchez-Rey Rambla, Juan Agustin

GTCR GOLDER RAUNER LLC (1)

GULF CAPITAL (1)
Isaac, Paul

H

HANWHA LIFE INSURANCE (1)
Yang, Seok Chin

THE HERSHEY COMPANY (2)
Criezis, Anthony William
Minderman, Amy B

HEWLETT-PACKARD (1)
Hong, Timothy Junggih

HILLSHIRE BRANDS COMPANY (1)
Thomas, Kathleen Elizabeth

HINES (1)
Engleman, Benjamin Smith

H.J. HEINZ COMPANY (1)
Gibson, Ashleigh

HSBC NORTH AMERICA (1)
Khandelwal, Rahul

HYPERMARCAS S.A. (1)

I

IBM (2)
Lee, Justin H
Perez, Paul Anthony

IDEO, INC. (1)
Dhillon, Tejpal Singh

IMAGINE EASY SOLUTIONS (1)
Kalita, Rahul M

IMS CONSULTING GROUP (1)
Pfister, Matthew Edward

INDU PROJECTS LIMITED (1)
Indukuri, Sidharth Reddy

INSIGHT EQUITY (1)
Dobbs, William Fisher

INTEGRADORA DE SERVICIOS PETROLEROS ORO NEGRO (1)

INTEL CORPORATION (1)
Powe, Audrey N

INTERBANK (1)
Alegría Motte, Javier

INTERPROPERTIES (1)
Ikeda Campos, Ricardo Nobuo

INTUIT (2)
Chang, Eric Chibong
Sethia, Tarang S

INVENERGY LLC (1)
Palmer, Marc

J

JOHNSON & JOHNSON (2)
Esguerra, Allison Anree
Utts, Kathryn Lindy

JONES LANG LASALLE, INC. (1)
Haynes, Deana Alexandra

J.P. MORGAN (4)
Lamba, Digvijay
Sidana, Gajendra
Thorne, Robert Tyler

JP MORGAN CHASE (2)
Charbonneau, Kristine
Lee, Yuan Chung

K

KAISER PERMANENTE (1)
Janczyk, Paul Anthony

KELLOGG SCHOOL OF MANAGEMENT (1)
Alcaino Lamarca, Alfredo

KIRKLAND & ELLIS LLP (2)

KRUNG THAI BANK (1)

KVH CO. LTD (1)

LAZARD FRÈRES & CO. LLC (1)
Lukehart, Laura Marilyn

MACQUARIE CAPITAL (2)
Feeney, Patrick James
Rakyan, Saahil Kumar

MACQUARIE GROUP (1)
Yang, Suo

MACY’S, INC. (1)
Glassman, Bennett Jacob

MARAKON (1)
Grzywacz, Christopher George

MASCO CORPORATION (1)
Clay, Kenneth Harvey

LIBERTY MUTUAL (1)
Ngo, Charles Quang

LINCOLN INTERNATIONAL LLC (1)
Molinaro, Scott Allan

LINKEDIN (1)
Abou-Said, Zeina Leslie

LOJAS AMERICANAS (1)
Montes Zegers, Juan Luis

L.

LAN AIRLINES (1)
Griffith Semsch, Pamela Dee

L.E.K. CONSULTING (6)
Huang, Anna Julia
O’Neil, Timothy
Swieboda, Jakub
Trakhtenberg, Ilya
Wong, Austin

Lazada (1)

Lazada (1)

Lazada (1)
MATCH.COM (1)
MATTEL, INC. (1)
MBA MANUFACTURING (1)
MCKESSION CORPORATION (1)
MCKINSEY & COMPANY (46)
MCNALLY CAPITAL (1)
MEDLINE INDUSTRIES, INC. (1)
MEDTRONIC, INC. (1)
METLIFE, INC. (2)
MGM RESORTS INTERNATIONAL (1)
MICROSOFT CORPORATION (10)
MILLERCOORS (1)
MITSUBISHI CORPORATION (1)
MIZUHO CORPORATE BANK, LTD. (1)
MONDELEZ INTERNATIONAL, INC. (2)
MONITOR DELOITTE (1)
MONITOR GROUP (2)
MOORE & WARNER FARM MANAGEMENT (1)
MORNE STANLEY (2)
MORGAN STANLEY (2)
NATIONS PHOTO LAB (1)
NESTLE USA (1)
NIKE, INC. (3)
NISSAN NORTH AMERICA, INC. (1)
NORDSTROM INC. (1)
NORTHWESTERN MEMORIAL HOSPITAL (1)
NORTHWESTERN MUTUAL CAPITAL (1)
OLIVER WYMAN (2)
OMERS PRIVATE EQUITY (1)
OMERS VENTURES (1)
OMNICOM GROUP, INC. (1)
ORBITZ WORLDWIDE (1)
PACIFIC EAGLE ASSET MANAGEMENT (1)
PACIFIC LIFE (1)
The PARTHENON GROUP (1)
PAYPAL INC. (2)
PEPSICO, INC. (4)
PFIZER, INC. (1)
PHILIPS HEALTHCARE (1)
PIMCO (1)
PINE TREE EQUITY PARTNERS (1)
PROCTOR & GAMBLE (1)
PROJECT FROG (1)
PROLEG GE
PROPHET (1)
VISA INC. (1)
Ribero, Michael Anthony

VIVO VENTURES (1)

WNT INDUSTRY COMPANY LIMITED (1)
Rattanaruengyot, Vimolmas

WALMART ECOMMERCE (1)
Garg, Karan

WALMART, INC. (1)

WAUD CAPITAL PARTNERS (1)
Lattner, Kyle Douglas

WELLPOINT, INC. (1)
Klufio, Melissa-Claire Naa Adzorkor

WELLS FARGO & COMPANY (1)

