

Robert W. Livingston

Curriculum Vitae

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Contact Information:

Kellogg School of Management

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2001 Sheridan Road

Evanston, IL 60208

e-mail: rwlivingston@kellogg.northwestern.edu

webpage: http://www.kellogg.northwestern.edu/Faculty/Directory/Livingston_Robert.aspx

ACADEMIC APPOINTMENTS:

- | | |
|---------------|---|
| 2012- present | Associate Professor of Management and Organizations,
Northwestern University, Kellogg School of Management |
| 2007-2012 | Assistant Professor of Management and Organizations,
Northwestern University, Kellogg School of Management |
| 2002-2007 | Assistant Professor of Psychology and Afro-American Studies,
University of Wisconsin-Madison |
| 2001-2002 | Anna Julia Cooper Postdoctoral Fellowship; University of
Wisconsin-Madison |

EDUCATION AND TRAINING:

- | | |
|------|--|
| 2001 | Ph.D., Social Psychology; The Ohio State University |
| 1998 | M.A., Social Psychology; The Ohio State University |
| 1996 | M.A., Romance Literature and Linguistics; UCLA |
| 1993 | B.A., Spanish; Latin American Studies; Tulane University, <i>cum laude</i> |

PUBLICATIONS:

BOOKS:

R. M. Kramer, G. J. Leonardelli, & R. W. Livingston (2011). *Social Identity, Intergroup Relations and Social Cognition: A festschrift in honor of Marilyn Brewer*. Taylor and Francis: New York.

*A Best Book of 2011 award winner from The Center for Optimal Adult Development

JOURNAL ARTICLES:

- Rosette, A. S., & Livingston, R. W. (2012). Failure is not an option for Black women: Effects of organizational performance on leaders with single versus dual-subordinate identities. *Journal of Experimental Social Psychology, 48*, 1162-1167.
- Hunsinger, M., Livingston, R., & Isbell, L. (2012). The impact of loving-kindness meditation on affective conditioning and cognitive control. *Mindfulness*.
- Hall, E. V., & Livingston, R. W. (2012) The hubris penalty: Biased responses to “celebration” displays of Black football players. *Journal of Experimental Social Psychology, 48*, 899-904.
- Livingston, R. W., Rosette, A. S., & Washington, E. F. (2012). Can an angry Black woman get ahead? The impact of race and dominance on perceptions of female leaders. *Psychological Science, 23*, 354-358.
- Halevy, N., Chou, E. Y., Cohen, T. R., & Livingston, R. W. (2012) Status conferral in intergroup social dilemmas: Behavioral antecedents and consequences of prestige and dominance. *Journal of Personality and Social Psychology, 102*, 351-366.
- Livingston, R. W. & Pearce, N. A. (2009) The teddy bear effect: Does babyfacedness benefit Black CEOs? *Psychological Science, 20*, 1229-1236.
- Livingston, R. W. & Drwecki, B. B. (2007). Why are some individuals not racially biased? Susceptibility to affective conditioning predicts nonprejudice toward Blacks. *Psychological Science, 18*, 816-823.
- Alexander, M. G., Brewer, M. B., & Livingston, R. W. (2005). Putting stereotype content in context: Image theory and interethnic stereotypes. *Personality and Social Psychology Bulletin, 31*, 781-794.
- Klein, O., Snyder, M., & Livingston, R. W. (2004). Prejudice on the stage: Self-monitoring and the public expression of group attitudes. *British Journal of Social Psychology, 43*, 299-314.
- Livingston, R. W., & Brewer, M. B. (2002). What are we really priming? Cue-based versus category-based processing of facial stimuli, *Journal of Personality and Social Psychology, 82*, 5-18.
- Livingston, R. W. (2002). The role of perceived negativity in the moderation of African Americans’ implicit and explicit racial attitudes, *Journal of Experimental Social Psychology, 38*, 405-413.
- Livingston, R. W. (2001). What you see is what you get: Systematic variability in perceptual-based social judgment, *Personality and Social Psychology Bulletin, 27*, 1086-1096.

BOOK CHAPTERS:

Chaio, J., Cheon, B., Livingston, R. W., & Hong, Y. Y. (2012). Gene x Environment interaction in social cognition. In S. Fiske & N. Macrae (Eds.), *Handbook of Social Cognition* (pp. 523-541). Sage: New York.

Livingston, R. W. (2011). What can tolerance teach us about prejudice? In L. Tropp & R. Mallett (Eds.), *Moving Beyond Prejudice Reduction: Pathways to Positive Intergroup Relations* (pp. 21-40). American Psychological Association: Washington, DC.

