

GEORGE GEORGIADIS  
Northwestern University  
Kellogg School of Management  
2211 Campus Drive (Office 4223), Evanston, IL 60208  
E-mail: g-georgiadis@kellogg.northwestern.edu

## Employment

---

- 2015- NORTHWESTERN UNIVERSITY (KELLOGG SCHOOL OF MANAGEMENT)  
Strategy Department  
*Assistant Professor of Strategy*
- 2014-15 BOSTON UNIVERSITY  
Department of Economics  
*Assistant Professor of Economics*
- 2013-14 CALIFORNIA INSTITUTE OF TECHNOLOGY  
Division of the Humanities and Social Sciences  
*Linde Institute Postdoctoral Instructor in Business, Economics, and Management*

## Education

---

- 2013 UNIVERSITY OF CALIFORNIA, LOS ANGELES (ANDERSON SCHOOL OF MANAGEMENT)  
*Ph.D in Management*  
*Dissertation: "Interdisciplinary Essays in Economics and Operations Management."*  
*Committee: Christopher Tang, Simon Board, Steven Lippman, Kumar Rajaram.*
- 2011 UNIVERSITY OF CALIFORNIA, LOS ANGELES (ANDERSON SCHOOL OF MANAGEMENT)  
*C.Phil (M.S equivalent) in Management*
- 2010 UNIVERSITY OF CALIFORNIA, LOS ANGELES  
*M.A in Economics*
- 2010 UNIVERSITY OF CALIFORNIA, LOS ANGELES  
*M.S in Electrical Engineering*
- 2007 ARISTOTLE UNIVERSITY OF THESSALONIKI  
*B.S in Electrical and Computer Engineering*

## Research Interests

---

*Microeconomic Theory, Organization Economics, Industrial Organization.*

## Publications

---

1. "Deadlines and Infrequent Monitoring in the Dynamic Provision of Public Goods", 2017, *Journal of Public Economics*, 152, 1-12.
2. "Achieving Efficiency in Dynamic Contribution Games", (with Jaksa Cvitanic), 2016, *American Economic Journal: Microeconomics*, 8 (4), 309-342.  
*Featured in: Kellogg Insight*
3. "Projects and Team Dynamics", 2015, *Review of Economic Studies*, 82 (1), 187-218.
4. "Project Design with Limited Commitment and Teams", 2014, (with Steven Lippman and Christopher Tang), *RAND Journal of Economics*, 45 (3), 598-623.
5. "Optimal Reservation Policies and Market Segmentation", 2014, (with Christopher Tang), *International Journal of Production Economics*, 154, 81-99.

6. "The Retail Planning Problem Under Demand Uncertainty", 2013, (with Kumar Rajaram), *Production and Operations Management*, 22 (5), 1200-1213.

### Book Chapters

---

7. "Project Contracting Strategies for Managing Team Dynamics", 2016, (with Christopher Tang), in *Information Exchange in Supply Chain Management* (eds. Albert Ha and Christopher Tang), Springer.

### Working Papers

---

8. "Optimal Contracts with a Risk-Taking Agent", (with Daniel Barron and Jeroen Swinkels) [submitted]  
*Featured in: Kellogg Insight, Bloomberg, SmartBrief*
9. "Collective Choice in Dynamic Public Good Provision", (with Renee Bowen and Nicolas Lambert) [submitted]
10. "Equilibrium Selection in the War of Attrition under Complete Information", (with Youngsoo Kim and Dharma Kwon)
11. "Optimal Contracts and Monitoring Design", (with Balazs Szentes)

### Work In Progress

---

12. "Dynamic Extraction of a Common Resource: The Effect of Monitoring", (with Thomas Palfrey)

### Seminars (including scheduled)

---

- |         |  |
|---------|--|
| 2017-18 | Indiana University (Kelley), University of Michigan, University of Utah (Eccles)   |
| 2016-17 | Cambridge University, Northwestern University (Kellogg - Finance), Northwestern University (Kellogg - Strategy), University College London, University of Miami (School of Business), University of Exeter, University of Rochester, University of Warwick   |
| 2015-16 | California Institute of Technology, Michigan State University, New York University, Northwestern University, UC Los Angeles (Anderson), University of Illinois at Urbana Champaign (College of Business), University of Southern California  |
| 2014-15 | Boston University, Northwestern University (Kellogg - Strategy), University of Pennsylvania  |
| 2013-14 | Aristotle University of Thessaloniki, Boston University, California Institute of Technology, Cambridge University (Judge), London Business School, Northwestern University (Kellogg - Strategy), Stanford University (GSB & Economics), UNC at Chapel Hill / Duke University   |
| 2012-13 | Bocconi University, Boston University, California Institute of Technology, Case Western Reserve University (Weatherhead), École Polytechnique Fédérale de Lausanne (CDM), Georgia Institute of Technology (Scheller), National University of Singapore, New York University (Stern), Northwestern University (Kellogg - MEDS), Toulouse School of Economics, UC Los Angeles (Anderson & Economics), UC San Diego (Rady & Economics), University of Chicago, University of Michigan (Ross), University of Southern California (Marshall), UT Austin (McCombs), UT Dallas (Naveen Jindal), Washington University in St. Louis (Olin) |