WILLIAM BLAIR AND COMPANY, L.L.C. (2)
Meyer, Devin Lester
Rozylowicz, Paul Andrew

THE WINE GROUP (1)

WM. WRIGLEY JR. COMPANY (1)
Mesdag, Kira Ann

YIELDEX INC. (1)
Nath, Sonali

ZILLOW.COM (1)
Wang, Stephanie

ZS ASSOCIATES (1)
Moran, Sean Patrick
CLASS OF 2014 SUMMER INTERNSHIPS
### Major Industries

**Chosen by summer interns, 2009-2013**

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Consulting</td>
<td>23</td>
<td>25</td>
<td>25</td>
<td>21</td>
<td>15</td>
</tr>
<tr>
<td>Consumer Packaged Goods</td>
<td>13</td>
<td>13</td>
<td>14</td>
<td>12</td>
<td>14</td>
</tr>
<tr>
<td>Investment Banking, Brokerage &amp; Securities</td>
<td>5</td>
<td>7</td>
<td>8</td>
<td>7</td>
<td>7</td>
</tr>
<tr>
<td>Other Financial Services, Private Equity &amp; Venture Capital</td>
<td>11</td>
<td>14</td>
<td>14</td>
<td>13</td>
<td>12</td>
</tr>
<tr>
<td>Other Manufacturing</td>
<td>6</td>
<td>5</td>
<td>5</td>
<td>8</td>
<td>7</td>
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<tr>
<td>Other Services</td>
<td>19</td>
<td>17</td>
<td>16</td>
<td>19</td>
<td>20</td>
</tr>
<tr>
<td>Pharmaceutical, Biotechnology, Healthcare</td>
<td>7</td>
<td>5</td>
<td>8</td>
<td>9</td>
<td>13</td>
</tr>
<tr>
<td>Technology Manufacturing &amp; Services</td>
<td>16</td>
<td>14</td>
<td>14</td>
<td>11</td>
<td>12</td>
</tr>
</tbody>
</table>

**Internship Acceptances by Selected Industries**

- **Consulting**: 23%
- **Consumer Packaged Goods**: 13%
- **Investment Banking, Brokerage & Securities**: 5%
- **Other Financial Services, Private Equity & Venture Capital**: 11%
- **Other Manufacturing**: 6%
- **Other Services**: 19%
- **Pharmaceutical, Biotechnology, Healthcare**: 7%
- **Technology Manufacturing & Services**: 16%

*Based on 96.3% of internship accepting first-years who provided usable salary information.

* Percentages have been rounded to the nearest whole number.

The following industries were each represented by less than 1 percent of reported acceptances and are not included in the above table: Aerospace/Aviation/Defense, Agribusiness, Commercial Banking, Economic Development/Microfinance, Electronics, Engineering Services, Entertainment/Leisure/Recreation, Environmental Services & Sustainability, Insurance, Luxury Goods, Media, Medical Devices, Multimedia Products & Services, Other Consumer Products, Sports & Sports Management, Transportation/Logistics.

