

Managerial Economics & Decision Sciences
Kellogg School of Management, Northwestern University
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PERSONAL b. 1973 in Norway; U.S. greencard Married; two children (b. 2008 and 2010)

POSITIONS

2010 – Max McGraw Chair in Management & Environment, Kellogg
2010 – Professor (adjunct) University of Oslo
2010 – Faculty Research Fellow National Bureau of Economic Research
2009 – Network member CESifo
2008 – Contributor Harvard Project on Int. Climate Agreements
2008 – Associate Professor Kellogg School of Management
2004 – 2008 Assistant Professor Kellogg School of Management
2003 – 2004 Senior Researcher Norwegian Institute of International Affairs
1999 – 2000 Short-term Consultant (summers) World Bank

EDUCATION

1998 – 2003 Ph.D, Economics Stockholm University (IIES)
Examiner: Patrick Bolton Advisor: Torsten Persson
2001 – 2002 Special Student Harvard University (Economics)
Host: Oliver Hart
1997 – 1998 Advanced Studies Program Kiel Institute of World Economics
1995 – 1999 Cand. Oecon (≈M.Sc) University of Oslo (Economics)

ACADEMIC AWARDS

2009 Excellence in refereeing award, *American Economic Review*
2008 Sandmo Junior Visiting Fellowship, first recipient. Award from NHH
2006 Arnbergska Prize (70.000 SEK), Award from The Royal Swedish Academy of Sciences for best thesis in Economics/Statistics last few years
2000 Nationalgaven til Chr. Michelsen (50.000 NOK), The Chr. Michelsen Institute
“Scholarship for a distinguished Norwegian scholar” below the age of 35

ADVISING/TEACHING

2005 – Ph.D committee member for Serra Boranbay, Frances Xu, Christian Kellner, Agustin Casas, placed at Mannheim, Hong Kong, Bonn, and Florence
2005 – Independent studies with multiple Ph.D students
2009 – Values and Crisis Decision-Making (MBA)
2009 – Topics in Formal Political Theory (Ph.D)
2005 – 2008 Social Choice and Voting Models (Ph.D)
2007 – 2008 Formal Models in Political Science (MMSS, undergraduate program)
2005 – 2007 Strategic Management in Non-Market Environments (MBA)

ORGANIZER SEMINARS/CONFERENCES

2011, April Co-organizer with Yale, conference on International Environmental Agreements
2010, 2011 Program Committees, European Economic Association Annual Congress
2004 – 2011 Co-organizer, the Political Economy Workshop, Kellogg School of Management

JOURNAL PUBLICATIONS

- [1] 2011 “Climate Contracts” *Review of Economic Studies*, forthcoming
- [2] 2011 “Bribes, Lobbying, and Development,” with Jakob Svensson
American Political Science Review 105 (1): 46-63
- [3] 2010 “Trading for the Future: Signaling in Permit Markets,” with Gunnar Eskeland
Journal of Public Economics 94 (9-10): 749-60
- [4] 2010 “Strategic Delegation and Voting Rules,” *Journal of Public Economics* 94 (1-2): 102-13
- [5] 2008 “Do Side Payments Help? Collective Decisions and Strategic Delegation,”
Journal of the European Economic Association, papers and proceedings, 6 (2-3)
- [6] 2008 “Strategi og Regler for Internasjonale Forhandlinger,” *Samfunnsøkonomen* 5: 19-23.
- [7] 2007 “Harmonization and Side Payments in Political Cooperation,”
American Economic Review 97 (3): 871-889
- [8] 2007 “Organizational Form and the Market for Talent,”
Journal of Labor Economics 25 (3): 581-611
- [9] 2006 “Flexible Integration? Mandatory and Minimum Participation Rules”.
Scandinavian Journal of Economics (special issue on political economy), 108 (4)
- [10] 2005 “Majority Rules and Incentives,” *Quarterly Journal of Economics* 120 (4): 535-68

REVISE AND RESUBMIT

- [11] 2011 “Buy Coal? Deposit Markets as Environmental Policy,” minor requests
Journal of Political Economy

WORKING PAPERS

- [12] 2011 “The Market for Conservation and Other Hostages”
- [13] 2011 “The Dynamics of Climate Agreements,”
- [14] 2011 “Boycotts and CSR in a dynamic model,” with Georgy Egorov, soon to come
- [15] 2011 “Experimentation in Federal Systems,” with Steve Callander, soon to come

BOOK CHAPTERS

- [16] 2011 “Games and Resources,” with Matti Liski, forthcoming in Elsevier’s
Encyclopedia of Energy, Natural Resource and Environmental Economics
- [17] 2009 “How to Negotiate and Update Climate Agreements,” in Aldy and Stavins (Eds.)
Post-Kyoto International Climate Policy, Cambridge University Press

POPULAR

2009–2011 Op-Eds in *Financial Times* and *Aftenposten* (Norwegian)

ON THE SYLLABUS

At least four of my papers [2,7,10,11] have been taught in Ph.D classes outside of Northwestern.

