

NIKO MATOUSCHEK

Kellogg School of Management, 2001 Sheridan Road, Evanston, IL 60208-2001, USA
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EMPLOYMENT

- 2008 – present Associate Professor with tenure, Department of Management and Strategy, Kellogg School of Management, Northwestern University
- 2007 – 2008 Donald D. Harrington Faculty Fellow, School of Law, University of Texas at Austin
- 2001 – 2008 Assistant Professor, Department of Management and Strategy, Kellogg School of Management, Northwestern University

OTHER POSITIONS

- 2010 – 2011 Affiliated Professor, University of Munich
- 2010 Visitor, Initiative for Applied Theory, Booth School of Business
- 2009 Visitor, Center of Economic Studies, University of Munich
- 2008 – present Associate Editor, *The RAND Journal of Economics*
- 2008 Visitor, Economics Department, University of Texas at Austin
- 2004 – present Research Fellow, Institute for the Study of Labor (IZA)
- 2002 – present Research Affiliate, Center for Economic Policy Research (CEPR)
- 2000 – 2001 Research Assistant, London School of Economics

EDUCATION

- 1992 – 2000 B.Sc., M.Sc., and Ph.D. in Economics, London School of Economics

AWARDS

- 2005 *Sidney J. Levy Teaching Award*, awarded by the Kellogg School of Management for teaching excellence in Kellogg elective classes by tenured or tenure-track faculty members
- 1996 *Ely Devons Prize*, awarded by the London School of Economics for the best performance in their M.Sc. in Economics

PUBLICATIONS

- [1] “Strategic Communication: Prices versus Quantities,” with Ricardo Alonso and Wouter Dessein, *Journal of the European Economic Association*, 2010, 2-3, 365-376.
- [2] “Labor Market Frictions, Job Instability, and the Flexibility of the Employment Relationship,” with Paolo Ramezzana and Frédéric Robert-Nicoud, *European Economic Review*, 2009, 53(1), 19-36.
- [3] “Centralization versus Decentralization: An Application to Pricing by A Multi-Market Firm,” with Ricardo Alonso and Wouter Dessein, *Journal of the European Economic Association* (Papers and Proceedings), 2008, 6(2-3), 457-467.
- [4] “When Does Coordination Require Centralization?,” with Ricardo Alonso and Wouter Dessein, *American Economic Review*, 2008, 98(1), 145-179.
- [5] “Optimal Delegation,” with Ricardo Alonso, *The Review of Economic Studies*, 2008, 75(1), 259-293.
- [6] “Relational Delegation,” with Ricardo Alonso, *The RAND Journal of Economics*, 2007, 38(4), 1070-1089.
- [7] “The Economics of the Marriage Contract: Theories and Evidence,” with Imran Rasul, *The Journal of Law and Economics*, 2008, 51, 59-110.
- [8] “The Role of Exclusive Contracts in Facilitating Market Transactions,” with Paolo Ramezzana, *The Journal of Industrial Economics*, 2007, 55(2), 197-222.
- [9] “The Role of Human Capital Investments in the Location Decision of Firms,” with Frédéric Robert-Nicoud, *Regional Science and Urban Economics*, 2005, 35(5), 570-583.
- [10] “Evaluating Investment Projects in the Presence of Sectoral Linkages,” with Anthony Venables, *Economics of Transition*, 2005, 13(4), 573-603.
- [11] “Ex Post Inefficiencies in a Property Rights Theory of the Firm,” *The Journal of Law, Economics, and Organization*, 2004, 20(1), 125-147.

WORK IN PROGRESS

- [12] “Decisions in Organizations,” with Robert Gibbons and John Roberts, to appear in *Handbook of Organizational Economics* (R. Gibbons and J. Roberts eds.), Princeton University Press.
- [13] “The Burden of Past Promises,” with Jin Li
- [14] “Organize to Compete,” with Ricardo Alonso and Wouter Dessein

TEACHING

“Strategy and Organization” (MBA) and “The Economics of Organization” (PhD)

PROFESSIONAL ACTIVITIES

Organizer: 2008 Austin Symposium on the Economics of Business and the Law

Program Committee: Econometric Society European Meetings, 2008, Duke-Northwestern-Texas IO Theory Conference 2008, Utah Winter Business Economics Conference, 2005, 2006, 2007, 2008

Thesis Committees: Ricardo Alonso, University of Southern California (Chair)
Xinyu Hua, HKUST Business School (Member)
Hon Sing Lee, Nanyang Technological University (Member)
Francisco Ruiz-Aliseda, INSEAD (Member)

Referee: American Economic Review, B.E. Journals in Economic Analysis & Policy, Economic Journal, Journal of Economic Theory, Journal of the European Economic Association, Journal of Industrial Economics, Journal of Institutional and Theoretical Economics, Journal of Labor Economics, Journal of Law, Economics, and Organization, Journal of Management and Strategy, Journal of Political Economy, Management Science, Oxford Economic Papers, Review of Economic Studies, RAND Journal of Economics