

Dissertation and Graduation Information and Academic/Private Industry Positions of Kellogg PhD Students 1997 – 2010

Management and Organizations:

Wendi Adair: "Reciprocity in the Global Market: Cross-Cultural Negotiations," 2000; Cornell University.

Lisa Amoroso: "Social Hierarchy and Autonomy in Germany and the United States 1980 - 2000), 2003; Beloit College.

Gail Berger: "Power and Communication: Message Interpretation and Message Construction," 2003; The School of Education and Social Policy, Northwestern University; Ruda Cohen and Associates.

Y. Sekou Bermiss: "The Emergence and Evolution of Professional Service Industries," 2009; University of Texas, Austin.

Marcus Britton: "The Spatial Organization of Contact, Ties, and Investment Flows: Customer Relationships and Credit Access in Commercial Banking," 2006; post-doc, Rice University, Sociology Department.

Susan Crotty: "Creativity or Chaos: Channeling the Creative Capacity of Multicultural Teams," 2008; Purdue University.

Dania Dialdin: "Multi-Firm Alliance Formation and Governance Structure: Configural and Geometric Perspectives," December 2003; Erasmus University, Rotterdam.

Nicole Dubbs: "Strategic Linkage Consistency and organizational Performance in the Health Care Industry," 1999; Columbia University.

Tracy Dumas: "When to Draw the Line: Effects of Identity and Role Boundary Management on Interrole Conflict," December 2003; George Washington University.

Brenda Ellington-Booth: "Processes in the Evolution of Trust in Interfirm Collaborative Relationships: A Longitudinal Study," 1998; Clinical Assistant Professor and Associate Director of Executive Programs, Kellogg School, Northwestern University.

Peer Fiss: "Corporate Governance and the Symbolic Management of Stakeholders: The Emergence of a Shareholder Value Orientation in Germany," 2003; Queen's University.

Tiffany Galvin: "Organized Interests and Governance in the Health Care Field: Institutional Perspectives on Field-Level Dynamics," 1998; University of Texas at Dallas.

Amin Ghaziani: "The Paradox of Infighting: Conflict and Culture in Lesbian and Gay Marches on Washington," 2006; Cotsen Postdoctoral Fellow in the Society of Fellows, Princeton University.

James Gillespie: "The Law, Sociology, and Strategy of an Illegitimate Organizational Field: Cocaine, 1880-1930," 2006; University of Illinois, Chicago.

Simona Giorgi: "Culture in Action: Cultural Competence and Agency in Institutional Environments," 2010; Boston College.

Richard Hayes: "Towards a Constituency Perspective of Organizational Embeddedness: Online Graduate Professional Programs and Higher Education," 2005; Hofstra University.

Michael Jensen: "The Role of Network Resources in Market Entry: Commercial Banks' Entry into Investment Banking 1987-1999" 2001; University of Michigan, Ann Arbor.

John Joseph: "Goal Activation, Managerial Attention and Resource Allocation: The Effects of Organizational Goals on Innovation," 2009; Duke University.

Mark Kennedy: "The Earliest Moments of New Niches: Firms, Third Party Evaluators, and the Source Costs of Information," 2003; University of Southern California.

Mary Kern: "The Illusion of Transparency in Negotiation: Culture's Consequences on Negotiation Biases and Outcomes," 2005; Baruch College, City University of New York.

Peter Kim: "Working under the Shadow of Suspicion: The Implications of Trust and Distrust for Information Sharing in Groups," 1998; University of Southern California.

Shirli Kopelman: "Culture and Power Asymmetry in Resource Negotiations: Implications for Self-Interested Behavior in Social Dilemmas," December 2003; University of Michigan.

Gillian Ku: "Stuck in the Big Muddy: Behavioral and Affective Forecasting, Competitive Arousal, and Escalation of Commitment," 2004; London Business School.

Terri Kurtzberg: "Creative Styles and Teamwork: Effects of Coordination and Conflict on Group Outcomes," 2000; New York University.

Rodney Lacey: "Industry-Level Control of Production: A Case Study of Hollywood Deal Making," 2001; University of Florida, Gainesville.

Ryon Lancaster: "The Office of St. Peter: The Emergence of Bureaucracy in the English Catholic Church. 1066-1250," 2005; University of Chicago, Sociology Department.