### Monthly Salaries

**By industry, summer interns, Class of 2014**

<table>
<thead>
<tr>
<th>Industry</th>
<th>Acceptances (%)</th>
<th>Range ($)</th>
<th>Average ($)</th>
<th>Median ($)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Manufacturing</td>
<td>34</td>
<td>1,000–11,700</td>
<td>6,594</td>
<td>6,600</td>
</tr>
<tr>
<td>Apparel/Textiles</td>
<td>1</td>
<td>4,900–7,276</td>
<td>5,985</td>
<td>6,292</td>
</tr>
<tr>
<td>Automotive</td>
<td>1</td>
<td>4,200–7,500</td>
<td>6,125</td>
<td>6,250</td>
</tr>
<tr>
<td>Biotechnology</td>
<td>1</td>
<td>2,800–7,200</td>
<td>5,647</td>
<td>6,500</td>
</tr>
<tr>
<td>Chemicals</td>
<td>1</td>
<td>1,800–9,600</td>
<td>6,942</td>
<td>8,183</td>
</tr>
<tr>
<td>Food and Beverage</td>
<td>9</td>
<td>2,000–7,500</td>
<td>6,271</td>
<td>6,371</td>
</tr>
<tr>
<td>Household/Personal</td>
<td>2</td>
<td>3,000–7,750</td>
<td>6,190</td>
<td>6,100</td>
</tr>
<tr>
<td>Other Manufacturing</td>
<td>3</td>
<td>6,000–9,200</td>
<td>7,555</td>
<td>7,332</td>
</tr>
<tr>
<td>Other Technology</td>
<td>3</td>
<td>1,000–8,000</td>
<td>5,475</td>
<td>6,400</td>
</tr>
<tr>
<td>Pharmaceuticals</td>
<td>2</td>
<td>3,200–7,625</td>
<td>6,504</td>
<td>6,873</td>
</tr>
<tr>
<td>Software</td>
<td>3</td>
<td>4,000–8,500</td>
<td>7,220</td>
<td>8,000</td>
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<tr>
<td>Technology Equipment/ Hardware/Networking</td>
<td>4</td>
<td>5,280–10,000</td>
<td>7,328</td>
<td>8,000</td>
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<tr>
<td>Services</td>
<td>66</td>
<td>625–20,000</td>
<td>8,058</td>
<td>8,000</td>
</tr>
<tr>
<td>Consulting</td>
<td>23</td>
<td>1,250–11,575</td>
<td>10,095</td>
<td>11,000</td>
</tr>
<tr>
<td>Diversified Financial Services</td>
<td>2</td>
<td>6,000–9,000</td>
<td>7,523</td>
<td>7,200</td>
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<tr>
<td>Education</td>
<td>2</td>
<td>2,000–6,000</td>
<td>3,829</td>
<td>3,200</td>
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<tr>
<td>Energy/Utilities</td>
<td>2</td>
<td>1,250–10,200</td>
<td>5,952</td>
<td>6,200</td>
</tr>
<tr>
<td>Healthcare Providers &amp; Services</td>
<td>2</td>
<td>3,300–7,686</td>
<td>5,784</td>
<td>6,600</td>
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<tr>
<td>Hospitality/Tourism</td>
<td>2</td>
<td>4,000–6,800</td>
<td>5,324</td>
<td>5,500</td>
</tr>
<tr>
<td>Internet Services/E-Commerce</td>
<td>5</td>
<td>2,500–10,000</td>
<td>7,061</td>
<td>8,000</td>
</tr>
<tr>
<td>Investment Banking/Brokerage</td>
<td>5</td>
<td>4,100–10,850</td>
<td>8,678</td>
<td>8,333</td>
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<tr>
<td>Investment Management</td>
<td>3</td>
<td>2,500–8,350</td>
<td>7,313</td>
<td>8,300</td>
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<tr>
<td>Law/Legal Services</td>
<td>2</td>
<td>10,000–14,175</td>
<td>12,459</td>
<td>12,400</td>
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<tr>
<td>Nonprofit</td>
<td>2</td>
<td>1,195–5,000</td>
<td>2,933</td>
<td>2,600</td>
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<tr>
<td>Other Financial</td>
<td>1</td>
<td>1,200–8,333</td>
<td>5,133</td>
<td>5,500</td>
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<tr>
<td>Other Healthcare</td>
<td>1</td>
<td>6,000–8,000</td>
<td>6,874</td>
<td>6,800</td>
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<tr>
<td>Private Equity</td>
<td>3</td>
<td>2,000–20,000</td>
<td>9,731</td>
<td>8,000</td>
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<tr>
<td>Real Estate</td>
<td>1</td>
<td>2,000–7,050</td>
<td>3,816</td>
<td>2,400</td>
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<tr>
<td>Retail</td>
<td>7</td>
<td>4,000–9,850</td>
<td>6,429</td>
<td>6,500</td>
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<tr>
<td>Telecommunications</td>
<td>1</td>
<td>6,150–11,675</td>
<td>8,052</td>
<td>8,000</td>
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<tr>
<td>Venture Capital</td>
<td>2</td>
<td>625–8,000</td>
<td>5,060</td>
<td>5,000</td>
</tr>
</tbody>
</table>
### Major Functions Chosen by Summer Interns, 2009–2013

<table>
<thead>
<tr>
<th>Function</th>
<th>Acceptances (%)*</th>
</tr>
</thead>
<tbody>
<tr>
<td>Business Development</td>
<td>7</td>
</tr>
<tr>
<td>Consulting**</td>
<td>24</td>
</tr>
<tr>
<td>Finance</td>
<td>15</td>
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<tr>
<td>Management</td>
<td>8</td>
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<tr>
<td>Marketing</td>
<td>26</td>
</tr>
<tr>
<td>Other</td>
<td>9</td>
</tr>
<tr>
<td>Strategic Planning</td>
<td>8</td>
</tr>
<tr>
<td>Technology</td>
<td>3</td>
</tr>
</tbody>
</table>

Based on 96.3% of internship accepting first-years who provided usable salary information.

*Percentages have been rounded to the nearest whole number.

**Includes consulting positions with public accounting firms as well as internal corporate consulting.

The following functions were each represented by less than 1 percent of reported acceptances and are not included in the above table:
- Administration, Commercial Banking, Corporate Development, Economic Analysis/Research, Financial Analyst/Research, Healthcare/
  Medical Professional, Human Resources, Market Research, Merchandising/Retail, Other Technology, Real Estate Development/
  Construction, Real Estate Finance, Research & Development, Retail Management, Sales, Technology Integration/Implementation.