Livingston, R. W., Leonardelli, G. J., & Kramer, R. M. (2011). Rigor with relevance: The many legacies of Marilynn Brewer. In R. M. Kramer, G. J. Leonardelli, & R. W. Livingston (Eds.), *Social Identity, Intergroup Relations and Social Cognition: A festschrift in honor of Marilynn Brewer*. (pp.1-6). Taylor and Francis: New York.

Ashburn-Nardo, L., Livingston, R. W., & Waytz, J. (2011). Implicit bias: A better metric for racial progress? In G. S. Parks & M. W. Hughey (Eds.), *The Obamas and a (Post) Racial America* (pp. 30-44). Oxford University Press: New York.

Livingston, R. W. (2004). Demystifying the nonconscious: Unintentional bias in society and the media. In J. Williams, W. Lee, & C. Haugtvedt (Eds.), *Diversity in Advertising*. (pp. 59-73) Lawrence Erlbaum Associates: Mahwah, NJ.

WORKING PAPERS:

Shim, S., & Livingston, R. W. (Revise and Resubmit) Consequences of differential attention: The impact of leader eye contact on social hierarchy and team performance. *Journal of Personality and Social Psychology*.

Lucas, B., & Livingston, R. W. (submitted). When friends promote ends: Social connection increases utilitarian decision making in moral dilemmas. *Psychological Science*.

Cheon, B. K., Livingston, R. W., Hong, Y. Y., & Chaio, J. Y. (submitted). Gene x Environment interaction on intergroup bias: The role of the serotonin transporter gene (5-HTTLPR) and perceived outgroup threat. *Science*.

Hunsinger, M., Livingston, R., & Isbell, L. (submitted). Spirituality and intergroup harmony: Meditation and racial prejudice. *Mindfulness*.

RESEARCH IN PROGRESS:

Livingston, R. W., Halevy, N., & Cohen, T. R. Investigating the essence of character

Livingston, R. W., & Rosette, A. S. Race, Gender, and Power: The Complex Dynamics of Social Hierarchy Reversal

Shim, S. & Livingston, R. W. The impact of gender of perceptions of leader eye contact.

Livingston, R.W., & Washington, E. F. What is agency?: Why Black women are assertive but powerless

Livingston, R. W., & Devine, P. G. What is prejudice?: Subjective and objective construals of mundane racism.

HONORS AND DISTINCTIONS:

- Exceptional Professor Award; Undergraduate Residence Community; University of Wisconsin, Madison
- Society for the Psychological Study of Social Issues (SPSSI) Dissertation Award, Division 9 of the American Psychological Association
- National Science Foundation Graduate Fellowship, Ohio State University, 1997-2000
- 14th Annual Edward F. Hayes Graduate Research Forum Award Winner, Ohio State University, 2000
- Summer Institute Fellow, European Association of Social Psychology, Leuven, Belgium, 1998
- Regents Presidential Fellowship, University of California, Los Angeles, 1993-1994
- Premio Clavileño (Departmental Award in Spanish), Tulane University, 1993
- Dean's Honor Scholarship (merit-based; full-tuition), Tulane University, 1989-1993
- National Merit Scholarship, 1989-1993

INVITED TALKS AND CONFERENCE PRESENTATIONS:

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| 2012 | University of Chicago
Yale University (SOM)
League of Black Women Conference
Society for Experimental Social Psychology Conference |
| 2011 | Carnegie Mellon University (Tepper School of Business)
Harvard Business School (OB)
Loyola University Chicago (Keynote Address for Black History Month)
American Bar Foundation |

International Association of Conflict Management (IACM). Istanbul, Turkey
International Society of Political Psychology (ISPP). Istanbul, Turkey

- 2010
Harvard Business School (NOM)
Massachusetts Institute of Technology (Sloan)
Stanford University
Ohio State University (Fisher)
Purdue University
University of Illinois, Chicago
University of Cincinnati (Keynote Lecture to Student Union)
Society for Experimental Social Psychology (SESP). Minneapolis, MN
SESP Groups Preconference on Trust, Power, and Cooperation. Minneapolis, MN
International Association of Conflict Management (IACM). Boston, MA.
- 2009
Princeton University
Tufts University
University of California, Los Angeles (Anderson)
University of Colorado, Boulder
Academy of Management, Chicago, IL.
International Society of Political Psychology, Dublin, Ireland.
Society for Personality and Social Psychology, Tampa, FL.
- 2008
Duke University (Fuqua)
University of Tel-Aviv
Center for Scientific Study of Diversity. Evanston, IL.
Psychology of Attitudes (Small group meeting on Affective Processes in Evaluation). Nijmegen, Netherlands.
European Association of Experimental Social Psychology. Opatija, Croatia.
Social Psychologists of Chicago (SPOC), Chicago, IL.
OSU conference in honor of Marilyn Brewer. Columbus, OH.
Society for Personality and Social Psychology, Albuquerque, NM.
- 2007
University of Chicago
University of Massachusetts, Amherst
Yale University
Midwestern Psychological Association, Chicago, IL.
- 2006
Northwestern University
European Conference on Personality, Athens, Greece.
Society for Personality and Social Psychology, Palm Springs, CA.
- 2005
University of Chicago
Conference on Discrimination and Prejudice in the 21st Century. Madison, WI.
EAESP Small Group Meeting on Conscious and Unconscious Processes, Madrid.
- 2004
University of Illinois, Chicago

