

Avi Nash

Avi Nash heads a management-consulting firm bearing his name. Since 2003, the firm's insights have been sought by companies representing ~50% of the chemical industry's market capitalization in the US and Europe. The firm works with global chemical industry leaders in 3 areas: 1) M&A, 2) Capital Market Transactions, and 3) Corporate Strategy, providing a unique blend of strategic, financial, & industry viewpoints.

Avi retired as a partner of Goldman Sachs in '02. Prior to his retirement, he headed the firm's Global Chemical Industry Group, as well as the North American Basic Materials Group, in the investment research division. He joined Goldman in '87, became a Vice President in '89, a Managing Director in '96, and was elected a Partner in '98. He built Goldman's chemical presence from ground base and led Goldman's team to a #1 ranking globally. He continues to mentor MD and VP level executives at Goldman as a consultant.

Over the last two decades, Avi has been involved in numerous chemical and Ag-biotechnology transactions, ranging in size from \$75 mill to over \$10 bill. They include some of the largest US IPOs such as Monsanto, Celanese, and Lyondell Chemicals; European ones such as Syngenta; and Asian ones such as Titan Petrochemicals (Malaysia), Indian Petrochemicals & Shanghai Petrochemicals. He assisted in dozens of M&A transactions in the Americas, Europe and Asia, including the Dow-Union Carbide, the Rohm&Haas-Morton and Monsanto-Pharmacia mergers. He is active in guiding the strategies of many chemical companies, specialty as well as commodity, and has been an invited speaker at numerous corporate board meetings as well as industry gatherings such as the World Economic Forum, NPRA and American Chemistry Council.

Prior to joining Goldman Sachs, Avi was a senior business strategy consultant with Booz, Allen & Hamilton from '84 to '86, focusing on specialty chemicals and materials. Earlier, he served UOP Inc. from '77 to '84, including positions in R&D, plant design & construction, marketing, and strategic planning.

Avi serves on the board of directors of Sigma-Aldrich Corporation and is a Trustee of The Hopkins School, New Haven, CT. He has a Master of Management degree from Northwestern University (Kellogg) in '81 and an M.S. (ChE) from Syracuse University in '77. In '02, he was named a "Distinguished Alumnus" by the Indian Institute of Technology, Mumbai, from where he received a B.Tech (ChE) degree in '75.