# Lauren A. Rivera

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#### EMPLOYMENT

Northwestern University, Kellogg School of Management, Evanston, IL Associate Professor of Management & Organizations (untenured) Assistant Professor of Management & Organizations	2013-present 2009-2013
Let's Go Travel Guides, Various cities, Europe Researcher-Writer, Croatia, Czech Republic, and Slovenia	2003-4
Monitor Group, London, England Consultant, Marketing Strategy Practice (M2C)	2000-2
EDUCATION	
Harvard University, Cambridge, MA Ph.D. in Sociology Dissertation Chair: Michèle Lamont	2009
Harvard University, Cambridge, MA A.M. in Sociology	2006
Yale University, New Haven, CT B.A. in Psychology and Sociology Magna cum laude; distinction in both majors	2000

#### RESEARCH AND TEACHING INTERESTS

Culture, inequality, evaluation, labor markets, elites, social class, gender, qualitative methods

#### SELECTED MEDIA COVERAGE OF RESEARCH

American Bar Association Journal, Atlantic, Boston Globe, CBS, Chicago Public Radio, Chronicle of Higher Education, CNBC, Fast Company, Financial Times, Forbes, Fortune, Houston Chronicle, Huffington Post, Le Monde, NBC, New Yorker, New York Times, San Francisco Chronicle, Slate, Time, Today Show, Toronto Star, Toronto Sun, Wall Street Journal

#### BOOKS

Rivera, Lauren A. (forthcoming, 2015). Pedigree: How Elite Students Get Elite Jobs. Princeton, NJ: Princeton University Press.

#### PEER-REVIEWED ARTICLES

Rivera, Lauren A. (forthcoming, 2015). "Go with Your Gut: Emotion and Evaluation in Hiring." *American Journal of Sociology*.

Academy of Management Best Papers Prize (2011)

Rivera, Lauren A. 2012. "Hiring as Cultural Matching: The Case of Elite Professional Service Firms." *American Sociological Review* 77: 999-1022.

American Sociological Association's Geertz Award for the Best Article in the Sociology of Culture (2013)

American Sociological Association's Granovetter Award for the Best Article in Economic Sociology (2013)

Rivera, Lauren A. 2012. "Diversity within Reach: Recruitment versus Hiring in Elite Firms." ANNALS of the American Academy of Political and Social Science 639: 70-89.

Rivera, Lauren A. 2011. "Ivies, Extracurriculars, and Exclusion: Elite Employers' Use of Educational Credentials." *Research in Social Stratification and Mobility* 29: 71-90.

American Sociological Association's Coleman Award (Runner-Up) for the Best Article in Sociology of Education (2012)

Rivera, Lauren A. 2010. "Status Distinctions in Interaction: Social Selection and Exclusion at an Elite Nightclub." *Qualitative Sociology* 33: 229-55.

Rivera, Lauren A. 2008. "Managing 'Spoiled' National Identity: War, Tourism and Memory in Croatia." *American Sociological Review* 73: 613-634.

Reprinted in *The Cultural Wealth of Nations* (2011), edited by N. Bandelj and F. Wherry. Stanford, CA: Stanford University Press.

#### OTHER PUBLICATIONS

Rivera, Lauren A., forthcoming. "Cognition, Face-to-Face Interactions, and Social Class." In *Emerging Trends in the Social and Behavioral Sciences*, edited by R. Scott and S. Kosslyn. New York: Wiley.

Rivera, Lauren A., forthcoming, "Book Review: Flawed System/Flawed Self: Job Searching and Unemployment Experiences." Contemporary Sociology.

Rivera, Lauren A. 2014. "Book Review: Generations, Discourse, and Social Change." American Journal of Sociology 119: 1198-1200.

Rivera, Lauren A., and Mitchell L. Stevens. 2013. "Why Economic Sociologists Should Care about Education." *Accounts* 12: 5-8.

Rivera, Lauren A. 2013. "Homosocial Reproduction." In *Sociology of Work*, edited by V. Smith. Thousand Oaks, CA: Sage.

Rivera, Lauren A. 2011. "Social Distinction." Pp. 1315-19 in *Encyclopedia of Consumer Culture*, edited by D. Southerton. Thousand Oaks, CA: Sage.

