

Nour Kteily

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Northwestern University,
Department of Management and Organizations
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Evanston, IL

POSITIONS

- 2014- Assistant Professor, Department of Management and Organizations,
Kellogg School of Management, Northwestern University
- 2013-2014 SSHRC Postdoctoral Fellow, Brock University
- 2013-2014 Postdoctoral Fellow, Harvard University

EDUCATION

- 2004-2008 **B.Sc. First-Class Honors**, Psychology, McGill University
- 2008-2010 **M.A.**, Psychology, Harvard University
- 2008-2013 **Ph.D.**, Psychology, Harvard University

GRANT FUNDING

- 2013 Social Science and Humanities Research Council of Canada
Postdoctoral Fellowship (\$83,000 CDN)
- 2012 MBB Graduate Student Research Grant. Awarded by the Mind Brain
and Behavior interdisciplinary initiative at Harvard University
(\$5,000).
- Robach Fund Research Grant. Awarded by Harvard University
(\$3,500).
- 2011 Canada Graduate Scholarships Program- Doctoral Award. Awarded by
the Social Sciences and Humanities Research Council of Canada
(\$20,000 CDN).
- Program on Negotiation Next Generation Research Grant. Awarded by

- the Program on Negotiation at Harvard Law School (\$4,000).
- 2010 Anderson Fund Research Grant. Awarded by Harvard University (\$3,500).
- Seed Research Grant. Awarded by the Center for American Political Studies, Harvard University (\$1,000).
- 2008 Harvard University Graduate Fellowship. Awarded by the Graduate School of Arts and Sciences, Harvard University (\$50,000).
- Canada Graduate Scholarships Program- Master's level. Awarded by the Social Sciences and Humanities Research Council of Canada (\$17,500 CDN; declined).
- Stimson Fund Research Grant. Awarded by the Department of Psychology, Harvard University (\$1,000).

AWARDS & HONORS

- 2011 Harvard University Certificate of Distinction in Teaching. Awarded by the Derek Bok Center for Teaching and Learning at Harvard University.
- 2010 Raiffa Best Doctoral Student Paper Award. Awarded by the Program on Negotiation at Harvard University.
- 2008 Awarded First-Class Honors Distinction by McGill University
- 2007 J. W. McConnell Award for Distinguished Academic Achievement. Awarded by McGill University.
- Dow-Hickson Prize for Distinguished Academic Achievement. Awarded by McGill University

PUBLICATIONS

- Saguy, T., & **Kteily, N. S.** Power, Negotiations, and the Anticipation of Intergroup Encounters. (in press). *European Review of Social Psychology*.
- Kteily, N.S.***, Cotterill, S.*, Sidanius, J., Sheehy-Skeffington, J., & Bergh, R. (2014). 'Not one of us': Predictors and Consequences of Denying Ingroup Characteristics to Ambiguous Suspects. *Personality and Social Psychology Bulletin*, 40 (10), 1231-1247.

