

## CURRICULUM VITAE

### ANDREW SFEKAS

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Northwestern University  
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### EDUCATION

Ph.D., 2005      Economics  
Cornell University  
Ithaca, NY  
*Areas of specialization:* Health economics  
Applied econometrics  
Industrial organization

M.A., 2004      Economics  
Cornell University  
Ithaca, NY

B.A., 1998      Economics and Russian Studies  
University of Maryland  
College Park, MD

### EXPERIENCE

2005-              Northwestern University, Kellogg School of Management  
Research Assistant Professor  
Center for Health Industry Market Economics

2001-2005        Cornell University  
Research Assistant  
Department of Policy Analysis and Management

2000-2001        Cornell University  
Teaching Assistant  
Department of Policy Analysis and Management

1998-2000        Research Triangle Institute  
Research Associate  
Center for Economics Research

## **ACADEMIC PAPERS**

1. Farrelly, Matthew; Evans, William; and Sfekas, Andrew (1999). "The impact of workplace smoking bans: results from a national survey." *Tobacco Control* 8(3): 272-277.
2. Lillard, Dean, and Sfekas, Andrew (2004). "Coupons in Markets for Addictive Goods: Do Cigarette Manufacturers React to Known Future Tax Increases?" In *Substance Use: Individual Behavior, Social Interaction, Markets and Politics*, ed. Lindgren, B. and Grossman, M. Philadelphia: Elsevier.
3. Dranove, David and Sfekas, Andrew (2008). "Start Spreading the News: A Structural Estimate of the Effects of New York Hospital Report Cards." *Journal of Health Economics* 27 (5): 1201-1207.
4. Sfekas, Andrew (2009). "Learning, Forgetting, and Hospital Quality: An Empirical Study of Cardiac Surgery in Maryland and Arizona." *Health Economics* 18 (6): 697-711.
5. Dranove, David and Sfekas, Andrew (2009). "The Revolution in Healthcare Antitrust: New Methods and Provocative Implications." *Milbank Quarterly* 87 (3): 607-632.
6. Cook, Keziah; Dranove, David; and Sfekas, Andrew (forthcoming). "Does Major Illness Cause Financial Catastrophe?" *Health Services Research*.

## **CONFERENCE PARTICIPATION**

Lund Symposium on the Economics of Substance Use, Lund, Sweden, August 2004  
American Economics Association, Chicago, January 2007  
International Health Economics Association World Congress, Copenhagen, July 2007  
American Society of Health Economists, Durham, NC, June 2008  
International Health Economics Association World Congress, Beijing, July 2009  
Annual Health Economics Conference, Boston, October 2009

## **WORKING PAPERS**

"Boundedly Rational Bargaining in Option Demand Markets: An Empirical Application."  
With David Dranove and Mark Satterthwaite.

"An Offer You Can't Refuse: Who Uses Cigarette Price Discounts?" With Dean Lillard.

"Does the Market Punish Aggressive Experts? Evidence from Cesarean Sections." With David Dranove and Subramaniam Ramanarayanan.

"Cigarette Tax Pass-Through and the Master Settlement Agreement." With Dean Lillard.

"The Effect of Report Cards on Within-Hospital Medical/Surgical Sorting."

## **GRANTS AWARDED**

“Economic Impact of Adverse Health Events on the Uninsured Near Elderly.” Robert Wood Johnson Foundation. P.I.: David Dranove.

“Strategic Targeting of Price Discounts for Cigarettes: Firm and Consumer Behavior.” NCI project #1R01 CA 120338-01A1. P.I.: Dean Lillard.

“R01D: An Interdisciplinary Perspective: A Social Science Examination of Oncofertility.” NCI project #5RL1HD058296-03. P.I.: Linda Emanuel.