

Catherine Shea
Kellogg School of Management
Northwestern University
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ACADEMIC POSITIONS

Kellogg School of Management, Northwestern University (2013-present)

Visiting Assistant Professor of Management and Organizations
Postdoctoral Fellow in the Kellogg Team and Group Center

EDUCATION

Ph.D., 2013, Management & Organizations, Fuqua School of Business, Duke University

Dissertation: Goal Pursuit and the Pursuit of Social Networks

Committee: Gráinne Fitzsimons (co-chair), Sim Sitkin (co-chair), Rick Larrick, Francesca Gino, Rick Hoyle.

Master of Science, 2006, Organizational Behaviour, Queen's University

Bachelor of Commerce (Honours), 2005, Queen's University

AWARDS AND RECOGNITION

2014 *Winner*: American Psychological Association (Div 49) Best Dissertation Award
Winner: Best Poster Award, International Association for Conflict Management
Finalist: Haynes Prize for Most Promising Young Scholar
Honorable Mention: J. Richard Hackman Award for the Dissertation that Most Significantly Advances the Study of Groups

2011 Visiting Scholar, University of British Columbia

2007 Duke Graduate Award (5 years)

2005 D. I. McLeod Research Fellowship
Queen's School of Business Fellowship
Queen's University Graduate Award

2004 Canada Millennium Scholarship

2001 Buffalo Sabres Alumni Scholarship

ACADEMIC RESEARCH

Areas of Expertise:

Goals, Social Networks, Self-Regulation, Motivation

Publications:

vanDellen, M, Shea, C., Davisson, E., Koval, C., & Fitzsimons, G. (2014). Motivated misperception: Self-regulatory resources affect goal appraisals. *Journal of Experimental Social Psychology*, 53, 118-124.

Shea, C., Davisson, E. & Fitzsimons, G. (2013). Riding other people's coattails: Individuals with low self-control value self-control in other people. *Psychological Science*, 24(6), 1031-1036.

Gino, F. & Shea, C. (2012). Deception in Negotiation: The influence of emotion. In: Bolton, G. and R. Croson (eds.). *The Oxford Handbook of Economic Conflict Resolution*. Oxford: Oxford University Press.

Papers under review:

I do not list papers under review on my public CV in order to preserve the blind peer review process. Please email me for a full listing of papers under review.

Selected Conference Presentations:

Shea, C. & Hawn, O. V. (2014). Social Perception of Corporate Social Responsibility and Irresponsibility: Asymmetric Benefits and Penalties of CSR Strategy. *Strategic Management Society*, Madrid, Spain.

Shea, C., Wilson, E.R., & Thompson, L. (2014). When Good Friends Promote Bad Deeds: The Licensing Effect of Ethical Network Ties. *International Association of Conflict Management*. Leiden, The Netherlands.

Winner of Best Poster Award

Shea, C. & Hawn, O. V. (2014). Social Perception of Corporate Social Responsibility and Irresponsibility: Asymmetric Benefits and Penalties of CSR Strategy. *International Association for Business*. Vancouver, Canada.

Finalist for Haynes Prize for Most Promising Young Scholars

Shea, C. & Menon, T. (2013). The social structure of dishonesty. *Academy of Management Annual Meeting*. Orlando, FL.

Shea, C. & Fitzsimons, G. (2012). A goal driven view of social network structure. *Trans-Atlantic Doctoral Conference at London Business School*, London, UK.

Shea, C. (2011). Goal pursuit and the pursuit of social networks. *Academy of Management Annual Meeting*, San Antonio, TX.

Shea, C. & Gino, F. (2011). Do more than I say, not what I do: Discrepancies in ethical decisions for the self and other. *Academy of Management Annual Meeting*, San Antonio, TX.

Shea, C. (2011). Goal pursuit and pursuing others. *Harvard Business School Behavioral Ethics Seminar*, Cambridge, MA.

Shea, C. & Gino, F. (2010). Do more than I say, not what I do: Discrepancies in ethical decisions for self and others across time. *Society for Judgment and Decision Making*, St. Louis, MO.

Lind, E. A., Shea, C., & Sitkin, S. (2009). An empirical test of the Six-Domains Leadership Model. *New Directions in Leadership Research*, Durham, NC.

Shea, C., & Brodt, S. (2006). Blogging to Know You: Using Personal Blogs to Develop Workplace Relationships. *Academy of Management Annual Meeting*, Atlanta, GA.

Symposia Organized:

Shea, C., Sitkin, S. & Lind, A. New Theorizing on Leadership, Academy of Management Meeting, Chicago, USA, 2009

Invited Talks:

American Psychological Association (Annual Meeting), 2014

Washington University St. Louis (Psychology), 2014

Kellogg School of Management (Marketing), 2014

Kellogg School of Management (MORS), 2013

Tilburg University (Management), 2013

University of Waterloo (Management Science), 2013

Northwestern University (Communications), 2012

University of British Columbia (OBHR), 2011

TEACHING

2014 *Leading and Managing Teams*

Northwestern University: Kellogg School of Management Full-time MBA Program (3 sections), Part-time MBA Program (1 section)*

2012 *Negotiations*

Duke University: Fuqua School of Business Daytime MBA Program (2 sections)

**as part of my teaching duties I supervised consulting engagements at 20 start-up and non-profit organizations in the greater Chicago area*

PROFESSIONAL AFFILIATION & SERVICE

Organizer:

Queen's University Alumni Party at AoM, 2013-present

Duke University Management & Organizations Research Lunches, 2008-2011

Ad Hoc Reviewing:

Academy of Management Conference, Organization Science, Sage Open,

International Association for Conflict Management

Professional Memberships:

Academy of Management

American Psychological Association

Association for Psychological Science

Society for Personality and Social Psychology

Society for Judgment and Decision Making

Professional Development:

2014 MOC Diamond in the Rough Professional Development Workshop

2013 Kellogg School of Management Executive Education Certificate in
Leading High Impact Teams

2013 Teaching Social Networks Professional Development Workshop

2011 Management and Organizational Cognition Doctoral Consortium

2011 Advanced Professional Development Workshop in Network Analysis

2011 Harvard Business School Behavioral Ethics Camp

SELECTED MEDIA COVERAGE

2014: *Entrepreneur*, *SPSP Blog*

2013: *Huffington Post*, *Scientific American Mind*, *Psychology Today*, *the Globe and Mail*,
Health Magazine, *Men's Health Blogs*, *Times of India*, *Yahoo Lifestyles*, *La Stampa*

2012: *Huffington Post*, *Scientific American*

PERSONAL INFORMATION

Citizenship: Canadian

Activities: Former competitive figure skater, barre classes, stand-up paddle boarding

REFERENCES

Available upon request