Claus Langfred: "The Importance of Cross-Level Analysis and Contextual Contingencies When Granting Autonomy to Groups and Individuals in Organizations," 1998; Washington University, St. Louis.

Daniel Levin: "Transferring Knowledge within the Organization in the R&D Arena," 1999; Rutgers University.

Katie Liljenquist: "Resolving the fundamental impression management dilemma: The strategic

benefits of soliciting others for advice," 2010; Brigham Young University.

Michael Lounsbury: "From Trusteeship to Fund Family: Organizational Form Transformation and the Integration of Mutual Funds into the U.S. Field of Finance, 1924-1991," 1999; Cornell University.

Robert Lount, Jr.: "An Examination of the Relationship between Positive Mood and Trust: A Comparison of Two Theoretical Models," 2007; Ohio State University.

Denise Lewin Loyd: "Avoiding the Appearance of Favoritism in Evaluating Similar Others: The Impact of Status and Distinctiveness," 2005; Massachusetts Institute of Technology.

Deepak Malhotra: "Reciprocity in the Context of Trust: The Differing Perspectives of Trustors and Trusted Parties," 2002; Harvard University.

Paul Martorana: "From System Justification to System Condemnation: Antecedents of Low-Power Attempts to Change Power Hierarchies," 2005; University of Texas, Austin.

Don Moore: "The Unexpected Benefits of Negotiating under Time Pressure," 2000; Carnegie Mellon University.

Charles Naquin: "Trust and Distrust in Group Negotiations," 1999; University of Notre Dame.

Amit Nigam: "Transformation of Professional Control: Changes in Medical Work in the Shift to Managed Care," 2006; Emory University.

John Oesch: "Emotional Reactions to Injustice: The Effects of Voice and Waiting on Anger and Satisfaction after an Inequitable Payment," 2000; University of Toronto.

James Oldroyd: "The Burdens and Benefits of Information Flow: Social Structure, Interdependence, Information Flow, and Performance," 2007; Sungkyunkwan University, Seoul Korea.

Ming Piao: "Exploitation and exploration - A new perspective on three fundamental issues," 2007; University of Utah.

Jo-Ellen Pozner: "An Exploration of the Social Mechanisms Driving the Consequences of Earnings Restatements for Organizational Elites," 2007; University of California, Berkeley.

Jared Preston: "Membership Change in Workgroups: The Effects of Reducing Social Bias on Interaction and Performance," 1999; KPMG.

W. Trexler Proffitt: "The Evolution of Institutional Investor Identity: Social Movement Mobilization in the Shareholder Activism Field" 2001; University of California, Riverside.

Ashleigh Rosette: "Unacknowledged Privilege: Setting the Stage for Discrimination and Prejudice," December 2003; University of Houston.

Michael Sacks: "The Social Structure of Entrepreneurial Financing: Capital Allocation Decisions in US Venture Capital 1965-1999" 2001; Emory University.

Vanessa Ruda Seiden: "Profiling Work and Personal Regret: Linking Regret to Quality of Life," 2001; Consultant, Ruda Cohen & Associates (specialists in communication and management development).

Maxim Sytch: "Living in Two Worlds: Exploring the Origins and Consequences of the Dual Social Structure," 2009; University of Michigan.

Cynthia Wang: "Punishing Deception and Rewarding Honesty," 2007; National University of Singapore.

Lihua Wang: "Alliance or Acquisition? A Dyadic Perspective on Interfirm Resource Combinations," 2003; Columbia University.

Marvin Washington: "The Role of Status and Institutional Pressure on Organizational Change: Sports as a Visibility Strategy of Colleges and Universities," 1999; Texas Tech University.

J. Mark Weber: "Catalysts for Cooperation: Consistent Contributors in Public Good Dilemmas," 2004; University of Toronto.

Jennifer Whitson: "Voices in the static: The false perception of patterns in the noise of everyday life," 2007; University of Texas, Austin.

Xiaoli Yin: "A Strategic Perspective of Franchising: Fit and Adaptability," 2000; Purdue University.

Chenbo Zhong: "The Ethical Dangers of Rational Decision Making," 2007; University of Toronto.