

Kalai, Ehud

CURRICULUM VITAE

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Education

Cornell University, Ithaca, New York: Ph.D. in Mathematics (1972); MS in Statistics (1971)

University of California, Berkeley: A.B. in Mathematics (1967)

Permanent Academic Positions

The James J. O'Connor Distinguished Professor of Decision and Game Sciences, Kellogg School of Management, Northwestern University, 9/2001-present. Past positions: The Charles E. Morrison Professor of Decision Sciences (9/82-9/2001), Professor (9/78-9/82), Associate Professor (9/76-9/78), Visiting Assistant Professor (9/75- 9/76),

Professor of Mathematics (courtesy), Department of Mathematics, CAS, Northwestern University, 03/90

Assistant Professor, Department of Statistics, Tel Aviv University, 10/72-9/75

Editorial Positions

Editor-in-Chief and founder, *Games and Economic Behavior*, Elsevier, 1988-

Member of the Editorial Board of the *International Journal of Game Theory*, Physica Verlag, 1984-

Member of the Editorial Board of *Mathematical Social Sciences*, North-Holland, 1980-93

Associate Editor, *The Journal of Economic Theory*, Academic Press, Inc., 1980-88

Other Positions

President of the Game Theory Society, 2003-06

Co-Founder and Executive Vice President of the Game Theory Society, 1998-03

Director of the Center of Game Theory and Economic Behavior, Kellogg School of Management, Northwestern University, 1995-

Director and founder of the Nancy L. Schwartz Memorial Lecture Series, 1981-

Chairman of the Department of Managerial Economics and Decision Sciences, Kellogg School of Management, Northwestern University, 1983-1985

A member of the Board of Directors of *First Savings of America, a Federal Savings and Loan Association*, Orland Park, Illinois (1986-1989)

Honors, Organization and Keynote Lectures

- 2010 Honorary Doctorate, the University of Paris, Dauphine
 2010 The Paris Roy Lecture
 2010 Fellow of the Institute for Advanced Studies, Warwick
 2009 The Annual Conference of the Association of Public Economic Theory, Galway, Keynote Lecture
 2008 Northwestern University, "A Conference in Honor of Ehud Kalai's 66th Birthday"
 2007 The Game Science Conference in Honor of Ehud Kalai, The Hebrew University, Jerusalem, keynote lecture
 2007 "Most influential game theorists of the last decades," one of twenty featured in *Game Theorists, 2007*
 2006 The *Arthur and Rochelle Belfer Distinguished Lecturer Series*, the Weizmann Institute of Science, Rehovot
 2005 The 2005 *Nobel Prize Economics Ceremony*, Stockholm, invited guest
 2005 The First international Workshop on Internet and Network Economics, Hong Kong, keynote lecture
 2005 *Martha and Jonathan Cohen Distinguished Visitor*, University of Pennsylvania
 2005 *The 2005 PIER Lecture*, University of Pennsylvania
 04/05 Barcelona JOCS Seminar
 2004 The Presidential Address of the Second World Congress of the Game Theory Society, Marseilles
 2001 *The 2001 Pazner Lecture*, Tel Aviv University
 2000 *The 2000 Pareto Lecture*, the Association of Southern European Economic Theorists, Lisbon
 2000 *Program Chair* of the First World Congress of the Game Theory Society, Bilbao
 1996 *Sherman Fairchild Distinguished Scholar*, California Institute of Technology
 1994 *Jacob Marschak Lecture*, the University of California, Los Angeles
 1995 *Program Chair* of the International Conference on Game Theory, Stony Brook.
 1993 *The Alfred Nobel Symposium* on Game Theory, Björkborn, Sweden, invited lecture
 1992 *Outstanding Professor Award* of the Executive Masters Program, Class No. 25
 1991 *Oskar Morgenstern Research Professor*, New York University
 1988 Elected *Fellow of the Econometric Society*
 1987 *Outstanding Professor Award* of the Executive Masters Program, Class No. 16

