

# Robert W. Livingston

Curriculum Vitae

2/6/2012

---

---

## Contact Information:

Kellogg School of Management  
Northwestern University  
2001 Sheridan Road  
Evanston, IL 60208

(847) 467-4030 (office)

(847) 467-8896 (fax)

e-mail: [rwlivingston@kellogg.northwestern.edu](mailto:rwlivingston@kellogg.northwestern.edu)

webpage: [http://www.kellogg.northwestern.edu/Faculty/Directory/Livingston\\_Robert.aspx](http://www.kellogg.northwestern.edu/Faculty/Directory/Livingston_Robert.aspx)

---

---

## ACADEMIC APPOINTMENTS:

July 2007 - present	Assistant Professor of Management and Organizations, Northwestern University, Kellogg School of Management
July 2002 – June 2007	Assistant Professor of Psychology and Afro-American Studies, University of Wisconsin-Madison
June 2001- June 2002	Anna Julia Cooper Postdoctoral Fellowship; University of Wisconsin-Madison

## EDUCATION AND TRAINING:

2001	Ph.D., Social Psychology; The Ohio State University
1998	M.A., Social Psychology; The Ohio State University
1996	M.A., Romance Literature and Linguistics; UCLA
1993	B.A., Spanish; Latin American Studies; Tulane University, <i>cum laude</i>

## PUBLICATIONS:

### BOOKS:

R. M. Kramer, G. J. Leonardelli, & **R. W. Livingston** (2011). *Social Identity, Intergroup Relations and Social Cognition: A festschrift in honor of Marilynn Brewer*. Taylor and Francis: New York.

\*A Best Book of 2011 award winner from The Center for Optimal Adult Development

## REFEREED ARTICLES:

- Hall, E. V., & **Livingston, R. W.** (in press) The hubris penalty: Biased responses to “celebration” displays of Black football players. *Journal of Experimental Social Psychology*.
- Livingston, R. W.**, Rosette, A. S., & Washington, E. F. (in press). Can an angry Black woman get ahead? The impact of race and dominance on perceptions of female leaders. *Psychological Science*.
- Halevy, N., Chou, E. Y., Cohen, T. R., & **Livingston, R. W.** (2012) Status conferral in intergroup social dilemmas: Behavioral antecedents and consequences of prestige and dominance. *Journal of Personality and Social Psychology*, 102, 351-366.
- Livingston, R. W.** & Pearce, N. A. (2009) The teddy bear effect: Does babyfacedness benefit Black CEOs? *Psychological Science*, 20, 1229-1236.
- Livingston, R. W.** & Drwecki, B. B. (2007). Why are some individuals not racially biased? Susceptibility to affective conditioning predicts nonprejudice toward Blacks. *Psychological Science*, 18, 816-823.
- Alexander, M. G., Brewer, M. B., & **Livingston, R. W.** (2005). Putting stereotype content in context: Image theory and interethnic stereotypes. *Personality and Social Psychology Bulletin*, 31, 781-794.
- Klein, O., Snyder, M., & **Livingston, R. W.** (2004). Prejudice on the stage: Self-monitoring and the public expression of group attitudes. *British Journal of Social Psychology*, 43, 299-314.
- Livingston, R. W.**, & Brewer, M. B. (2002). What are we really priming? Cue-based versus category-based processing of facial stimuli, *Journal of Personality and Social Psychology*, 82, 5-18.
- Livingston, R. W.** (2002). The role of perceived negativity in the moderation of African Americans’ implicit and explicit racial attitudes, *Journal of Experimental Social Psychology*, 38, 405-413.
- Livingston, R. W.** (2001). What you see is what you get: Systematic variability in perceptual-based social judgment, *Personality and Social Psychology Bulletin*, 27, 1086-1096.

## BOOK CHAPTERS:

- Chaio, J., Cheon, B., **Livingston, R. W.**, & Yi, Y. (2012). Gene x Environment interaction in social cognition. In S. Fiske & N. Macrae (Eds.), *Handbook of Social Cognition* (pp. 523-541). Sage: New York.

**Livingston, R. W.** (2011). What can tolerance teach us about prejudice? In L. Tropp & R. Mallett (Eds.), *Moving Beyond Prejudice Reduction: Pathways to Positive Intergroup Relations* (pp. 21-40). American Psychological Association: Washington, DC.

**Livingston, R. W.**, Leonardelli, G. J., & Kramer, R. M. (2011). Rigor with relevance: The many legacies of Marilynn Brewer. In R. M. Kramer, G. J. Leonardelli, & R. W. Livingston (Eds.), *Social Identity, Intergroup Relations and Social Cognition: A festschrift in honor of Marilynn Brewer*. (pp.1-6). Taylor and Francis: New York.

