

WINTER QUARTER COURSES - 2007 – CLASSES THAT CLOSED IN ROUND 1 ARE CROSSED OUT

Mon./Thurs.	Room	Exam
8:30-10:00 am—Time Code 01		
ACCT 452	61	Finn
FINC 441	61	Petersen
FINC 465	61	McDonald
MECN 441	61	Dana
MKTG 465	61	Razeghi

10:30 am-12:00 pm—Time Code 02		
ACCT 431	61	Rusticus
DECS 434	61	Kuzmics
FINC 430	62	Vissing-Jorgensen
FINC 441	62	Petersen
FINC 465	62	McDonald
INTL 466	61	Jones
MECN 430	61	Atakan
MGMT 452	62	Fong
MKTG 430	61	Hennessy
MKTG 450	61	Schieffer
MORS 452	61	Stern, I.
MORS 914	61	Murnighan
SEEK 441	61	Harstad

1:30-3:00 pm—Time Code 03		
DECS 434	62	Kuzmics
DECS 450	61	McKeon/Judd
FINC 430	61	Vissing-Jorgensen
FINC 442	62	Fishman
FINC 447	61	Petersen
FINC 451	61	Krishnamurthy
INTL 466	62	Jones
INTL 474	61	Brett
MECN 430	62	Atakan
MECN 441	62	Dana
MGMT 452	63	Fong
MKTG 451	61	Coughlan
MORS 452	62	Stern, I.
TECH 914	61	Jeffery

3:30-5:00 pm—Time Code 04		
DECS 434	63	Ekmekci
DECS 450	62	McKeon/Judd
FINC 460	61	Schaumburg
IEMS 471-2	20	Iravani Ford ITW
MECN 430	63	Atakan
MKTG 454	61	Pearlman not 101
MKTG 458	61	Calder
MORS 914	62	Murnighan

International Seminar		
INTL 491B	91	Doing Business in Mexico (limited to 20 students)



Updated November 10, 2006

Tues./Fri.	Room	Exam
8:30-10:00 am—Time Code 05		
MECN 430	64	Horner

10:30 am-12:00 pm—Time Code 06		
ACCT 451	62	Sunder, J.
DECS 434	64	Weinstein
FINC 440	61	Liberti
FINC 442	61	Thompson, T.
FINC 461	61	Stowell
INTL 460	61	Salvo
MECN 430	65	Horner
MECN 450	61	Kamien
MGMT 452	61	Spier
MKTG 450	62	Bouman
MORS 470	62	Medvee
OPNS 430	61	Lariviere

1:30-3:00 pm—Time Code 07		
ACCT 451	63	Sunder, J.
DECS 434	65	Weinstein
FINC 442	63	Thompson, T.
MGMT 463	61	Stern, S.
MKTG 430	62	Agrawal
MKTG 450	63	Bouman
MKTG 466	61	Carpenter
MORS 470	63	Medvee

3:30-5:00 pm—Time Code 08		
DECS 452	61	Kalai
FINC 442	64	Thompson, T.
<i>FINC 446</i>	<i>61</i>	<i>S. Rogers (T-3:15-6:15)</i>
MKTG 430	63	Agrawal
MKTG 466	62	Carpenter
OPNS 430	62	Lariviere

GIM Courses (all classes meet Wednesday 3:00-6:15PM)		
(First class session is November 29, 2006)		
INTL 473	60	China/Korea (Balachandran) OLC
INTL 473	61	South America (Gent) 166
INTL 473	62	China (Finn & Bouchet) OLC/G40
INTL 473	63	Europe (Whitaker) G27
INTL 473	64	India (Gupta) G36
INTL 473	65	Japan (Jacobs & Lee) G05
INTL 473	66	Southern Africa (Krueger & M. Rogers) 101
INTL 473	67	Turkey/Dubai (Wilson) 165
INTL 473	68	Southeast Asia (Ledesma) G43
INTL 473	69	Russia (Teplitskaia & Duran) G45

Compulsory First Class Attendance is in Bold – this is a partial list (please check professors' websites for more complete information)

Second Year Preference is in Italics -- this is a partial list (please check professors' websites for more complete information)

NOTE: Final exams for all evening courses (Evanston and Chicago campus sections) are given during what would be the regular class day, time and room during Finals Week.