### Monthly Salaries by Function, Summer Interns, Class of 2014

<table>
<thead>
<tr>
<th>Function</th>
<th>Acceptances (%)*</th>
<th>Range ($)</th>
<th>Average ($)</th>
<th>Median ($)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Business Development</td>
<td>7</td>
<td>1,500–9,175</td>
<td>5,993</td>
<td>6,400</td>
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<tr>
<td>Consulting</td>
<td>24</td>
<td>1,300–11,575</td>
<td>10,030</td>
<td>11,000</td>
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<tr>
<td>Entrepreneurship</td>
<td>2</td>
<td>625–9,175</td>
<td>3,573</td>
<td>2,250</td>
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<tr>
<td>Finance</td>
<td>15</td>
<td></td>
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<tr>
<td>Corporate Finance</td>
<td>3</td>
<td>5,000–7,500</td>
<td>6,563</td>
<td>6,500</td>
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<tr>
<td>Investment Banking</td>
<td>5</td>
<td>4,100–10,833</td>
<td>8,612</td>
<td>8,333</td>
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<tr>
<td>Investment Management</td>
<td>2</td>
<td>2,500–8,333</td>
<td>7,154</td>
<td>8,167</td>
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<tr>
<td>Mergers &amp; Acquisitions</td>
<td>1</td>
<td>2,000–20,000</td>
<td>9,497</td>
<td>8,450</td>
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<tr>
<td>Other Finance</td>
<td>2</td>
<td>1,195–11,000</td>
<td>6,142</td>
<td>7,300</td>
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<tr>
<td>Private Client Services/Wealth Management</td>
<td>1</td>
<td>8,000–8,333</td>
<td>8,272</td>
<td>8,333</td>
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<tr>
<td>Lawyer/Legal Professional</td>
<td>2</td>
<td>10,000–14,175</td>
<td>12,459</td>
<td>12,400</td>
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<tr>
<td>Management</td>
<td>8</td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>General Management/Leadership Development</td>
<td>4</td>
<td>2,000–9,850</td>
<td>6,886</td>
<td>7,000</td>
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<tr>
<td>Operations/Production</td>
<td>1</td>
<td>4,200–8,200</td>
<td>6,767</td>
<td>7,600</td>
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<td>Project Management</td>
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<td>3,600–8,000</td>
<td>6,200</td>
<td>6,450</td>
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<td>Supply Chain/Logistics</td>
<td>1</td>
<td>1,200–8,200</td>
<td>5,460</td>
<td>6,000</td>
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<tr>
<td>Marketing</td>
<td>26</td>
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<tr>
<td>Brand/Product Management</td>
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<td>1,440–8,500</td>
<td>6,466</td>
<td>6,371</td>
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<tr>
<td>Buyer/Merchandising</td>
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<td>6,500–9,000</td>
<td>6,813</td>
<td>6,500</td>
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<tr>
<td>General Marketing</td>
<td>7</td>
<td>1,250–10,175</td>
<td>6,024</td>
<td>6,400</td>
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<tr>
<td>Product Development</td>
<td>1</td>
<td>3,880–8,200</td>
<td>7,216</td>
<td>8,000</td>
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<tr>
<td>Other</td>
<td>3</td>
<td>2,800–8,000</td>
<td>6,076</td>
<td>6,600</td>
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<tr>
<td>Strategic Planning</td>
<td>8</td>
<td>1,000–11,675</td>
<td>5,969</td>
<td>6,283</td>
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<tr>
<td>Technology</td>
<td>3</td>
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<td></td>
<td></td>
</tr>
<tr>
<td>Business Analysis and Design</td>
<td>1</td>
<td>4,000–8,800</td>
<td>7,025</td>
<td>7,650</td>
</tr>
<tr>
<td>E-Commerce/Internet/Website Management</td>
<td>1</td>
<td>7,500–8,000</td>
<td>7,900</td>
<td>8,000</td>
</tr>
</tbody>
</table>

*Percentages have been rounded to the nearest whole number.

**Includes consulting positions with public accounting firms as well as internal corporate consulting.

The following functions were each represented by less than 1 percent of reported acceptances and are not included in the above table:
- Administration, Commercial Banking, Corporate Development, Economic Analysis/Research, Financial Analyst/Research, Healthcare/
  Medical Professional, Human Resources, Market Research, Merchandising/Retail, Other Technology, Real Estate Development/
  Construction, Real Estate Finance, Research & Development, Retail Management, Sales, Technology Integration/Implementation.
MAJOR EMPLOYERS OF SUMMER INTERNS

FIRMS HIRING THREE OR MORE STUDENTS

<table>
<thead>
<tr>
<th>Major Employer</th>
<th>Number of Interns</th>
</tr>
</thead>
<tbody>
<tr>
<td>The Boston Consulting Group</td>
<td>22</td>
</tr>
<tr>
<td>Bain &amp; Company</td>
<td>18</td>
</tr>
<tr>
<td>McKinsey &amp; Company</td>
<td>17</td>
</tr>
<tr>
<td>Apple, Inc.</td>
<td>14</td>
</tr>
<tr>
<td>Amazon</td>
<td>12</td>
</tr>
<tr>
<td>Kraft Foods Group</td>
<td>11</td>
</tr>
<tr>
<td>Booz &amp; Company</td>
<td>10</td>
</tr>
<tr>
<td>Deloitte Consulting LLP</td>
<td>10</td>
</tr>
<tr>
<td>Target Corporation</td>
<td>10</td>
</tr>
<tr>
<td>A.T. Kearney</td>
<td>7</td>
</tr>
<tr>
<td>Microsoft Corporation</td>
<td>7</td>
</tr>
<tr>
<td>Nike, Inc.</td>
<td>7</td>
</tr>
<tr>
<td>Goldman, Sachs &amp; Co.</td>
<td>6</td>
</tr>
<tr>
<td>Johnson &amp; Johnson</td>
<td>6</td>
</tr>
<tr>
<td>Walmart, Inc.</td>
<td>6</td>
</tr>
<tr>
<td>Danaher Corporation</td>
<td>5</td>
</tr>
<tr>
<td>Davita, Inc.</td>
<td>5</td>
</tr>
<tr>
<td>Dell Inc.</td>
<td>5</td>
</tr>
<tr>
<td>General Mills</td>
<td>5</td>
</tr>
<tr>
<td>Groupon Inc.</td>
<td>5</td>
</tr>
<tr>
<td>J.P. Morgan</td>
<td>5</td>
</tr>
<tr>
<td>VISA Inc.</td>
<td>5</td>
</tr>
<tr>
<td>Accenture</td>
<td>4</td>
</tr>
<tr>
<td>Bank of America Merrill Lynch</td>
<td>4</td>
</tr>
<tr>
<td>The Coca-Cola Company</td>
<td>4</td>
</tr>
<tr>
<td>Dow Corning Corporation</td>
<td>4</td>
</tr>
<tr>
<td>L.E.K. Consulting</td>
<td>4</td>
</tr>
<tr>
<td>PepsiCo, Inc.</td>
<td>4</td>
</tr>
<tr>
<td>Wm. Wrigley Jr. Company</td>
<td>4</td>
</tr>
<tr>
<td>7-Eleven, Inc.</td>
<td>3</td>
</tr>
<tr>
<td>Baxter Healthcare</td>
<td>3</td>
</tr>
<tr>
<td>Cambridge Leadership Associates (CLA)</td>
<td>3</td>
</tr>
<tr>
<td>DuPont</td>
<td>3</td>
</tr>
<tr>
<td>Education Pioneers</td>
<td>3</td>
</tr>
<tr>
<td>Ernst &amp; Young</td>
<td>3</td>
</tr>
<tr>
<td>Evercore Partners</td>
<td>3</td>
</tr>
<tr>
<td>Facebook</td>
<td>3</td>
</tr>
<tr>
<td>Genentech, Inc.</td>
<td>3</td>
</tr>
<tr>
<td>Google</td>
<td>3</td>
</tr>
<tr>
<td>Kellogg Center for Research in Technology &amp; Innovation (CRTI)</td>
<td>3</td>
</tr>
<tr>
<td>Mattel, Inc.</td>
<td>3</td>
</tr>
<tr>
<td>MillerCoors</td>
<td>3</td>
</tr>
<tr>
<td>Morgan Stanley</td>
<td>3</td>
</tr>
<tr>
<td>PwC</td>
<td>3</td>
</tr>
<tr>
<td>Starbucks Coffee Company</td>
<td>3</td>
</tr>
<tr>
<td>Starwood Hotels &amp; Resorts Worldwide Inc.</td>
<td>3</td>
</tr>
<tr>
<td>Unilever</td>
<td>3</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>283</strong></td>
</tr>
</tbody>
</table>

