

DANIEL MARTIN
daniel@martinonline.org

Employment

Visiting Assistant Professor, Northwestern University, Kellogg School of Management, 2014 - 2015
Assistant Professor, Paris School of Economics, 2013 - Present

Education

Ph.D., Economics, New York University, 2013
M.A., Economics, New York University, 2007
M.B.A., University of North Carolina, 2002
B.A., Economics, Vanderbilt University, 1998

Teaching and Research Fields

Primary fields: Microeconomic Theory, Experimental Economics
Secondary fields: Industrial Organization, Behavioral Economics, Neuroeconomics

Teaching Experience

Behavioral Economics (with Philippe Jehiel), Master's program, Paris School of Economics, 2013
Neuroeconomics, Master's program, University of Paris 1 and Paris School of Economics, 2014
Business Analytics II, MBA program, Kellogg School of Management, 2014

Publications and Accepted Papers

Caplin, Andrew, and Daniel Martin (2014), "A Testable Theory of Imperfect Perception," *Economic Journal*, forthcoming.
Caplin, Andrew, Mark Dean, and Daniel Martin (2011), "Search and Satisficing," *American Economic Review*, 101: 2899-2922.

Working Papers

"Failures of Unraveling in Disclosure Experiments" (with Ginger Jin and Michael Luca)
"Bayesian Revealed Preferences"
"Measuring Rationality with the Minimum Cost of Revealed Preference Violations" (with Mark Dean)
"Strategic Pricing with Rational Inattention to Quality"

Works-In-Progress

"A Revealed Preference Approach to Attention and Framing" (with Andrew Caplin)
"Due Diligence: Job Search with Rationally Inattentive Workers" (with Joe Briggs, Andrew Caplin, and Christopher Tonetti)
"A Dual-Process Drift Diffusion Model: Evidence from Response Times" (with Andrew Caplin)

Professional Activities

Talks

2015: Bocconi University, Universitat Pompeu Fabra, Universitat Autònoma de Barcelona, George Mason University

2014: University of Alicante, University of Wisconsin, Washington University, University of Pittsburgh, University of Toronto's Rotman School of Management

2013-2012: Northwestern MEDS, Brown University, Paris School of Economics, USC Marshall, University of Maryland, University of Tennessee, Duke Fuqua, University of California San Diego, University of Essex, University of Oxford, George Mason University

Conference Presentations

2014: Neuroeconomics Workshop (Paris), IIOC (Chicago), ASFEE (Besancon), M-BEES (Maastricht), BRIC (Barcelona), AFSE (Lyon)

2013-2008: SITE Conference (Stanford), North American Summer Meeting of the Econometric Society (Evanston), Transatlantic Theory Workshop (Oxford), CIREQ-CEMMAP Conference on Partial Identification and Revealed Preferences (Montreal), ITAM Decision Theory Workshop (Mexico City), Maastricht Behavioral and Experimental Economics Symposium (Maastricht), SAET Conference (Paris), North American ESA (Santa Cruz), SEA Annual Meeting (Washington, D.C.), Canadian Economics Association Annual Meeting (Quebec City), CESS-CREED Conference (Amsterdam), International ESA (Chicago, Pasadena, and New York), North American ESA (Tucson and Santa Cruz)

Affiliations

NYU's Center for Experimental Social Science, NYU's Center for Neuroeconomics

Refereeing

American Economic Review, Economic Journal, American Economic Journal: Microeconomics, Journal of Economic Behavior and Organization, Management Science, Theoretical Economics, Games and Economic Behavior, RAND Journal of Economics, Econometrica, Journal of Industrial Economics

Other

Co-organizer of the PSE Economics and Psychology Seminar

Primary advisor to Pierre Bégat (PSE Master's), Elias Bouacida (PSE Master's, now PSE PhD), and Mathilde Bouchardon (PSE Master's)

Secondary advisor to Léa Bousquet (PSE PhD)

Other Experience

Co-Founder, WorkSmart Inc., 2001-2009

Inc. 5000 Fastest Growing Private Companies in America 2007-2013