- Hodson, G., **Kteily, N. S.**, & Hoffarth, M. (2014). Of Filthy Pigs and Subhuman Mongrels: Dehumanization, Disgust, and Intergroup prejudice. *Testing, Psychometrics, Methodology in Applied Psychology*, 21 (3), 267-284.
- Thomsen, L., Obaidi, M., Sheehy-Skeffington, J., **Kteily, N. S.**, & Sidanius, J. (2014). Individual Differences in Relational Motives Interact with the Political Context to Produce Terrorism and Terrorism-support. *Behavioral and Brain Sciences*, 37 (4), 377-378.
- Pratto, F., Sidanius, J., BouZeineddine, F., **Kteily, N. S.**, & Levin, S. (2014). When Domestic Policies and International Relations Intermesh: Subordinated Publics' Factional Support within Layered Power Structures. *Foreign Policy Analysis*, 10, 127-148.
- Kteily, N. S.**, Saguy, T., Sidanius, J., & Taylor, D. M. (2013). Negotiating Power: Agenda Ordering and the Willingness to Negotiate in Asymmetric Intergroup Conflicts. *Journal of Personality and Social Psychology*, 105 (6), 978-995.
- Guimond, S., Crisp, R. J., DeOliviera, P., Kamiejski, R., **Kteily, N. S.**, Kuepper, B., Lalonde, R. N., Levin, S., Pratto, F., Tougas, F., Sidanius, J., & Zick, A. (2013). Integration Policy and Prejudice: Testing Universal Theories and Culture-Specific Models of Intergroup Relations across Four Western Nations. *Journal of Personality and Social Psychology*, 104, 941-958.
- Sidanius, J., **Kteily, N. S.**, Skeffington, J. S., Ho, A. K., Duriez, B., & Sibley, C. (2013). You're Inferior and Not Worth Our Concern: The Interface Between Empathy and Social Dominance Orientation. *Journal of Personality*, 81, 313-323.
- Kteily, N.S.**, Ho, A.K., & Sidanius, J. (2012). Hierarchy in the Mind: The Predictive Power of Social Dominance Orientation Across Social Contexts and Domains. *Journal of Experimental Social Psychology*, 48, 543-549.
- Levin, S., Pratto, F., Matthews, M., Sidanius, J., & **Kteily, N. S.** (2012). A Dual Process Approach to Understanding Prejudice Toward Americans in Lebanon: An Extension to Intergroup Threat Perceptions and Emotions. *Group Processes and Intergroup Relations*, 14, 1-20.
- Ho, A. K., Sidanius, J., Pratto, F., Levin, S., Thomsen, L., **Kteily, N. S.**, & Sheehy-Skeffington, J. (2012). Social Dominance Orientation: Revisiting the Structure and Function of a Variable Predicting Social and Political Attitudes. *Personality and Social Psychology Bulletin*, 38, 583-606.
- Levin, S., Matthews, M., Guimond, S., Sidanius, J., Pratto, F., **Kteily, N. S.**, Pitpitan, E.

- V., & Dover, T. (2012). Assimilation, Multiculturalism, and Colorblindness: Mediated and Moderated Relationships Between Social Dominance Orientation and Prejudice. *Journal of Experimental Social Psychology*, 48, 207-212.
- Saguy, T.*, & **Kteily, N. S.*** Inside the Opponent's Head: Losses in Group Position Predict Accuracy in Metaperceptions Between Groups. (2011). *Psychological Science*, 22, 951-958.
- Kteily, N. S.**, Sidanius, J., & Levin, S. (2011). Social Dominance Orientation: Cause or Mere Effect? Evidence for SDO as a Causal Predictor of Prejudice and Discrimination Against Ethnic and Racial Outgroups. *Journal of Experimental Social Psychology*, 47, 108-114.
- * Denotes equal contribution.

WORKING PAPERS (IN PREP/UNDER REVIEW/IN REVISION)

- Kteily, N.S.***, Bruneau, E.*, & Waytz, A. 'The Ascent of Man': A Theoretical and Empirical Case for Blatant Dehumanization. (*Under review*).
- Kteily, N.S.**, Hodson, G., Dhont, K., & Ho, A. K. Too Ideologically Extreme, Closed-Minded, or Highly Identified for Prejudice Reduction? Testing the Unique Benefits of Intergroup Contact Across Different Types of Individual Differences (*Under review*).
- Ho, A. K., Sidanius, J., **Kteily, N. S.***, Sheehy-Skeffington, J.*, Pratto, F., Henkel, K., Foels, R., & Stewart, A. The Nature of Social Dominance Orientation: Introducing the Social Dominance 7 Scale. (*Under review*).
- Sidanius, J.*, **Kteily, N. S.***, Levin, S., Pratto, F., & Obaidi, M. Explanatory Narratives of Arab Support for "Terrorism": The Clash of Civilizations, Social Identity, Counter-Dominance or Islamic Piety? (*Under invited revision*).
- Ho, A. K.*, **Kteily, N. S.***, & Ward, R. Hypodescent and the Racial Hierarchy Effect. (*Under review*).
- Levin, S., **Kteily, N.S.**, Pratto, F., Sidanius, & Matthews. Intergroup Emotions Towards Americans Predict Muslim Support for Islamic Organization for Threat-Specific Reasons. (*in prep*).
- Kteily, N. S.**, Sheehy-Skeffington, J., & Ho, A. "Nothing (Hierarchal) to See Here": The Denial of Power Differences Between Groups Across Contexts Links Social Dominance Orientation to the Rejection of Egalitarian Social Policy. (*in prep*).

