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EMPLOYMENT AND APPOINTMENTS

NORTHWESTERN UNIVERSITY

Evanston, IL

2002- present *Assistant Professor*. Department of Management and Strategy, Kellogg School of Management.
Affiliate, Center for the Study of Industrial Organization

2003- present *Faculty Research Fellow/Associate*, Institute for Policy Research

NATIONAL BUREAU OF ECONOMIC RESEARCH

Cambridge, MA

2002- present *Faculty Research Fellow*, NBER Programs on Aging and Health Care

2001 - 2002 *Post-Doctoral Fellow* in Health and Aging Economics

1999 - 2000 *Pre-Doctoral Fellow* in Health and Aging Economics

HARVARD UNIVERSITY

Cambridge, MA

1999, 2000 *Instructor*. Taught microeconomics course to incoming Master's candidates at the Kennedy School of Government.

MCKINSEY AND COMPANY

Washington, DC

1995 - 1997 *Business Analyst*. Developed marketing, product positioning, and manufacturing strategies for leading healthcare companies. Led activity-based costing effort for financial transactions unit of major health insurer. Designed and implemented analyses for McKinsey Global Institute study of the Brazilian economy.

EDUCATION

1997 - 2001 **MASSACHUSETTS INSTITUTE OF TECHNOLOGY**

Cambridge, MA

Ph.D. in Economics.

Dissertation entitled "The Impact of Market Forces and Public Health Insurance on Inpatient Care."

1991 - 1995 **HARVARD UNIVERSITY**

Cambridge, MA

A.B. in Economics, *summa cum laude*.

HONORS, FELLOWSHIPS, GRANTS

2007 - 2008 Searle Center on Law, Regulation, and Economic Growth: 3 grants of \$10,000 each for research on insurance markets, antitrust issues, and civil liability, respectively

2005 - 2006 Chairs' Core Course Teaching Award: *Best Instructor for Business Strategy*

2003 - 2005 The Searle Fund for Policy Research Grant, "Medicare HMOs and Quality Reporting"

2002 National Institute on Aging/NBER Pilot Grant, "Competitive Practices in Healthcare Markets"

1997 - 2001 National Science Foundation Graduate Research Fellowship

1991 - 1995 Phi Beta Kappa, Harvard Alumni Club of Houston Scholar, Detur Prize for Academic Excellence

JOURNAL PUBLICATIONS

- (1) "An Individual Healthplan Exchange: Which Employees Would Benefit and Why?" with Katherine Ho and Mauricio Varela, January 2010, forthcoming, *American Economic Review, Papers and Proceedings*, May 2010
- (2) "Are Health Insurance Markets Competitive?" *NBER Working Paper 14572*, forthcoming, *American Economic Review*
- (3) "Estimation and Identification of Merger Effects: An Application to Hospital Mergers," *Journal of Law & Economics*, August 2009, Vol. 52: 523-550
- (4) "Regulatory Exploitation and Management Changes: Upcoding in the Hospital Industry," with David Dranove, *Journal of Law & Economics*, May 2009, 52: 223-250
- (5) "Do Report Cards Tell Consumers Anything They Don't Already Know? The Case of Medicare HMOs," with David Dranove, *RAND Journal of Economics*, Autumn 2008, 39(3): 790-821
- (6) "How Do Hospitals Respond to Price Changes?" *American Economic Review*, December 2005, 95(5): 1525-1547
- (7) "Games Hospitals Play: Entry Deterrence in Hospital Procedure Markets," *Journal of Economics and Management Strategy* (lead article), Fall 2005, 14(3): 513-542
- (8) "Public Insurance and Child Hospitalizations: Access and Efficiency Effects," with Jonathan Gruber, *Journal of Public Economics*, 2005, 89(1): 109-129

OTHER PUBLICATIONS

- (9) "A Competitive Process for Procuring Health Services: A Review of Principles with an Application to Cataract Services," with Cory Capps and David Dranove, *SPP Research Paper: The Health Series*, The School of Public Policy, University of Calgary, Volume 2, Issue 5, December 2009

WORKING PAPERS

- (10) "Paying a Premium on Your Premium? Consolidation in the Health Insurance Industry," with Mark Duggan and Subramaniam Ramanarayanan, October 2009, *NBER Working Paper 15434*
- (11) "The Impact of Tort Reform on Employer-Sponsored Health Insurance Premiums," with Ronen Avraham and Max Schanzenbach, September 2009, *NBER Working Paper 15371*, revision requested by *Journal of Law, Economics, and Organizations*
- (12) "Let them Have Choice: Gains from Shifting away from Employer-Sponsored Health Insurance and Toward an Individual Exchange," with Katherine Ho and Mauricio Varela, January 2010, *NBER Working Paper 15687*