Rivera, Lauren A. 2008. "Distinctions, Cultural, Social." Pp. 412-414 in *International Encyclopedia of the Social and Behavioral Sciences (2<sup>nd</sup> edition)*, edited by W. Darity. Farmington Hills, MI: Thompson Gale.

#### WORKING PAPERS AND WORKS IN PROGRESS

Rivera, Lauren A. "Breaking Class Ceilings in Corporate Careers: The Case of Elite Hiring." Davis Conference on Qualitative Research Best Paper Prize (2014)

Rivera, Lauren A., Jayanti Owens, and Katherine Gan. "Glass Floors and Glass Ceilings: The Effect of Matching Female Job Applicants with Female Interviewers on Hiring Decisions."

Rivera, Lauren A., and András Tilcsik. "An Audit Study of Social Class Discrimination in Hiring."

Rivera, Lauren A., and Michèle Lamont. "Choosing a Home, Choosing a Class: Symbolic Boundaries and Spatial Inequalities among the American Upper-Middle Class."

Owens, Jayanti, and Lauren A. Rivera. "How Elite College Attendance Shapes Job Satisfaction."

Rivera, Lauren A. "When Two Bodies Are (Not) a Problem: Applicant Gender, Partner Status, and Differential Outcomes in Academic Hiring."

#### FELLOWSHIPS, GRANTS, AND AWARDS

Best Paper Prize, Davis Conference on Qualitative Research	2014
Geertz Best Article Prize in the Sociology of Culture, American Sociological Association	2013
Granovetter Best Article Prize in Economic Sociology, American Sociological Association	2013
Coleman Best Article Prize in the Sociology of Education (Runner-Up), American Sociological Association	2012
Faculty Associate, Institute for Policy Research, Northwestern University	2012
Faculty Associate, Research Group on Legal Diversity, American Bar Foundation	2012
Best Papers Prize, Academy of Management	2011
MacArthur Research Grant (with Fiona Chin), Northwestern University (\$1300)	2011
Faculty Affiliate, Center for the Science of Diversity, Northwestern University	2010
Graduate Student Article Prize in Political Sociology, American Sociological Association	2009
Graduate Student Article Prize in Sociology of Law, American Sociological Association	2009
Rose Laub Coser Best Dissertation Award, Eastern Sociological Society	2008
Diversity Dissertation Fellowship, Ford Foundation	2008
Eliot Fellowship (awarded to top social science students; declined), Harvard University	2008
National Science Foundation Dissertation Improvement Grant (\$7500)	2007
Real Estate Academic Initiative Grant (with Michèle Lamont), Harvard Graduate School of Design (\$17,500)	2007
Merit Fellowship, Harvard University (\$7500)	2006
Minda de Gunzburg Summer Research Fellowship, Harvard University (\$3500)	2005
Davis Center for Russian, Eurasian, and Eastern European Studies Travel Grant, Harvard University (\$2500)	2005
National Hispanic Scholar	1995-6

## INVITED PRESENTATIONS

American Sociological Association Presidential Panel on Elites, San Francisco, CA	2014
University of California, Haas School of Business, Berkeley, CA	2014
Columbia University, Center for Wealth and Inequality, New York, NY	2014
Wharton School of the University of Pennsylvania, Management Department, Philadelphia, PA	2013
Duke Fuqua School of Business, Management & Organizations Department, Durham, NC	2013
Harvard Business School, Organizational Behavior Unit, Boston, MA	2013
Harvard-MIT Economic Sociology Seminar, Cambridge, MA	2013
Harvard University, Department of Sociology, Cambridge, MA	2013
Carnegie Mellon, Tepper School of Business, Organizational Behavior Group, Pittsburgh, PA	2013
University of Toronto, Rotman School of Management, OBHR Department, Toronto, Canada	2012
University of Michigan, Interdisciplinary Committee on Organizational Studies, Ann Arbor, MI	2012
Stanford University, SCANCOR, Stanford, CA	2012
American Bar Foundation, Taskforce on Legal Diversity, Chicago, IL	2012
University of Amsterdam, Centre for Inequality Studies, Amsterdam, Netherlands	2012
Kellogg School of Management, Marketing Department, Evanston, IL	2012
Council for European Studies, Symposium on Elites, Barcelona, Spain	2011
Ben Gurion University, Department of Sociology, Be'er Sheva, Israel	2011
Tel Aviv University, Department of Sociology, Tel Aviv, Israel	2011
Princeton University, Center for the Study of Social Organization, Princeton, NJ	2011
Northwestern University, Department of Psychology, Evanston, IL	2011
Northwestern University, Center for the Science of Diversity, Evanston, IL	2010
University of Michigan, Ross School of Business, Strategy Department, Ann Arbor, MI	2010
Chicago Booth School of Business, Strategy Group, Chicago, IL	2010
Harvard Business School, Organizational Behavior Unit, Boston, MA	2009
University of Wisconsin, Department of Sociology, Madison, WI	2009
Yale School of Management, Organizational Behavior Group, New Haven, CT	2008
Stanford University, Department of Sociology, Stanford, CA	2008
Cornell University, Department of Sociology, Ithaca, NY	2008
University of British Columbia, Department of Sociology, Vancouver, Canada	2008
University of Michigan, Department of Sociology, Ann Arbor, MI	2008