Grants

- 2006-2010 National Science Foundation Grant No. SES-0527656 in Economics/Computer Science, "DRU Learning and Social Efficiency in Large Games" (with Adam Kalai and Andrew Postlewaite)
 1999-2002 National Science Foundation Grant No. SES-9904931 in Economics, "Learning and Information in Large Games"
 1996-1999 National Science Foundation Grant No. SBR-9515421 in Economics, "Learning and Forecasting: Theory and Applications" (with Ehud Lehrer)
 1993-1996 National Science Foundation Grant No. SBR-9223156 in Economics, "A Subjective Approach to Dynamic Interaction" (with Ehud Lehrer)
 1991-1993 National Science Foundation Grant No. SES-9022305 in Economics, "Rational Learning in Long Term Interactions" (with Ehud Lehrer)
 1990-1992 National Science Foundation Grant No. SES-9011790 in Economics, "The Role of Strategic Complexity in Economics"
 1988-1990 National Science Foundation Grant No. SES-8720342 in Economics, "Strategic Complexity in Extensive Games, "with Dov Samet and William Stanford
 1984-1987 National Science Foundation Grant No. SES-8409798 in Economics, "Incentives to Cooperate and Monotonic Solutions to Group Decisions" (with Dov Samet)
 1982-1984 National Science Foundation Grant No. SES-8208880 in Economics, "Equilibria of Games with Communications Commitments"
 1981-1982 Research Chair in Decision Theory, Kellogg School of Management
 1979-1981 National Science Foundation Grant No. SOC-7907542 in Economics, "Alternative Models of

Incentives in Economics, "with John Roberts and Mark A. Satterthwaite

Consulting Activities (more recent)

Microsoft Research, New England, economics and game theory consulting, 2008-10

McDonalds Corporation Finance Officers, "On Behavioral Finance and Decision Making", Arlington Heights, 2004

Janssen Pharmaceutica, "Robust Strategies via Decision and Game Analysis," Boca Raton, 2002

Baxter Healthcare Corporation, "Strategic Learning in a Market with New Products," Deerfield, 2001

Baxter Healthcare Corporation, "Strategic Analysis of Competition in China," Deerfield, 1999-2000

LIST OF PUBLICATIONS

Journal Publications

Kalai, E. and M. Smorodinsky, " Other Solutions to Nash's Bargaining Problems," *Econometrica*, 43, No. 3. 1975, 513-518

Kalai, E. and M. Smorodinsky, " On a Game-Theoretic Notion of Complexity for Compact Convex Sets," *Proceedings of the American Mathematical Society*, 49, No. 2, 1975, 416-420

Kalai, E., "Excess Functions for Cooperative Games Without Sidepayments," *SIAM Journal of Applied Mathematics*, 29, 1975, 60-71

Kalai, E., "On Game-Type Subsets," *International Journal of Game Theory*, 4, 1975, 141-150

Kalai, E., E. Pazner and D. Schmeidler, "Collective Choice Correspondences as Admissible Outcomes of Social Bargaining Processes," *Econometrica*, 44, 1976, 233-240

Kalai, E. and D. Schmeidler, "Aggregation Procedure for Cardinal Preferences: A Formulation and Proof of Samuelson's Impossibility Conjecture," *Econometrica*, 45, 1977, 1431-1437

Kalai, E. and D. Schmeidler, "An Admissible Set Occurring in Various Bargaining Situations," *Journal of Economic Theory*, 14, No. 2, 1977, 402-411

Kalai, E., "Proportional Solutions to Bargaining Situations: Interpersonal Utility Comparisons," *Econometrica*, 45, No. 7, 1977, 1623-1630

Kalai, E., "Non-Symmetric Nash Solutions for Replications of 2-Person Bargaining," *International Journal of Game Theory*, 6, Issue 3, 1977, 129-133

Kalai, E. and E. Muller, "Characterization of Domains Admitting Non-Dictatorial Social Welfare Functions and Non-Manipulable Voting Procedures," *Journal of Economic Theory*, 16, No. 2, 1977, 457-467

Anbar, D. and E. Kalai, "A One-Shot Bargaining Problem," *International Journal of Game Theory*, 7, Issue 1, 1978, 13-18

Kalai, E. and Robert W. Rosenthal, "Arbitration of Two-Party Disputes under Ignorance," *International Journal of Game Theory*, 7, Issue 2, 1978, 65-72

Kalai, E., A. Postlewaite and J. Roberts, "Barriers to Trade and Disadvantageous Middlemen: Nonmonotonicity of the Core," *Journal of Economic Theory*, 19, No. 1, 1979, 200-209

