

LEEMORE S. DAFNY

www.kellogg.northwestern.edu/faculty/dafny/personal

Department of Management and Strategy
Kellogg School of Management, Northwestern University
2001 Sheridan Road, Evanston, Illinois 60208-2001

l-dafny@kellogg.northwestern.edu
(847) 467-7511 (phone)
(847) 467-1777 (fax)

EMPLOYMENT AND APPOINTMENTS

NORTHWESTERN UNIVERSITY

Evanston, IL

2002- present *Assistant Professor*. Department of Management and Strategy, Kellogg School of Management.
Affiliate, Center for the Study of Industrial Organization

2003- present *Faculty Research Fellow/Associate*, Institute for Policy Research

NATIONAL BUREAU OF ECONOMIC RESEARCH

Cambridge, MA

2002- present *Faculty Research Fellow*, NBER Programs on Aging and Health Care

2001 - 2002 *Post-Doctoral Fellow* in Health and Aging Economics

1999 - 2000 *Pre-Doctoral Fellow* in Health and Aging Economics

HARVARD UNIVERSITY

Cambridge, MA

1999, 2000 *Instructor*. Taught microeconomics course to Master's candidates at the Kennedy School of Government.

MCKINSEY AND COMPANY

Washington, DC

1995 - 1997 *Business Analyst*. Developed marketing, product positioning, and manufacturing strategies for leading healthcare companies. Led activity-based costing effort for financial transactions unit of major health insurer. Designed and implemented analyses for McKinsey Global Institute study of the Brazilian economy.

EDUCATION

1997 - 2001 **MASSACHUSETTS INSTITUTE OF TECHNOLOGY**

Cambridge, MA

Ph.D. in Economics.

Dissertation entitled "The Impact of Market Forces and Public Health Insurance on Inpatient Care."

Advisers: Jonathan Gruber, James Poterba, David Cutler

1991 - 1995 **HARVARD UNIVERSITY**

Cambridge, MA

A.B. in Economics, *summa cum laude*.

HONORS, FELLOWSHIPS, GRANTS

2007-2008 Searle Center on Law, Regulation, and Economic Growth: 3 grants of \$10,000 each for research on insurance markets, antitrust issues, and civil liability, respectively

2005 - 2006 Chairs' Core Course Teaching Award: *Best Instructor for Business Strategy*

2003 - 2005 The Searle Fund for Policy Research Grant, "Medicare HMOs and Quality Reporting"

2002 National Institute on Aging/National Bureau of Economic Research Pilot Grant, "Competitive Practices in Healthcare Markets"

1997 - 2001 National Science Foundation Graduate Research Fellowship

1991 - 1995 Phi Beta Kappa, Harvard Alumni Club of Houston Scholar, Detur Prize for Academic Excellence

PUBLICATIONS

- (1) "Competition in Health Insurance Markets," *NBER Working Paper 14572*, forthcoming in *The American Economic Review*
- (2) "Estimation and Identification of Merger Effects: An Application to Hospital Mergers," *NBER Working Paper 11673*, forthcoming in *The Journal of Law & Economics*, August 2009, Vol. 52.
- (3) "Regulatory Exploitation and the Market for Corporate Control," with David Dranove, *NBER Working Paper 12438*, *The Journal of Law & Economics*, May 2009, Vol. 52.
- (4) "Do Report Cards Tell Consumers Anything They Don't Already Know? The Case of Medicare HMOs," with David Dranove, *The RAND Journal of Economics*, Autumn 2008, 39(3): 790-821.
- (5) "How Do Hospitals Respond to Price Changes?" *American Economic Review*, December 2005, 95(5): 1525-1547
- (6) "Games Hospitals Play: Entry Deterrence in Hospital Procedure Markets," *Journal of Economics and Management Strategy* (lead article), Fall 2005, 14(3): 513-542
- (7) "Public Insurance and Child Hospitalizations: Access and Efficiency Effects," with Jonathan Gruber, *Journal of Public Economics*, 2005, 89(1): 109-129

WORKING PAPERS

- (8) "Paying a Premium on Your Premium? Consolidation in the Health Insurance Industry," with Mark Duggan (University of Maryland) and Subramaniam Ramanarayanan (UCLA), October 2010, *NBER Working Paper 15434*, under review
- (9) "The Impact of Tort Reform on Employer-Sponsored Health Insurance Premiums," with Ronen Avraham and Max Schanzenbach (Northwestern University), September 2009, *NBER Working Paper 15371*, under review
- (10) "Welfare Consequences of Health Plan Choice by Employers Rather than Employees," with Katherine Ho (Columbia University) and Mauricio Varela (Northwestern University), *mimeo*, October 2009
Parts of this paper will appear in *The American Economic Review, Papers and Proceedings*, May 2010.