Evanston Evening Courses
(Section 80 and 90 series classes 6:30-9:30PM)
Final at regular class time during Finals Week

Monday	Room
DECS 434	91 Kuzmics
DECS 437	81 Eso
FINC 467	81 McDonald
FINC 938A	81 Swanson
HIMT 455	81 Hughes
INTL 442	81 Shalowitz
MGMT911	81 Gray/Jacobs
MGMT927	81 Ward
MKTG450	81 Schieffer
MORS470	94 Swaab
MORS 924	81 Roberts
OPNS 454	81 Van-Mieghem

Tuesday	Room
BIOT 911	81 Loffler
BLAW 918	81 McChesney, E.
DECS 450	81 McKeon/Judd
FINC 440	81 Liberti
FINC 445	91 Hochberg
FINC 918A	81 Knuepfer
MGMT 913A	81 Jacobs
MKTG 430	81 Tybout
MKTG 454	81 Sternthal
MORS 450	91 Van Camp 1246
MORS 470	91 Baumann
OPNS 454	82 Van-Mieghem
REAL 444	81 Pepper/Pagliari
SEEK 460	81 Austen-Smith
TECH 918	91 Wolcott

Wednesday	Room
BIOT 913	81 Loffler
ENTR 462	81 Merkin
HIMT 441	81 Hughes
MECN 441	81 Al-Najjar
MGMT 468	91 Kraemer
MKTG453	81 Anderson, J.
MORS 470	92 Swaab
OPNS 912	81 Lariviere
REAL 443	81 Mattoon
SEEK 452A	81 Woodward
SEEK 453B	81 Donnelly
SEEK 955	91 Donnelly (3-6PM)
TECH 913	91 Conley

Thursday	Room
ACCT 432	81 Prince
BLAW 921	81 Bradley
FINC 932	81 Hochberg
FINC 937A	81 Christensen
MECN 430	81 B. Rogers
MEDM 912	81 Smith, M.
MORS 451	81 Dewar
MORS 470	93 Berger
REAL 446	81 Pagliari
SEEK 453B	91 Donnelly (1-4PM – This section is for BOARD FELLOWS ONLY)

Chicago Evening Courses (6:00-9:00PM)
In these sections, seats are reserved for FT students in the course bidding system.

Wednesday	HIMT	451	31	Allen/Bryant	20 seats
Thursday	HIMT	440	31	Shalowitz	20 seats

WINTER QUARTER COURSES - 2007 – CLASSES THAT CLOSED IN ROUND 1 ARE CROSSED OUT

PhD Classes				
ACCT	520-1	21	Walther	Time TBA Acct Conf Room
ACCT	520-3	21	Sridharan	Tuesday 2-5 pm Acct Conf Room
FINC	487	21	Skiadas	(tent.) Monday 2-5pm Room 4214
FINC	488	21	Schaumburg	
MECS	460-2	21	Kamien	Tuesday 2-5pm Room 586
MECS	468-2	21	Al-Najjar	Friday 3-6pm Room 586
MECS	470	21	Allon	Thursday 1-4pm Room 586
MECS	477	21	Stern	
MECS	516	21	Battaglini	
MKTG	520-4	21	Grayson/Calder	Wednesday 2:30-5:30pm Room 488
MKTG	520-5	21	Tybout	
MORS	424-2	21	Phillips	Thursday 1-4pm Room 387
MORS	425-1	21	Ocasio	
MORS	426-1	21	Weber, K.	

WINTER QUARTER COURSE TITLES (2006)

(Master's Level Courses unless otherwise noted)

ACCT-Accounting Information & Management

- 431 Managerial Accounting
- 432 Accounting Control for Health Care
- 451 Financial Reporting & Analysis
- 452 Financial Reporting & Analysis II
- 455 Accounting & Corporate Controls
- 520-1 Seminar in Emp Capital Markets (PhD course)
- 520-3 Seminar in Information Economics & Accounting (PhD course)

BIOT- Biotechnology

- 911 Dynamics of the Biotechnology/Life Sciences Industry
- 913 Biotech Business Practicum