University of Kentucky
Society for Personality and Social Psychology, Austin, TX.

2003 University of Virginia

2002 Social Justice Research Conference, Skovde, Sweden. June, 2002
Society for the Psychological Study of Social Issues (SPSSI), Toronto.

2000 American Psychological Society (APS), Miami, FL.

PROFESSIONAL SERVICE:

TEACHING:

Kellogg School of Management, Northwestern University

- Leadership in Organizations, MBA course (Last 3 year average: 9.1/10.0)
- Research in Organizational Behavior—Methods and Practice, PhD course
- Diversity in Organizations, Executive Education course
- Negotiations, Executive Education course

University of Wisconsin--Madison

- Discrimination and Prejudice in American Society
- Social Psychology of Stigma and Marginality
- Topics in Stereotyping and Prejudice
- Introduction to Social Psychology

JOURNAL REVIEWING AND EDITORSHIPS:

- **Ad hoc reviewer:** Journal of Personality and Social Psychology; Journal of Experimental Social Psychology; Psychological Science; Science; Social Cognition; Group Processes and Intergroup Relations; Journal of Applied Social Psychology; American Journal of Sociology; European Journal of Social Psychology; Personality and Social Psychology Review; Social Forces

EDITORIAL BOARDS:

- Personality and Social Psychology Bulletin (2006-present)
- Basic and Applied Social Psychology (2008-present)

GRADUATE STUDENTS MENTORED:

- Soroush Aslani (MORS)
- Bobby Cheon (Psychology)*
- Eileen Chou (MORS)
- Li Huang (MORS)*—now at INSEAD
- Erika Hall (MORS)
- Yu-Wei (Dennis) Hsu (MORS)

- Brian Lucas (MORS)
- Nicholas Pearce (MORS)
- Destiny Peery (Psychology)*
- Sohyeon Shim (MORS)*
- Ella Washington (MORS)
- Debbie Ma (University of Chicago)*
- Brian Drwecki (University of Wisconsin)
- Tattiya Kliengklom (University of Wisconsin)
- Joshua Waytz (Psychology, NU Undergraduate Honors Student)*

**chaired or served on thesis committee*

CONFERENCES AND SYMPOSIA ORGANIZED:

- Conference: *Looking toward the Future: Prejudice in the 21st Century*, Summer 2005, Conference brought thirty of the world's leading prejudice scholars to Madison, WI for a three-day scholarly event, including presentations, round-table discussions, and a community forum (co-organizer Patricia G. Devine)
- Symposium: *Overcoming the obstacle of racial prejudice*. Symposium organized for the 2008 SPSP conference (co-organizers: Robyn Mallett and Linda Tropp)
- Symposium: *Hierarchy, Race, and Gender: Examining the intersection of stigma and power*. Symposium organized for the 2010 SESP conference.
- Symposium: *The Psychology of Groups: A Symposium in Honor of Marilynn Brewer*. Symposium organized for the 2011 SESP conference (co-organizer: Geoffrey Leonardelli)

MEDIA COVERAGE:

Research and media mentions in many media outlets including: *The New York Times, Wall Street Journal, The Washington Post, Newsweek, Forbes, Bloomberg Businessweek, The Financial Times, ABC News, Associated Press, Yahoo, and MSNBC*

PROFESSIONAL MEMBERSHIPS:

- Academy of Management (AOM)
- Society for Experimental Social Psychology (SESP), Elected 2007
- International Association of Conflict Management (IACM)
- Society of Personality and Social Psychology (SPSP)
- Society for the Psychological Study of Social Issues (SPSSI)
- International Society for Political Psychology (ISPP)
- American Psychological Association (APA)
- American Psychological Society (APS)

- European Association of Social Psychology (EASP)

FOREIGN LANGUAGES:

- Spanish (fluent)
- French (fluent)
- Portuguese (proficient)