SOURCES OF ACCEPTED INTERNSHIP JOB OFFERS

- **46%** On-campus interview
- **19%** Kellogg Job Board/Resume Database
- **18%** Other school facilitated*
- **11%** Non-Kellogg Job Posting
- **3%** Interning with previous employer
- **3%** Other student initiative**

*Includes: Alumni referral, employer informational meeting/dinner, faculty referral, off-campus interview (CMC facilitated).
**Includes: Career forum, conferences, search firm/employment agency, starting own business.

All first-years who reported their employing company are included in this listing.
CLASS OF 2014
SUMMER INTERNS ACCEPTANCES BY ORGANIZATION

This listing includes all first-years who reported their employing company. In some cases, students may have chosen not to include their names. We have included the total number of students hired by each organization in parentheses after the organization name.

21ST CENTURY ONCOLOGY (1)
Garcia, Carolina Nunez

3M — STRATEGIC BUSINESS DEVELOPMENT (1)
Quell, Michael James

500 STARTUPS (1)
Espinosa de los Monteros, Miguel Castillo

7-ELEVEN, INC. (3)
Mathews, Geetha Jane
Ness, Erin Leigh
Vranderic, Peter Fenwick

ACE METRIX (1)
Davis, Brynna Gauer

ACUMEN FUND (1)
O’Dell, Holly

ADOBE SYSTEMS (2)
Hartz, Neil Eric
Venzon, Matthew

AGAMYA CAPITAL LLC (1)
Poucel Sanchez Medal, Pablo

ALYESKA INVESTMENT GROUP (1)
Saretsky, Matthew

AMAZON (12)
Archer, William Andrew
Chatterjee, Anirban
Han, Chuhuang
Ingalsbe, Adam Howard
Li, Kangcheng
Pan, Ang
Pan, Caroline
Sathyamoorthy, Vinayak
Shaban, Yousef
Suri, Kritarth
Yokoshima, Emi

AMPHENOL ALDEN PRODUCTS (1)
Ahn, Young-Eun

ANGIE’S LIST, INC. (1)
Benefiel, Ty Eugene

ANHEUSER-BUSCH INBEV (2)
Carnero Pinto, David
Fumagalli, Matthew William

APPLE, INC. (13)
Fong, Lisa
Fraser, Christine Allison
Lee, Eric Wonsuk
Littel, Christopher John
Longenbaker, Patrick William
Nevielli, Colleen Susan
Phichaphop, Napat
Saha, Susmita
Ventura, Dyanne Liwanag
Wang, Julia Elise Juizhu
Zafirovski, Matthew D

APPLE, INC. — ITUNES (1)
Shah, Ravi Kirit

ARDENT CAPITAL (1)
Assavarujikul, Ekachat

AREZZO & CO. (1)
Fernandes, Leonardo Gurgel

ASIAN DEVELOPMENT BANK (1)
Tumewu, Elma Melinda Dorothy

AT&T (1)
Veal, Matthew Aaron

A.T. KEARNEY (7)
Bhatia, Siddharth
Chafin, Jesse Ryan
Coleman, Lowell
Goel, Dhruv
Goyal, Hemant
Kinnear, Bryan Javier
Villaca Lopes da Cruz, Luis
Guilherme

AURASENSE THERAPEUTICS (1)
Marques Nogueira, Marcelo

B

BAIN & COMPANY (18)
Abdollahian, Aydin Mohamad
Anwar, Sameer
Arnone, Scott Peter
Badanes, Elizabeth Corinne
Beckmann, Andrew David
Ford, Tyson Eliot
Kaneko, Yukihiro
Khandelwal, Richie
Narui, Jun
Nguyen, Trinh Huong
Sandig, Robert Laurence
Sepehrnia, Sahand
Steward, Oscar Colin
Thompson, Brenton Jarrett
Xanthakis, Chris
Xu, Jing

Zhang, Yuan

BAKER BOTTS (1)
Halverson, Joseph Thomas

BANCO ITAÚ S/A (1)
Reinoso Garcia Calderon, Maria Teresa

BANK OF AMERICA (1)
Woodley, Aria Ruth

BANK OF AMERICA MERRILL LYNCH (4)
Chen, Xi
Saxena, Manvendra S
Schachman, Matthew David
Setia, Vishwas