BLAW-Business Law

- 918 Prof Tech Entrepreneurs
- 921 Business Law for Entrepreneurs

DECS-Decision Sciences

- 434 Statistical Methods for Management Decisions
- 437 Accelerated Statistical Methods
- 450 Decision Analysis
- 452 Strategic Decision Making

ENTR-Entrepreneurship

- 462 Entrepreneurship & New Venture Formulation

FINC-Finance

- 430 Finance I
- 440 Finance I and II
- 441 Finance II
- 442 Financial Decisions
- 445 Venture Capital & Private Equity Investing
- 446 Entrepreneurial Finance
- 447 Financial Strategy & Tax Planning
- 451 Money Markets & the Fed
- 460 Investments
- 461 Investment Banking
- 465 Derivative Markets I
- 467 Derivative Markets II
- 487 Dynamic Asset Pricing Theory (PhD course)
- 488 Econometrics of Financial Markets (PhD course)
- 918A Major Project and Project Finance in Emerging Markets
- 932 Case Studies in Venture Investment and Management
- 937A Microfinance & the Role of Financial Institutions in Development
- 938A Due Diligence: Mergers & Acquisitions

HIMT-Health Industry Management

- 440 Intro to Health Industry Management
- 441 Health Policy

HIMT-Health Industry Management (continued)

- 451 Legal Issues in Health Care
- 455 Special Topics in the Pharmaceutical, Biotechnology and Medical Device Industries

IEMS-Industrial Engineering MMM

- 471-2 Factory Physics II (1st year MMM students only)
- 490 Integration Project (2nd year MMM students only)

INTL-International Business

- 442 International Healthcare Systems
- 460 International Business Strategy
- 466 International Business Strategy in Non-Market Environments
- 473 Global Initiatives in Management (GIM)
- 474 Cross-Cultural Negotiation
- 491B Doing Business in Mexico Seminar

MECS--Managerial Economics & Strategy (PhD courses)

- 460-2 Foundations of Managerial Economics II: Dynamic Decision Models
- 468-2 Selected Topics in Economic Theory
- 470 Operations Economics
- 477 Intro to Applied Econometrics 2
- 516 Topics in Formal Political Theory

MEDM-Media Management

- 912 Understanding the Media and Their Content

MECN-Managerial Economics

- 430 Microeconomic Analysis
- 441 Competitive Strategy & Industrial Structure
- 450 Macroeconomic Analysis

MGMT-Management & Strategy

- 452 Strategy & Organization
- 463 Management of Technology
- 467 Strategic Business Issues in Transportation and Logistics
- 468 Managerial Leadership
- 911 Strategic Dilemmas in Business Design
- 913A Corporate Governance
- 927 Family Enterprises: Issues & Solutions

MKTG-Marketing

- 430 Marketing I
- 450 Research Methods in Marketing
- 451 Policies in Marketing Channels
- 453 Business Marketing
- 454 Advertising Strategy
- 458 Models of Consumer Behavior
- 465 Introduction of New Products & Services
- 466 Marketing Strategy
- 520-4 General Seminar for PhD Candidates
- 520-5 General Seminar for PhD Candidates

MORS-Management & Organizations

- 424-2 Social Processes in Organizations (PhD course)
- 425-1 Behavior In Organizational Systems
- 426-1 Empirical Research In Organization Behavior-Methods and Practice
- 450 Management Communications
- 451 Designing Organizational Systems
- 452 Leading the Strategic Change Process
- 470 Negotiations
- 914 Bargaining Games
- 924 Consulting: Frameworks and Practices

OPNS-Operations Management

- 430 Operations Management
- 454 Operations Strategy
- 912 Service Operations

REAL-Real Estate

- 443 Urban Economic Development/Real Estate Market Analysis
- 444 Real Estate Development
- 446 Real Estate Investments I

SEEK-Social Enterprise

- 441 Strategic Management in Non-Market Environments
- 452A Social Entrepreneurship
- 453B Board Governance of Nonprofit Organizations
- 460 Values-Based Leadership
- 955 Advanced Studies in Board Governance

TECH-Technology & E-Commerce

- 913 Intellectual Capital Management
- 914 Enterprise Technology for General Managers
- 918 Kellogg TechVenture

MULTIPLE EXAMS (TBA)