Ashburn-Nardo, L., **Livingston, R. W.**, & Waytz, J. (2011). Implicit bias: A better metric for racial progress? In G. S. Parks & M. W. Hughey (Eds.), *The Obamas and a (Post) Racial America* (pp. 30-44). Oxford University Press: New York.

**Livingston, R. W.** (2004). Demystifying the nonconscious: Unintentional bias in society and the media. In J. Williams, W. Lee, & C. Haugtvedt (Eds.), *Diversity in Advertising*. (pp. 59-73) Lawrence Erlbaum Associates: Mahwah, NJ.

#### **WORKING PAPERS:**

Shim, S., & Livingston, R. W. (invited resubmission) Consequences of differential attention: The impact of leader eye contact on social hierarchy and team performance. *Journal of Personality and Social Psychology*.

Rosette, A. S., & Livingston, R. W. (under review) Failure is not an option for Black women: Effects of performance on leaders with single versus dual-subordinate identities. *Journal of Experimental Social Psychology*

Hunsinger, M., & Livingston, R. W., & Isbell, L. (under review) Spirituality and intergroup harmony: The relationship between meditation and prejudice. *Basic and Applied Social Psychology*.

Livingston, R. W., Cohen, T. R. & Halevy, N. (under review) Does altruism increase social status? The ironic impact of prosocial behavior on hierarchy and leadership. *American Psychologist*.

Hsu, Y., & Livingston, R. W. (under review). Being two people at the same time: The impact of bicultural identity integration on the implicit prejudice of Asian Americans. *Psychological Science*.

#### **RESEARCH IN PROGRESS:**

Livingston, R. W., Halevy, N., & Cohen, T. R. Investigating the essence of character: Do people erroneously conflate personality and morality?

Cheon, B., Chiao, J., & Livingston, R. W. Genetic predictors of racial bias.

Lucas, B. & Livingston, R. W. Does interpersonal interaction affect moral decision-making?

Livingston, R. W., & Rosette, A. S. Race, Gender, and Power: The Complex Dynamics of Social Hierarchy Reversal

Shim, S. & Livingston, R. W. The impact of gender of perceptions of leader eye contact.

Livingston, R. W., & Washington, E. F. Disarmed and ready for battle: Skin Color moderates the negative impact of anger on Black male leaders.

Livingston, R. W., Peery, D., & Devine, P. G. What is prejudice?: Subjective and objective indicators of mundane racism.

## **HONORS AND DISTINCTIONS:**

- Exceptional Professor Award; Undergraduate Residence Community; University of Wisconsin, Madison
- Society for the Psychological Study of Social Issues (SPSSI) Dissertation Award, Division 9 of the American Psychological Association
- National Science Foundation Graduate Fellowship, Ohio State University, 1997-2000
- 14<sup>th</sup> Annual Edward F. Hayes Graduate Research Forum Award Winner, Ohio State University, 2000
- Summer Institute Fellow, European Association of Social Psychology, Leuven, Belgium, 1998
- Regents Presidential Fellowship, University of California, Los Angeles, 1993-1994
- Premio Clavileño (Departmental Award in Spanish), Tulane University, 1993
- Dean's Honor Scholarship (merit-based; full-tuition), Tulane University, 1989-1993
- National Merit Scholarship, 1989-1993

## **INVITED TALKS AND CONFERENCE PRESENTATIONS:**

2011                      Carnegie Mellon University (Tepper School of Business)

- Harvard Business School (OB)  
 Loyola University Chicago (Keynote Address for Black History Month)  
 American Bar Foundation  
 International Association of Conflict Management (IACM). Istanbul, Turkey  
 International Society of Political Psychology (ISPP). Istanbul, Turkey
- 2010 Harvard Business School (NOM)  
 Massachusetts Institute of Technology (Sloan)  
 Stanford University  
 Ohio State University (Fisher)  
 Purdue University  
 University of Illinois, Chicago  
 University of Cincinnati (Keynote Lecture to Student Union)  
 Society for Experimental Social Psychology (SESP). Minneapolis, MN  
 SESP Groups Preconference on Trust, Power, and Cooperation. Minneapolis, MN  
 International Association of Conflict Management (IACM). Boston, MA.
- 2009 Princeton University  
 Tufts University  
 University of California, Los Angeles (Anderson)  
 University of Colorado, Boulder  
 Academy of Management, Chicago, IL.  
 International Society of Political Psychology, Dublin, Ireland.  
 Society for Personality and Social Psychology, Tampa, FL.
- 2008 Duke University (Fuqua)  
 University of Tel-Aviv  
 Center for Scientific Study of Diversity. Evanston, IL.  
 Psychology of Attitudes (Small group meeting on Affective Processes in Evaluation). Nijmegen, Netherlands.  
 European Association of Experimental Social Psychology. Opatija, Croatia.  
 Social Psychologists of Chicago (SPOC), Chicago, IL.  
 OSU conference in honor of Marilyn Brewer. Columbus, OH.  
 Society for Personality and Social Psychology, Albuquerque, NM.
- 2007 University of Chicago  
 University of Massachusetts, Amherst  
 Yale University  
 Midwestern Psychological Association, Chicago, IL.
- 2006 Northwestern University  
 European Conference on Personality, Athens, Greece.  
 Society for Personality and Social Psychology, Palm Springs, CA.
- 2005 University of Chicago  
 Conference on Discrimination and Prejudice in the 21<sup>st</sup> Century. Madison, WI.