BARCLAYS CAPITAL (1)
Craig, Charles Douglas

BARING PRIVATE EQUITY ASIA (1)
Fang, Kai

BAXTER HEALTHCARE (3)
Danforth, Steven Dewitt
Ogiegoua, Dominic Edosa
Villaroya, Aaron Paul

BD — BECTON, DICKINSON AND COMPANY (2)
Berman, Yael
Herleman, Andrew Robert
<table>
<thead>
<tr>
<th>Company Name</th>
<th>Name(s)</th>
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<tr>
<td>BIORIENT (1)</td>
<td>Chen, Cindy Ju-Hsin</td>
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<td>B LAB (1)</td>
<td>Hand, Katherine MacMillan</td>
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<td>THE BOEING COMPANY (1)</td>
<td>Bruns, Lauren Elizabeth</td>
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<td>BOOZ &amp; COMPANY (10)</td>
<td>Briones Eraso, Maria Diniz de Almeida, Tarcisio Inoue, Yasutaka Levy, Rachel Pauline Luo, Jiali Miller, Itai Solomon Nene, Deepti Rocha de Freitas, Elisabeth Shekhar, Sudhanshu Thakor, Akshay Ramesh</td>
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<td>BOSE CORPORATION (1)</td>
<td>Dronamraju, Harsha Sri</td>
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<td>THE CHARTIS GROUP (1)</td>
<td>Schlund, Michael Joseph</td>
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<td>CHEVRON (2)</td>
<td>Balyka, Aliaksandr Zhao, Richard</td>
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<td>CLEARSKY POWER &amp; TECHNOLOGY FUND (1)</td>
<td>Suri, Riti</td>
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<td>CLEARY GOTTLIEB STEEN &amp; HAMILTON (1)</td>
<td>Waldin, Benjamin Edward</td>
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<td>THE CLOROX COMPANY (1)</td>
<td>Dobrowski, Aimee Catherine</td>
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<td>THE COCA-COLA COMPANY (4)</td>
<td>Barnes, Julia Kathleen Burzinski, Christopher Michael Markham, Kathryn Anne</td>
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<tr>
<td>COLGATE-PALMOLIVE COMPANY (1)</td>
<td>Morris, Erica Joy</td>
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<td>CONAGRA FOODS, INC. (1)</td>
<td>Louie, Andrew David</td>
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<tr>
<td>COYOTE LOGISTICS (1)</td>
<td>Hutchins, Thomas Nikolaus</td>
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<td>CREDIT SUISSE (1)</td>
<td>Rauner, Elizabeth Burr</td>
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<td>CUSTOMMADE (2)</td>
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<td>CVS/CAREMARK (1)</td>
<td>Smythe, Marguerite Leighton</td>
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<td>CYRELA (1)</td>
<td>Madruga da Silva, Andre Felipe</td>
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<tr>
<td>DELOITTE CONSULTING LLP (10)</td>
<td>Aidasani, Divesh Kishan Aromire, Olakunle Olukayode Evans, Meladee LaShae Hatch, Westin Russell Kanes, Laurel Kemp Orr, Ryan Daniel Perales Oltra, Javier Subramanian, Rohit Wang, Sara Qian</td>
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<tr>
<td>DELL INC. (5)</td>
<td>El Manser, Otmane Popelard, Alexandre Zvoma, Muchadei Tichafa</td>
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<tr>
<td>DIMENSIONAL FUND ADVISORS (2)</td>
<td>Brown, Patrick Dean Wampler, Samuel Rogers</td>
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<td>DOVER CORPORATION (2)</td>
<td>Murray, Michael James Chiotti Sajjan, Sanjeev</td>
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<tr>
<td>THE DOW CHEMICAL COMPANY (1)</td>
<td>Ali, Mir Khalid</td>
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<tr>
<td>THE DOW CORNING CORPORATION (4)</td>
<td>Chen, Yizhou Dong, Li-Wei Kim, Byung Sung Wang, Liangliang</td>
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</table>
DREAMIT VENTURES (1)
O’Brien, Jeremy

D-REV: DESIGN REVOLUTION (1)
Harvey, Megan Elizabeth

DUPONT (3)
Feng, Hsin-Yi
Gutgutia, Abhishek
Sato, Hiroyasu

ENPHASE ENERGY, INC. (1)
Arunilli, Gautham Venkat

ERNST & YOUNG (3)
Antonio, Nene Akuteye
Kreimer, Abraham Baruch
Piggee, Javier

EVERCORE PARTNERS (3)
Burke, Kerry Elizabeth
Comtois, Marcel Dominic
Waite, Adam Blair

EVERSTRING (1)
Chu, Zhuxiu

EXPEDIA, INC. — HOTELS.COM (1)
Wehless, Wesley

FACEBOOK (3)
Chae, Iris Yesla
Chew, Ming-Hwei
Vijay, Rajeev

FENWICK & WEST (1)
Yang, Liu

FIRST CAPITAL PARTNERS (1)
James, Brian Daniel

FMC TECHNOLOGIES (1)
Boatwright, Austin Leeland

FORD MOTOR COMPANY (1)
Mosco, Christopher Robert

FRONT ROW EDUCATION (1)
Edwards, Jackson Aljian

FRONTIER COMMUNICATIONS (2)
Lahav, Ouri

GENENTECH, INC. (3)
Chen, Gina
Shetty, Pooja Narayana
Zieberg, Max

GENERAL ELECTRIC — GE CAPITAL (1)
Proulx, Geoffrey

GENERAL ELECTRIC — GE ENERGY (1)
Brozek, Kamil Piotr

GENERAL MILLS (5)
Crump, Stephen Alexander
Henry, Michael John
Lynch, Jenna Marie
Nankiinga, Louise

