

SPRING QUARTER 2007 COURSES—EVANSTON CAMPUS

UPDATED MARCH 6, 2007

Mon./Thurs.	Room	Exam
8:30-10:00 am—Time Code 01		
ACCT 431	61 Walther	G03
MECN 430	64 Feldmann	G44
MKTG 465	61 Ruzeghi	160
OPNS 430	61 Alton	G05
SEEK 441	61 Haider	G42

10:30 am-12:00 pm—Time Code 02		
ACCT 431	62 Walther	G03
FINC 441	61 Matsa	G43
FINC 442	61 Thompson, T.	G42
MECN 441	61 Baliga	G44
MKTG 450	61 Nijs	G40
MKTG 451	61 Anderson, E.	160
MKTG 466	61 Calkins	101
MORS 453	61 Weber, K.	1246
OPNS 430	62 Alton	G05
OPNS 450	61 Deshmukh	276

1:30-3:00 pm—Time Code 03		
FINC 442	65 Liberti	G45
FINC 448	61 Thompson, T.	G42
FINC 464	61 Lucas	G27
MECN 441	62 Baliga	G44
MKTG 450	62 Nijs	G40
MKTG 451	62 Anderson, E.	160
MKTG 454	61 Rucker	G03
MORS 453	62 Weber, K.	1246
MORS 470	63 Thompson, L.	2245
OPNS 430	63 Van Mieghem	G05
OPNS 450	62 Deshmukh	276
SEEK 470	61 Besanko/McGuire	101
TECH 922	61 Jeffery	166

3:30-5:00 pm—Time Code 04		
FINC 448	62 Thompson, T.	G42
MECN 430	61 Rogers, B.	276
MKTG 454	62 Rucker	G03
MKTG 466	62 Calkins	160
MORS 470	64 Thompson, L.	2245
OPNS 430	64 Van Mieghem	G05

Tues./Fri.	Room	Exam
8:30-10:00 am—Time Code 05		
FINC 446	62 Collins	G43
MGMT 452	61 Matousehek	160
MGMT 469	61 Dranove	101
First class session (3/27) is CANCELLED – Makeup class is Wed, 4/4, same time & room		
MKTG 466	63 Hennessy	G05
OPNS 430	65 Savaskan	G44

10:30 am-12:00 pm—Time Code 06		
FINC 430	61 Kuhnen	G27
FINC 441	62 Eisfeldt	G43
FINC 442	62 Dinc	G36
FINC 463	61 Vincent	276
FINC (INTL) 470	61 Andersen	165
INTL 466	61 Perkins	166
MGMT 452	62 Matousehek	160
MGMT 469	62 Dranove	101
First class session (3/27) is CANCELLED – Makeup class is Wed, 4/4, same time & room		
MKTG 430	61 Stearns	G42
MKTG 450	63 Hansen	1246
MKTG 466	64 Hennessy	G05
MKTG 468	61 Sawhney	G03
MORS 460	61 Lee, S.	2245
OPNS 430	66 Savaskan	G44
SEEK 441	62 Callander	G45

1:30-3:00 pm—Time Code 07		
ACCT 451	62 Sunder, S.	101
BIOT 914	61 Calkins	160
FINC 441	63 Eisfeldt	G43
FINC 442	63 Dinc	G36
FINC 445	61 Collins	165
FINC 463	62 Vincent	276
FINC (INTL) 470	62 Andersen	G03
INTL 466	62 Perkins	166
MKTG 450	64 Hansen	1246
OPNS 430	67 Ata	G05

3:30-5:00 pm—Time Code 08		
DECS 452	61 Weber, R.	160
ENTR 901A	61 Jacobs (T 3:15-6:15)	1246
FINC 442	64 Dinc	G36
FINC 446	61 Rogers (T 3:15-6:15)	G40
MECN 430	63 Loeper	166
MKTG 450	65 Bouman	165
OPNS 430	68 Ata	G05

PhD Classes		
ACCT 520-2	21 Lys (Th 1-4:30pm AIM Conf Room)	
ACCT 520-4	21 Dye	
FINC 486	21 Fishman (T/Th 1:30-3:30pm Room 4214)	
FINC 520	21 Rebelo/Krishnamurthy (Schedule on page two)	
FINC 520-1	21 Christiano/Parker/Doan (M/W 1:30-3PM Room 4214)	
FINC 530	21 Reuben (M 11am-12:30pm, F 5-6:30PM Room 166)	
MECS 449-2	21 Dana (T/Th 3-5pm Room 619)	
MECS 460-3	21 Kuzmics (W 9am-12pm Room 586)	
MECS 462	21 Klibanoff (M 3-6pm Room 586)	
MECS 463	21 Lin	
MECS 485	21 Greenstein (Th 12-3pm M&S Conf Room)	
MECS 516-0	21 Callander	
MECS 520	21 Matousehek (Th 12:15-1:15pm Room 619)	
MKTG 520-6	21 Blattberg (Th 9am-12pm Room 488/491)	
MKTG 520-7	21 Krishnamurthi (W 3-6pm Room 488/491)	
MORS 424-2	21 Phillips (Th 1-4pm Room 387)	
MORS 426	21 Cuddy	