Kalai, E., A. Postlewaite and J. Roberts, "A Group Incentive Compatible Mechanism Yielding Core Allocations," *Journal of Economic Theory*, 20, No. 1, 1979, 13-22

Kalai, E., E. Muller and Mark A. Satterthwaite, "Social Welfare Functions when Preferences are Convex and Continuous: Impossibility Results," *Public Choice*, No. 34, 1979, 87-97

Kalai, E. and Z. Ritz, "Characterization of the Private Alternatives Domains Admitting Arrow Social Welfare Functions," *Journal of Economic Theory*, 22, No. 1, 1980, 23-36

Kalai, E. and N. Megiddo, "Path Independent Choices," *Econometrica*, 48, No. 3, 1980, 781-784

Kalai, E., "Preplay Negotiations and the Prisoners' Dilemma," *Mathematical Social Sciences*, 1, 1981, 375-379

Kalai, E. and E. Zemel, "Totally Balanced Games and Games of Flow," *Mathematics of Operations Research*, 7, No. 3, 1982

Kalai, E. and E. Zemel, "Generalized Network Problems Yielding Totally Balanced Games," *Operations Research*, 30, No. 4, 1982

Kalai, E. and D. Samet, "Persistent Equilibria in Strategic Games," *International Journal of Game Theory*, 13, No. 3, 1984, 129-144

Kalai, E. and D. Samet, "Unanimity Games and Pareto Optimality," *International Journal of Game Theory*, 14, Issue 1, 1985, 41-50

Kalai, E. and D. Samet, "Monotonic Solutions to General Cooperative Games," *Econometrica*, 53, No. 2, 1985, 307-327

Kalai, E. and W. Stanford, "Conjectural Variations Strategies in Accelerated Cournot Games," *International Journal of Industrial Organization*, 3, 1985, 133-152

Kalai, E. and W. Stanford, "Finite Rationality and Interpersonal Complexity in Repeated Games," *Econometrica*, 56, No. 2, 1988, 387-410

Kalai, E., "Strategic Behavior and Competition: An overview," *Journal of Economic Theory*, 39, No. 1, 1986, 1-13

Kalai, E. and D. Samet, "On Weighted Shapley Values," *Int. J. of Game Theory*, 16, 1987, 205-222

Kalai, E., D. Samet and W. Stanford, "A Note on Reactive Equilibria in the Discounted Prisoners' Dilemma," *International Journal of Game Theory*, Issue 3, 1988, 177-186

Kalai, E., "Games and Economic Behavior," Editorial, *Games and Economic Behavior*, Vol. 1, Issue 1, 1989, 1-5.

Gilboa, I., E. Kalai and E. Zemel, "On the Order of Eliminating Dominated Strategies," *Operations Research Letters*, 9, 1990, 85-89