RESEARCH IN PROGRESS

- (11) "Multimarket Contact Among Private Health Insurers," with Katherine Ho (Columbia University)
- (12) "What Explains the Rise in Self-Insured Employer Healthplans?" with Kosali Simon (Cornell University)

PROFESSIONAL ACTIVITIES

Referee American Economic Review, American Economic Journal: Applied Economics, Berkeley Electronic Journals in Economic Analysis & Policy, Health Economics, Health Services Research, International Journal of the Economics of Business, International Journal of Health Care Finance and Economics, International Journal of Industrial Organization, Inquiry, Journal of Business and Economic Statistics, Journal of Economics and Management Strategy, Journal of Health Economics, Journal of Industrial Economics, Journal of Labor Economics, Journal of Political Economy, Journal of Policy Analysis and Management, Journal of Public Economics, Journal of Risk and Insurance, Management Science, National Tax Journal, New England Journal of Medicine, Quarterly Journal of Economics, RAND Journal of Economics, Review of Economics and Statistics, Review of Economic Studies

Member American Economic Association, International Health Economics Association, International Industrial Organization Society, American Society of Health Economists

Presenter

- 2001 - 2002 MIT, Harvard School of Public Health, Harvard Business School, Haas School of Business (UC-Berkeley), Wellesley College, Amherst College, Emory University, Kellogg School of Management (Northwestern University), Harvard/MIT/BU Health Seminar, Rice University, Western Economics Association Annual Conference
- 2002 - 2003 University of Chicago, Northwestern University, Universities Research Conference hosted by NBER, Illinois State University, International Industrial Organization Conference, International Health Economics Association Conference
- 2003 - 2004 Michigan State University, Carnegie Mellon University, Institute for Policy Research (Northwestern University), Harvard Business School, Olin School (Washington University), University of Illinois at Chicago, International Industrial Organization Conference, Stanford Graduate School of Business
- 2004 - 2005 NBER Health Care Program Meeting, Federal Trade Commission, University of Nevada at Las Vegas, "Consumers, Information, and the Evolving Healthcare Market Place" Conference (Cornell University), RAND, International Health Economics Association Conference, NBER Summer Institute
- 2005 - 2006 University of Minnesota, University of Virginia, Northwestern University, HEC Montreal, University of Toronto, American Economic Association Annual Meeting, University of South Florida, International Industrial Organization Conference, Haas School of Business (UC-Berkeley), Canadian Conference on Economics in Competition Policy (Canadian Competition Bureau, Ottawa), NBER Health Care Program Meeting, American Society of Health Economists Annual Meeting
- 2006 - 2007 University of Chicago (Harris School), Yale School of Management/Economics Department, American Economic Association Annual Meetings (presenter and discussant), Duke University (Fuqua School of Business), University of Pennsylvania (Wharton), Northwestern University Law School, Federal Reserve Board of St. Louis, NBER Summer Institute
- 2007 - 2008 Columbia University, University of Maryland, American Economic Association Annual Meetings (organizer and presenter), Northwestern University Law School, DePaul University, Columbia Graduate School of Business, Searle Center Research Symposium on Insurance Markets and Regulation (Northwestern Law School), Kellogg MEDS Department, American Society of Health Economists Annual Conference (presenter and discussant), University of British Columbia Summer Conference in Industrial Organization
- 2008 - 2009 Searle Center Research Symposium on Antitrust Economics and Competition Policy (Northwestern Law School), University of Illinois at Urbana-Champaign, Searle Center Research Symposium on Civil Liability (Northwestern Law School), University of Illinois at Chicago, University of Chicago (Booth School of Business), NBER Summer Institute
- 2009 - 2010 U.S. Department of Justice, Ohio State University, *scheduled*: University of Rochester (Simon Graduate School of Business), American Economic Association Annual Meetings (presenter and discussant), University of Chicago (Harris School), Boston University School of Business, Industrial Organization of Health Care Conference at HEC Montreal

Expert

Attorney General's Office, State of Illinois (healthcare reform), 2008-2009
Attorney General's Office, State of Nevada (health insurance merger), 2007-2008
Massachusetts Health Care Quality and Cost Council (insurance reform), 2007-2008
Alberta Health Service (payment and procurement project), 2009

Adviser

Shiko Maruyama (2006, University of New South Wales)
Subramaniam Ramanarayanan (2007, UCLA Anderson School of Business)
Kristina Steffenson McElheran (2008, Harvard Business School)
Min Michelle Chen (2008, Charles River Associates)
Keziah Cook (PhD expected 2010)

Personal

United States citizen
Married; three children (Levi Harrison, born 2006; Tobias and Carmel Harrison, born 2009)

Updated October 2009