### Conference Presentations (including scheduled)

---

- 2017-18 CRETE 2016, Milos, Greece  
Annual Workshop on Relational Contracts, Evanston, IL (*Discussant*)
- 2016-17 SED Meeting, Toulouse, France  
CRETE 2016, Tinos, Greece  
GAMES 2016, Maastricht, The Netherlands  
Transatlantic Theory Workshop, Oxford, UK  
ASU Theory Conference, Tempe, AZ  
INNECO 2016, Thessaloniki, Greece  
SAET 2017, Faro, Portugal
- 2015-16 CRETE 2015, Crete, Greece  
INFORMS Annual Conference, Philadelphia, PA  
Midwest Economic Theory Conference, State College, PA  
Columbia / Duke / MIT / Northwestern IO Theory Conference, New York City, NY  
NBER Organizational Economics Spring Meeting, Cambridge, MA (*Discussant*)  
INFORMS International Conference, Waikoloa, HI
- 2014-15 CRETE 2014, Milos, Greece  
Canadian Economic Theory Conference, London, ON
- 2013-14 Columbia / Duke / MIT / Northwestern IO Theory Conference, Durham, NC  
SoCal NEGT Symposium 2013, Los Angeles, CA  
INFORMS Annual Conference, Minneapolis, MN
- 2012-13 SITE Summer Workshop on Dynamic Games, Contracts, and Markets, Palo Alto, CA  
North American Summer Meeting of the Econometric Society, Los Angeles, CA  
Production and Operations Management Conference, Denver, CO  
INFORMS Annual Conference, Phoenix, AZ
- 2011-12 GAMES 2012, Istanbul, Turkey  
North American Summer Meeting of the Econometric Society, Evanston, IL  
Manufacturing & Service Operations Management Conference, New York, NY  
Production and Operations Management Conference, Chicago, IL  
Southwest Economic Theory Conference, San Diego, CA
- 2009-10 Production and Operations Management Conference, Vancouver, BC.

### Professional Activity

**Refereeing** *American Economic Review, Econometrica, Journal of Political Economy, Review of Economic Studies, American Economic Journal: Microeconomics, Games and Economic Behavior, International Economic Review, International Journal of Game Theory, International Game Theory Review, Journal of Economics, Journal of Economic Dynamics & Control, Journal of Economic Theory, Journal of Economics & Management Strategy, Journal of the European Economic Association, Journal of Law, Economics and Organization, Journal of Mathematical Economics, Journal of Public Economics, Management Science, Review of Economic Design, Review of Economic Dynamics, Theoretical Economics, MIT Sloan Management Review, Decision Analysis, European Journal of Operational Research, Operations Research, Production and Operations Management.*

**Other** Strategy Department Seminar series co-organizer (Spring 2016, AY 2016-17, AY 2017-18), MECS Brown Bag Seminar series co-organizer (Fall 2015, Spring 2016), Junior Faculty Recruiting Committee (2015-16), Microeconomics Seminar series co-organizer (BU, Spring 2015), Undergraduate Instruction Committee (BU, 2014-15).

## Teaching Experience

---

### Northwestern University, Kellogg School of Management

- 2017-18 Strategy & Organizations (Full-Time MBA, 2 Sections; Part-Time MBA, 1 Section)
- 2016-17 Strategy & Organizations (Part-Time MBA, 2 Sections)
- 2015-16 Strategy & Organizations (Part-Time MBA, 2 Sections)

### Boston University

- 2014-15 Information Economics (Masters)
- 2014-15 Market Organization and Public Policy (Ph.D)

### California Institute of Technology

- 2013-14 Business and Public Policy (Undergraduate and Ph.D)
- 2013-14 Organization Design (Undergraduate and Ph.D)

### UCLA Anderson School of Management (Teaching Assistant)

- 2010-13 Supply Chain Management (Full-Time and Fully Employed MBA).
- 2010-12 Operations and Technology Management (UCLA-NUS Executive MBA in Shanghai, China).
- 2009-12 Management of Technology and Innovation (UCLA-NUS Executive MBA in Los Angeles, CA).
- 2009 Operations and Technology Management (Fully Employed MBA).
- 2009 Data and Decisions (Full-Time MBA).

## Languages

---

English, Greek (native), German (fluent).

## Extracurricular Activities

---

Tennis, alpine skiing, waterskiing, sailing, windsurfing, horseback riding, table tennis, chess.