Kteily, N.S., Hodson, G. Meta-Dehumanization as a Predictor of Collective Action. (*in prep*).

Kteily, N.S., Hodson, G., & Ho, A. K. The interface between ethnic identification and intergroup disgust. (*in prep*).

Ho, A. K., **Kteily, N.S.,** & Chen, J. M. Exploring the antecedents of hypodescent among minority group members. (*in prep*).

Kteily, N. S., Cohen-Chen, S., & Saguy, T. Perceived losses in moral power increase support for compromise in conflict. (*in prep*).

* Denotes equal contribution.

CONFERENCE PRESENTATIONS

2014 “Nothing (hierarchal) to see here”: The denial of power differences between groups across contexts links social dominance orientation to the rejection of egalitarian social policy. Talk to be given at the Society for Experimental Social Psychology Conference, Ohio.

‘Not one of us’: Investigating the predictors and consequences of denying ingroup characteristics to ambiguous suspects in the aftermath of terrorist acts. Co-chaired symposium and talk given at the Society for Social and Personality Psychology, San Diego, California.

‘Not one of us’: Predictors and consequences of denying ingroup characteristics to ambiguous targets. Talk given at European Association of Social Psychology Conference, Amsterdam, Netherlands.

Re-assessing the measurement of dehumanization. Talk given at the International Society of Political Psychology, Rome, Italy.

‘Not one of us’: Predictors and consequences of denying ingroup characteristics to ambiguous targets. Talk given at the International Society of Political Psychology, Rome, Italy.

2013 Negotiating Power: Willingness to negotiate in asymmetric intergroup conflicts. Talk given at the Society for Social and Personality Psychology Political Psychology Preconference, New Orleans, Louisiana.

- 2011 Distinguishing features of collective protest. Talk given at the International Society for Political Psychology, Istanbul, Turkey.
- Social Dominance Orientation: Cause or mere effect? Talk given at the International Society for Political Psychology, Istanbul, Turkey.
- Negotiating Power: Willingness to negotiate in Asymmetric intergroup conflicts. Talk given at the European Association for Social Psychology, Stockholm, Sweden.

INVITED TALKS

- 2014 Department of Brain and Cognitive Sciences, Massachusetts Institute of Technology. Cambridge, MA
- 2013 Psychology Department, Boston College. Chestnut Hill, MA
- 2013 Kellogg School of Management, Northwestern University. Evanston, IL
- 2012 Graduate School of Business, Stanford University. Palo Alto, CA
- 2012 Department of Applied Psychology, New York University. New York, NY
- 2012 Department of Psychology, Clark University. Worcester, MA
- 2012 Program on Human Rights and Conflict Resolution, Tufts University. Medford, MA
- 2012 Department of African and African American Studies, Harvard University. Cambridge, MA

AD HOC REVIEWER

Journal of Experimental Social Psychology, Social Psychological and Personality Science, Journal of Personality, Political Psychology, European Journal of Social Psychology, Journal of Social and Political Psychology, Justice Quarterly, Social Justice Research, Behavioral Sciences of Terrorism and Political Aggression, Social Psychology of Education

TEACHING EXPERIENCE

- 2012 Teaching Fellow, *PSY 15*, Introduction to Social Psychology, Harvard University. Cambridge, MA
- 2011 Teaching Fellow, *PSY 1901*, Methods of Behavioral Research, Harvard University. Cambridge, MA (*received Certificate of Distinction in Teaching*).

MENTORING/ADVISING

- 2008-2014 Research Supervisor, *PSY 2570r*, Intergroup Relations Seminar
2010-2014 Psychology Concentration Advisor & Nonresident Tutor, Winthrop
House, Harvard University.