

## **Curriculum Vitae**

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### **Office**

Managerial Economics and Decision Sciences  
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### **Education**

1993. Ph.D. in political science from the University of Rochester. Concentrations: positive political theory, Congress and political parties.

1985. BA in mathematics from Indiana University.

### **Employment**

May 1998-present. Professor, MEDS, Northwestern University, Kellogg Graduate School of Management.

1995-May 1998. Assistant Professor, MEDS, Northwestern University, Kellogg Graduate School of Management.

1992-95. Assistant Professor, Department of Political Science, Northwestern University.

### **Teaching and Research**

Positive political theory, strategic voting in large elections, political parties, legislative institutions and coalition formation, democratic institutions online and strategic management in non-market environments.

### **Papers**

“Strategic Voting” forthcoming 2007 in the *New Palgrave Dictionary of Economics*.

“The Calculus of Ethical Voting” (joint with Alvaro Sandroni), *International Journal of Game Theory*, 2006, vol. 35, no. 1, pages 1-25.

"A Theory of Participation in Elections with Ethical Voters" (joint with Alvaro Sandroni). *American Economic Review*, 2006, vol. 96, issue 4, pages 1271-1282.

“Deliberation, Preference Uncertainty, and Voting Rules” (joint with David Austen-Smith). *American Political Science Review*, 2006, vol. 100, issue 2, pages 209-217.

“Ethical Voters and Costly Information Acquisition,” (joint with Alvaro Sandroni), *Quarterly Journal of Political Science*, 2006, vol. 1, no. 3, pages 287-311.

“Deliberation and Voting Rules” (with David Austen-Smith) in *Social Choice and Strategic Decisions: Essays in Honor of Jeffrey S. Banks*. Ed by David Austen-Smith and John Duggan. Springer-Verlag, 2005.

“Rational Choice Theory and the Paradox of Voting”, *Journal of Economic Perspectives* Volume, 18 Issue, 1, Winter 2004.

“Saints and Markets: Activists and the Supply of Credence Goods” (with Tom Gilligan). 2000. *Journal of Economics and Management Strategy*, Volume 10, Number 1, Spring 2001, 149-71.

"Strategic Voting and the Unanimity Rule." 1999. (with Wolfgang Pesendorfer). *Proceedings of the National Academy of Sciences*.

"A Theory of Congressional Hearings." 1999. (with Daniel Diermeier). *American Journal of Political Science*.

Book Review: " Sarah A. Binder's "Minority Rights, Majority Rule," Douglas Dion's "Turning the Legislative Thumbscrew: Minority Rights and Procedural Change in Legislative Politics," Keith Krehbiel's "Pivotal Politics: A Theory of U.S. Lawmakers" and Susan Webb Hammond's "Congressional Caucuses in National Policy Making." Forthcoming in *Congress and the Presidency*.

"Abstention in Elections with Asymmetric Information and Diverse Preferences." 1999. Joint work with Wolfgang Pesendorfer. *American Political Science Review*.

Book Review of "Making Votes Count: Strategic Coordination in the World's Electoral Systems. By Gary Cox". 1998. *Journal of Economic Literature*, Vol. XXXVI (December 1998).

“Comparing Constitutions: Cohesion and Distribution in Legislatures” (with Daniel Diermeier).1998. *European Economic Review*, 42, 665-672.

"Cohesion in Legislatures: The Vote of Confidence Procedure" (with Daniel Diermeier). 1998. *American Political Science Review*, Vol 92, No. 3, 611-622.

“Convicting the Innocent: The Inferiority of Unanimous Jury Verdicts” (with Wolfgang Pesendorfer). 1998. *American Political Science Review*, Vol. 92, No. 1, 23-35.

“Information Aggregation and Voting Behavior in Elections” (with Wolfgang Pesendorfer). 1997. *Econometrica*, Vol. 65, No.5, 1029-1058.

“The Swing Voter’s Curse” (with Wolfgang Pesendorfer). 1996. *American Economic Review*, Vol. 86, No. 3, 408-424.

”A Voting Model Implying Duverger's Law and Positive Turnout.” 1992. *American Journal of Political Science*, Vol. 36, No. 4, 938-62.

“Rational Voting and Candidate Entry Under Plurality Rule” (with Itai Sened and Stephen G. Wright). 1990. *American Journal of Political Science*, Vol. 34, No. 4, 1005-16.

"Cohesion in Legislatures: Procedural and Policy Coalitions (joint with Daniel Diermeier)." 1996. Unpublished manuscript.

“Coalition-Proof Nash Equilibria in a Model of Costly Voting Under Plurality Rule.” 1993. Unpublished manuscript.

### **Working Papers**

“Moral Bias in Large Elections” (joint with Sean Gailmard and Alvaro Sandroni).

### **Refereeing**

I have served as a referee for all the major political science and economics journals including: *Econometrica*, *American Economic Review*, *Journal of Economic Theory*, *Games and Economic Behavior*, *American Political Science Review*, *American Journal of Political Science*, *Economics and Politics*, and *Public Choice*.

Editorial board of *Political Analysis*, *Games and Economic Behavior*.