## CONFERENCE PRESENTATIONS

Academy of Management Annual Meeting, Philadelphia, PA	2014
The Davis Conference on Qualitative Research, Davis, CA	2014
International Sociological Association RC02, Moscow, Russia	2012
Academy of Management Annual Meeting, Boston, MA	2012
European Group of Organizational Studies Annual Meeting, Helsinki, Finland	2012
Eastern Sociological Society Annual Meeting, New York, NY	2012
American Sociological Association Junior Theorists Symposium, Las Vegas, NV	2011

Academy of Management Annual Meeting, San Antonio, TX	2011
Society for the Advancement of Socio-Economics, Madrid, Spain	2011
American Sociological Association Annual Meeting, Atlanta, GA	2010
American Sociological Association Annual Meeting, San Francisco, CA	2009
European Sociological Association Annual Meeting, Torun, Poland	2005
American Sociological Association Annual Meeting, Philadelphia, PA	2005

# TEACHING EXPERIENCE

Diversity in Organizations (Executive Education Session), Kellogg School of Management	2013-14
Negotiations (Executive Education Session), Kellogg School of Management	2013-14
Advanced Interview and Field Methods (PhD Seminar), Kellogg School of Management	2011
Leadership and Organizations (Required MBA Course), Kellogg School of Management	2010-15
Sociology Teaching Practicum (Required PhD Course), Harvard University	2006-7
Seminar on Nonprofit Organizations (Undergraduate Elective), Harvard University	2005-7
Sociological Theory (Required Undergraduate Course), Harvard University	2005
Sociology Senior Thesis Research Seminar (Required Honors Course), Harvard University	2004-6
Teaching Fellow, Social Psychology of Organizations (Prof. Richard Hackman), Harvard	2004-6
University	
Resident Tutor (Race Relations, LGBT, Arts), Mather House, Harvard University	2003-7

### SERVICE

Service to the MORS Department:	
Junior Faculty Search Committee	2013-15
Speaker Series Co-organizer	2012-14
Ph.D. Admissions Committee	2011-13
Ph.D. Preliminary Exam Grader	2009-14
Service to Kellogg:	
MORS Mini-Class Instructor, Day at Kellogg	2013
Speaker and Case Instructor, National MBA LGBT Leadership Conference	2011-13
Speaker, Minority Prospective MBA Students Panel	2011
Speaker, Diversity Sneak Peek Preview Day at Kellogg	2011
Speaker, Day at Kellogg	2010-12
Service to the Profession:	
Elected Council Member, American Sociological Association, Sociology of Culture	2014-17
Editorial Board Member, Sociology of Education	2014-17
Best Article Prize Committee, American Sociological Association, Sociology of Culture	2014
Best Article Prize Committee, American Sociological Association, Economic Sociology	2014
Organizer, American Sociological Association, Conference Session on Elites	2014
Elected Council Member, American Sociological Association, Sociology of Emotions	2012-15

Organizer, Academy of Management, Symposium on Inequality in Social Capital and	2012
Labor Market Outcomes	
Best Student Paper Committee, American Sociological Association, Political Sociology	2010

Ad hoc reviewer for Administrative Science Quarterly, American Journal of Sociology, American Sociological Review, British Journal of Sociology, Management Science, Organization Science, Social Forces, Social Psychology Quarterly, Sociological Forum, Sociological Inquiry, and Sociological Theory.