March 2013

Y**ASUTORA** W**ATANABE**

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CURRENT POSITION

**Kellogg School of Management, Northwestern University**

Assistant Professor of Management and Strategy Sept. 2006 – Present

Donald P. Jacobs Scholar of Management and Strategy July 2005 – Aug. 2006

**Center for the Study of Industrial Organization, Northwestern University**

Research Affiliate July 2005 – Present

RESEARCH INTERESTS

Empirical Microeconomics, Political Economics, Industrial Organization, Public Economics, Law and Economics

EDUCATION

Ph.D. Economics, **University of Pennsylvania** August 2005

Dissertation Title: *“Bargaining and Learning in Medical Malpractice Disputes”*

Committee: Antonio Merlo (Chair), Hulya Eraslan and Kenneth Wolpin

M.A. Economics, **University of Pennsylvania** May 2004

B.A. Economics, **University of Tokyo** March 1998

HONORS, AWARDS AND GRANTS

Searle Fund for Policy Research “How Costly Is Defensive Medicine?” 2006-2007

(Principal Investigator, joint with David Dranove. $79,926)

William Polk Carey Prize, University of Pennsylvania April 2006

(for the Best Ph.D. Dissertation in Economics)

Paul Taubman Memorial Prize, University of Pennsylvania April 2005

(for the Best Empirical Study by a Graduate Student)

IMF-Japan Scholarship for Advanced Studies, IMF Fall 2000 - Spring 2002

REFEREED PUBLICATION

1. “Inferring Strategic Voting” (with Kei Kawai), *American Economic Review*, forthcoming

2. “Delivering Bad News: Market Responses to Obstetricians’ Negligence” (with David Dranove and Subramaniam Ramanarayanan), *Journal of Law and Economics, 55(1), 2012, pp. 1-25, (Lead Article)*

3. “A Note on Estimation of Two-Sided Matching Models” (with Kosuke Uetake), *Economics Letters, 116(3), 2012, pp. 535-537.*

4. “Influence and Deterrence: How Obstetricians Respond to Litigation against Themselves and Their Colleagues”(with David Dranove) *American Law and Economics Review, 12(1), 2010, pp. 69-94*

5. “Ministerial Weights and Government Formation: Estimation using a Bargaining Model” (with Takanori Adachi) *Journal of Law, Economics, and Organization, 24(1), 2008, pp. 95-119*

WORKING PAPERS

6. “Estimating the Degree of Experts’ Agency Problem: The Case of Medical Malpractice Lawyers,” *International Economic Review, Revise and Resubmit*

7. “Learning and Bargaining in Dispute Resolution: Theory and Evidence from Medical Malpractice Litigation,” *Econometrica, Reject and Resubmit*

8. “Entry by Merger: Estimates from a Two-sided Matching Model with Externalities” (with Kosuke Uetake). *Econometrica, Reject and Resubmit*

9. “Information Aggregation in Bargaining” (with Makoto Hanazono). *under review*

10. “A Note on Estimation of Supermodular Games” (with Kosuke Uetake). *under review*

11. “Aggregating Preferences and Information: Estimating a Model of Large Election” (with Kei Kawai)

WORK IN PROGRESS

12. “Merger in a Dynamic Industry” (with Kosuke Uetake)

13. “A Dynamic Analysis of Physician Career Choice, Competition, and Health Outcome” (with Toshiaki Iizuka)

14. “FTA Network Formation” (with Yuhei Miyauchi)

15. “Syndication as Far-sighted Network Formation of Venture Capitalists” (with Kosuke Uetake)

16. “Inferring Attention” (with Kohei Kawaguchi and Kosuke Uetake)

17. “Voter Delegation and the Media” (with Takanori Adachi)

18. “Deliberation in FOMC”

REFEREE SERVICE

Economics Journals*: American Economic Journal: Applied Economics, American Economic Journal: Microeconomics, American Economic Review, Econometrica, Economics Bulletin, Economic Journal, Economic Theory, Economic Modeling, International Economic Review, International Journal of Game Theory, International Journal of Industrial Organization , Japanese Economic Review, Journal of Health Economics, Journal of Law and Economics, Journal of Law, Economics and Organization, Journal of Public Economics, Quarterly Journal of Economics, RAND Journal of Economics, Review of Economic Studies, Theoretical Economics*