- Fershtman, C., K. Judd and E. Kalai, "Observable Contracts: Strategic Delegation and Cooperation," *International Economic Review*, 32 (3), 1991, 551-559
- Kalai, E. and A. Neme, "The Strength of a Little Perfection," *International Journal of Game Theory*, 20 (4), 1992, 335-355
- Kalai, E., M. I. Kamien and M. Rubinovitch, "Optimal Service Speeds in a Competitive Environment," *Management Science*, 38, No. 8, 1992, 1154-1163
- Fershtman, C. and E. Kalai, "Complexity Considerations in Market Behavior," *The RAND Journal of Economics*, 24, No. 2, 1993, 224-235
- Baron, D. and E. Kalai, "The Simplest Equilibrium of a Majority-Rule Division Game," *Journal of Economic Theory*, 61, No. 2, 1993, 290-301
- Gilboa, I., E. Kalai and E. Zemel, "The Complexity of Eliminating Dominated Strategies," *Mathematics of Operations Research*, 18, No. 3, 1993, 553-565
- Kalai, E. and E. Lehrer, "Rational Learning Leads to Nash Equilibrium," *Econometrica*, 61, No. 5, 1993, 1019-1045
- Kalai, E. and E. Lehrer, "Subjective Equilibrium in Repeated Games," *Econometrica*, 61, No. 5, 1993, 1231-1240
- Kalai, E. and E. Lehrer, "Weak and Strong Merging of Opinions," *Journal of Mathematical Economics*, 23, 1994, 73-86
- Kalai, E. and E. Lehrer, "Subjective Games and Equilibria," *Games and Economic Behavior*, 8, No. 1, 1995, 123-163
- Kalai, E., "Games, Computers, and O.R.," *Proceedings of the Seventh Annual ACM-SIAM Symposium on Discrete Algorithms*, 1996, 468-473
- Jackson, M. and E. Kalai, "Social Learning in Recurring Games," *Games and Economic Behavior*, 21, No. 1/2, 1997, 102-134
- Fershtman, C. and E. Kalai, "Unobserved Delegation," *International Economic Review*, 38, No. 4, 1997, 763-774
- Kalai, E., E. Lehrer and R. Smorodinsky, "Calibrated Forecasting and Merging," *Games and Economic Behavior*, 29, No. 1/2, 1999, 151-159
- Jackson, M., E. Kalai and R. Smorodinsky, "Bayesian Representations of Stochastic Processes Under Learning: deFinetti Revisited," *Econometrica*, 67, No. 4, 1999, 875-894
- Kalai, E. and J. O. Ledyard, "Repeated Implementation," *Journal of Economic Theory*, 83, No. 2, 1998, 308-317
- Jackson, M. O. and E. Kalai, "Reputation versus Social Learning," *Journal of Economic Theory*, 88, No. 1, 1999, 40-59
- Kalai, A.T. and E. Kalai, "Strategic Polarization," *Journal of Mathematical Psychology*, 45, No. 4, August 2001, 656-663
- Kalai, E. and E. Solan, "Randomization and Simplification," *Journal of Economic Theory*, 111, No. 2, August 2003, pp 251-264

Kalai, E., "Large Robust Games," *Econometrica*, 72, No. 6, November 2004, pp 1631-1666

Kalai, E., "Partially-Specified Large Games," *Lecture Notes in Computer Science*, Vol. 3828, 2005, pp 3-13

Ben-Sasson, E., A. T. Kalai and E. Kalai, "An Approach to Bounded Rationality" in *Advances in Neural Information Processing Systems* 19, 2007, pp 145-152

Kalai, E., "The Presidential Address of the Second World Congress of the Game Theory Society" in *Games and Economic Behavior* 63 issue 2, 2008, pp 421-30

Kalai, E. "Technical Perspective: The Complexity of Computing Nash Equilibrium." *Communications of the Association for Computing Machinery*, vol. 52, No. 2, 2009, p. 88

Gossner, O., E. Kalai and R. J. Weber, "Information Independence and Common Knowledge," *Econometrica*, Vol. 77, No. 4, 2009, pp 1317-1328

Kalai, A.T., E. Kalai, E. Lehrer, and D. Samet, "A Commitment Folk Theorem," The special issue in honor of Robert J. Aumann's Nobel Prize, *Games and Economic Behavior*, 69, No1, 2010, pp 127-137

Kalai, A.T. and E. Kalai, "Cooperation and Competition in Strategic Games with Private Information," the *Proceedings of the 11th conference on Electronic commerce of the Association for Computing Machinery*, 2010, pp 345-346

Kalai, A. and E. Kalai, "Cooperation in Two Person Games, Revisited," *Association for Computing Machinery, SIGecom Exchanges*, Vol. 10, No. 1, 2011, pp 13-16

Working papers

Deb, J. and E. Kalai, "Games with Limited Individual Impact"

Kalai, A. and E. Kalai. "On Semi-Cooperative Games with Incomplete Information"

Book Contributions

Kalai, E., A. Postlewaite and J. Roberts, "Arbitration of Exchange Situations with Public Goods," in *Applied Game Theory*, Brams, Schotter and Schwodiauer (eds.), Physica Verlag, 1979

Kalai, E., "Solutions to the Bargaining Problem," in *Social Goals and Social Organization, Essays in Memory of Elisha A. Pazner*, Hurwicz, Schmeidler and Sonnenschein (eds.), Cambridge University Press, 1985, 77-105

Kalai, E. and D. Samet, "Weighted Shapley Values," in *The Shapley Value, Essays in Honor of Lloyd S. Shapley*, A. Roth (ed.), Cambridge University Press, 1988, 83-100