GENERAL MOTORS TREASURER’S OFFICE (1)
Iguchi, Marcio

GENZYME, A SANOFI COMPANY (1)
Del Alcazar Gil-Casares, Diego

GOLDMAN, SACHS & CO. (6)
Adams, Samuel Anderson
Diwakar, Gayathri Nagamannar
Lundquist, Kasey Boyer

GOOGLE (3)
Besquin Neumann, Daniel
Carvajal, Rudolph Thomas
Cunningham, Anna Esther

GRASSROOT SOCCER (1)
Hsu, Joshua

GROUPON INC. (5)
Amouyal, David Ryan
Banks, Carlos Edwin
Dube, Richard Joseph
Semwal, Preeti
Snyder, Eric Robert

THE GROWTH HUB (1)
Haerum, Stina Merete

HALLIBURTON (1)
Aggarwal, Hitesh

HANDYBOOK (1)
McKelvy, James Peter

HANWHA CHEMICAL (1)
Kim, Jonghyuk

THE HARTFORD FINANCIAL SERVICES GROUP (1)
Akuaku, Yorm

HEIRLUME (1)
Frucher, David MacArthur

Hudson Advisors (1)
Smith, David Hal

IBM GLOBAL BUSINESS SERVICES (1)
Libersteyn, Yekaterina

IDEO, INC. (1)
Gurr, Jeffrey Ryan

IMPACT INVESTMENT EXCHANGE (ASIA) PTE. LTD. (1)
Kiriyama, Takuya

INFOSYS, LIMITED (1)
Skouloudis, Andreas

INSIGHT EQUITY (1)
Henry, Jay Ross

INTERNATIONAL BUSINESS MACHINES CORPORATION (IBM) (1)
Seward, Andrew Grant

INTUIT (1)
Donner, Alan Joseph

INTUITIVE SURGICAL (1)
Larkin, Gregory Byrne

ITÁU UNIBANCO (1)
Mones Cazon, Pedro Jose
JEFFERIES & COMPANY, INC. (1)
Park, Soo Jin

JOHNSON & JOHNSON (2)
Obiri, Angelique Balthazar
Ross, Rochelle

JOHNSON & JOHNSON — ETHICON ENDO-SURGERY, INC. (1)
Golden, Katherine

JOHNSON & JOHNSON — MCNEIL (2)
Craig, Kathleen Elizabeth
Dorsten, Margaret Elizabeth

JOHNSON & JOHNSON — NEUTROGENA (1)
Siemak, Renee Cristina

JOHNSON CONTROLS INC. (1)
Sinha, Karn Raj

J.P. MORGAN (5)
Aranguren, Matias
Cooney, Ellen Noreen
Kellert, Kevin
O’Grady, Sean Frederick
Shen, John

JPMORGAN CHASE (2)
Kawar, Nicholas Raji

LA Belt Capital Advisors (1)

LATAM CAPITAL ADVISORS (1)

LATHAM AND WATKINS (1)
Scherbring, Bridget

LAZARD FRÈRES & CO. LLC (1)
Cromelin, Paul Bowen

LEBUA HOTELS & RESORTS (2)
Prabhakaran, Balaji
Yu, Yijing

L.E.K. CONSULTING (4)
Akhaury, Nitesh
Chin, Zheng
Darland, Gregory Alexander
Pollak, Charles Fisher

LIBERTY MUTUAL INSURANCE COMPANY (2)
Bernardi, Elizabeth
Mei, Xiaojing

LINCOLN INTERNATIONAL LLC (1)
Orr, Richard Lowman

LINKEDIN (1)
Lien, Jennifer Su Yuan

LITAM, INC. (3)
Baumann, Elizabeth Marie
Brito Cleto Lopes Domingues,
Pedro Miguel
Wu, Justin

MCALLEN CAPITAL & EMERY LLP (1)
Tanton, Alexander Herrick

MCDERMOTT WILL & EMERY LLP (1)

MCDONALD’S CORPORATION (1)
Darcy, Matthew John

MCKINSEY & COMPANY (17)
Bellido Hoefken, Ximena
Broit, Ori
Cadieux, Stephanie
Gonzalez Rugamas, Ricardo Miguel
Joyce, Thomas Michael
Kaul, Gayatri
Kim, Do Yeon
Lai, Eric
Liu, Caleb
Panikkar, Krishna Rohit
Quirolo, Michael Joseph
Ramaa, Ranjani
Shangkuan, Jason
Wein, Lauren
White, Matthew Joseph
Yokoshima, Emi

MCNALLY CAPITAL (1)
Willich, Barrett John

MCNALLY CAPITAL (1)

MEDTRONIC, INC. (1)
Harris, Ashley Peace

METLIFE, INC. (1)
Bassey, Utibe Odokwo

MG RESORTS INTERNATIONAL (1)
Shapiro, Joshua David

MICROSOFT CORPORATION (7)
Chon, Christopher Dongho
Gaw, Jonathan Allen
Kurdin, Georgy
Lane, Jessica Danielle
Paine, Justin Seth
Rewari, Malavika
Roy, Sumanta

MILLERCOORS (3)
Bergson, Alexander
Brown, Taylor Kim
Clark, Joshua Daniel

MINIMAL DESIGN (1)
Sclater, Edward Ian

MOET HENNESSY USA (1)
Dana Beyda, Mauricio

MONDELEZ INTERNATIONAL, INC. (2)
Poon, Jim
Thompson, Ian Matthew

MORGAN STANLEY (3)
Kilduff, Daniel
Narui, Jun
Ning, Jing

MOSAIC (1)
Colman, Alexander Eric

MOTOROLA MOBILITY, INC. (1)
Zuo, Zhibo
MOTOROLA SOLUTIONS (1)
Navarro Garcia, Alejandro