Evanston Evening Courses (Section 80 and 90 series classes 6:30-9:30PM) Final at regular class time during Finals Week (6/4-8)

Monday	Room
ENTR 463	81 Shefsky 160
ENTR 902B	81 Mayberry McKissack G36
FINC 930A	81 Sandor G44
FINC 931	81 Stowell 276
FINC 933C	81 Korajezyk (Asset Management I) G42
FINC 936C	81 Korajezyk (Asset Management IV) G42
(not in bidding-entrance by application only)	
HIMT 452B	81 Zajac G27
INTL 460	81 Salvo 1246
INTL 467	81 Corse 101
MGMT 934	81 Shein G03
MKTG 465	81 Conley G05
MKTG 922	81 Calder G45
MORS 454A	81 Zajac G27
SEEK 935	81 Dana, D. 165
TECH 911	81 Gupta, R. 166

Tuesday	Room
ACCT 451	81 Sunder, S. G05
ACCT 454	81 Balachandran/Sullivan 160
ENTR 903B	81 Wolcott 276
FINC 453	81 Bolnick 166
FINC 461	81 Stowell G36
MGMT 933	82 Skinner G43
MKTG 468	81 Sawhney 101
MORS 449B	91 Shwom G42
MORS 450	91 Van Camp 1246
SEEK 454	81 Bakalis G44

Wednesday	Room
BLAW 435	81 Presser 160
FINC 465	91 Furfine 276
FINC 924A	81 Dinc G36
HIMT 512	81 Mecklenberg 166
MKTG 950C	91 Jain OLC Forum and Allen Ctr (meets May 2, 9, 16, 23, 30, June 6)
MORS 470	92 Bauman 2245
REAL 464	81 Pagliari 101
SEEK 955	91 Donnelly (3-6PM) 165 BOARD FELLOWS ONLY

Thursday	Room
BLAW 437	81 McCareins 165
ENTR 462	81 Shein 101
ENTR (FINC) 926	81 Sutter 276 (1 st class meets April 5)
FINC 925	81 Jagannathan 166
MEDM 431	81 Calder G44
MGMT 468	91 Buek 160
MGMT 933	81 Scott 250
MGMT 941	81 Gellman G36
MKTG 913	81 Duparcq G05
MORS 470	93 Bauman 2245
MORS 926	81 Radnor G43
TECH 917	81 Choudhary G42

Chicago Evening Courses (6:00-9:00PM) In these sections, seats are reserved for FT students in the course bidding system.

Monday	REAL 442	31 Lupiani	15 seats
Tuesday	REAL 447	31 Guthman/Licata	5 seats
	FINC 463	31 Vincent	10 seats
Wednesday	FINC 460	31 Jagannathan	10 seats

2nd Year Preference is in Italics -- this is a partial list (please check professors' websites for more complete information)

Compulsory First Class Attendance is in Bold – this is a partial list (please check professors' websites for more complete information)

NOTE: Final exams for all evening courses (Evanston and Chicago campus sections) are given during what would be the regular class day, time and room during Finals Week.



CLOSED CLASSES ARE CROSSED OUT

SPRING QUARTER 2007 COURSES—EVANSTON CAMPUS

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PhD Class Schedule – FINC 520 21

Professor Sergio Rebelo

MON, April 2 1:00 PM – 4:00 PM Room 4214
 THU, April 5 1:00 PM – 4:00 PM Room 430 for all other classes
 THU, April 12 1:00 PM – 4:00 PM
 MON, April 16 1:00 PM – 4:00 PM
 THU, April 26 1:00 PM – 4:00 PM

Professor Arvind Krishnamurthy

MON/THU April 30 – May 31 1:00 PM – 3:00 PM Room 430

MMM Spring Quarter Course Electives

(electives for MMMs but MBAs may also take most of these offerings)

Ten-week course:

IEMS 490 40 Hopp (tent.) ITW Classroom Time Code 04**
New Product Innovation (for 1st year MMM students only)

Minicourses (first five weeks):

IEMS 497 15 Conley TBA Thurs 6:30-9:30PM

Managing Intellectual Property

IEMS 497 20 Keeley TBA Tues 6:30-9:30PM

Innovation Effectiveness

ME 497 21 Stoll TBA Wed 3-6PM

Design for Manufacture

IEMS 497 05 Conley TBA Tues 3:15-6PM

Rapid Product Innovation

IEMS 497 01 Dravid TBA Mon 6:30-9:30PM

Introduction to Nanotechnology

Minicourses (second five weeks):