EAESP Small Group Meeting on Conscious and Unconscious Processes, Madrid.

- 2004      University of Illinois, Chicago  
University of Kentucky  
Society for Personality and Social Psychology, Austin, TX.
- 2003      University of Virginia
- 2002      Social Justice Research Conference, Skovde, Sweden. June, 2002  
Society for the Psychological Study of Social Issues (SPSSI), Toronto.
- 2000      American Psychological Society (APS), Miami, FL.

## **PROFESSIONAL SERVICE:**

### **TEACHING:**

Kellogg School of Management, Northwestern University

- Leadership in Organizations, MBA course (Last 3 year average: 9.1/10.0)
- Research in Organizational Behavior—Methods and Practice, PhD course
- Diversity in Organizations, Executive Education course
- Negotiations, Executive Education course

University of Wisconsin--Madison

- Discrimination and Prejudice in American Society
- Social Psychology of Stigma and Marginality
- Topics in Stereotyping and Prejudice
- Introduction to Social Psychology

## **JOURNAL REVIEWING AND EDITORSHIPS:**

- **Ad hoc reviewer:** Journal of Personality and Social Psychology; Journal of Experimental Social Psychology; Psychological Science; Science; Social Cognition; Group Processes and Intergroup Relations; Journal of Applied Social Psychology; American Journal of Sociology; European Journal of Social Psychology; Personality and Social Psychology Review; Social Forces

## **EDITORIAL BOARDS:**

- Personality and Social Psychology Bulletin (2006-present)
- Basic and Applied Social Psychology (2008-present )

## **GRADUATE STUDENTS MENTORED:**

- Soroush Aslani (MORS)
- Bobby Cheon (Psychology)\*
- Eileen Chou (MORS)

- Li Huang (MORS)\*—now at INSEAD
- Erika Hall (MORS)
- Yu-Wei (Dennis) Hsu (MORS)
- Brian Lucas (MORS)
- Nicholas Pearce (MORS)
- Destiny Peery (Psychology)\*
- Sohyeon Shim (MORS)\*
- Ella Washington (MORS)
- Debbie Ma (University of Chicago)\*
- Brian Drwecki (University of Wisconsin)
- Tattiya Kliengklom (University of Wisconsin)
- Joshua Waytz (Psychology, NU Undergraduate Honors Student)\*

*\*chaired or served on thesis committee*

### **CONFERENCES AND SYMPOSIA ORGANIZED:**

- Conference: *Looking toward the Future: Prejudice in the 21<sup>st</sup> Century*, Summer 2005, Conference brought thirty of the world's leading prejudice scholars to Madison, WI for a three-day scholarly event, including presentations, round-table discussions, and a community forum (co-organizer Patricia G. Devine)
- Symposium: *Overcoming the obstacle of racial prejudice*. Symposium organized for the 2008 SPSP conference (co-organizers: Robyn Mallett and Linda Tropp)
- Symposium: *Hierarchy, Race, and Gender: Examining the intersection of stigma and power*. Symposium organized for the 2010 SESP conference.
- Symposium: *The Psychology of Groups: A Symposium in Honor of Marilyn Brewer*. Symposium organized for the 2011 SESP conference (co-organizer: Geoffrey Leonardelli)

### **MEDIA COVERAGE:**

Research and media mentions in many media outlets including: *Newsweek*, *Forbes*, *The Financial Times*, *Washington Post*, *New York Times*, *MSNBC*, *ABC News*, *Associated Press*, *Yahoo*, *Chicago Sun Time*, *Bloomberg Businessweek*

### **PROFESSIONAL MEMBERSHIPS:**

- Academy of Management (AOM)
- Society for Experimental Social Psychology (SESP), Elected 2007
- International Association of Conflict Management (IACM)
- Society of Personality and Social Psychology (SPSP)
- Society for the Psychological Study of Social Issues (SPSSI)

- International Society for Political Psychology (ISPP)
- American Psychological Association (APA)
- American Psychological Society (APS)
- European Association of Social Psychology (EASP)

**FOREIGN LANGUAGES:**

- Spanish (fluent)
- French (fluent)
- Portuguese (proficient)