NARRATIVE SCIENCE (1)
Rennaker, Ryan Webster

NAVIS INVESTMENT PARTNERS (ASIA) LIMITED (1)
Cheng, Zhi Wei

NESTLE USA (1)
Biaison, Kimberly Villanueva

NIKE, INC. (7)
Bates, Melvin
Binder, Joel Samuel
Galindo Escobedo, Sharon Andrea
Stamp, Todd Hunter
Taha, Rahshiene
Wickramasekara, Sachira Udesh
Zarthar, Mark Matthew

NISSAN NORTH AMERICA, INC. (1)
Lee, Chul Heon

NORDSTROM INC. (2)
Ku, Angela Hai Sy
Richeda, Elizabeth Shauffer

NORTHERN LIGHT VENTURE CAPITAL (1)
Su, Chia-Chen

NORTHEASTERN UNIVERSITY INNOVATION AND NEW VENTURE OFFICE (1)
Hsieh, Edward

NOVARTIS PHARMACEUTICALS (1)
Kewalramani, Ritesh

PFIZER, INC. (1)
Burke, Blair Elizabeth

PRINCIPIA MANAGEMENT GROUP (1)
Jeon, Donghoon

PROCTER & GAMBLE (1)
Irving, Camiel J

PROPHET (2)
Cooper-Mullin, Emma
John, Sara Elizabeth

PWC (3)
Bass, Joseph Daniel
Mitra, Abhishek
Turner, Cory

QUALCOMM VENTURES (1)
Jain, Varun

RECKITT BENCKISER (2)
Pagliuca, Alessio
Raghvendra, Namrta

REVELRY BRANDS (1)
Cook, Alexander Andrews

ROLAND BERGER STRATEGY CONSULTANTS (2)
Rastogi, Gautam
Thum, Eric Jonathan

SAGE CLARITY (1)
Oliphanth, Thomas Jason

SAMSUNG CARD (1)
Chung, So Young

SAMSUNG GLOBAL STRATEGY GROUP (2)
Kenley, Joseph Alexander
Wang, Shiyuan

SANDBOX INDUSTRIES, LLC (1)

SC JOHNSON (1)
Congress, Catherine Rose

SEARS HOLDINGS CORPORATION (1)
Su, Ya-Hsuan

SEPHORA (1)

SIBSON CONSULTING (1)
Stolarczuk, Elizabeth

SIMMONS & COMPANY INTERNATIONAL (1)
Iyengar, Vinu Sampath

SIMPLICITY (1)
Huang, Linda Jingzhou

SIMPSON THACHER & BARTLETT LLP (2)
Im, Hyung Jean
Yang, Liu

SKYLINE GLOBAL PARTNERS (1)
Strother, Emory Shepard

SONY NETWORK ENTERTAINMENT INTERNATIONAL (1)
Assedou, Guy Shlomo

STARBUCKS COFFEE COMPANY (3)
DeJulio, Nicholas Gordon
Nguyen, Hiep Tan
Ogunmola, Eniola Mojisola

STARWOOD HOTELS & RESORTS WORLDWIDE INC. (3)
Alexander, Christopher Kevin
George
Berengut, Zarifa
Jin, Ye

STERLING PARTNERS (1)
Berghorst, Alexander Carter

SYMANTEC CORPORATION (1)
Sheth, Vaidehi Rajen

TACO BELL (1)

TAKEKDA PHARMACEUTICALS USA, INC. (2)
Bechtel, Andrea Leigh

TAKEDA PHARMACEUTICALS USA, INC. (2)
Bechtel, Andrea Leigh
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<tr>
<th>Name</th>
<th>Company/Institution</th>
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<td>Barot, Aasha</td>
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<td>Muramatsu, Takechi</td>
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## Fiscal Year 2012–2013
### Corporate Affiliates

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<td>$250,000+</td>
<td>Abbott Laboratories Fund</td>
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<td>$25,000 to $49,999</td>
<td>Bain &amp; Company, BMO Harris Bank, Booz &amp; Company, Deere &amp; Company, General Mills, General Motors Foundation, New World Ventures, The Raytheon Company, Target Corporation</td>
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</tbody>
</table>
CAREER MANAGEMENT CENTER STAFF

EMPLOYER RELATIONS

Liza Kirkpatrick
Director, Employer Relations
Madeleine Brown
Assistant Director, Business Development
Jo Falk
Assistant Director, Business Development
Lisa Kozlo
Assistant Director, Industry Relations
Sam Samberg
Assistant Director, Industry Relations
Megan Thomas
Assistant Director, Industry Relations
Mario Vela
Assistant Director, Business Development

Career Advising and Education

Mary Simon
Director, Career Advising and Education
Silvia Bajo
Associate Director

OFFICE ADMINISTRATION

Kate Bradley
Associate Director
Joseph Patton
Associate Director
Michael Schaefer
Associate Director
Nancy Sims
Associate Director

GLOBAL RELATIONS AND INTERNATIONAL COACHING

Carla Edelston
Director, Global Relations and International Coaching
Madison Morris
International Resource Coordinator

CAREER RESOURCE CENTER

Kara Moore
Librarian
Michalla Sedano
Assistant Librarian

Career Management Center Staff

Alumni Career Services

Matthew Temple
Director, Alumni Career Services
Ann Browning
Career Coach
Karie Davis
Career Coach
Beth Korn
Career Coach
Bob Langewisch
Career Coach
Alyssa Matheson
Career Coach

Part-Time and Executive MBA Career Services

Adnan Rukieh
Director, Part-Time and Executive MBA Career Services

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