

**General Dynamics: Suggested Questions**

1. Describe Anders' restructuring plan. What are the plan's objectives?
2. Will Anders' restructuring plan provide short-term or long-term benefits to General Dynamics' shareholders? Other stakeholders?
3. Evaluate the "Gain/Sharing Plan." Is the plan beneficial to shareholders? Managers? As a board member not covered by the plan, would you support its continuation? Why or why not?
4. Is the Gain/Sharing Plan excessive? Could the desired results be obtained at lower cost?
5. What are the future prospects for General Dynamics' stock price? At the end of 1991, would you be a buyer or seller of General Dynamics' stock? Why?