RESEARCH IN PROGRESS

- (13) "Does Multimarket Contact Soften Competition? A Case Study of the U.S. Health Insurance Industry," with Katherine Ho
- (14) "What Explains the Rise in Self-Insured Employer Healthplans?" with Kosali Simon
- (15) "Are Not-for-Profit Insurers Different?" with Subramaniam Ramanarayanan

PROFESSIONAL ACTIVITIES

Referee American Economic Review, American Economic Journal: Applied Economics, Berkeley Electronic Journals in Economic Analysis & Policy, Health Economics, Health Services Research, International Journal of the Economics of Business, International Journal of Health Care Finance and Economics, International Journal of Industrial Organization, Inquiry, Journal of Business and Economic Statistics, Journal of Economics and Management Strategy, Journal of Health Economics, Journal of Industrial Economics, Journal of Labor Economics, Journal of Political Economy, Journal of Policy Analysis and Management, Journal of Public Economics, Journal of Risk and Insurance, Management Science, National Tax Journal, New England Journal of Medicine, Quarterly Journal of Economics, RAND Journal of Economics, Review of Economics and Statistics, Review of Economic Studies

Presenter

2001 - 2002 MIT, Harvard School of Public Health, Harvard Business School, UC-Berkeley (Haas), Wellesley College, Amherst College, Emory University, Northwestern University (Kellogg), Harvard/MIT/BU Health Seminar, Rice University, Western Economics Association Annual Conference

2002 - 2003 University of Chicago, Northwestern University, Universities Research Conference at NBER, Illinois State University, International Industrial Organization Conference, International Health Economics Association Conference

2003 - 2004 Michigan State University, Carnegie Mellon University, Institute for Policy Research at Northwestern, Harvard Business School, Washington University (Olin), University of Illinois at Chicago, International Industrial Organization Conference, Stanford Graduate School of Business

2004 - 2005 NBER Health Care Program Meeting, Federal Trade Commission, University of Nevada at Las Vegas, "Consumers, Information, and the Evolving Healthcare Market Place" Conference (Cornell University), RAND, International Health Economics Association Conference, NBER Summer Institute

2005 - 2006 University of Minnesota, University of Virginia, Northwestern University, HEC Montreal, University of Toronto (Rotman), American Economic Association Annual Meeting (presenter and discussant), University of South Florida, International Industrial Organization Conference (organizer, presenter, and discussant), UC-Berkeley (Haas), Canadian Conference on Economics in Competition Policy, NBER Health Care Program Meeting, American Society of Health Economists Annual Meeting (presenter and discussant)

2006 - 2007 University of Chicago (Harris), Yale School of Management/Economics Department, American Economic Association Annual Meetings (presenter and discussant), Duke University (Fuqua School of Business), University of Pennsylvania (Wharton), Northwestern University Law School, Federal Reserve Board of St. Louis, NBER Summer Institute

2007 - 2008 Columbia University, University of Maryland, American Economic Association Annual Meetings (organizer and presenter), Northwestern University Law School, DePaul University, Columbia Graduate School of Business, Searle Center Research Symposium on Insurance Markets and Regulation, Northwestern University (Kellogg MEDS), American Society of Health Economists Annual Conference (presenter, organizer, and discussant), University of British Columbia Summer Conference in Industrial Organization

2008 - 2009 Searle Center Symposium on Antitrust Economics and Competition Policy at Northwestern Law School, University of Illinois at Urbana-Champaign, Searle Center Symposium on Civil Liability at Northwestern Law School, University of Illinois at Chicago, University of Chicago (Booth), NBER Summer Institute

2009 - 2010 Department of Justice, Ohio State University, University of Rochester (Simon), American Economic Association Annual Meetings (presenter and discussant), University of Michigan (Ford), *scheduled*: University of Chicago (Harris), Boston University School of Business, Moskowitz Workshop on Empirical Health Law and Business Research (University of Michigan), "New Perspectives on Health and Health Care Policy" (Chicago Fed/IGPA Conference), Harvard Economics Department

Expert Attorney General's Office, State of Nevada (health insurance merger), 2007-2008
Massachusetts Health Care Quality and Cost Council (insurance reform), 2007-2008
Alberta Health Service (payment and procurement design), 2009

Adviser Shiko Maruyama (2006, University of New South Wales)
Subramaniam Ramanarayanan (2007, UCLA Anderson School of Business)
Kristina Steffenson McElheran (2008, Harvard Business School)
Min Michelle Chen (2008, Charles River Associates)
Keziah Cook (PhD expected 2010)

Personal United States citizen
Married; three children (Levi Harrison, born 2006; Tobias and Carmel Harrison, born 2009)

Updated January 2010