INVITED PRESENTATIONS (ca 100 since 2004, including scheduled talks)

2012: Toulouse School of Economics, Firenze, Namur, The Nemmers Conference honoring Elhanan Helpman, conference on NGOs at LSE

2011: Stanford GSB, UC Berkeley – economics and political science, UC Berkeley – agricultural and resource economics, University of Chicago–Booth, Resources for the Future, The World Bank, John Hopkins, NBER Law&Economics summer meeting, NBER EEE summer meeting, “Grossman and Hart at 25,” Princeton Political Economy Conference, Erasmus School of Economics, Yale U, Conference on Environmental Agreements – the Leitner Center at Yale, NHH, University of Oslo

2010: McGill University, University of Pennsylvania, World Congress of Environmental and Resource (two invited papers), FEEM Workshop: Institutions for Climate Governance, Toulouse

School of Economics, Stanford GSB – Econ, CIRPEE Workshop in Political Economy – Quebec city, Columbia University, Yale University

2009: NBER, CESifo, Princeton, World Bank, Coalitions for Climate Cooperation - FEEM, Venice, U of Copenhagen, Paris School of Economics, HECER (U of Helsinki, Helsinki School of Economics, Hanken School of Economics), U of Oslo, IIES, Stockholm University, Simon Fraser U, U of British Columbia, Economic Games and Mechanisms to Address Climate Change - MSRI Berkeley, PICA (Political Economy in Chicago Area) conference, American Economic Association Meeting - San Francisco

2008: Caltech, USC Marshall School of Business, Chicago Fed, Theory Workshop - Northwestern University, Wallis conference in Political Economy, SITE conference on federalism, World Congress on Game Theory, CC8: Technology and Finance in Climate Cooperation, Harvard Project on International Climate Agreements, Cornell University, Keynote speaker – Forskermøtet (annual Norwegian conference), Norwegian School of Economics and Business Administration
2007: University of Lausanne (HEC), Toulouse School of Economics (CREMAQ), University of Warwick, London School of Economics, MEDS-lunch, University of Chicago, Princeton - Political Science, Georgetown University, University of Maryland, Invited speaker – The European Economic Association Summer Meeting, Stockholm University, CEPR – Swedish Development Economics Network Conference

2006: University of Oslo, The European Meeting of the Econometric Society, EEA Summer Meeting

2005: Harvard and MIT development workshop, Concordia (CIREQ: Joint seminars with University of Montreal and McGill), European Economic Association, Econometric Society World Congress, University of Stavanger, Norwegian Central Bank, BASE (Business and its Social Environment) conference, University of Pennsylvania, Stanford GSB, UC Berkeley

2004: Case Western Reserve University, Stockholm School of Economics, Research Institute of Industrial Economics (Stockholm), European Economic Association Summer Meeting, CICERO (University of Oslo), Norwegian Institute of International Affairs, University of Bergen, Princeton University, Pennsylvania State University, Kellogg School of Management, Stockholm University, University of Oslo

REFEREEING (20-25/year)

American Economic Journal: Economic policy, American Economic Review, American Political Science Review, The B.E. Journal of Economic Analysis & Policy, The B.E. Journal of Theoretical Economics, The British Journal of Political Science, Economic Inquiry, Econometrica, Economica, Economic Journal, Economics of Governance, Economics Letters, European Economic Review, European Journal of Political Economy, International Economic Review, International Journal of Industrial Organization, Journal of Comparative Economics, Journal of Economic Growth, Journal of Economic Integration, Journal of Economic Theory, Journal of Economics & Management Strategy, Journal of the European Economic Association, Journal of International Economics, Journal of Labor Economics, Journal of Law, Economics, & Organization, Journal of Political Economy, Journal of Public Economics, Journal of Public Economic Theory, National Tax Journal, Quarterly Journal of Economics, Quarterly Journal of Political Science, Review of Economic Design, Review of Economic Studies, Scandinavian Journal of Economics, Social Choice and Welfare, Theoretical Economics, World Politics

I have also been asked to review the IPCC's 5th Assessment Report on climate change