

# MICHAEL POWELL

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|-----------------------------|---|--------------|---------------------|------|
| <b>EMPLOYMENT</b>           | Kellogg School of Management, Northwestern University<br><i>Assistant Professor of Management and Strategy</i> , 2013 –<br><i>Donald P. Jacobs Scholar in Management and Strategy</i> , 2012 – 2013<br>Sloan School of Management, Massachusetts Institute of Technology<br><i>Postdoctoral Fellow in Applied Economics</i> , 2011 – 2012 |              |                     |      |
| <b>EDUCATION</b>            | Ph.D.   | Economics    | MIT                 | 2011 |
|                             | B.A., M.A   | Economics    | UCLA                | 2006 |
|                             | A.A.  | Liberal Arts | West Valley College | 2003 |
| <b>PUBLICATIONS</b>         | “Organization and Information: Firms’ Governance Choices in Rational-Expectations Equilibrium” (with Robert Gibbons and Richard Holden), <i>Quarterly Journal of Economics</i> 127(4), December 2012  |              |                     |      |
| <b>WORKING PAPERS</b>       | “Managing Careers in Organizations” (w/Rongzhu Ke & Jin Li), December 2014  |              |                     |      |
|                             | “Policy Commitments in Relational Contracts” (w/Dan Barron), October 2014   |              |                     |      |
|                             | “An Influence-Cost Model of Organizational Practices and Firm Boundaries,” <i>Resubmitted, Journal of Law, Economics, and Organization</i> , September 2014   |              |                     |      |
|                             | “Handing Out Guns at a Knife Fight: Behavioral Limitations of Subgame-Perfect Implementation” (w/Ernst Fehr & Tom Wilkening), August 2014   |              |                     |      |
|                             | “The Burden of Past Promises” (w/Jin Li & Niko Matouschek), June 2014   |              |                     |      |
|                             | “Productivity and Credibility in Industry Equilibrium,” October 2013  |              |                     |      |
|                             | “A Note on The Limits of Multilateral Cooperation,” (w/Jin Li) March 2013   |              |                     |      |
|                             | “Rational-Expectations Equilibrium in Intermediate Good Markets,” (w/Robert Gibbons & Richard Holden) December 2009   |              |                     |      |
| <b>RESEARCH IN PROGRESS</b> | “Implementing Change in Organizations” (w/Jin Li, Niko Matouschek, & Xi Weng)   |              |                     |      |
|                             | “Persistently Inefficient? Organizational Fragmentation and Common Agency Problems in the US Health Care System” (w/Brigham Frandsen & Jim Rebitzer)  |              |                     |      |
| <b>AWARDS</b>               | National Science Foundation Graduate Research Fellowship<br>Massachusetts Institute of Technology Presidential Fellowship<br>UCLA Departmental Scholar in Economics   |              |                     |      |

**PROFESSIONAL  
ACTIVITIES**

Referee: *American Economic Journal: Applied*; *American Economic Journal: Microeconomics*; *Computational and Mathematical Organization Theory*; *Economic Inquiry*; *Economic Journal*; *Games*; *Journal of Economics and Management Strategy*; *Journal of the European Economic Association*; *Journal of Industrial Economics*; *Journal of Labor Economics*; *Journal of Law and Economics*; *Journal of Law, Economics, and Organizations*; *Journal of Political Economy*; *Journal of Public Economics*; *Journal of the European Economic Association*; *Management Science*; *RAND Journal of Economics*; *Review of Economic Studies*; *Theoretical Economics*

Program committee: NBER Organizational Economics Meeting (2009, 2011)

**SEMINARS AND  
CONFERENCES**

2014-2015: Clemson Economics; CEPR Workshop on Incentives, Management and Organisation; NBER Organizational Economics Conference (discussant); University of Hong Kong (Scheduled); HKUST (Scheduled); European School on New Institutional Economics (Scheduled)

2013-2014: CEPR Workshop on Incentives, Management and Organisation; Chicago Booth; MIT Sloan Organizational Economics Lunch; Toronto Rotman Business Economics Seminar; NBER Organizational Economics Conference (discussant); University of Zurich; LMU Munich; University of Regensburg; Utah Winter Business Economics Conference; International Industrial Organization Conference (presenter and discussant); Society of Labor Economics Meeting; CRES Foundations of Business Strategy Conference; CSIO-IDEI Conference; International Society for New Institutional Economics Conference; European Health Economics Workshop (discussant); Goethe University Frankfurt; University of Sydney Organizational Economics Workshop Keynote Speaker

2012-2013: New York University (Stern Economics); University of Southern California (Marshall); Haas-Sloan Conference on the Law and Economics of Organizations; NBER Organizational Economics, ASSA (discussant); Northwestern Economics; Queen's School of Business Economics of Organizations Workshop; International Conference on Contracts, Procurement, and Public-Private Arrangements; International Society for New Institutional Economics Conference; European Association for Research in Industrial Economics Conference (presenter and discussant)

2011-12: University of Rochester (Simon), University of Pennsylvania (Wharton BEPP), Northwestern University (Kellogg M&S), Caltech (HSS), London School of Economics, Duke University (Fuqua Strategy), Columbia Business School (Microeconomics), Stanford University (GSB)