

Jin Li

Kellogg School of Management, 2001 Sheridan Road, Evanston 60208-2001, USA

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Employment

Sep 2008 -Present: Assistant Professor in Management and Strategy Department,

Kellogg School of Management, Northwestern University

Sep 2007-Sep2008: Donald P. Jacobs Scholar in Management and Strategy Department,

Kellogg School of Management, Northwestern University

Jan 2004-Feb 2004: Visiting Scholar, Bank of Finland

Education

B.A. Economics and Math (with High Honor), Wesleyan University 2002

B.S. Applied Math (with Honor), Caltech 2002

Ph.D. Economics, M.I.T. 2007

Selected Awards

MIT Presidential Fellowship 2002-2004

Phi Beta Kappa 2001

Tau Beta Pi 2001

Gordon Moore Fellowship, Caltech, 2000-2002

Freeman Asian Scholarship, Wesleyan University 1997-2001

Publications

“Tacit Collusion in Auctions and Conditions for Its Facilitation and Prevention: Equilibrium Selection in Laboratory Experimental Markets,” joint with Charles Plott, *Economic Inquiry*, Vol 47, No. 3, (July 2009) pp.425-448.

Working Papers

“Relational Contracts, Efficiency Wage, and Employment Dynamics” joint with Yuk-Fai Fong (April, 2010) *R&R Review of Economic Studies*

“Information Revelation in Relational Contracts” joint with Yuk-Fai Fong (July, 2010) *R&R Review of Economic Studies*

“Ownership Turnover, Reputation Turnaround, and Endogenous Cost of Control” joint with Pak Hung Au and Yuk-Fai Fong (December, 2010)

“A Theory of Wage Distribution and Dynamics with Assignment and Pareto Learning” (March, 2011)

“Job Mobility, Wage Dispersion, and Asymmetric Information” (April, 2011)

“The Burden of Past Promises” joint with Niko Matouschek (April, 2011)

Work in Progress

“Job-matching, Wage, and Turnover”

“A Theory of Delegation Dynamics” joint with Niko Matouschek

“A Theory of Player Turnover in Games” joint with Yuk-Fai Fong

“Going for it: The Adoption of Risky Strategies in Tournament” joint with Jen Brown

Teaching

Human Resource Management (MBA)

Organizational Economics (PhD)

Seminar and Conference Presentations

2010-2011

University of Iowa, Economics Department

Econometric Society North American Winter Meeting (2 Discussions)

2009-2010

Michigan State University, Economics Department

Hong Kong University, Economics Department

National Bureau of Economic Research Workshop on Organizational Economics

2009 International Symposium on Contemporary Labor Economics (Session Chair)

Econometric Society North American Winter Meeting

2008-2009

University of Southern California, Marshall School of Management

University of Illinois at Urbana-Champaign, Economics Department

Northwestern University, Economics Department

University of Delaware, Lerner School of Business

Toulouse School of Economics, GREMAQ

8th International Industrial Organization Conference

14th Annual Meeting of Society of Labor Economists

8th Annual Meeting of CSIO-IDEI

Duke-Northwestern-Texas IO Theory Conference (Discussant)

2007-2008

Penn State University, Economics Department

Federal Reserve Bank of Chicago

University of Chicago, Graduate School of Business,

2006-2007

M.I.T, Economic Department

Northwestern University, Kellogg School of Management

Case Western Reserve University, Weather School of Management

Cornell University, School of Industrial and Labor Relations

Boston University, Economics Department

London School of Economics, Economics Department

Professional Activities

Referee for: American Economic Review, Berkeley Electronic Journal of Economic Analysis and Policy, Berkeley Electronic Journal of Economic Theory, British Journal Industrial Relation, Economic Journal, Games and Economic Behavior, International Economic Review, Journal of Economics and Management Strategy, Journal of European Economic Association, Journal of Labor Economics, Journal of Law Economic and Organization, Labour Economics, National Science Foundation, Quarterly Journal of Economics, Rand Journal of Economics, Review of Economic Studies, Scandinavian Journal of Economics.