IEMS 497 30 White TBA Time Code 03

The New General Manager

IEMS 497 25 Arntson TBA Tues 6:30-9:30PM

Leadership in Decision Making Contexts

IEMS 497 35 Murdock TBA Mon 6:30-9:30PM

Nanotechnology

IEMS 497 40 Gray TBA Tues 3:15-6PM

Sustainable Manufacturing

**Rm 1-350, Ford Bldg

SPRING QUARTER COURSE TITLES

ACCT-ACCOUNTING INFORMATION & MANAGEMENT

431 Managerial Accounting
 451 Financial Reporting/Analysis
 454 The Learning Through Experience Action Program (LEAP)
 520-2 Accounting Seminar (PhD-level class)
 520-4 Seminar on Agency Theory and Information Economics (PhD-level class)

BIOT-BIOTECHNOLOGY

914 Biomedical Marketing

BLAW-BUSINESS LAW

435 Business Law
 437 Issues in Antitrust

DECS-DECISION SCIENCES

452 Strategic Decision Making

ENTR-ENTREPRENEURSHIP

462 Entrepreneurship and New Venture Formulation
 463 Successful Entrepreneurship
 901A Managing Risk
 902B Entrepreneurial Selling: Skills and Strategies
 903B Corporate Innovation and New Ventures
 926 The Human Element in Private Equity Investing

FINC-FINANCE

430 Finance I
 441 Finance II
 442 Financial Decisions
 445 Venture Capital and Private Equity Investing
 446 Entrepreneurial Finance
 448 Corporate Restructuring
 453 Risk Bearing Markets & Insurance
 461 Investment Banking
 463 Security Analysis
 464 Fixed Income Securities
 465 Derivative Markets I
 470 International Finance
 486 Corporate Finance
 520 Seminar in Finance for PhD Students
 520-1 Seminar in Finance for PhD Students
 530 Special Topics in Finance: Experimental Economics (PhD course)
 924A Real Options
 925 Practicum in Analytical Finance
 930B Environmental Finance
 931 Wall Street, Hedge Funds and Private Equity (LBO) Funds
 933C Asset Management I
 936C Asset Management IV

HIMT-HEALTH INDUSTRY MANAGEMENT

452B Advanced Strategic Management of Health Care
 512 HIMT Field Study
 913A An Overview of the Health Industry

INTL-INTERNATIONAL BUSINESS

460 International Business Strategy
 466 International Business Strategy in Non-Market Environments
 467 International Marketing

MECN-MANAGERIAL ECONOMICS

430 Microeconomic Analysis
 441 Competitive Strategy and Industrial Structure
 450 Macroeconomic Analysis

MECS-MANAGERIAL ECONOMICS & STRATEGY (PhD-level classes)

449-2 Organization and Strategy Structure
 460-3 Foundations of Managerial Economics: Game Theory
 462 Decision Theory
 463 Stochastic Calculus and Control w/ Applications
 485 Empirical Issues in Business Strategy
 516 Topics in Formal Political Theory
 520 Applications Seminar in Strategy

MEDM-MEDIA MANAGEMENT

431 Media and Integrated Marketing

MGMT-MANAGEMENT & STRATEGY

452 Strategy and Organization
 468 Managerial Leadership
 469 Empirical Methods in Strategy
 933 Leaders and Leadership
 934 Managing Turnarounds
 941 Issues in Air Transportation

MKTG-MARKETING

430 Marketing Management
 450 Research Methods in Marketing
 451 Marketing Channel Strategies
 454 Advertising Policies and Management
 465 Introduction of New Products and Services
 466 Marketing Strategy
 468 Technology Marketing
 520-6 General Seminar for PhD Candidates
 520-7 General Seminar for PhD Candidates
 913 Internet Marketing
 922 Advanced Topics in Marketing
 950C Marketing Insights from Thought Leaders

MORS-MANAGEMENT & ORGANIZATIONS

449B Professional Writing
 450 Management Communication
 453 Power and Organizations: Sources, Strategies and Skills
 454A Creating and Managing Strategic Alliances
 460 Leading and Managing Teams
 470 Negotiations
 926 Economically Sustainable Development

OPNS-OPERATIONS MANAGEMENT

430 Operations Management
 450 Spreadsheet Modeling for Managerial Decisions

REAL-REAL ESTATE MANAGEMENT

442 Real Estate Finance
 447 Legal Issues in Real Estate
 464 Real Estate Investments II

SEEK-SOCIAL ENTERPRISE

441 Strategic Management in Non-Market Environments
 451 Leadership in Fundraising and Marketing
 454 The Education Industry
 470 Public Policy Analysis for Managers
 935 Environmental Management
 955 Advanced Studies in Board Governance (for Board Fellows only)

TECH-TECHNOLOGY & E-COMMERCE

911 The Strategic Impact of Information Technology
 917 Analytical Marketing and Customer Relationship Management
 922 Managing Technology Portfolios and Projects

MULTIPLE EXAMS (TBA)

CLOSED CLASSES ARE CROSSED OUT