Kalai, E., "Bounded Rationality and Strategic Complexity in Repeated Games," in *Game Theory and Applications*, Ichiishi, Neyman and Tauman (eds.), Academic Press, 1990, 131-157

Kalai, E. and D. Samet, "Types Decomposition and Perfect Implementations," in *Rational Interaction, Essays in Honor of John C. Harsanyi*, Reinhard Selten (ed.), Springer-Verlag, 1992, 97-119

Kalai, E., "A Rational Game Theory Framework for the Analysis of Legal and Criminal Decision Making," in *Inside the Juror: The Psychology of Juror Decision Making*, R. Hastie (ed.), Cambridge University Press, 1993, 235-241

Kalai, E. and Mark A. Satterthwaite, "The Kinked Demand Curve, Facilitating Practices, and Oligopolistic Coordination," in *Imperfection and Behavior in Economic Organizations*, R. P. Gilles and P. H. M. Ruys (eds.), Kluwer Academic Publishers, 1994, pp. 15-38

Jackson, M. and E. Kalai, "Recurring Bullies, Trembling and Learning," in *Understanding Strategic Interaction: Essays in Honor of Reinhard Selten*, W. Albers, W. Guth, P. Hammerstein, B. Moldovanu, and E. Van Damme (eds), Springer, 1997, pp 171-184

Jacobs, D.P., E. Kalai and M. I. Kamien(eds), *Frontiers of Research in Economic Theory: The Nancy L. Schwartz Memorial Lectures, 1983-1997*, Cambridge Univ. Press 1998

Jackson, M. and E. Kalai, "Social Learning in Recurring Games," Chapter 6 in *Social Organization and Mechanism Design*, Claude d'Aspremont (ed), De Boeck & Larcier s.a., 1999, pp 107-136

Kalai, E. and E. Lehrer, "Rational Learning in Repeated Games" in *Recent Development in Game Theory*, E. Maskin (ed), 1999, Edward Elgar Publishing

Kalai, E., "A Personal View of Game Theory" in *Game Theory, Five Questions*, V. F. Hendricks and P. G. Hansen (eds), (2007) Automatic Press / VIP

Kalai, E., "Large Games: Structural Robustness" in *The New Palgrave Dictionary of Economics*. 2nd ed. Edited by Steven Derlauf and Larry Blume. Hampshire, U.K.: Palgrave Macmillan, 2008

Kalai, E., "Games in Coalitional Form," in *The New Palgrave Dictionary of Economics*. 2nd ed. Edited by Steven Derlauf and Larry Blume. Hampshire, U.K.: Palgrave Macmillan, 2008

Participation in Scientific Meetings and Invited Lectures (last five years)

- 12/10 Tel Aviv University, presented "A Cooperative Solution for Two Person Strategic Games"
- 12/10 An *Honorary Doctorate Lecture*, University of Paris, Dauphine, presented "Cooperation in Strategic Games"
- 12/10 The *Roy Seminar* of Paris, presented "A Cooperative Solution for Two Person Strategic Games"
- 12/10 Paris Game Theory Seminar, Institute Henri Poincare, presented "Stability in Large Games"
- 10/10 University of Michigan, presented "A Cooperative Solution for Two Person Strategic Games"
- 07/10 The International Conference on Game Theory, Stony Brook, "The Contribution of Robert Aumann"
- 07/10 Spain, Netherland, Italy Sixth Meeting on Game Theory, Palermo, presented "Semi Cooperative Games"
- 07/10 The University of Padova, presented "A Cooperative Solution for Two Person Strategic Games"
- 06/10 The European University, Florence, presented "A Cooperative Solution for Two Person Strategic Games with Private Information"
- 06/10 The Workshop on Reasoning, Perceptions and Beliefs in Strategic Settings at the Santa Fe Institute, presented "A Cooperative Solution for Two Person Strategic Games with Private Information"
- 04/10 Paris Game Theory Seminar, Institute Henri Poincare, "Engineering Cooperation in Two-Person strategic Games"
- 04/10 London School of Economics, presented "A Semi Cooperative Value for Games with Incomplete information"
- 04/10 The University of Birmingham, presented "Engineering Cooperation in Two-Person Strategic Games"
- 04/10 University of Warwick Department of Economics, presented "Robust Large Games"
- 04/10 University of Warwick Institute for Advanced studies, presented "Perspectives on Game Science"
- 04/10 Tel Aviv University, presented "Engineering Cooperation in Two-Person Strategic Games"
- 12/09 Hebrew University of Jerusalem, presented "Engineering Cooperation in Two-Person Strategic Games"
- 12/09 The University of Arizona, Tucson, presented "Engineering Cooperation in Two-Person Strategic Games"

