Party Labels and Information: The Implications of Contagion in Coelection Environments

Yosh Halberstam* B. Pablo Montagnes[†] October 8, 2009

Abstract

In related empirical work, we demonstrate that in presidential elections a more ideologically moderate electorate, relative to midterm elections, produces a more extreme and polarized Senate. In this paper, we propose a unified model in which the presence of party labels in an environment of incomplete information produces a contagion effect across contemporaneous races for office. In the aggregate, this contagion generates electoral outcomes that are consistent with our new empirical findings and other well-known phenomena from the literature, such as presidential coattails and midterm attrition. Our work raises policy questions about the role of party labels in elections for offices; in particular, offices that have little to do with or are designed to be removed from ideological contamination, such as school boards and judicial elections. A broader implication of our model is that the introduction of unbiased public signals may have perverse effects on the aggregation of private information and preferences.

^{*}Department of Economics, Northwestern University, 2001 Sheridan Road, Evanston, IL 60208, USA; E-mail: y-halberstam@northwestern.edu

[†]Department of Managerial Economics and Decision Science, Kellogg School of Management, Northwestern University, 2001 Sheridan Road, Evanston, IL 60208, USA; E-mail: p-montagnes@kellogg.northwestern.edu