Political Science Journals*: American Journal of Political Science, Quarterly Journal of Political Science,*

Grants: *National Science Foundation, German-Israeli Foundation*

PRESENTATIONS

U-Michigan Workshop on Matching and Auctions (November 2012), UCLA (November 2012), UIUC (October, 2012), Yale (September 2012), Econometric Society European Meeting (August 2012), Kyoto Summer Workshop (August 2012), Stanford Institute for Theoretical Economics (July 2012), Econometric Society North American Meeting (June 2012), Northwestern (June 2012), IIOC (March 2012), Hitotsubashi University (November 2011), University of Tokyo (November 2011), University of Southern California (Marshall School, April 2011), Queen's University (March 2011), CIREQ Conference on Partial Identification (September 2010), American Political Science Association (September 2010), Econometric Society World Congress (August 2010), Society for Political Methodology (July 2010), Society for Economic Dynamics (July, 2010), Japanese Economic Association Meeting, (June 2010), Okayama University (June, 2010), University of Maryland (May, 2010), Econometric Society, European Meeting (August 2009), Econometric Society, Far Eastern Meeting (August 2009), Hitotsubashi University (July 2009), Nagoya University (July 2009), Kyoto University (July 2009), Osaka University (July 2009),University of Tokyo (July 2009), Keio University (July 2009), Econometric Society, North American Meeting (June 2009), American Law and Economics Association Meeting (May 2009), Hitotsubashi University (March 2009), American Society for Health Economists Meeting (June 2008), American Economic Association Meeting (January 2008), DePaul University (September 2007), Aoyama Business and Economics Conference (July 2007), Econometric Society, Far Eastern Meeting (July 2007), Econometric Society, North American Meeting (June 2007), Instituto Tecnológico Autónomo de México (ITAM) (April 2007), Northwestern Law School Conference on Tort Reform (March 2007), NBER Summer Institute Law and Economics Program (July 2006), Econometric Society Far Eastern Meeting (July 2006), Stanford Institute for Theoretical Economics (July 2006), Econometric Society North American Meeting (June 2006), University of Chicago Law School Conference on Medical Malpractice Liability (May 2006), 2nd Toulouse-Montreal Conference (September 2005), University of Virginia (September 2005), Econometric Society, World Congress (August 2005), Society for Economic Dynamics (June 2005), American Law and Economics Association Meeting (May 2005), University of Western Ontario (February 2005), Cornell University (February 2005), Brown University (February 2005), University of California, Santa Cruz (January 2005), Northwestern University (Kellogg School of Management) (January 2005), University of Pennsylvania (November 2004), University of Tokyo (July 2004), Econometric Society, Far Eastern Meeting (June 2004), International Monetary Fund (August 2003)

TEACHING EXPERIENCE

**Kellogg School of Management, Northwestern University**

Business Strategy (MBA core course) Winter 2006 – Present

Advanced Applied Microeconomics (Ph.D.) Winter 2012, 2013

Empirical Issues in Strategy (Ph.D., Coordinator) Winter 2011, 2012

**Department of Economics, University of Pennsylvania**

Recitation Instructor, Microeconomics Principle Fall 2002 - Fall 2004

Teaching Assistant, Labor and Intermediate Macro Spring 2005

ADVISING

Kei Kawai (2011, Initial Placement: Assistant Professor, NYU Stern)

Kosuke Uetake (2013, Initial Placement: Assistant Professor, Yale SOM)

NON-ACADEMIC POSITIONS

Summer Intern, **International Monetary Fund** Summer 2003

Summer Associate, **Goldman Sachs and Co.** Summer 2001

Country Officer (Indonesia/Malaysia), **Japan Bank for International Cooperation/Overseas Economic Cooperation Fund** (Currently, Japan International Cooperation Agency)

April 1998-June 2000

OUTSIDE ACTIVITIES

None

PROGRAMMING

FORTRAN 90, MATLAB, STATA