- 11/09 The University of Indiana, Bloomington, presented “Engineering Cooperation in Two-Person Strategic Games”
- 09/09 Oxford-Man Institute of Quantitative Finance, Oxford, presented “Engineering Cooperation in Two-Person Strategic Games”
- 07/09 The International Conference on Game Theory, Stony Brook, presented “Cooperation in Strategic Games”
- 07/09 Microsoft Research, New England, presented “Cooperation in Strategic Games”
- 06/09 Keynote lecture of the Association of Public Economic Theory, Galway, “Cooperation in Strategic Games”
- 06/09 Trinity College, Dublin, presented “Structural Robustness in Large Games”
- 04/09 Stanford University, joint seminar of the Economics Department and the School of Business, presented “Cooperation in Bayesian Games”
- 12/08 The Third Israeli Conference on Game Theory, Raanana, invited lecture on “Cooperation in Strategic Games”
- 12/08 Tel Aviv University, presented “Cooperation in Strategic Games”
- 10/08 Northwestern University, “A Conference in Honor of Ehud Kalai’s 66th Birthday”
- 10/08 University of Pennsylvania, “A Workshop in Honor of Andrew Postlewaite’s 65th Birthday”
- 08/08 Microsoft Research New England, “Structural Stability in Large Games”
- 03/08 Paris School of Economics, “Perspectives on Game Science”
- 03/08 Paris School of Economics, a mini PhD/faculty course on Large Games
- 01/08 University of California Irvine, a workshop in honor of “Luce and Raiffa After Fifty Years, What is Next?” Invited presentation
- 12/07 The International Conference in Honor of Ehud Kalai, Jerusalem, Keynote Lecture: “Perspectives on Game Science”
- 10/07 Dimac’s Workshop on “The Boundry Between Economic Theory and Computer Science,” invited lecture, “A Commitment Folk Theorem”
- 10/07 Princeton University, the Templeton Foundation “Workshop on Games, God(s), Groups and the Social Good,” invited lecture on “Conditional Commitments.”
- 07/07 Berlin Microeconomic Seminar, presented “Structural Robustness of Large Games.”
- 06/07 Oxford University, presented “Structural Robustness of Large Games.”
- 06/07 Sabanchi University, Istanbul, presented “Structural Robustness of Large Games.”
- 05/07 Technion, Israel Institute of Technology, presented “Conditional Commitments.”
- 03/07 Stanford University, joint seminar of the Economics Department and the School of Business, presented “Structural Robustness of Large Games”
- 03/07 Computational Worldview and the Sciences, a workshop at Caltech, presented “Modelling Large Games”
- 03/07 California Institute of Technology, presented “Conditional Commitments”
- 12/06 The Hebrew University in Jerusalem, presented “Structural Robustness of Large Games”
- 12/06 Weizmann Institute of Science, The Arthur and Rochelle Belfer Distinguished Lecturer Series, presented “Structural Robustness of Large Games”
- 09/06 Georgia Institute of Technology, presented “An Approach to Bounded Rationality” in the Computer Science Department and “Robust Large Games” in the Mathematics Department
- 07/06 The International Workshop on Game Theory at Stony Brook, presented “An Approach to Bounded Rationality”
- 07/06 Bertinoro Workshop on Algorithmic Game Theory, presented “An Approach to Bounded Rationality”
- 04/06 Nobel Laureate Robert Aumann Symposium, Stony Brook, presented “A Large Market Game”
- 04/06 Cornell University, presented “Good and Bad News about Nash Equilibria with Many Participants
- 04/06 University of Chicago, presented “Good and Bad News about Nash Equilibria with Many Participants”
- 03/06 Vanderbilt University, presented “Embedding a Game in a Bigger World”
- 03/06 Texas A&M University, presented “Embedding a Game in a Bigger World”
- 03/06 Rice University, presented “Embedding a Game in a Bigger World”
- 03/06 University of Texas at Austin, presented “Embedding a Game in a Bigger World”